

**Maine Spirits Business Activity for
October 2022
Prepared by Pine State Spirits**

Sales Data 10/1/2022 - 10/31/2022			Monthly						
				Variance					
	Prior Year	Current Year	Actual	%					
Shipping Days	21	21	0						
					Cs/Day LY	Cs/Day TY	Variance %		
Cases Sold	110,441	109,488	(954)	-0.86%	5,259	5,214	-0.86%		
					\$/Day LY	\$/Day TY	Variance %		
Dollar Sales	\$ 17,682,593	\$ 18,759,726	\$ 1,077,132	6.09%	\$ 842,028	\$ 893,320	6.09%		
Cost of Goods Sold	\$ 12,143,653	\$ 12,738,560	\$ 594,907	4.90%					
Depletion Allowances	\$ (910,259)	\$ (932,349)							
Total Cost of Good Sold	\$ 11,233,394	\$ 11,806,211	\$ 572,817	5.10%					
Sales Data 7/1/2022 - 10/31/2022			Year to Date						
				Variance					
	Prior Year	Current Year	Actual	%					
Shipping Days	87	87	0						
					Cs/Day LY	Cs/Day TY	Variance %		
Cases Sold	530,131	533,847	3,717	0.70%	6,093	6,136	0.70%		
					\$/Day LY	\$/Day TY	Variance %		
Dollar Sales	\$ 82,247,721	\$ 87,858,627	\$ 5,610,905	6.82%	\$ 945,376	\$ 1,009,869	6.82%		
Cost of Goods Sold	\$ 58,284,099	\$ 61,417,193	\$ 3,133,095	5.38%					
Depletion Allowances	\$ (6,027,788)	\$ (5,906,980)							
Total Cost of Good Sold	\$ 52,256,310	\$ 55,510,213	\$ 3,253,903	6.23%					
Other Revenue		Monthly Data			Year to Date Data				
				Variance				Variance	
	Prior Year	Current Year	Actual	%	Prior Year	Current Year	Actual	%	
Premium Tax	\$ 237,096	\$ 236,595	\$ (501)	-0.21%	\$ 1,143,289	\$ 1,147,034	\$ 3,745	0.33%	
Bailment	\$ 218,979	\$ 263,242	\$ 44,264	20.21%	\$ 975,176	\$ 1,050,955	\$ 75,779	7.77%	
Depletion Allowances	\$ 910,259	\$ 932,349	\$ 22,090	2.43%	\$ 6,027,788	\$ 5,906,980	\$ (120,808)	-2.00%	