Item #	Description	Size	Case Pack*	Unit Retail Price	Agency Stores Selling**	R 52 Wk Sales TY Standard Cases	R 52 Wk Sales LY Standard Cases	Variance Cases	% Change	R 52 Wk Total 50ML Bottles Shipped TY	R 52 Wk Total 50ML Bottles Shipped LY	Variance Bottles	% Change	R 52 Wk Sales $ TY	R 52 Wk Sales $ LY	Variance Sales $	% Change	R 52 Wk State Gross Profit $ TY	R 52 Wk State Gross Profit $ LY	Variance Profit $	% Change	Supplier
64861	FIREBALL CINNAMON WHS 66P	50ML	120	$ 0.99	408	34,923.20	18,224.52	16,698.68	92%	4,190,784	2,186,942	2,003,842	92%	$ 3,604,075.10	$ 1,884,997.62	$ 1,719,077.48	91%	$ 1,485,982.16	$ 635,082.58	$ 850,899.58	134%	SAZERAC CO., INC.
69651	DR MCGILL MENTHOL 48P	50ML	120	$ 0.99	390	7,130.27	5,198.42	1,931.85	37%	855,632	623,810	231,822	37%	$ 735,841.80	$ 537,887.05	$ 197,954.75	37%	$ 289,132.45	$ 184,938.11	$ 104,194.34	56%	SAZERAC CO., INC.
33647	PINNACLE VODKA 80P	50ML	120	$ 0.99	273	3,218.88	2,139.06	1,079.82	50%	386,266	256,687	129,578	50%	$ 332,187.04	$ 221,291.30	$ 110,895.74	50%	$ 127,467.65	$ 81,279.83	$ 46,187.82	57%	BEAM SUNTORY
11771	BLACK VELVET 80P	50ML	120	$ 0.99	283	2,407.99	2,168.15	239.84	11%	288,959	260,178	28,781	11%	$ 248,504.74	$ 224,371.08	$ 24,133.66	11%	$ 102,893.41	$ 94,522.82	$ 8,370.59	9%	CONSTELLATION BRANDS
33642	PINNACLE WHIPPED 70P	50ML	120	$ 0.99	236	2,041.35	1,353.92	687.43	51%	244,962	162,470	82,492	51%	$ 210,669.90	$ 140,092.29	$ 70,577.61	50%	$ 81,021.18	$ 51,582.25	$ 29,438.93	57%	BEAM SUNTORY
69703	DR MCGILL ROOT BEER 42P	50ML	120	$ 0.99	254	1,965.15	995.72	969.43	97%	235,818	119,486	116,332	97%	$ 202,802.62	$ 103,023.07	$ 99,779.55	97%	$ 79,804.74	$ 34,182.96	$ 45,621.78	133%	SAZERAC CO., INC.
34001	ABSOLUT VODKA 80P	50ML	120	$ 1.99	357	1,570.88	1,390.40	180.48	13%	188,506	166,848	21,658	13%	$ 328,000.44	$ 290,736.72	$ 37,263.72	13%	$ 129,377.68	$ 129,303.53	$ 74.15	0%	PERNOD RICARD USA
19061	JIM BEAM 80P	50ML	120	$ 1.49	312	1,557.63	1,196.21	361.42	30%	186,916	143,545	43,370	30%	$ 242,992.10	$ 186,942.59	$ 56,049.51	30%	$ 96,012.31	$ 74,290.05	$ 21,722.26	29%	BEAM SUNTORY
69609	DR MCGILL APPLE PIE 42P	50ML	120	$ 0.99	244	1,288.82	893.76	395.06	44%	154,658	107,251	47,407	44%	$ 132,999.00	$ 92,462.24	$ 40,536.76	44%	$ 52,338.98	$ 30,572.10	$ 21,766.88	71%	SAZERAC CO., INC.
89191	CUERVO ESP GOLD 80P	50ML	120	$ 1.49	325	1,239.81	851.67	388.14	46%	148,777	102,200	46,577	46%	$ 193,414.00	$ 162,057.00	$ 31,357.00	19%	$ 78,256.81	$ 85,010.60	$ (6,753.79)	-8%	PROXIMO SPIRITS, INC.
69617	DR MCGILL BUTTERSCTCH 42P	50ML	120	$ 0.99	200	1,167.00	700.85	466.15	67%	140,040	84,102	55,938	67%	$ 120,427.52	$ 72,502.44	$ 47,925.08	66%	$ 47,391.87	$ 24,115.62	$ 23,276.25	97%	SAZERAC CO., INC.
37991	SMIRNOFF PET 80P	50ML	120	$ 1.49	239	1,135.74	917.70	218.04	24%	136,289	110,124	26,165	24%	$ 177,174.40	$ 143,437.30	$ 33,737.10	24%	$ 68,893.99	$ 70,506.20	$ (1,612.21)	-2%	DIAGEO NORTH AMERICA INC
12401	CANADIAN LTD 80P	50ML	120	$ 0.99	214	1,018.50	990.19	28.31	3%	122,220	118,823	3,397	3%	$ 105,109.20	$ 102,483.58	$ 2,625.62	3%	$ 43,204.77	$ 52,462.19	$ (9,257.42)	-18%	SAZERAC NORTH AMERICA,INC
43331	CAPT MORG SPICED 70P	50ML	120	$ 1.99	325	855.22	651.11	204.11	31%	102,626	78,133	24,493	31%	$ 178,572.72	$ 136,144.70	$ 42,428.02	31%	$ 73,266.70	$ 51,476.89	$ 21,789.81	42%	DIAGEO NORTH AMERICA INC
65251	JAGERMEISTER 70P	50ML	120	$ 2.49	312	832.60	815.40	17.20	2%	99,912	97,848	2,064	2%	$ 216,809.04	$ 212,815.44	$ 3,993.60	2%	$ 86,448.86	$ 82,024.37	$ 4,424.49	5%	MAST JAGERMEISTER
27469	BIRD DOG BLACKBERRY 80P	50ML	60	$ 0.99	66	745.40	359.00	386.40	108%	44,724	21,540	23,184	108%	$ 38,462.64	$ 18,560.16	$ 19,902.48	107%	$ 15,139.07	$ 7,332.76	$ 7,806.31	106%	WESTERN SPIRITS BEVERAGE
26821	JACK DANIELS BLACK 80P	50ML	120	$ 2.99	324	737.89	615.92	121.97	20%	88,547	73,910	14,636	20%	$ 231,112.89	$ 193,344.83	$ 37,768.06	20%	$ 91,933.72	$ 76,767.04	$ 15,166.68	20%	BROWN FORMAN BEVERAGE
25601	SEAGRAMS 7 CROWN 80P	50ML	120	$ 0.99	115	633.32	485.71	147.61	30%	75,998	58,285	17,713	30%	$ 65,363.44	$ 50,279.83	$ 15,083.61	30%	$ 25,491.13	$ 21,069.42	$ 4,421.71	21%	DIAGEO NORTH AMERICA INC
27780	JIM BEAM APPLE 70P	50ML	120	$ 0.99	105	579.30	182.95	396.35	217%	69,516	21,954	47,562	217%	$ 59,784.62	$ 18,891.30	$ 40,893.32	216%	$ 23,368.96	$ 7,391.20	$ 15,977.76	216%	BEAM SUNTORY
77737	SMIRNOFF RASPBRY TWST 70P	50ML	120	$ 0.99	120	570.37	326.09	244.28	75%	68,444	39,131	29,314	75%	$ 58,861.84	$ 33,761.94	$ 25,099.90	74%	$ 22,637.99	$ 14,430.79	$ 8,207.20	57%	DIAGEO NORTH AMERICA INC
43121	BACARDI SUPERIOR 80P	50ML	120	$ 1.49	255	541.00	427.54	113.46	27%	64,920	51,305	13,615	27%	$ 84,394.70	$ 66,822.80	$ 17,571.90	26%	$ 34,602.36	$ 29,017.00	$ 5,585.36	19%	BACARDI USA, INC
33586	PINNACLE PINEAPPLE 70P	50ML	120	$ 0.99	100	487.85	298.89	188.96	63%	58,542	35,867	22,675	63%	$ 50,343.54	$ 30,913.78	$ 19,429.76	63%	$ 19,362.77	$ 11,434.87	$ 7,927.90	69%	BEAM SUNTORY
27692	BIRD DOG APPLE WHISKY 80P	50ML	60	$ 0.99	64	486.60	235.60	251.00	107%	29,196	14,136	15,060	107%	$ 25,108.56	$ 12,180.60	$ 12,927.96	106%	$ 9,882.85	$ 4,819.50	$ 5,063.35	105%	WESTERN SPIRITS BEVERAGE
69631	DR MCGILL CHERRY 30P	50ML	120	$ 0.99	135	485.76	372.72	113.04	30%	58,291	44,726	13,565	30%	$ 50,137.14	$ 38,571.20	$ 11,565.94	30%	$ 19,780.15	$ 12,699.80	$ 7,080.35	56%	SAZERAC CO., INC.
27420	BIRD DOG HOT CINNAMON 80P	50ML	60	$ 0.99	63	471.80	243.60	228.20	94%	28,308	14,616	13,692	94%	$ 24,344.88	$ 12,588.72	$ 11,756.16	93%	$ 9,582.26	$ 4,986.04	$ 4,596.22	92%	WESTERN SPIRITS BEVERAGE
11290	CROWN ROYAL 80P	50ML	60	$ 3.49	242	458.10	457.40	0.70	0%	27,486	27,444	42	0%	$ 83,832.30	$ 83,850.48	$ (18.18)	0%	$ 35,209.57	$ 36,104.41	$ (894.84)	-2%	DIAGEO NORTH AMERICA INC
86881	SOUTHERN COMFORT 70P	50ML	120	$ 0.99	195	427.55	216.72	210.83	97%	51,306	26,006	25,300	97%	$ 55,007.90	$ 45,323.60	$ 9,684.30	21%	$ 17,247.37	$ 17,470.19	$ (222.82)	-1%	SAZERAC CO., INC.
68031	BAILEYS IRISH CREAM 34P	50ML	80	$ 2.49	192	422.50	303.75	118.75	39%	33,800	24,300	9,500	39%	$ 73,346.00	$ 60,301.40	$ 13,044.60	22%	$ 29,194.75	$ 30,598.53	$ (1,403.78)	-5%	DIAGEO NORTH AMERICA INC
38180	TITOS HANDMADE VODKA 80P	50ML	60	$ 1.99	140	381.17	189.80	191.37	101%	22,870	11,388	11,482	101%	$ 39,793.80	$ 16,848.24	$ 22,945.56	136%	$ 15,555.55	$ 6,139.92	$ 9,415.63	153%	FIFTH GENERATION INC
10549	//BLACK VELVET CARAMEL	50ML	120	$ 0.99	0	376.20	468.10	(91.90)	-20%	45,144	56,172	(11,028)	-20%	$ 38,823.84	$ 48,419.64	$ (9,595.80)	-20%	$ 16,146.50	$ 20,466.00	$ (4,319.50)	-21%	CONSTELLATION BRANDS
27408	JIM BEAM HONEY 70P	50ML	120	$ 0.99	107	359.42	549.91	(190.49)	-35%	43,130	65,989	(22,859)	-35%	$ 54,190.20	$ 64,893.26	$ (10,703.06)	-16%	$ 14,499.00	$ 25,639.63	$ (11,140.63)	-43%	BEAM SUNTORY
15621	JAMESON IRISH WHISKEY 80P	50ML	120	$ 3.49	176	345.60	292.00	53.60	18%	41,472	35,040	6,432	18%	$ 126,489.60	$ 96,956.88	$ 29,532.72	30%	$ 63,068.54	$ 46,892.37	$ 16,176.17	34%	PERNOD RICARD USA
33570	//PINNACLE ATOMIC HOT 70P	50ML	120	$ 0.99	0	340.02	409.46	(69.44)	-17%	40,802	49,135	(8,333)	-17%	$ 35,088.00	$ 42,367.30	$ (7,279.30)	-17%	$ 13,495.39	$ 15,570.85	$ (2,075.46)	-13%	BEAM SUNTORY
36181	GORDONS VODKA 80P	50ML	120	$ 0.99	65	338.41	346.49	(8.08)	-2%	40,609	41,579	(970)	-2%	$ 34,924.60	$ 35,872.10	$ (947.50)	-3%	$ 15,766.52	$ 18,456.58	$ (2,690.06)	-15%	DIAGEO NORTH AMERICA INC
27913	BIRD DOG STRAWBERRY 80P	50ML	60	$ 0.99	41	329.20		329.20		19,752		19,752		$ 16,986.72				$ 7,838.25				WESTERN SPIRITS BEVERAGE
43300	CAPT MORG BLCK SPCD 94.6P	50ML	120	$ 1.99	55	328.76	512.87	(184.11)	-36%	39,451	61,544	(22,093)	-36%	$ 45,748.84	$ 53,092.94	$ (7,344.10)	-14%	$ 28,085.97	$ 22,920.76	$ 5,165.21	23%	DIAGEO NORTH AMERICA INC
33641	PINNACLE CAKE 70P	50ML	120	$ 0.99	66	327.32	276.64	50.68	18%	39,278	33,197	6,082	18%	$ 33,777.36	$ 28,633.60	$ 5,143.76	18%	$ 12,991.33	$ 10,535.17	$ 2,456.16	23%	BEAM SUNTORY
66631	ROMANA SAMBUCA 84P	50ML	120	$ 1.99	94	281.70	194.90	86.80	45%	33,804	23,388	10,416	45%	$ 58,818.96	$ 40,749.12	$ 18,069.84	44%	$ 23,378.28	$ 14,351.35	$ 9,026.93	63%	DIAGEO NORTH AMERICA INC
27428	BIRD DOG PEACH WHSKEY 80P	50ML	60	$ 0.99	34	278.40	182.20	96.20	53%	16,704	10,932	5,772	53%	$ 14,365.44	$ 9,412.68	$ 4,952.76	53%	$ 5,654.30	$ 3,744.66	$ 1,909.64	51%	WESTERN SPIRITS BEVERAGE
82781	DEKUYPER BUTTERSHOTS 30P	50ML	120	$ 0.99	144	268.48	220.69	47.79	22%	32,218	26,483	5,735	22%	$ 27,709.20	$ 22,846.01	$ 4,863.19	21%	$ 10,932.51	$ 8,861.15	$ 2,071.36	23%	BEAM SUNTORY
69709	DR MCGILL GRAPE 42P	50ML	120	$ 0.99	114	244.68		244.68		29,362		29,362		$ 25,249.60		$ 25,249.60		$ 9,936.45				SAZERAC CO., INC.
77630	SMIRNOFF BLUEBERRY 70P	50ML	120	$ 0.99	68	230.73	68.70	162.03	236%	27,688	8,244	19,444	236%	$ 23,813.40	$ 7,100.10	$ 16,713.30	235%	$ 9,157.67	$ 2,977.26	$ 6,180.41	208%	DIAGEO NORTH AMERICA INC
86668	JACK DANIELS HONEY 70P	50ML	120	$ 2.99	142	223.73	179.27	44.46	25%	26,848	21,512	5,335	25%	$ 70,104.60	$ 56,237.90	$ 13,866.70	25%	$ 27,894.66	$ 22,346.84	$ 5,547.82	25%	BROWN FORMAN BEVERAGE
84393	99 WATERMELON 99P	50ML	120	$ 0.99	74	219.60		219.60		26,352		26,352		$ 22,662.72		$ 22,662.72		$ 8,799.37				SAZERAC NORTH AMERICA,INC
84160	99 APPLES 99P	50ML	120	$ 0.99	75	215.80		215.80		25,896		25,896		$ 22,270.56		$ 22,270.56		$ 8,647.11				SAZERAC NORTH AMERICA,INC
84172	99 BANANAS 99P	50ML	120	$ 0.99	79	206.99		206.99		24,839		24,839		$ 21,361.54		$ 21,361.54		$ 8,294.09				SAZERAC NORTH AMERICA,INC
33645	PINNACLE PEACH 70P	50ML	120	$ 0.99	76	203.39	109.21	94.18	86%	24,407	13,105	11,302	86%	$ 20,992.60	$ 11,310.94	$ 9,681.66	86%	$ 8,072.55	$ 4,154.98	$ 3,917.57	94%	BEAM SUNTORY
33576	//PINNACLE CHRY WHIPPED	50ML	120	$ 0.99	0	198.98	328.37	(129.39)	-39%	23,878	39,404	(15,527)	-39%	$ 20,536.80	$ 33,985.94	$ (13,449.14)	-40%	$ 7,897.52	$ 12,522.29	$ (4,624.77)	-37%	BEAM SUNTORY
33572	PINNACLE CARAMEL APLE 70P	50ML	120	$ 0.99	58	193.17	130.40	62.77	48%	23,180	15,648	7,532	48%	$ 19,934.80	$ 13,494.90	$ 6,439.90	48%	$ 7,666.92	$ 4,941.04	$ 2,725.88	55%	BEAM SUNTORY
33573	PINNACLE RNBW SHERBET 70P	50ML	120	$ 0.99	1	192.99	200.39	(7.40)	-4%	23,159	24,047	(888)	-4%	$ 19,915.88	$ 20,734.54	$ (818.66)	-4%	$ 7,659.77	$ 7,653.64	$ 6.13	0%	BEAM SUNTORY
27543	RED STAG BLACK CHERRY 70P	50ML	120	$ 0.99	60	178.88	194.33	(15.45)	-8%	21,466	23,320	(1,854)	-8%	$ 24,798.48	$ 27,091.38	$ (2,292.90)	-8%	$ 7,216.02	$ 10,771.12	$ (3,555.10)	-33%	BEAM SUNTORY
36965	NEW AMSTERDAM VODKA 80P	50ML	120	$ 0.99	75	178.20	65.90	112.30	170%	21,384	7,908	13,476	170%	$ 18,390.24	$ 6,813.60	$ 11,576.64	170%	$ 7,042.46	$ 2,589.97	$ 4,452.49	172%	E.J. GALLO WINERY
84145	99 GRAPES 99P	50ML	120	$ 0.99	55	171.60		171.60		20,592		20,592		$ 17,709.12		$ 17,709.12		$ 6,876.01				SAZERAC NORTH AMERICA,INC
69940	RUMPLE MINZE 100P	50ML	120	$ 1.99	36	168.21	123.25	44.96	36%	20,185	14,790	5,395	36%	$ 35,127.12	$ 25,763.70	$ 9,363.42	36%	$ 13,934.52	$ 9,472.95	$ 4,461.57	47%	DIAGEO NORTH AMERICA INC
19221	KNOB CREEK 100P	50ML	60	$ 3.49	66	166.10	160.30	5.80	4%	9,966	9,618	348	4%	$ 30,396.30	$ 26,308.74	$ 4,087.56	16%	$ 12,108.69	$ 10,659.38	$ 1,449.31	14%	BEAM SUNTORY
27390	JIM BEAM MAPLE 70P	50ML	120	$ 0.99	73	160.33	233.42	(73.09)	-31%	19,240	28,010	(8,771)	-31%	$ 21,720.80	$ 26,987.70	$ (5,266.90)	-20%	$ 6,467.71	$ 10,676.63	$ (4,208.92)	-39%	BEAM SUNTORY
11370	SERPENTS BITE APPLE 70P	50ML	120	$ 0.99	47	159.66	63.92	95.74	150%	19,159	7,670	11,489	150%	$ 16,477.60	$ 6,604.96	$ 9,872.64	149%	$ 6,795.13	$ 2,727.83	$ 4,067.30	149%	CONSTELLATION BRANDS
27412	BIRD DOG MAPLE WHSKEY 80P	50ML	60	$ 0.99	43	152.98	106.60	46.38	44%	9,179	6,396	2,783	44%	$ 7,893.94	$ 5,512.08	$ 2,381.86	43%	$ 3,107.02	$ 2,188.36	$ 918.66	42%	WESTERN SPIRITS BEVERAGE
77671	SMIRNOFF GREEN APPLE 70P	50ML	120	$ 0.99	58	152.96	65.10	87.86	135%	18,355	7,812	10,543	135%	$ 15,789.60	$ 8,739.10	$ 7,050.50	81%	$ 6,070.98	$ 4,305.05	$ 1,765.93	41%	DIAGEO NORTH AMERICA INC
67261	YUKON JACK LIQUEUR 100P	50ML	120	$ 0.99	31	151.84	77.88	73.96	95%	18,221	9,346	8,875	95%	$ 15,668.34	$ 8,056.50	$ 7,611.84	94%	$ 6,082.71	$ 2,804.59	$ 3,278.12	117%	DIAGEO NORTH AMERICA INC
725	//PINNACLE CANDY CANE 70P	50ML	30	$ 3.99	0	149.97	202.00	(52.03)	-26%	4,499	6,060	(1,561)	-26%	$ 15,656.52	$ 21,088.80	$ (5,432.28)	-26%	$ 6,156.27	$ 7,232.11	$ (1,075.84)	-15%	BEAM SUNTORY
82615	DEKUYPER HOT DAMN 30P	50ML	120	$ 0.99	136	143.77	152.82	(9.05)	-6%	17,252	18,338	(1,086)	-6%	$ 14,843.60	$ 15,817.74	$ (974.14)	-6%	$ 5,854.31	$ 6,129.21	$ (274.90)	-4%	BEAM SUNTORY
67522	KAHLUA 40P	50ML	120	$ 2.99	155	142.35	123.01	19.34	16%	17,082	14,761	2,321	16%	$ 44,604.90	$ 33,677.60	$ 10,927.30	32%	$ 22,172.44	$ 18,620.75	$ 3,551.69	19%	PERNOD RICARD USA
27891	BIRD DOG RR GR FRUIT 80P	50ML	60	$ 0.99	27	141.00		141.00		8,460		8,460		$ 7,275.60		$ 7,275.60		$ 3,357.21				WESTERN SPIRITS BEVERAGE
69661	DR MCGILL VANILLA 48P	50ML	120	$ 0.99	68	139.52	131.54	7.98	6%	16,742	15,785	958	6%	$ 14,396.40	$ 13,624.80	$ 771.60	6%	$ 5,657.54	$ 4,396.32	$ 1,261.22	29%	SAZERAC CO., INC.
86911	SOUTHERN COMFORT 100 100P	50ML	120	$ 0.99	28	137.96	24.10	113.86	472%	16,555	2,892	13,663	472%	$ 14,238.16	$ 2,485.40	$ 11,752.76	473%	$ 5,493.57	$ 958.47	$ 4,535.10	473%	SAZERAC CO., INC.
77840	SMIRNOFF STRWBRY TWST 70P	50ML	120	$ 0.99	49	129.98	58.57	71.41	122%	15,598	7,028	8,569	122%	$ 13,416.00	$ 7,940.80	$ 5,475.20	69%	$ 5,158.91	$ 3,937.14	$ 1,221.77	31%	DIAGEO NORTH AMERICA INC
10621	CANADIAN CLUB 80P	50ML	120	$ 0.99	75	129.31	86.23	43.08	50%	15,517	10,348	5,170	50%	$ 14,024.80	$ 13,483.10	$ 541.70	4%	$ 5,486.62	$ 6,914.29	$ (1,427.67)	-21%	BEAM SUNTORY
84155	99 BLACK CHERRY 99P	50ML	120	$ 0.99	46	126.00		126.00		15,120		15,120		$ 13,003.20		$ 13,003.20		$ 5,048.82				SAZERAC NORTH AMERICA,INC
36491	PINNACLE RASPBERRY 70P	50ML	120	$ 0.99	53	124.81	5.92	118.89	2008%	14,977	710	14,267	2008%	$ 12,881.94	$ 610.60	$ 12,271.34	2010%	$ 4,953.71	$ 254.44	$ 4,699.27	1847%	BEAM SUNTORY

Item #	Description	Size	Case Pack*	Unit Retail Price	Agency Stores Selling**	R 52 Wk Sales TY Standard Cases	R 52 Wk Sales LY Standard Cases	Variance Cases	% Change	R 52 Wk Total 50ML Bottles Shipped TY	R 52 Wk Total 50ML Bottles Shipped LY	Variance Bottles	% Change	R 52 Wk Sales $ TY	R 52 Wk Sales $ LY	Variance Sales $	% Change	R 52 Wk State Gross Profit $ TY	R 52 Wk State Gross Profit $ LY	Variance Profit $	% Change	Supplier
82861	DEKUYPER WATERMLN PCK 30P	50ML	120	$ 0.99	69	124.08	95.22	28.86	30%	14,890	11,426	3,463	30%	$ 12,805.40	$ 9,855.34	$ 2,950.06	30%	$ 5,052.54	$ 3,809.26	$ 1,243.28	33%	BEAM SUNTORY
33575	//PINNACLE CHOC WHIPPED	50ML	120	$ 0.99	0	123.13	151.12	(27.99)	-19%	14,776	18,134	(3,359)	-19%	$ 12,707.36	$ 15,639.32	$ (2,931.96)	-19%	$ 4,887.03	$ 5,764.28	$ (877.25)	-15%	BEAM SUNTORY
82601	DEKUYPER SOUR APPLE 30P	50ML	120	$ 0.99	74	121.48	104.90	16.58	16%	14,578	12,588	1,990	16%	$ 12,537.94	$ 10,865.10	$ 1,672.84	15%	$ 4,946.67	$ 4,196.23	$ 750.44	18%	BEAM SUNTORY
40595	NEW AMSTERDAM RED BRY 70P	50ML	120	$ 0.99	68	119.10	69.60	49.50	71%	14,292	8,352	5,940	71%	$ 12,306.60	$ 7,201.68	$ 5,104.92	71%	$ 4,727.08	$ 2,754.78	$ 1,972.30	72%	E.J. GALLO WINERY
27680	JIM BEAM KENTUCKY FIRE70P	50ML	120	$ 0.99	43	115.72	117.42	(1.70)	-1%	13,886	14,090	(204)	-1%	$ 15,500.60	$ 13,965.90	$ 1,534.70	11%	$ 4,668.14	$ 5,516.12	$ (847.98)	-15%	BEAM SUNTORY
37982	SKYY VODKA 80P	50ML	120	$ 1.29	62	113.82	73.84	39.98	54%	13,658	8,861	4,798	54%	$ 15,435.80	$ 13,566.60	$ 1,869.20	14%	$ 6,076.85	$ 7,512.00	$ (1,435.15)	-19%	CAMPARI AMERICA
41282	WAVE BLUE RASP VODKA 60P	50ML	120	$ 0.99	49	113.80	93.40	20.40	22%	13,656	11,208	2,448	22%	$ 11,744.16	$ 9,667.68	$ 2,076.48	21%	$ 5,325.84	$ 4,028.59	$ 1,297.25	32%	SAZERAC NORTH AMERICA,INC
41783	//UV BLUE RASPBERRY 60P	50ML	60	$ 0.99	9	106.03	82.69	23.34	28%	6,362	4,961	1,400	28%	$ 5,469.60	$ 4,273.80	$ 1,195.80	28%	$ 2,492.77	$ 1,954.95	$ 537.82	28%	PHILLIPS PRODUCTS CO
77850	SMIRNOFF WATRMLN TWST 70P	50ML	120	$ 0.99	52	105.41	40.84	64.57	158%	12,649	4,901	7,748	158%	$ 10,879.00	$ 5,509.10	$ 5,369.90	97%	$ 4,183.72	$ 2,723.72	$ 1,460.00	54%	DIAGEO NORTH AMERICA INC
86691	JACK DANIELS TEN FIRE 70P	50ML	120	$ 2.99	54	104.66	250.90	(146.24)	-58%	12,559	30,108	(17,549)	-58%	$ 32,781.60	$ 48,142.30	$ (15,360.70)	-32%	$ 13,050.06	$ 18,609.09	$ (5,559.03)	-30%	BROWN FORMAN BEVERAGE
19471	MAKERS MARK 90P	50ML	120	$ 3.99	83	100.60	109.80	(9.20)	-8%	12,072	13,176	(1,104)	-8%	$ 41,634.72	$ 34,447.68	$ 7,187.04	21%	$ 16,707.65	$ 13,663.34	$ 3,044.31	22%	BEAM SUNTORY
33644	//PINNACLE ST SHORTCAKE	50ML	120	$ 0.99	0	100.50	344.85	(244.35)	-71%	12,060	41,382	(29,322)	-71%	$ 10,371.60	$ 35,678.78	$ (25,307.18)	-71%	$ 3,988.85	$ 13,123.20	$ (9,134.36)	-70%	BEAM SUNTORY
83372	//ICE HOLE MINT 75P	50ML	60	$ 0.99	12	99.88	61.35	38.53	63%	5,993	3,681	2,312	63%	$ 5,150.54	$ 3,166.90	$ 1,983.64	63%	$ 2,333.20	$ 1,474.98	$ 858.22	58%	PHILLIPS PRODUCTS CO
42712	MALIBU COCONUT RUM 42P	50ML	120	$ 2.49	112	98.58	98.72	(0.14)	0%	11,830	11,846	(17)	0%	$ 25,671.10	$ 21,947.70	$ 3,723.40	17%	$ 13,502.50	$ 9,222.61	$ 4,279.89	46%	PERNOD RICARD USA
83360	ICE HOLE BUTTERSCOTCH 40P	50ML	60	$ 0.99	25	94.33	39.33	55.00	140%	5,660	2,360	3,300	140%	$ 4,867.60	$ 2,033.20	$ 2,834.40	139%	$ 2,235.62	$ 979.62	$ 1,256.00	128%	PHILLIPS PRODUCTS CO
28861	TANQUERAY GIN 94.6P	50ML	120	$ 1.99	76	90.10	84.60	5.50	7%	10,812	10,152	660	7%	$ 18,812.88	$ 17,692.68	$ 1,120.20	6%	$ 7,753.11	$ 7,156.76	$ 596.34	8%	DIAGEO NORTH AMERICA INC
88291	PATRON SILVER 80P	50ML	60	$ 7.79	62	87.10	90.10	(3.00)	-3%	5,226	5,406	(180)	-3%	$ 35,536.80	$ 34,244.40	$ 1,292.40	4%	$ 14,537.86	$ 12,539.87	$ 1,997.99	16%	HORIZON BEVERAGE-ULTRA
48101	HENNESSY VS 80P	50ML	120	$ 4.49	60	83.90	78.50	5.40	7%	10,068	9,420	648	7%	$ 39,466.56	$ 34,002.96	$ 5,463.60	16%	$ 15,859.62	$ 13,828.55	$ 2,031.07	15%	MOET HENNESSY USA
12461	CANADIAN MIST 80P	50ML	120	$ 1.49	47	83.68	82.82	0.86	1%	10,042	9,938	103	1%	$ 13,065.00	$ 12,948.40	$ 116.60	1%	$ 5,431.67	$ 6,872.33	$ (1,440.66)	-21%	BROWN FORMAN BEVERAGE
72452	BIRD DOG PEPP MOONSHN 80P	50ML	60	$ 0.99	26	79.00	92.00	(13.00)	-14%	4,740	5,520	(780)	-14%	$ 4,076.40	$ 4,752.72	$ (676.32)	-14%	$ 1,604.49	$ 1,873.45	$ (268.96)	-14%	WESTERN SPIRITS BEVERAGE
4861	DEWARS WHITE LABEL 80P	50ML	120	$ 2.49	39	77.00	77.10	(0.10)	0%	9,240	9,252	(12)	0%	$ 20,050.80	$ 20,126.28	$ (75.48)	0%	$ 8,104.25	$ 8,097.46	$ 6.79	0%	BACARDI USA, INC
27699	BIRD DOG CHOC WHISKEY 80P	50ML	60	$ 0.99	26	75.20	32.80	42.40	129%	4,512	1,968	2,544	129%	$ 3,880.32	$ 1,694.76	$ 2,185.56	129%	$ 1,527.31	$ 680.96	$ 846.35	124%	WESTERN SPIRITS BEVERAGE
3354	DEKUYPER CANDY CANE 38.3P	50ML	30	$ 3.99	0	75.00	73.00	2.00	3%	2,250	2,190	60	3%	$ 7,830.00	$ 7,621.20	$ 208.80	3%	$ 3,117.00	$ 2,625.08	$ 491.92	19%	BEAM SUNTORY
34421	GREY GOOSE VODKA 80P	50ML	120	$ 3.99	81	72.79	75.20	(2.41)	-3%	8,735	9,024	(289)	-3%	$ 33,729.04	$ 32,506.68	$ 1,222.36	4%	$ 12,714.23	$ 11,811.71	$ 902.52	8%	BACARDI USA, INC
33550	//PINNACLE CRANAPPLE 70P	50ML	120	$ 0.99	0	72.51	125.48	(52.97)	-42%	8,701	15,058	(6,356)	-42%	$ 7,482.00	$ 12,982.04	$ (5,500.04)	-42%	$ 2,877.92	$ 4,811.94	$ (1,934.02)	-40%	BEAM SUNTORY
65121	GRAND MARNIER 80P	50ML	120	$ 3.49	66	72.30	70.60	1.70	2%	8,676	8,472	204	2%	$ 26,461.80	$ 23,156.16	$ 3,305.64	14%	$ 10,555.08	$ 8,142.20	$ 2,412.88	30%	CAMPARI AMERICA
40590	NEW AMSTERDAM PEACH 70P	50ML	120	$ 0.99	46	71.60	29.83	41.77	140%	8,592	3,580	5,012	140%	$ 7,389.12	$ 2,929.80	$ 4,459.32	152%	$ 2,841.80	$ 1,163.60	$ 1,678.20	144%	E.J. GALLO WINERY
69713	DR MCGILL PEACH 42P	50ML	120	$ 0.99	43	69.55	44.32	25.23	57%	8,346	5,318	3,028	57%	$ 7,181.00	$ 4,580.30	$ 2,600.70	57%	$ 2,824.43	$ 1,562.78	$ 1,261.65	81%	SAZERAC CO., INC.
34031	ABSOLUT CITRON 80P	50ML	120	$ 1.99	38	69.20	58.80	10.40	18%	8,304	7,056	1,248	18%	$ 14,448.96	$ 12,296.88	$ 2,152.08	18%	$ 5,655.02	$ 5,401.02	$ 254.00	5%	PERNOD RICARD USA
73051	RUMCHATA 27.5P	50ML	120	$ 1.49	57	67.40	46.48	20.92	45%	8,088	5,578	2,510	45%	$ 10,517.00	$ 7,267.30	$ 3,249.70	45%	$ 4,153.19	$ 2,627.79	$ 1,525.40	58%	MHW, LTD
77696	SMIRNOFF ORANGE TWIST 70P	50ML	120	$ 0.99	34	67.32	13.67	53.65	392%	8,078	1,640	6,438	392%	$ 6,948.80	$ 1,802.00	$ 5,146.80	286%	$ 2,671.93	$ 875.38	$ 1,796.55	205%	DIAGEO NORTH AMERICA INC
34053	ABSOLUT RASPBERRY 80P	50ML	120	$ 1.99	44	66.90	58.10	8.80	15%	8,028	6,972	1,056	15%	$ 13,968.72	$ 12,148.80	$ 1,819.92	15%	$ 5,467.07	$ 5,349.14	$ 117.93	2%	PERNOD RICARD USA
10803	CROWN ROYAL REG APPLE 70P	50ML	60	$ 3.49	40	65.40	1.40	64.00	4571%	3,924	84	3,840	4571%	$ 11,870.60	$ 427.00	$ 11,443.60	2680%	$ 5,030.57	$ 179.46	$ 4,851.11	2703%	DIAGEO NORTH AMERICA INC
65061	GOLDSCHLAGER 87P	50ML	120	$ 1.99	37	64.90	52.88	12.02	23%	7,788	6,346	1,442	23%	$ 13,551.12	$ 11,057.22	$ 2,493.90	23%	$ 5,384.10	$ 4,043.44	$ 1,340.66	33%	DIAGEO NORTH AMERICA INC
33583	//PINNACLE MARSHMALLOW	50ML	120	$ 0.99	0	64.55	61.23	3.32	5%	7,746	7,348	398	5%	$ 6,665.00	$ 6,341.90	$ 323.10	5%	$ 2,561.99	$ 2,327.56	$ 234.43	10%	BEAM SUNTORY
27777	DR MCGILL HONEY WHSK 60P	50ML	120	$ 0.99	53	63.67		63.67		7,640		7,640		$ 6,570.40		$ 6,570.40		$ 2,535.98				SAZERAC CO., INC.
27773	DR MCGILL BLKBRY WHSK 60P	50ML	120	$ 0.99	50	63.42		63.42		7,610		7,610		$ 6,544.60		$ 6,544.60		$ 2,526.02				SAZERAC CO., INC.
633	STOLICHNAYA MINI 5PK 80P	50ML	24	$ 7.99	2	58.13		58.13		1,395		1,395		$ 9,723.15		$ 9,723.15		$ 3,749.39				STOLI GROUP
69717	DR MCGILL PEPPERMINT 42P	50ML	120	$ 0.99	40	57.56	23.65	33.91	143%	6,907	2,838	4,069	143%	$ 5,942.60	$ 2,444.90	$ 3,497.70	143%	$ 2,337.51	$ 809.21	$ 1,528.30	189%	SAZERAC CO., INC.
77877	SMIRNOFF SOURS WATERM 60P	50ML	120	$ 0.99	34	56.31	33.00	23.31	71%	6,757	3,960	2,797	71%	$ 5,813.60	$ 3,412.90	$ 2,400.70	70%	$ 2,240.57	$ 1,440.98	$ 799.59	55%	DIAGEO NORTH AMERICA INC
27793	DR MCGILL APPLE WHSK 60P	50ML	120	$ 0.99	48	55.61		55.61		6,673		6,673		$ 5,736.20		$ 5,736.20		$ 2,214.95				SAZERAC CO., INC.
41858	UV PINK LEMONADE 60P	50ML	60	$ 0.99	12	54.86	38.35	16.51	43%	3,292	2,301	991	43%	$ 2,829.40	$ 1,982.70	$ 846.70	43%	$ 1,289.76	$ 905.57	$ 384.19	42%	PHILLIPS PRODUCTS CO
36489	PINNACLE CITRUS 70P	50ML	120	$ 0.99	53	53.85	3.39	50.46	1488%	6,462	407	6,055	1488%	$ 5,555.60	$ 352.60	$ 5,203.00	1476%	$ 2,137.31	$ 155.30	$ 1,982.01	1276%	BEAM SUNTORY
27807	BIRD DOG JAL HONEY 80P	50ML	60	$ 0.99	18	52.80	9.80	43.00	439%	3,168	588	2,580	439%	$ 2,724.48	$ 505.68	$ 2,218.80	439%	$ 1,072.37	$ 245.36	$ 827.01	337%	WESTERN SPIRITS BEVERAGE
10552	BLACK VELVET CINNAMON 70P	50ML	120	$ 0.99	0	51.65	171.46	(119.81)	-70%	6,198	20,575	(14,377)	-70%	$ 5,332.00	$ 18,677.44	$ (13,345.44)	-71%	$ 2,216.82	$ 8,159.06	$ (5,942.24)	-73%	CONSTELLATION BRANDS
33589	//PINNACLE RD LIQUORICE	50ML	120	$ 0.99	0	51.12	196.66	(145.54)	-74%	6,134	23,599	(17,465)	-74%	$ 5,280.40	$ 20,350.58	$ (15,070.18)	-74%	$ 2,028.95	$ 7,486.88	$ (5,457.93)	-73%	BEAM SUNTORY
40067	NEW AMSTERDAM MANGO 70P	50ML	120	$ 0.99	45	49.69	20.90	28.79	138%	5,963	2,508	3,455	138%	$ 5,114.42	$ 1,801.50	$ 3,312.92	184%	$ 1,972.20	$ 739.16	$ 1,233.04	167%	E.J. GALLO WINERY
40189	NEW AMSTERDAM PINEAPL 70P	50ML	120	$ 0.99	26	47.50	25.40	22.10	87%	5,700	3,048	2,652	87%	$ 4,902.00	$ 2,620.98	$ 2,281.02	87%	$ 1,885.28	$ 1,035.88	$ 849.40	82%	E.J. GALLO WINERY
64131	DISARONNO AMARETTO 56P	50ML	120	$ 2.99	49	46.23	49.55	(3.32)	-7%	5,548	5,946	(398)	-7%	$ 14,459.40	$ 13,545.04	$ 914.36	7%	$ 5,787.53	$ 5,145.80	$ 641.73	12%	DISARONNO INTERNATIONAL
75208	KINKY LIQUEUR 34P	50ML	60	$ 1.99	31	45.30	41.01	4.29	10%	2,718	2,461	257	10%	$ 4,729.32	$ 4,290.30	$ 439.02	10%	$ 1,889.46	$ 1,625.72	$ 263.74	16%	PRESTIGE WINE&SPIRITS
75212	KINKY BLUE LIQUEUR 34P	50ML	60	$ 1.99	28	44.66	31.84	12.82	40%	2,680	1,910	769	40%	$ 4,663.20	$ 3,330.80	$ 1,332.40	40%	$ 1,862.77	$ 1,266.19	$ 596.58	47%	PRESTIGE WINE&SPIRITS
77645	SMIRNOFF CITRUS TWIST 70P	50ML	120	$ 0.99	23	43.74	18.08	25.66	142%	5,249	2,170	3,079	142%	$ 4,515.00	$ 1,871.60	$ 2,643.40	141%	$ 1,736.04	$ 804.24	$ 931.80	116%	DIAGEO NORTH AMERICA INC
71441	AFTER SHOCK 80P	50ML	120	$ 2.99	52	43.48	48.87	(5.39)	-11%	5,218	5,864	(647)	-11%	$ 13,624.20	$ 15,346.28	$ (1,722.08)	-11%	$ 5,417.61	$ 6,074.89	$ (657.28)	-11%	BEAM SUNTORY
67445	DR MCGILL COFFEE 42P	50ML	120	$ 0.99	27	43.23	24.92	18.31	73%	5,188	2,990	2,197	73%	$ 4,463.40	$ 2,579.30	$ 1,884.10	73%	$ 1,755.57	$ 830.60	$ 924.97	111%	SAZERAC CO., INC.
76365	99 XXPRESSO 99P	50ML	120	$ 0.99	26	42.50	12.50	30.00	240%	5,100	1,500	3,600	240%	$ 4,386.00	$ 1,284.00	$ 3,102.00	242%	$ 1,702.98	$ 496.20	$ 1,206.78	243%	SAZERAC NORTH AMERICA,INC
40874	WAVE WHIP CREAM VOKDA 60P	50ML	120	$ 0.99	16	42.50	11.49	31.01	270%	5,100	1,379	3,721	270%	$ 4,386.00	$ 1,189.42	$ 3,196.58	269%	$ 1,989.00	$ 503.25	$ 1,485.75	295%	SAZERAC NORTH AMERICA,INC
12853	RICH&RARE RSRV WHS PET80P	50ML	60	$ 0.99	7	42.40	32.55	9.85	30%	2,544	1,953	591	30%	$ 2,187.84	$ 1,684.95	$ 502.89	30%	$ 897.18	$ 618.22	$ 278.96	45%	SAZERAC CO., INC.
40285	NEW AMSTERDAM COCONUT 70P	50ML	120	$ 0.99	29	40.83	18.60	22.23	120%	4,900	2,232	2,668	120%	$ 4,219.16	$ 1,848.24	$ 2,370.92	128%	$ 1,620.54	$ 737.24	$ 883.30	120%	E.J. GALLO WINERY
36574	SVEDKA BLUE RASPBERRY 70P	50ML	120	$ 0.99	60	40.69		40.69		4,883		4,883		$ 4,199.38		$ 4,199.38		$ 1,628.01				CONSTELLATION BRANDS
536	//PINNACLE SUMMER 6PK 70P	50ML	15	$ 5.99	0	40.01	56.81	(16.80)	-30%	600	852	(252)	-30%	$ 3,138.00	$ 4,464.92	$ (1,326.92)		$ 1,235.51	$ 1,462.01	$ (226.50)	-15%	BEAM SUNTORY
33539	//PINNACLE MIMOSA VODKA 60P	50ML	120	$ 0.99	0	39.71	39.99	(0.28)	-1%	4,765	4,799	(34)	-1%	$ 4,097.04	$ 4,138.50	$ (41.46)	-1%	$ 1,584.03	$ 1,542.32	$ 41.71	3%	BEAM SUNTORY
77666	SMIRNOFF GRAPE 70P	50ML	120	$ 0.99	15	38.66	3.16	35.50	1123%	4,639	379	4,260	1123%	$ 3,990.40	$ 326.80	$ 3,663.60	1121%	$ 1,534.42	$ 125.68	$ 1,408.74	1121%	DIAGEO NORTH AMERICA INC
33656	//SVEDKA MANGO PINEAPPL	50ML	120	$ 0.99	0	36.80	63.00	(26.20)	-42%	4,416	7,560	(3,144)	-42%	$ 3,797.76	$ 6,516.96	$ (2,719.20)	-42%	$ 967.10	$ 2,197.38	$ (1,230.28)	-56%	CONSTELLATION BRANDS

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77872	SMIRNOFF SOURS GAPPLE 60P	50ML	120	$ 0.99	21	36.32	22.41	13.91	62%	4,358	2,689	1,669	62%	$ 3,749.60	$ 2,318.30	$ 1,431.30	62%	$ 1,445.17	$ 990.96	$ 454.21	46%	DIAGEO NORTH AMERICA INC
40182	NEW AMSTER ORANGE VODK70P	50ML	120	$ 0.99	26	36.10	14.40	21.70	151%	4,332	1,728	2,604	151%	$ 3,725.52	$ 1,483.74	$ 2,241.78	151%	$ 1,432.81	$ 602.14	$ 830.67	138%	E.J. GALLO WINERY
34848	VAN GOGH PB & J VODKA 70P	50ML	120	$ 0.99	7	36.00	31.99	4.01	13%	4,320	3,839	481	13%	$ 3,715.20	$ 3,310.54	$ 404.66	12%	$ 1,447.92	$ 1,170.98	$ 276.94	24%	SAZERAC CO/ VAN GOGH
87281	CASAMIGOS BLANCO 80P	50ML	60	$ 2.29	11	35.20	66.80	(31.60)	-47%	2,112	4,008	(1,896)	-47%	$ 4,224.00	$ 7,210.08	$ (2,986.08)	-41%	$ 1,725.15	$ 2,674.13	$ (948.98)	-35%	MHW, LTD
44343	CALYPSO SPICED RUM 70P	50ML	120	$ 0.99	17	34.00	23.40	10.60	45%	4,080	2,808	1,272	45%	$ 3,508.80	$ 2,419.44	$ 1,089.36	45%	$ 1,414.40	$ 961.05	$ 453.35	47%	SAZERAC NORTH AMERICA,INC
33565	SVEDKA PEACH 70P	50ML	120	$ 0.99	15	33.80	31.70	2.10	7%	4,056	3,804	252	7%	$ 3,488.16	$ 3,286.44	$ 201.72	6%	$ 1,352.34	$ 1,043.16	$ 309.18	30%	CONSTELLATION BRANDS
20361	OLD FORESTER 86 86P	50ML	120	$ 0.99	6	31.17	7.82	23.35	299%	3,740	938	2,802	299%	$ 3,216.40	$ 808.40	$ 2,408.00	298%	$ 1,244.31	$ 312.58	$ 931.73	298%	BROWN FORMAN BEVERAGE
77867	SMIRNOFF SOURS FPUNCH 60P	50ML	120	$ 0.99	27	31.07	14.24	16.83	118%	3,728	1,709	2,020	118%	$ 3,207.80	$ 1,474.40	$ 1,733.40	118%	$ 1,236.28	$ 637.17	$ 599.11	94%	DIAGEO NORTH AMERICA INC
36277	THREE OLIVES LOOPY 70P	50ML	120	$ 0.99	26	30.17	21.35	8.82	41%	3,620	2,562	1,058	41%	$ 3,113.20	$ 2,205.00	$ 908.20	41%	$ 1,196.54	$ 813.38	$ 383.16	47%	PROXIMO SPIRITS, INC.
28079	BEEFEATER GIN 94P	50ML	120	$ 1.99	32	30.08	19.90	10.18	51%	3,610	2,388	1,222	51%	$ 6,281.40	$ 4,160.64	$ 2,120.76	51%	$ 2,796.24	$ 2,149.45	$ 646.79	30%	PERNOD RICARD USA
28723	PINNACLE GIN 80P	50ML	120	$ 0.99	13	29.22	2.99	26.23	877%	3,506	359	3,148	877%	$ 3,018.60	$ 309.60	$ 2,709.00	875%	$ 1,221.98	$ 146.28	$ 1,075.70	735%	BEAM SUNTORY
43325	CAPT MORG WHITE 80P	50ML	120	$ 1.49	23	27.92	24.87	3.05	12%	3,350	2,984	366	12%	$ 4,355.00	$ 4,834.60	$ (479.60)	-10%	$ 1,774.04	$ 1,797.55	$ (23.51)	-1%	DIAGEO NORTH AMERICA INC
34741	STOLICHNAYA 80P	50ML	120	$ 2.99	26	27.80	22.20	5.60	25%	3,336	2,664	672	25%	$ 8,706.96	$ 6,967.68	$ 1,739.28	25%	$ 3,408.84	$ 2,954.79	$ 454.05	15%	STOLI GROUP
77771	WILD TURKEY AM HONEY 71P	50ML	120	$ 1.99	18	26.73	28.16	(1.43)	-5%	3,208	3,379	(172)	-5%	$ 5,585.40	$ 5,891.50	$ (306.10)	-5%	$ 2,235.43	$ 2,298.71	$ (63.28)	-3%	CAMPARI AMERICA
36309	SVEDKA GRAPEFRUIT JAL 70P	50ML	120	$ 0.99	10	26.60	34.60	(8.00)	-23%	3,192	4,152	(960)	-23%	$ 2,745.12	$ 3,586.20	$ (841.08)	-23%	$ 1,064.27	$ 1,148.66	$ (84.39)	-7%	CONSTELLATION BRANDS
56571	BOSTON COFFEE 60P	50ML	120	$ 0.99	33	26.60	14.10	12.50	89%	3,192	1,692	1,500	89%	$ 2,745.12	$ 1,458.60	$ 1,286.52	88%	$ 1,247.27	$ 693.58	$ 553.69	80%	SAZERAC NORTH AMERICA,INC
35683	VESICA POTATO VODKA 80P	50ML	60	$ 0.99	4	26.00	52.00	(26.00)	-50%	1,560	3,120	(1,560)	-50%	$ 1,341.60	$ 2,662.50	$ (1,320.90)	-50%	$ 530.92	$ 1,056.44	$ (525.52)	-50%	ADAMBA IMP. INTER. INC
19021	JIM BEAM BLACK 8YR 86P	50ML	120	$ 2.99	14	25.48	30.17	(4.69)	-16%	3,058	3,620	(563)	-16%	$ 7,986.60	$ 8,358.40	$ (371.80)	-4%	$ 3,173.28	$ 3,347.34	$ (174.06)	-5%	BEAM SUNTORY
40292	NEW AMSTERDAM CITRON 70P	50ML	120	$ 0.99	22	24.90	15.00	9.90	66%	2,988	1,800	1,188	66%	$ 2,461.32	$ 1,293.70	$ 1,167.62	90%	$ 988.28	$ 532.84	$ 455.44	85%	E.J. GALLO WINERY
41090	FIREFLY SWEET TEA 70P	50ML	60	$ 0.99	15	24.20	36.20	(12.00)	-33%	1,452	2,172	(720)	-33%	$ 1,248.72	$ 1,875.84	$ (627.12)	-33%	$ 480.37	$ 845.84	$ (365.47)	-43%	SAZERAC CO., INC.
5341	JOHNNIE WALKER RED 80P	50ML	120	$ 2.49	26	24.10	21.50	2.60	12%	2,892	2,580	312	12%	$ 6,275.64	$ 6,289.80	$ (14.16)	0%	$ 2,526.16	$ 3,104.37	$ (578.21)	-19%	DIAGEO NORTH AMERICA INC
46502	KRAKEN BLACK SPCD RUM 94P	50ML	60	$ 1.99	18	22.00	2.50	19.50	780%	1,320	150	1,170	780%	$ 2,296.80	$ 261.00	$ 2,035.80	780%	$ 943.14	$ 107.12	$ 836.02	780%	PROXIMO SPIRITS, INC.
43247	CAPT MORG SPICED 100 100P	50ML	120	$ 2.99	20	21.83	23.41	(1.58)	-7%	2,620	2,809	(190)	-7%	$ 6,838.20	$ 7,352.10	$ (513.90)	-7%	$ 2,799.48	$ 3,291.34	$ (491.86)	-15%	DIAGEO NORTH AMERICA INC
5031	GLENLIVET 80P	50ML	120	$ 3.99	22	21.40	29.20	(7.80)	-27%	2,568	3,504	(936)	-27%	$ 8,936.64	$ 9,902.04	$ (965.40)	-10%	$ 3,617.03	$ 3,593.30	$ 23.73	1%	PERNOD RICARD USA
89831	HORNITOS REPOSADO TEQ 80P	50ML	120	$ 4.99	21	20.70	26.16	(5.46)	-21%	2,484	3,139	(655)	-21%	$ 10,801.05	$ 11,568.33	$ (767.28)	-7%	$ 4,400.41	$ 4,682.98	$ (282.57)	-6%	BEAM SUNTORY
621	ABSOLUT TRIAL 5PK 80P	50ML	24	$ 7.99	7	20.64	2.96	17.68	597%	495	71	424	597%	$ 3,450.15	$ 494.87	$ 2,955.28	597%	$ 1,335.41	$ 191.35	$ 1,144.06	598%	PERNOD RICARD USA
36227	//PINNACLE CINNABON 70P	50ML	120	$ 0.99	0	20.62	96.30	(75.68)	-79%	2,474	11,556	(9,082)	-79%	$ 2,132.80	$ 9,969.20	$ (7,836.40)	-79%	$ 818.41	$ 4,307.61	$ (3,489.20)	-81%	BEAM SUNTORY
30311	GORDONS GIN 80P	50ML	120	$ 0.99	17	20.41	5.39	15.02	279%	2,449	647	1,802	279%	$ 2,107.00	$ 798.10	$ 1,308.90	164%	$ 853.55	$ 473.32	$ 380.23	80%	DIAGEO NORTH AMERICA INC
34111	ABSOLUT MANDRIN 80P	50ML	120	$ 1.99	11	20.40	39.40	(19.00)	-48%	2,448	4,728	(2,280)	-48%	$ 4,259.52	$ 8,239.20	$ (3,979.68)	-48%	$ 1,667.09	$ 3,676.49	$ (2,009.40)	-55%	PERNOD RICARD USA
36433	SVEDKA CUCUMBER LIME 70P	50ML	120	$ 0.99	14	20.20	4.80	15.40	321%	2,424	576	1,848	321%	$ 2,084.64	$ 495.36	$ 1,589.28	321%	$ 808.20	$ 192.00	$ 616.20	321%	CONSTELLATION BRANDS
77656	//SMIRNOFF CRNBRY TWIST	50ML	120	$ 0.99	0	20.01	17.08	2.93	17%	2,401	2,050	352	17%	$ 2,064.00	$ 2,160.40	$ (96.40)	-4%	$ 794.20	$ 1,015.47	$ (221.27)	-22%	DIAGEO NORTH AMERICA INC
77772	TIJUANA SWEET HEAT 70P	50ML	120	$ 0.99	19	19.50		19.50		2,340		2,340		$ 2,012.40		$ 2,012.40		$ 798.53				SAZERAC CO., INC.
31471	NEW AMSTERDAM GIN 80P	50ML	120	$ 0.99	18	18.72	23.07	(4.35)	-19%	2,246	2,768	(522)	-19%	$ 1,934.14	$ 2,497.60	$ (563.46)	-23%	$ 782.87	$ 922.26	$ (139.39)	-15%	E.J. GALLO WINERY
33661	//SVEDKA STRAW LEMONADE	50ML	120	$ 0.99	0	18.40	65.10	(46.70)	-72%	2,208	7,812	(5,604)	-72%	$ 1,898.88	$ 6,734.52	$ (4,835.64)	-72%	$ 483.55	$ 2,262.67	$ (1,779.12)	-79%	CONSTELLATION BRANDS
12861	RICH&RARE CARAMEL WHIS70P	50ML	60	$ 0.99	10	17.80	7.40	10.40	141%	1,068	444	624	141%	$ 918.48	$ 383.76	$ 534.72	139%	$ 378.43	$ 137.71	$ 240.72	175%	SAZERAC CO., INC.
64570	CIROC PINEAPPLE VODKA 70P	50ML	60	$ 2.49	12	17.50	30.00	(12.50)	-42%	1,050	1,800	(750)	-42%	$ 2,278.50	$ 3,318.90	$ (1,040.40)	-31%	$ 890.58	$ 1,244.03	$ (353.46)	-28%	DIAGEO NORTH AMERICA INC
33578	//PINNACLE COOKIE DOUGH	50ML	120	$ 0.99	0	17.40	81.72	(64.32)	-79%	2,088	9,806	(7,718)	-79%	$ 1,797.40	$ 8,454.50	$ (6,657.10)	-79%	$ 690.61	$ 3,115.65	$ (2,425.04)	-78%	BEAM SUNTORY
33558	THREE OLIVES GRAPE 70P	50ML	120	$ 0.99	19	17.40	8.48	8.92	105%	2,088	1,018	1,070	105%	$ 1,797.40	$ 879.00	$ 918.40	104%	$ 690.08	$ 321.36	$ 368.72	115%	PROXIMO SPIRITS, INC.
88829	CASAMIGOS REPOSADO 80P	50ML	60	$ 2.79	6	17.20	20.98	(3.78)	-18%	1,032	1,259	(227)	-18%	$ 2,507.76	$ 2,799.21	$ (291.45)	-10%	$ 1,020.65	$ 1,039.41	$ (18.76)	-2%	MHW, LTD
34126	CRYSTAL HEAD VODKA 80P	50ML	48	$ 9.99	15	16.75	23.25	(6.50)	-28%	804	1,116	(312)	-28%	$ 7,010.88	$ 8,929.68	$ (1,918.80)	-21%	$ 2,759.23	$ 3,051.30	$ (292.07)	-10%	HORIZON BEVERAGE-ULTRA
17081	BULLEIT BOURBON 90P	50ML	120	$ 3.99	19	16.73	15.56	1.17	8%	2,008	1,867	140	8%	$ 6,994.80	$ 5,899.40	$ 1,095.40	19%	$ 2,778.52	$ 2,190.04	$ 588.48	27%	DIAGEO NORTH AMERICA INC
5001	GLENFIDDICH SPEC RSV 80P	50ML	96	$ 2.99	13	16.44	15.81	0.63	4%	1,578	1,518	60	4%	$ 4,102.92	$ 3,953.76	$ 149.16	4%	$ 1,664.06	$ 1,611.29	$ 52.77	3%	WILLIAM GRANT&SONS INC.
34994	VAN GOGH DUTCH CHOC 70P	50ML	120	$ 0.99	11	16.10	25.48	(9.38)	-37%	1,932	3,058	(1,126)	-37%	$ 1,661.52	$ 2,637.20	$ (975.68)	-37%	$ 647.54	$ 935.46	$ (287.92)	-31%	SAZERAC CO/ VAN GOGH
41589	//SMIRNOFF LIME TWIST 70P	50ML	120	$ 0.99	7	16.07	15.06	1.01	7%	1,928	1,807	121	7%	$ 1,658.94	$ 2,111.40	$ (452.46)	-21%	$ 637.82	$ 1,070.79	$ (432.97)	-40%	DIAGEO NORTH AMERICA INC
43201	BACARDI OAKHEART SPCD 70P	50ML	120	$ 1.49	16	15.81	28.73	(12.92)	-45%	1,897	3,448	(1,550)	-45%	$ 2,470.00	$ 4,493.40	$ (2,023.40)	-45%	$ 1,014.21	$ 1,960.62	$ (946.41)	-48%	BACARDI USA, INC
33591	//PINNACLE SALTD CARAML	50ML	120	$ 0.99	0	15.67	44.35	(28.68)	-65%	1,880	5,322	(3,442)	-65%	$ 1,616.80	$ 4,588.60	$ (2,971.80)	-65%	$ 621.94	$ 2,000.43	$ (1,378.49)	-69%	BEAM SUNTORY
49071	REMY MARTIN VSOP 80P	50ML	120	$ 3.99	6	15.20	7.90	7.30	92%	1,824	948	876	92%	$ 6,347.52	$ 3,303.00	$ 3,044.52	92%	$ 2,545.54	$ 1,295.22	$ 1,250.32	97%	REMY AMERIQUE INC
87401	CUERVO ESPECIAL SLVR 80P	50ML	120	$ 1.49	27	14.41		14.41		1,729		1,729		$ 2,249.00		$ 2,249.00		$ 909.56				PROXIMO SPIRITS, INC.
39915	NEW AMSTERDAM APPLE 70P	50ML	120	$ 0.99	25	14.38		14.38		1,726		1,726		$ 1,484.36		$ 1,484.36		$ 570.74				E.J. GALLO WINERY
324	BAILEYS 50ML 4PACK 34P	50ML	30	$ 7.99	0	14.35	33.49	(19.14)	-57%	431	1,005	(574)	-57%	$ 3,004.07		$ 3,004.07		$ 1,195.21	$ 2,790.23	$ (1,595.02)	-57%	DIAGEO NORTH AMERICA INC
52591	E&J BRANDY 80P	50ML	120	$ 1.79	18	14.15	13.99	0.16	1%	1,698	1,679	19	1%	$ 2,652.00	$ 2,336.02	$ 315.98	14%	$ 1,210.11	$ 938.96	$ 271.15	29%	E.J. GALLO WINERY
80451	RYANS CREAM 34P	50ML	120	$ 0.99	28	14.00		14.00		1,680		1,680		$ 1,444.80		$ 1,444.80		$ 595.84				SAZERAC CO., INC.
86828	OLE SMOKY HUNCH PUNCH 80P	50ML	48	$ 2.99	38	13.70		13.70		658		658		$ 1,706.94		$ 1,706.94		$ 682.95				OLE SMOKY DISTILLERY,LLC
86739	OLE SMOKY APPLE PIE 70P	50ML	48	$ 2.99	35	13.67		13.67		656		656		$ 1,706.94		$ 1,706.94		$ 681.86				OLE SMOKY DISTILLERY,LLC
36292	THREE OLIVES VODKA 80P	50ML	120	$ 0.99	10	13.16	5.00	8.16	163%	1,579	600	979	163%	$ 1,358.80	$ 517.50	$ 841.30	163%	$ 519.43	$ 191.02	$ 328.41	172%	PROXIMO SPIRITS, INC.
45881	SAILOR JERRY SPICED 92P	50ML	120	$ 1.99	16	12.97	8.89	4.08	46%	1,556	1,067	490	46%	$ 2,714.40	$ 1,779.60	$ 934.80	53%	$ 1,108.29	$ 731.68	$ 376.61	51%	WILLIAM GRANT&SONS INC.
73139	CHILA ORCH CINN CRM 27.5P	50ML	120	$ 0.99	9	12.90	11.00	1.90	17%	1,548	1,320	228	17%	$ 1,331.28	$ 1,140.36	$ 190.92	17%	$ 525.68	$ 374.99	$ 150.69	40%	SAZERAC CO., INC.
67272	YUKON JACK JACAPPLE 70P	50ML	120	$ 1.49	7	12.83	17.34	(4.51)	-26%	1,540	2,081	(541)	-26%	$ 2,002.00	$ 1,988.60	$ 13.40	1%	$ 792.00	$ 684.12	$ 107.88	16%	DIAGEO NORTH AMERICA INC
33980	ABSOLUT BERRI ACAI 80P	50ML	120	$ 1.99	9	12.70	9.80	2.90	30%	1,524	1,176	348	30%	$ 2,651.76	$ 1,676.40	$ 975.36	58%	$ 1,037.84	$ 597.68	$ 440.16	74%	PERNOD RICARD USA
64669	CHAMBORD LIQUEUR 33P	50ML	72	$ 3.49	13	12.68	12.02	0.66	5%	913	865	48	5%	$ 2,781.60	$ 2,360.16	$ 421.44	18%	$ 1,114.70	$ 854.27	$ 260.43	30%	BROWN FORMAN BEVERAGE
34451	KETEL ONE VODKA PET 80P	50ML	120	$ 2.99	8	12.21	8.90	3.31	37%	1,465	1,068	397	37%	$ 3,823.65	$ 2,793.24	$ 1,030.41	37%	$ 1,497.19	$ 1,244.42	$ 252.77	20%	DIAGEO NORTH AMERICA INC
66835	ST GERMAIN LIQUEUR 40P	50ML	48	$ 4.99	6	12.00	9.50	2.50	26%	576	456	120	26%	$ 2,505.60	$ 1,990.32	$ 515.28	26%	$ 1,000.56	$ 722.78	$ 277.78	38%	BACARDI USA, INC
40326	DEEP EDDY RUBY RED GR 70P	50ML	72	$ 1.49	11	11.67	10.84	0.83	8%	840	780	60	8%	$ 1,092.00	$ 1,017.36	$ 74.64	7%	$ 423.62	$ 428.78	$ (5.16)	-1%	HEAVEN HILL BRANDS
40330	DEEP EDDY SWEET TEA 70P	50ML	72	$ 1.49	9	11.51	5.49	6.02	110%	829	395	433	110%	$ 1,076.40	$ 516.12	$ 560.28	109%	$ 417.81	$ 217.38	$ 200.43	92%	HEAVEN HILL BRANDS
35117	VAN GOGH DBL ESPRESSO 70P	50ML	120	$ 0.99	8	11.50	11.20	0.30	3%	1,380	1,344	36	3%	$ 1,186.80	$ 1,159.44	$ 27.36	2%	$ 462.53	$ 414.28	$ 48.25	12%	SAZERAC CO/ VAN GOGH
86845	OLE SMOKY BLACKBERRY 40P	50ML	48	$ 2.99	32	11.44		11.44		549		549		$ 1,425.06		$ 1,425.06		$ 574.75				OLE SMOKY DISTILLERY,LLC
11341	SEAGRAMS VO 80P	50ML	120	$ 1.99	14	11.41	7.01	4.40	63%	1,369	841	528	63%	$ 2,383.80	$ 1,465.90	$ 917.90	63%	$ 997.46	$ 740.93	$ 256.53	35%	DIAGEO NORTH AMERICA INC
41691	UV BLUE RASPBERRY 60P	50ML	120	$ 0.99	21	11.40		11.40		1,368		1,368		$ 1,178.20		$ 1,178.20		$ 535.91				PHILLIPS PRODUCTS CO

Item #	Description	Size	Case Pack*	Unit Retail Price	Agency Stores Selling**	R 52 Wk Sales TY Standard Cases	R 52 Wk Sales LY Standard Cases	Variance Cases	% Change	R 52 Wk Total 50ML Bottles Shipped TY	R 52 Wk Total 50ML Bottles Shipped LY	Variance Bottles	% Change	R 52 Wk Sales $ TY	R 52 Wk Sales $ LY	Variance Sales $	% Change	R 52 Wk State Gross Profit $ TY	R 52 Wk State Gross Profit $ LY	Variance Profit $	% Change	Supplier
87640	CAMARENA SILVER TEQ 80P	50ML	60	$ 1.79	6	11.34	12.83	(1.49)	-12%	680	770	(89)	-12%	$ 1,060.80	$ 1,055.00	$ 5.80	1%	$ 429.33	$ 414.98	$ 14.35	3%	E.J. GALLO WINERY
3373	KAHLUA SAMPLER 5-PACK 40P	50ML	24	$ 6.49	3	11.09	10.07	1.02	10%	266	242	24	10%	$ 1,505.56		$ 1,505.56		$ 669.61	$ 561.51	$ 108.10	19%	PERNOD RICARD USA
28201	BOMBAY GIN 86P	50ML	120	$ 1.99	13	10.80	5.00	5.80	116%	1,296	600	696	116%	$ 2,255.04	$ 1,046.40	$ 1,208.64	116%	$ 934.09	$ 569.94	$ 364.15	64%	BACARDI USA, INC
42561	GOSLINGS BLACK SEAL 80P	50ML	120	$ 1.49	12	10.41	10.35	0.06	1%	1,249	1,242	7	1%	$ 1,625.00	$ 1,616.40	$ 8.60	1%	$ 659.68	$ 592.38	$ 67.30	11%	CASTLE BRANDS INC
42136	MARGARITAVLLE SPICED 70P	50ML	120	$ 0.99	6	10.30	4.80	5.50	115%	1,236	576	660	115%	$ 1,062.96	$ 497.64	$ 565.32	114%	$ 427.55	$ 182.10	$ 245.45	135%	SAZERAC CO., INC.
64991	FRANGELICO 40P	50ML	96	$ 3.79	15	10.24	8.88	1.36	15%	983	852	131	15%	$ 3,217.32	$ 2,614.56	$ 602.76	23%	$ 1,302.02	$ 995.43	$ 306.59	31%	CAMPARI AMERICA
75215	KINKY GOLD LIQUEUR 34P	50ML	60	$ 1.99	12	10.18	9.36	0.82	9%	611	562	49	9%	$ 1,061.40	$ 976.50	$ 84.90	9%	$ 424.61	$ 372.54	$ 52.07	14%	PRESTIGE WINE&SPIRITS
13012	ATOMIC RED 66P	50ML	120	$ 0.99	7	9.99	12.81	(2.82)	-22%	1,199	1,537	(338)	-22%	$ 1,032.00	$ 1,327.80	$ (295.80)	-22%	$ 403.00	$ 447.81	$ (44.81)	-10%	M.S. WALKER, INC.
36459	STOLICHNAYA GLUTEN FR 80P	50ML	120	$ 0.99	11	9.89		9.89		1,187		1,187		$ 1,018.24		$ 1,018.24		$ 418.64				STOLI GROUP
33545	//PINNACLE AMARETTO 70P	50ML	120	$ 0.99	0	9.83	14.71	(4.88)	-33%	1,180	1,765	(586)	-33%	$ 1,014.80	$ 1,526.40	$ (511.60)	-34%	$ 390.15	$ 557.39	$ (167.24)	-30%	BEAM SUNTORY
43413	CAPT MORG PARROT BAY 42P	50ML	120	$ 1.49	12	9.74	9.99	(0.25)	-3%	1,169	1,199	(30)	-3%	$ 1,519.70	$ 1,563.50	$ (43.80)	-3%	$ 622.48	$ 756.97	$ (134.49)	-18%	DIAGEO NORTH AMERICA INC
19110	JIM BEAM DEVILS CUT 90P	50ML	120	$ 2.99	13	9.57	11.42	(1.85)	-16%	1,148	1,370	(222)	-16%	$ 3,001.50	$ 3,585.50	$ (584.00)	-16%	$ 1,191.47	$ 1,284.25	$ (92.78)	-7%	BEAM SUNTORY
86829	OLE SMOKY WHITE LIGH 100P	50ML	48	$ 2.99	32	9.32		9.32		447		447		$ 1,158.84		$ 1,158.84		$ 463.86				OLE SMOKY DISTILLERY,LLC
34194	CIROC SUPER PREMIUM 80P	50ML	60	$ 2.99	4	9.25	7.00	2.25	32%	555	420	135	32%	$ 1,448.55	$ 1,334.25	$ 114.30	9%	$ 567.12	$ 732.41	$ (165.29)	-23%	DIAGEO NORTH AMERICA INC
33825	//SVEDKA STRAWBERRY COL	50ML	120	$ 0.99	0	8.60	14.70	(6.10)	-41%	1,032	1,764	(732)	-41%	$ 887.52	$ 1,521.48	$ (633.96)	-42%	$ 226.01	$ 484.64	$ (258.63)	-53%	CONSTELLATION BRANDS
5293	J&B RARE SCOTCH 80P	50ML	120	$ 1.99	7	8.49	8.00	0.49	6%	1,019	960	59	6%	$ 1,773.06	$ 1,672.32	$ 100.74	6%	$ 715.79	$ 654.45	$ 61.34	9%	DIAGEO NORTH AMERICA INC
77901	SMIRNOFF SR BRY LEMON 60P	50ML	120	$ 1.49	14	8.48	4.40	4.08	93%	1,018	528	490	93%	$ 1,326.00	$ 689.00	$ 637.00	92%	$ 510.58	$ 386.31	$ 124.27	32%	DIAGEO NORTH AMERICA INC
77845	SMIRNOFF VANILLA TWST 70P	50ML	120	$ 0.99	9	8.24	1.74	6.50	374%	989	209	780	374%	$ 851.40	$ 207.00	$ 644.40	311%	$ 327.05	$ 91.86	$ 235.19	256%	DIAGEO NORTH AMERICA INC
40407	UV SALTY WATERMELON 60P	50ML	60	$ 0.99	3	8.17	16.34	(8.17)	-50%	490	980	(490)	-50%	$ 421.40	$ 846.30	$ (424.90)	-50%	$ 192.08	$ 391.35	$ (199.27)	-51%	PHILLIPS PRODUCTS CO
52311	CHRISTIAN BROS 80P	50ML	120	$ 1.79	13	8.14	10.07	(1.93)	-19%	977	1,208	(232)	-19%	$ 1,528.80	$ 2,061.10	$ (532.30)	-26%	$ 730.08	$ 1,077.86	$ (347.78)	-32%	HEAVEN HILL BRANDS
33820	//SVEDKA ORANGE CREAM	50ML	120	$ 0.99	0	7.60	27.80	(20.20)	-73%	912	3,336	(2,424)	-73%	$ 784.32	$ 2,875.44	$ (2,091.12)	-73%	$ 199.73	$ 946.04	$ (746.31)	-79%	CONSTELLATION BRANDS
3838	MALIBU CU 5PK 60.4P	50ML	24	$ 5.99	4	7.54	7.13	0.41	6%	181	171	10	6%	$ 946.63	$ 896.85	$ 49.78	6%	$ 397.96	$ 760.88	$ (362.92)	-48%	PERNOD RICARD USA
88831	CASAMIGOS ANEJO 80P	50ML	60	$ 3.29	4	7.40	8.60	(1.20)	-14%	444	516	(72)	-14%	$ 1,274.28	$ 1,384.92	$ (110.64)	-8%	$ 520.07	$ 505.95	$ 14.12	3%	MHW, LTD
43360	CAPT MORG CANNON BLST 70P	50ML	120	$ 1.99	12	7.40	1.83	5.57	304%	888	220	668	304%	$ 1,548.60	$ 382.80	$ 1,165.80	305%	$ 633.96	$ 157.05	$ 476.91	304%	DIAGEO NORTH AMERICA INC
72406	BENCHMARK APPLE LIQ 70P	50ML	60	$ 0.99	6	7.40		7.40		444		444		$ 381.84		$ 381.84		$ 147.04				SAZERAC CO., INC.
35166	VAN GOGH ACAI BLUEBRY 70P	50ML	120	$ 0.99	8	7.10	27.00	(19.90)	-74%	852	3,240	(2,388)	-74%	$ 732.72	$ 2,792.40	$ (2,059.68)	-74%	$ 285.56	$ 1,000.32	$ (714.76)	-71%	SAZERAC CO/ VAN GOGH
34071	ABSOLUT VANILLA 80P	50ML	120	$ 1.99	11	7.10	4.80	2.30	48%	852	576	276	48%	$ 1,482.48	$ 1,004.76	$ 477.72	48%	$ 580.21	$ 450.65	$ 129.56	29%	PERNOD RICARD USA
89530	CAMARENA REPOSADA TEQ 80P	50ML	60	$ 1.79	3	7.01	3.52	3.49	99%	421	211	209	99%	$ 655.20	$ 283.60	$ 371.60	131%	$ 265.40	$ 110.99	$ 154.41	139%	E.J. GALLO WINERY
89561	MONTE ALBAN MEZCAL 80P	50ML	120	$ 1.99	11	7.00	5.50	1.50	27%	840	660	180	27%	$ 1,461.60	$ 1,149.48	$ 312.12	27%	$ 594.58	$ 459.74	$ 134.84	29%	SAZERAC NORTH AMERICA,INC
43131	BACARDI LIMON 70P	50ML	120	$ 1.49	14	6.66	7.49	(0.83)	-11%	799	899	(100)	-11%	$ 1,040.00	$ 1,171.90	$ (131.90)	-11%	$ 427.24	$ 507.06	$ (79.82)	-16%	BACARDI USA, INC
72912	CAPT MORG LOCO NUT 40P	50ML	120	$ 1.99	21	6.43		6.43		772		772		$ 1,343.28		$ 1,343.28		$ 552.72				DIAGEO NORTH AMERICA INC
36504	//THREE OLIVES APPLPEAR	50ML	120	$ 0.99	10	6.34		6.34		761		761		$ 657.04		$ 657.04		$ 251.44				PROXIMO SPIRITS, INC.
40962	//SMIRNOFF WHIPPED CRM	50ML	120	$ 0.99	6	6.24	5.91	0.33	6%	749	709	40	6%	$ 645.00	$ 613.40	$ 31.60	5%	$ 248.29	$ 268.29	$ (20.00)	-7%	DIAGEO NORTH AMERICA INC
22209	WOODFORD RESERVE 90.4P	50ML	120	$ 3.99	8	6.20	3.40	2.80	82%	744	408	336	82%	$ 2,589.12	$ 1,419.84	$ 1,169.28	82%	$ 1,028.02	$ 563.72	$ 464.30	82%	BROWN FORMAN BEVERAGE
77255	//REVEL STOKE SPCD WHSK	50ML	60	$ 0.99	0	6.17	7.50	(1.33)	-18%	370	450	(80)	-18%	$ 318.20	$ 388.00	$ (69.80)	-18%	$ 129.63	$ 158.26	$ (28.63)	-18%	PHILLIPS PRODUCTS CO
14470	REVEL STOKE WHISKY 80P	50ML	60	$ 0.99	5	6.17	1.33	4.84	364%	370	80	290	364%	$ 318.20	$ 69.20	$ 249.00	360%	$ 143.82	$ 39.52	$ 104.30	264%	PHILLIPS PRODUCTS CO
77661	SMIRNOFF FL MARSHMLLW 60P	50ML	120	$ 0.99	11	5.76		5.76		691		691		$ 593.40		$ 593.40		$ 229.19				DIAGEO NORTH AMERICA INC
64710	CIROC PEACH VODKA 80P	50ML	60	$ 2.49	2	5.75	15.00	(9.25)	-62%	345	900	(555)	-62%	$ 748.65	$ 1,683.75	$ (935.10)	-56%	$ 292.04	$ 632.94	$ (340.90)	-54%	DIAGEO NORTH AMERICA INC
673	BALVENIE 3PK 12/14/17 86P	50ML	32	$ 23.99	3	5.72	0.09	5.63	6256%	183	3	180	6256%	$ 3,830.19		$ 3,830.19		$ 1,554.64	$ 67.93	$ 1,486.71	2189%	WILLIAM GRANT&SONS INC.
39462	NEW AMSTERDAM VODKA 100P	50ML	120	$ 1.79	15	5.67		5.67		680		680		$ 1,060.80		$ 1,060.80		$ 519.77				E.J. GALLO WINERY
19030	//JIM BEAM JACOBS GHOST	50ML	120	$ 1.99	0	5.66	9.73	(4.07)	-42%	679	1,168	(488)	-42%	$ 1,183.20	$ 2,038.30	$ (855.10)	-42%	$ 279.09	$ 737.11	$ (458.02)	-62%	BEAM SUNTORY
15771	BUSHMILLS 80P	50ML	120	$ 3.49	8	5.50	6.20	(0.70)	-11%	660	744	(84)	-11%	$ 2,013.00	$ 2,272.08	$ (259.08)	-11%	$ 904.31	$ 1,057.28	$ (152.97)	-14%	PROXIMO SPIRITS, INC.
43290	CAPT MORG WHT COCONUT 70P	50ML	120	$ 1.49	6	5.34	1.65	3.69	224%	641	198	443	224%	$ 832.00	$ 335.80	$ 496.20	148%	$ 339.84	$ 274.53	$ 65.31	24%	DIAGEO NORTH AMERICA INC
43430	DON Q CRISTAL RUM 80P	50ML	120	$ 0.99	6	5.20	12.70	(7.50)	-59%	624	1,524	(900)	-59%	$ 536.64	$ 1,315.44	$ (778.80)	-59%	$ 218.04	$ 499.09	$ (281.05)	-56%	SERRALLES USA, LLC
3438	AVION TEQUILA 3PK CU 80P	50ML	20	$ 10.49	3	5.20	6.70	(1.50)	-22%	104	134	(30)	-22%	$ 951.60	$ 1,185.77	$ (234.17)	-20%	$ 414.91	$ 444.43	$ (29.52)	-7%	PERNOD RICARD USA
26581	GENTLEMAN JACK 80P	50ML	120	$ 3.99	7	5.20	3.60	1.60	44%	624	432	192	44%	$ 2,171.52	$ 1,503.36	$ 668.16	44%	$ 863.30	$ 597.61	$ 265.69	44%	BROWN FORMAN BEVERAGE
15941	TULLAMORE DEW IRISH 80P	50ML	120	$ 2.49	8	5.10	4.00	1.10	28%	612	480	132	28%	$ 1,328.04	$ 1,042.80	$ 285.24	27%	$ 554.42	$ 691.40	$ (136.98)	-20%	WILLIAM GRANT&SONS INC.
33577	//PINNACLE COCONUT 70P	50ML	120	$ 0.99	0	4.91		4.91		589		589		$ 507.40		$ 507.40		$ 194.88				BEAM SUNTORY
36466	EFFEN BLOOD ORANGE 75P	50ML	120	$ 2.99	5	4.86		4.86		583		583		$ 1,524.24		$ 1,524.24		$ 596.81				BEAM SUNTORY
64871	DRAMBUIE 80P	50ML	120	$ 2.99	9	4.80	5.10	(0.30)	-6%	576	612	(36)	-6%	$ 1,503.36	$ 1,599.24	$ (95.88)	-6%	$ 598.08	$ 701.36	$ (103.28)	-15%	WILLIAM GRANT&SONS INC.
14473	//REVEL STOKE RST PECAN	50ML	60	$ 0.99	0	4.51	3.16	1.35	43%	271	190	81	43%	$ 232.20	$ 163.40	$ 68.80	42%	$ 105.58	$ 98.17	$ 7.41	8%	PHILLIPS PRODUCTS CO
67274	YUKON JACK WICKED HOT 70P	50ML	120	$ 1.49	7	4.50	9.66	(5.16)	-53%	540	1,159	(619)	-53%	$ 702.00	$ 1,174.90	$ (472.90)	-40%	$ 277.79	$ 416.18	$ (138.40)	-33%	DIAGEO NORTH AMERICA INC
40791	WAVE BAJA VODKA 60P	50ML	120	$ 0.99	8	4.50	7.60	(3.10)	-41%	540	912	(372)	-41%	$ 464.40	$ 786.96	$ (322.56)	-41%	$ 210.60	$ 322.40	$ (111.80)	-35%	SAZERAC NORTH AMERICA,INC
11581	BLACK VELVET RESERVE 80P	50ML	120	$ 1.99	5	4.40	0.60	3.80	633%	528	72	456	633%	$ 918.72	$ 125.52	$ 793.20	632%	$ 385.97	$ 53.41	$ 332.56	623%	CONSTELLATION BRANDS
33557	THREE OLIVES CHERRY 70P	50ML	120	$ 0.99	10	4.31	1.75	2.56	146%	517	210	307	146%	$ 447.20	$ 181.60	$ 265.60	146%	$ 170.93	$ 65.37	$ 105.56	161%	PROXIMO SPIRITS, INC.
66141	PALLINI LIMONCELLO 52P	50ML	120	$ 1.99	5	4.20	4.80	(0.60)	-13%	504	576	(72)	-13%	$ 876.96	$ 1,004.04	$ (127.08)	-13%	$ 347.21	$ 380.09	$ (32.88)	-9%	CASTLE BRANDS INC
64351	BARENJAGER LIQUEUR 70P	50ML	120	$ 2.79	1	4.20	1.00	3.20	320%	504	120	384	320%	$ 1,224.72	$ 260.88	$ 963.84	369%	$ 487.96	$ 89.08	$ 398.88	448%	NICHE IMPORT CO
64771	COINTREAU 80P	50ML	120	$ 3.29	6	3.95	3.65	0.30	8%	474	438	36	8%	$ 1,360.38	$ 1,175.10	$ 185.28	16%	$ 543.56	$ 417.41	$ 126.15	30%	REMY AMERIQUE INC
37203	OUTERSPACE VODKA 80P	50ML	60	$ 6.99	13	3.64		3.64		218		218		$ 1,342.00		$ 1,342.00		$ 524.20				PERFECTA WINE CO.
34011	ABSOLUT APEACH 80P	50ML	120	$ 1.99	4	3.50	10.10	(6.60)	-65%	420	1,212	(792)	-65%	$ 730.80	$ 2,112.24	$ (1,381.44)	-65%	$ 286.02	$ 939.00	$ (652.98)	-70%	PERNOD RICARD USA
14492	REVEL STOKE PECAN 70P	50ML	120	$ 0.99	7	3.42		3.42		410		410		$ 352.60		$ 352.60		$ 160.09				PHILLIPS PRODUCTS CO
67590	PATRON XO CAFE 70P	50ML	60	$ 3.99	3	3.30		3.30		198		198		$ 689.04		$ 689.04		$ 273.34				HORIZON BEVERAGE-ULTRA
14495	REVEL STOKE ROOTBEER 70P	50ML	120	$ 0.99	13	3.25		3.25		390		390		$ 338.84		$ 338.84		$ 152.13				PHILLIPS PRODUCTS CO
27603	//KNOB CREEK SMKD MAPLE	50ML	60	$ 3.49	0	3.20	6.60	(3.40)	-52%	192	396	(204)	-52%	$ 585.60	$ 1,071.96	$ (486.36)	-45%	$ 233.41	$ 433.79	$ (200.38)	-46%	BEAM SUNTORY
4711	CHIVAS REGAL 80P	50ML	120	$ 3.49	7	3.20	4.20	(1.00)	-24%	384	504	(120)	-24%	$ 1,171.20		$ 1,171.20		$ 474.40	$ 714.55	$ (240.15)	-34%	PERNOD RICARD USA
42126	MARGARITAVLLE DARK 80P	50ML	120	$ 0.99	3	3.20	0.20	3.00	1500%	384	24	360	1500%	$ 330.24	$ 20.64	$ 309.60	1500%	$ 132.22	$ 8.25	$ 123.97	1503%	SAZERAC CO., INC.
83371	ICE HOLE MINT 75P	50ML	120	$ 0.99	10	3.16		3.16		379		379		$ 326.80		$ 326.80		$ 147.64				PHILLIPS PRODUCTS CO
36057	VAN GOGH PINEAPPLE 70P	50ML	120	$ 0.99	8	3.10	0.70	2.40	343%	372	84	288	343%	$ 319.92	$ 72.72	$ 247.20	340%	$ 124.68	$ 24.92	$ 99.76	400%	SAZERAC CO/ VAN GOGH
36471	EFFEN GREEN APPLE 75P	50ML	120	$ 2.99	1	2.96		2.96		355		355		$ 929.16		$ 929.16		$ 357.21				BEAM SUNTORY

Item #	Description	Size	Case Pack*	Unit Retail Price	Agency Stores Selling**	R 52 Wk Sales TY Standard Cases	R 52 Wk Sales LY Standard Cases	Variance Cases	% Change	R 52 Wk Total 50ML Bottles Shipped TY	R 52 Wk Total 50ML Bottles Shipped LY	Variance Bottles	% Change	R 52 Wk Sales $ TY	R 52 Wk Sales $ LY	Variance Sales $	% Change	R 52 Wk State Gross Profit $ TY	R 52 Wk State Gross Profit $ LY	Variance Profit $	% Change	Supplier
41070	FIREFLY MINT SW TEA 70P	50ML	60	$ 0.99	2	2.80	0.40	2.40	600%	168	24	144	600%	$ 144.48	$ 20.64	$ 123.84	600%	$ 55.58	$ 7.94	$ 47.64	600%	SAZERAC CO., INC.
34321	FINLANDIA VODKA 80P	50ML	120	$ 0.99	6	2.80		2.80		336		336		$ 288.96		$ 288.96		$ 109.14				BROWN FORMAN BEVERAGE
82821	//DEKUYPER STRWBRY PCKR	50ML	120	$ 0.99	0	2.73	31.32	(28.59)	-91%	328	3,758	(3,431)	-91%	$ 283.80	$ 3,242.80	$ (2,959.00)	-91%	$ 62.82	$ 1,253.85	$ (1,191.03)	-95%	BEAM SUNTORY
34872	STOLICHNAYA RAZBERI 75P	50ML	120	$ 2.99	5	2.70	3.40	(0.70)	-21%	324	408	(84)	-21%	$ 845.64	$ 814.92	$ 30.72	4%	$ 331.32	$ 304.02	$ 27.30	9%	STOLI GROUP
16840	BLANTON SINGLE BARREL 93P	50ML	60	$ 7.99	0	2.67	4.36	(1.69)	-39%	160	262	(101)	-39%	$ 1,115.20	$ 1,829.74	$ (714.54)	-39%	$ 445.28	$ 761.18	$ (315.90)	-42%	SAZERAC CO., INC.
67320	ZWACK 80P	50ML	60	$ 1.99	3	2.51	2.51		0%	151	151		0%	$ 261.00	$ 261.30	$ (0.30)	0%	$ 104.22	$ 102.86	$ 1.36	1%	DIAGEO NORTH AMERICA INC
42661	MT GAY ECLIPSE BARBAD 40P	50ML	120	$ 2.29	3	2.50	1.00	1.50	150%	300	120	180	150%	$ 600.00	$ 449.16	$ 150.84	34%	$ 246.78	$ 175.91	$ 70.86	40%	REMY AMERIQUE INC
26902	JACK DANIELS SGL BBL 94P	50ML	60	$ 3.99	3	2.41		2.41		145		145		$ 487.20		$ 487.20		$ 200.78				BROWN FORMAN BEVERAGE
33466	ABSOLUT LIME 80P	50ML	120	$ 1.99	15	2.40		2.40		288		288		$ 501.12		$ 501.12		$ 196.13				PERNOD RICARD USA
77481	ST ELDER LIQUEUR 40P	50ML	120	$ 1.49	1	2.24	1.64	0.60	37%	269	197	72	37%	$ 351.00	$ 199.10	$ 151.90	76%	$ 138.21	$ 66.71	$ 71.50	107%	M.S. WALKER, INC.
40783	WAVE LEMON LIME VODKA 60P	50ML	120	$ 0.99	6	2.20	2.40	(0.20)	-8%	264	288	(24)	-8%	$ 227.04	$ 249.24	$ (22.20)	-9%	$ 102.96	$ 102.11	$ 0.85	1%	SAZERAC NORTH AMERICA,INC
40585	WAVE CHOC COV PRETZEL 60P	50ML	120	$ 0.99	5	2.20	0.40	1.80	450%	264	48	216	450%	$ 227.04	$ 41.40	$ 185.64	448%	$ 102.96	$ 16.98	$ 85.98	506%	SAZERAC NORTH AMERICA,INC
40621	UV CHOCOLATE CAKE 60P	50ML	60	$ 0.99	5	2.17	2.50	(0.33)	-13%	130	150	(20)	-13%	$ 111.80	$ 129.40	$ (17.60)	-14%	$ 51.02	$ 63.17	$ (12.15)	-19%	PHILLIPS PRODUCTS CO
43349	CAPT MORG WHTE PINAPL 70P	50ML	120	$ 1.49	4	2.17	2.17		0%	260	260		0%	$ 338.00	$ 413.40	$ (75.40)	-18%	$ 138.10	$ 305.91	$ (167.81)	-55%	DIAGEO NORTH AMERICA INC
64971	FERNET BRANCA 80P	50ML	120	$ 3.49	3	2.14	0.25	1.89	756%	257	30	227	756%	$ 747.25	$ 61.00	$ 686.25	1125%	$ 312.44	$ 24.33	$ 288.11	1184%	HORIZON BEVERAGE-ULTRA
33986	//ABSOLUT WILD TEA 80P	50ML	120	$ 1.99	0	2.10	1.60	0.50	31%	252	192	60	31%	$ 438.48	$ 318.48	$ 120.00	38%	$ 188.71	$ 132.75	$ 55.96	42%	PERNOD RICARD USA
39776	SKYY INF APRICOT 70P	50ML	120	$ 0.99	7	2.10		2.10		252		252		$ 220.16		$ 220.16		$ 84.48				CAMPARI AMERICA
37041	OCEAN VODKA 80P	50ML	12	$ 4.99	1	2.00		2.00		24		24		$ 104.40		$ 104.40		$ 40.90				HAWAII SEA SPIRITS
67573	KAHLUA MOCHA 40P	50ML	120	$ 2.49	2	1.91	0.90	1.01	112%	229	108	121	112%	$ 499.10	$ 208.60	$ 290.50	139%	$ 256.65	$ 106.34	$ 150.31	141%	PERNOD RICARD USA
40228	UV SRIRACHA 60P	50ML	60	$ 0.99	5	1.84	1.00	0.84	84%	110	60	50	84%	$ 94.60	$ 51.70	$ 42.90	83%	$ 43.26	$ 23.60	$ 19.66	83%	PHILLIPS PRODUCTS CO
82841	DEKUYPER PEACHTREE 30P	50ML	120	$ 0.99	5	1.83		1.83		220		220		$ 189.20		$ 189.20		$ 74.54				BEAM SUNTORY
43081	BACARDI COCO 70P	50ML	120	$ 1.49	4	1.82	1.50	0.32	21%	218	180	38	21%	$ 286.00	$ 291.70	$ (5.70)	-2%	$ 116.75	$ 160.87	$ (44.12)	-27%	BACARDI USA, INC
13631	LORD CALVERT CANADIAN 80P	50ML	120	$ 0.99	11	1.82		1.82		218		218		$ 189.20		$ 189.20		$ 77.24				LUXCO, INC.
41088	FIREFLY PEACH TEA 70P	50ML	60	$ 0.99	2	1.80	7.20	(5.40)	-75%	108	432	(324)	-75%	$ 92.88	$ 372.72	$ (279.84)	-75%	$ 35.73	$ 164.11	$ (128.38)	-78%	SAZERAC CO., INC.
64330	B & B - D.O.M. 80P	50ML	48	$ 3.99	0	1.75	4.75	(3.00)	-63%	84	228	(144)	-63%	$ 292.32	$ 638.28	$ (345.96)	-54%	$ 134.66	$ 227.57	$ (92.91)	-41%	BACARDI USA, INC
86835	REBEL YELL ROOT BEER 70P	50ML	120	$ 0.99	6	1.73		1.73		208		208		$ 180.60		$ 180.60		$ 69.81				LUXCO, INC.
83947	MAURICES MENTHOL MINT 48P	50ML	120	$ 0.99	0	1.66	2.83	(1.17)	-41%	199	340	(140)	-41%	$ 172.00	$ 292.40	$ (120.40)	-41%	$ 67.53	$ 122.01	$ (54.48)	-45%	M.S. WALKER, INC.
43111	BACARDI O 70P	50ML	120	$ 1.49	5	1.65	2.24	(0.59)	-26%	198	269	(71)	-26%	$ 260.00	$ 426.20	$ (166.20)	-39%	$ 105.85	$ 228.61	$ (122.76)	-54%	BACARDI USA, INC
77902	SMIRNOFF PEPPERMINT 60P	50ML	120	$ 1.49	10	1.65		1.65		198		198		$ 260.00		$ 260.00		$ 100.40				DIAGEO NORTH AMERICA INC
88183	OLMECA ALTOS PLATA 80P	50ML	120	$ 2.49	6	1.59		1.59		191		191		$ 412.30		$ 412.30		$ 168.25				PERNOD RICARD USA
42310	MALIBU RED RUM TQ PET 70P	50ML	120	$ 1.49	2	1.48	1.57	(0.09)	-6%	178	188	(11)	-6%	$ 234.00	$ 247.70	$ (13.70)	-6%	$ 98.80	$ 97.94	$ 0.86	1%	PERNOD RICARD USA
34431	GREY GOOSE L'ORANGE 80P	50ML	120	$ 3.99	1	1.30	0.60	0.70	117%	156	72	84	117%	$ 611.52	$ 251.64	$ 359.88	143%	$ 227.07	$ 86.52	$ 140.55	162%	BACARDI USA, INC
43310	CAPT MORG LIME BITE 70P	50ML	120	$ 1.99	1	1.25	1.66	(0.41)	-25%	150	199	(49)	-25%	$ 261.00	$ 349.10	$ (88.10)	-25%	$ 107.09	$ 129.28	$ (22.19)	-17%	DIAGEO NORTH AMERICA INC
1930	PRAVDA IMPT TASTE KIT 80P	50ML	24	$ 6.99	0	1.21	0.29	0.92	317%	29	7	22	317%	$ 176.90	$ 42.70	$ 134.20	314%	$ 69.67	$ 18.29	$ 51.38	281%	CHARLES JACQUIN ET CIE
52579	E&J VSOP 80P	50ML	120	$ 2.49	4	1.17	1.83	(0.66)	-36%	140	220	(79)	-36%	$ 303.80	$ 400.10	$ (96.30)	-24%	$ 139.57	$ 168.44	$ (28.87)	-17%	E.J. GALLO WINERY
86833	REBEL YELL GINGER 70P	50ML	120	$ 0.99	3	1.17		1.17		140		140		$ 120.40		$ 120.40		$ 45.00				LUXCO, INC.
36643	THREE OLIVES WATERMLN 70P	50ML	120	$ 0.99	9	1.16		1.16		139		139		$ 120.40		$ 120.40		$ 46.01				PROXIMO SPIRITS, INC.
89589	OLMECA ALTOS REPOSADO 80P	50ML	120	$ 2.49	3	1.14		1.14		137		137		$ 301.63		$ 301.63		$ 120.63				PERNOD RICARD USA
43308	CAPT MORG WHTE GRPFRT 70P	50ML	120	$ 1.49	1	1.00	1.08	(0.08)	-7%	120	130	(10)	-7%	$ 156.00	$ 204.50	$ (48.50)	-24%	$ 63.64	$ 227.87	$ (164.23)	-72%	DIAGEO NORTH AMERICA INC
34781	STOLICHNAYA BLUEBERRY 75P	50ML	120	$ 2.99	2	1.00	1.00		0%	120	120		0%	$ 313.20	$ 209.28	$ 103.92	50%	$ 122.71	$ 75.78	$ 46.93	62%	STOLI GROUP
43450	DON Q COCONUT RUM 42P	50ML	120	$ 0.99	1	1.00	0.70	0.30	43%	120	84	36	43%	$ 103.20	$ 72.24	$ 30.96	43%	$ 42.06	$ 28.71	$ 13.35	46%	SERRALLES USA, LLC
36493	THREE OLIVES APPLPEAR 70P	50ML	120	$ 0.99	8	0.83		0.83		100		100		$ 86.00		$ 86.00		$ 32.92				PROXIMO SPIRITS, INC.
89008	ASOMBROSO REPOSADO 80P	50ML	48	$ 6.29	2	0.75	1.67	(0.92)	-55%	36	80	(44)	-55%	$ 197.64	$ 434.96	$ (237.32)	-55%	$ 85.04	$ 184.72	$ (99.68)	-54%	CALIFORNIA TEQUILA, LLC
42440	SHELLBACK SPICED RUM 80P	50ML	120	$ 1.49	1	0.75	0.66	0.09	14%	90	79	11	14%	$ 117.00	$ 104.10	$ 12.90	12%	$ 47.66	$ 42.53	$ 5.13	12%	E.J. GALLO WINERY
64613	//CUERVO CINGE 70P	50ML	120	$ 1.49	0	0.74	5.57	(4.83)	-87%	89	668	(580)	-87%	$ 117.00	$ 872.50	$ (755.50)	-87%	$ 23.69	$ 367.37	$ (343.68)	-94%	PROXIMO SPIRITS, INC.
89451	KAH ANEJO 80P	50ML	48	$ 10.49	0	0.73	0.27	0.46	170%	35	13	22	170%	$ 320.25	$ 119.03	$ 201.22	169%	$ 124.52	$ 46.28	$ 78.24	169%	STOLI GROUP
42174	MALIBU PEACHES &CREAM 42P	50ML	120	$ 1.99	2	0.66	1.17	(0.51)	-44%	79	140	(61)	-44%	$ 139.20	$ 183.10	$ (43.90)	-24%	$ 76.64	$ 64.28	$ 12.36	19%	PERNOD RICARD USA
36591	KINKY VODKA 80P	50ML	60	$ 2.29	2	0.66	0.34	0.32	94%	40	20	19	94%	$ 80.00	$ 37.40	$ 42.60	114%	$ 37.10	$ 16.13	$ 20.97	130%	PRESTIGE WINE&SPIRITS
42298	//MALIBU SUNDAE PET 42P	50ML	120	$ 1.99	0	0.59	1.25	(0.66)	-53%	71	150	(79)	-53%	$ 121.80	$ 213.10	$ (91.30)	-43%	$ 21.61	$ 88.85	$ (67.24)	-76%	PERNOD RICARD USA
34159	BELVEDERE VODKA 80P	50ML	60	$ 3.99	1	0.51	0.17	0.34	200%	31	10	20	200%	$ 104.40	$ 34.80	$ 69.60	200%	$ 41.70	$ 10.70	$ 31.00	290%	MOET HENNESSY USA
34269	GREY GOOSE LE CITRON 80P	50ML	120	$ 3.99	0	0.50	0.50		0%	60	60		0%	$ 235.20	$ 219.72	$ 15.48	7%	$ 87.34	$ 82.12	$ 5.22	6%	BACARDI USA, INC
34684	GREY GOOSE LA POIRE 80P	50ML	120	$ 3.99	0	0.50	0.20	0.30	150%	60	24	36	150%	$ 235.20	$ 84.24	$ 150.96	179%	$ 87.34	$ 29.20	$ 58.14	199%	BACARDI USA, INC
73714	EVAN WILLMS CHERRY RS 70P	50ML	120	$ 1.29	0	0.49	1.00	(0.51)	-51%	59	120	(61)	-51%	$ 67.80	$ 108.90	$ (41.10)	-38%	$ 34.89	$ 44.46	$ (9.57)	-22%	HEAVEN HILL BRANDS
80571	ARROW PEPPERMINT 54P	50ML	120	$ 0.99	4	0.41		0.41		49		49		$ 43.00		$ 43.00		$ 16.67				LUXCO, INC.
67800	TIA MARIA 53P	50ML	120	$ 2.99	0	0.40	0.80	(0.40)	-50%	48	96	(48)	-50%	$ 125.28	$ 251.28	$ (126.00)	-50%	$ 50.06	$ 143.63	$ (93.57)	-65%	KOBRAND CORPORATION
34239	CHOPIN VODKA 80P	50ML	60	$ 4.99	0	0.34	0.67	(0.33)	-49%	20	40	(20)	-49%	$ 87.00	$ 174.80	$ (87.80)	-50%	$ 34.75	$ 57.94	$ (23.19)	-40%	MHW, LTD
15615	IRISHMAN ORIGNL CLAN 80P	50ML	120	$ 2.29	0	0.30	0.20	0.10	50%	36	24	12	50%	$ 72.00	$ 41.88	$ 30.12	72%	$ 32.53	$ 15.56	$ 16.97	109%	PALM BAY INTERNATIONAL
36167	DOUBLE CROSS VODKA 80P	50ML	60	$ 5.99	0	0.30	0.10	0.20	200%	18	6	12	200%	$ 94.14	$ 31.62	$ 62.52	198%	$ 37.05	$ 10.69	$ 26.36	247%	MHW, LTD
28881	TANQUERAY NO TEN 94.6P	50ML	60	$ 3.99	0	0.25	1.00	(0.75)	-75%	15	60	(45)	-75%	$ 52.20	$ 209.70	$ (157.50)	-75%	$ 21.55	$ 95.86	$ (74.31)	-78%	DIAGEO NORTH AMERICA INC
42433	SHELLBACK SILVER RUM 80P	50ML	120	$ 1.49	2	0.25	0.84	(0.59)	-70%	30	101	(71)	-70%	$ 39.00	$ 130.50	$ (91.50)	-70%	$ 15.89	$ 53.59	$ (37.70)	-70%	E.J. GALLO WINERY
43504	HAVANA CLUB BLANCO 80P	50ML	120	$ 0.99	2	0.25		0.25		30		30		$ 25.80		$ 25.80		$ 10.42				BACARDI USA, INC
43515	HAVANA CLUB CLASSICO 80P	50ML	120	$ 0.99	2	0.25		0.25		30		30		$ 25.80		$ 25.80		$ 10.42				BACARDI USA, INC
87945	KAH BLANCO 80P	50ML	48	$ 7.99	0	0.23	0.77	(0.54)	-70%	11	37	(26)	-70%	$ 76.67	$ 257.95	$ (181.28)	-70%	$ 29.88	$ 100.21	$ (70.33)	-70%	STOLI GROUP
34851	TANQUERAY VODKA 80P	50ML	120	$ 1.99	0	0.20	0.80	(0.60)	-75%	24	96	(72)	-75%	$ 41.76	$ 203.40	$ (161.64)	-79%	$ 16.34	$ 103.04	$ (86.70)	-84%	DIAGEO NORTH AMERICA INC
34731	STOLICHNAYA OHRANJ 75P	50ML	120	$ 2.99	1	0.20	0.60	(0.40)	-67%	24	72	(48)	-67%	$ 62.64	$ 125.28	$ (62.64)	-50%	$ 24.54	$ 45.19	$ (20.65)	-46%	STOLI GROUP
43460	DON Q MOJITO RUM 40P	50ML	120	$ 0.99	0	0.20	0.50	(0.30)	-60%	24	60	(36)	-60%	$ 20.64	$ 51.72	$ (31.08)	-60%	$ 8.42	$ 19.70	$ (11.28)	-57%	SERRALLES USA, LLC
34450	KETEL ONE CITROEN 80P	50ML	120	$ 2.99	0	0.20	0.10	0.10	100%	24	12	12	100%	$ 62.64	$ 31.32	$ 31.32	100%	$ 24.52	$ 12.26	$ 12.26	100%	DIAGEO NORTH AMERICA INC
56802	PAUL MASSON RED BERRY 54P	50ML	120	$ 1.29	0	0.20		0.20		24		24		$ 27.12		$ 27.12		$ 12.53				CONSTELLATION BRANDS
73720	EVAN WILLMS CINN RSV 70P	50ML	120	$ 1.29	1	0.17	1.25	(1.08)	-86%	20	150	(130)	-86%	$ 22.60	$ 148.40	$ (125.80)	-85%	$ 12.11	$ 67.89	$ (55.78)	-82%	HEAVEN HILL BRANDS

Item #	Description	Size	Case Pack*	Unit Retail Price	Agency Stores Selling**	R 52 Wk Sales TY Standard Cases	R 52 Wk Sales LY Standard Cases	Variance Cases	% Change	R 52 Wk Total 50ML Bottles Shipped TY	R 52 Wk Total 50ML Bottles Shipped LY	Variance Bottles	% Change	R 52 Wk Sales $ TY	R 52 Wk Sales $ LY	Variance Sales $	% Change	R 52 Wk State Gross Profit $ TY	R 52 Wk State Gross Profit $ LY	Variance Profit $	% Change	Supplier
36640	THREE OLIVES CUC LIME 70P	50ML	120	$ 0.99	1	0.17		0.17		20		20		$ 17.20		$ 17.20		$ 6.74				PROXIMO SPIRITS, INC.
73682	E&J PEACH 60P	50ML	120	$ 1.79	0	0.16	1.41	(1.25)	-89%	19	169	(150)	-89%	$ 31.20	$ 223.72	$ (192.52)	-86%	$ 13.72	$ 120.65	$ (106.93)	-89%	E.J. GALLO WINERY
43019	WHALERS VANILLE 60P	50ML	120	$ 0.99	2	0.16		0.16		19		19		$ 17.20		$ 17.20		$ 6.72				HEAVEN HILL BRANDS
56194	PAUL MASSON PEACH 54P	50ML	120	$ 1.29	0	0.10	0.50	(0.40)	-80%	12	60	(48)	-80%	$ 13.56	$ 54.84	$ (41.28)	-75%	$ 6.26	$ 20.95	$ (14.69)	-70%	CONSTELLATION BRANDS
86815	SOUTHERN COMFORT CHRY 60P	50ML	120	$ 0.99	0	0.08	25.97	(25.89)	-100%	10	3,116	(3,107)	-100%	$ 8.60	$ 2,687.22	$ (2,678.62)	-100%	$ 3.22	$ 1,047.64	$ (1,044.42)	-100%	SAZERAC CO., INC.
40945	//SMIRNOFF FL MARSHMLLW	50ML	120	$ 0.99	0	0.08	2.65	(2.57)	-97%	10	318	(308)	-97%	$ 8.60	$ 275.60	$ (267.00)	-97%	$ 1.62	$ 119.12	$ (117.50)	-99%	DIAGEO NORTH AMERICA INC
42722	//MALIBU ISL MELON PET	50ML	120	$ 1.49	0	0.08	1.57	(1.49)	-95%	10	188	(179)	-95%	$ 13.00	$ 247.50	$ (234.50)	-95%	$ 2.09	$ 123.61	$ (121.52)	-98%	PERNOD RICARD USA
40915	//SMIRNOFF PINEAPPLE 70P	50ML	120	$ 0.99	0	0.08	0.83	(0.75)	-90%	10	100	(90)	-90%	$ 8.60	$ 94.90	$ (86.30)	-91%	$ 2.06	$ 40.63	$ (38.57)	-95%	DIAGEO NORTH AMERICA INC
87138	ASOMBROSO EL PLATINO 80P	50ML	12	$ 4.49	0	0.08	0.08		0%	1	1		0%	$ 3.92	$ 3.92		0%	$ 1.55	$ 1.60	$ (0.05)	-3%	CALIFORNIA TEQUILA, LLC
34303	EFFEN VODKA 80P	50ML	120	$ 2.99	1	0.08		0.08		10		10		$ 26.10		$ 26.10		$ 9.82				BEAM SUNTORY
38362	VERMONT GOLD VODKA 80P	50ML	120	$ 2.99	1	0.08		0.08		10		10		$ 26.10		$ 26.10		$ 9.85				HORIZON BEVERAGE-ULTRA
73751	E&J APPLE 60P	50ML	120	$ 1.79	1	0.08		0.08		10		10		$ 18.72		$ 18.72		$ 6.86				E.J. GALLO WINERY
15809	PADDY BEE STING PET 70P	50ML	192	$ 2.49	1	0.06	0.18	(0.12)	-67%	12	35	(23)	-67%	$ 26.04	$ 73.08	$ (47.04)	-64%	$ 13.30	$ 36.00	$ (22.70)	-63%	SAZERAC CO., INC.
89489	KAH REPOSADO 110P	50ML	48	$ 9.49	0	0.02	0.76	(0.74)	-97%	1	36	(36)	-97%	$ 8.28	$ 298.08	$ (289.80)	-97%	$ 3.17	$ 118.91	$ (115.74)	-97%	STOLI GROUP
33571	//PINNACLE BLACKBERRY 70P	50ML	120	$ 0.99	0		163.61	(163.61)			19,633	(19,633)			$ 16,940.90	$ (16,940.90)			$ 6,127.64	$ (6,127.64)		BEAM SUNTORY
33579	//PINNACLE COTTON CANDY	50ML	120	$ 0.99	0		113.98	(113.98)			13,678	(13,678)			$ 11,802.20	$ (11,802.20)			$ 4,332.12	$ (4,332.12)		BEAM SUNTORY
399	JIM BEAM CANDY CANE 80P	50ML	30	$ 3.99	0		81.03	(81.03)			2,431	(2,431)							$ 3,367.13	$ (3,367.13)		BEAM SUNTORY
33700	PINNACLE PEACH COBBLR 70P	50ML	48	$ 0.99	0		45.25	(45.25)			2,172	(2,172)			$ 1,871.16	$ (1,871.16)			$ 803.47	$ (803.47)		BEAM SUNTORY
40934	SMIRNOFF GRAPE 70P	50ML	120	$ 0.99	0		43.14	(43.14)			5,177	(5,177)			$ 6,179.10	$ (6,179.10)			$ 3,182.01	$ (3,182.01)		DIAGEO NORTH AMERICA INC
27404	//RED STAG HARDCORECDR80P	50ML	120	$ 0.99	0		43.06	(43.06)			5,167	(5,167)			$ 4,471.60	$ (4,471.60)			$ 1,758.37	$ (1,758.37)		BEAM SUNTORY
16820	//BIRD DOG BOURBON 80P	50ML	60	$ 0.99	0		32.20	(32.20)			1,932	(1,932)			$ 1,665.12	$ (1,665.12)			$ 670.09	$ (670.09)		WESTERN SPIRITS BEVERAGE
847	//JACK DANIELS 4PK BRANDS	4/50ML	12	$ 12.99	0		24.23	(24.23)			291	(291)			$ 3,300.93	$ (3,300.93)			$ 1,034.03	$ (1,034.03)		BROWN FORMAN BEVERAGE
82453	BLACKMAKER ROOT BEER 70P	50ML	48	$ 1.49	0		24.00	(24.00)			1,152	(1,152)			$ 1,500.36	$ (1,500.36)			$ 572.19	$ (572.19)		SAZERAC CO., INC.
34772	//SVEDKA CITRON 70P	50ML	120	$ 0.99	0		19.90	(19.90)			2,388	(2,388)			$ 2,067.24	$ (2,067.24)			$ 614.69	$ (614.69)		CONSTELLATION BRANDS
77635	SMIRNOFF CHERRY TW 70P	50ML	120	$ 0.99	0		16.08	(16.08)			1,930	(1,930)			$ 2,516.00	$ (2,516.00)			$ 1,367.67	$ (1,367.67)		DIAGEO NORTH AMERICA INC
40981	//SMIRNOFF BLUEBERRY 70P	50ML	120	$ 0.99	0		12.41	(12.41)			1,489	(1,489)			$ 1,296.30	$ (1,296.30)			$ 592.53	$ (592.53)		DIAGEO NORTH AMERICA INC
41089	FIREFLY RSPBRY SW TEA 70P	50ML	60	$ 0.99	0		11.60	(11.60)			696	(696)			$ 601.20	$ (601.20)			$ 272.91	$ (272.91)		SAZERAC CO., INC.
3916	//ABSOLUT MINI BAR 5PK	50ML	24	$ 6.99	0		9.08	(9.08)			218	(218)			$ 1,143.78	$ (1,143.78)			$ 402.83	$ (402.83)		PERNOD RICARD USA
3940	//PINNACLE HOLIDAY 8PK70P	50ML	15	$ 7.99	0		8.27	(8.27)			124	(124)			$ 871.72	$ (871.72)			$ 291.65	$ (291.65)		BEAM SUNTORY
86805	//SOUTHERN COMF BLKCHRY	50ML	120	$ 1.29	0		7.65	(7.65)			918	(918)			$ 798.00	$ (798.00)			$ 271.97	$ (271.97)		BROWN FORMAN BEVERAGE
41781	//SMIRNOFF ORANGETWIST70P	50ML	120	$ 1.49	0		7.49	(7.49)			899	(899)			$ 1,178.20	$ (1,178.20)			$ 642.67	$ (642.67)		DIAGEO NORTH AMERICA INC
27619	//WHITETAIL CARAMEL WHS	50ML	60	$ 0.99	0		7.00	(7.00)			420	(420)			$ 363.12	$ (363.12)			$ 144.02	$ (144.02)		WESTERN SPIRITS BEVERAGE
1042	//BALVENIE TRIO PACK .2P	50ML	32	$ 23.99	0		5.80	(5.80)			186	(186)			$ 3,575.74	$ (3,575.74)			$ 1,347.08	$ (1,347.08)		WILLIAM GRANT&SONS INC.
34039	//ABSOLUT PEARS 80P	50ML	120	$ 1.99	0		3.40	(3.40)			408	(408)			$ 712.56	$ (712.56)			$ 330.50	$ (330.50)		PERNOD RICARD USA
67542	//KAHLUA FRENCH VANILLA	50ML	120	$ 2.49	0		3.24	(3.24)			389	(389)			$ 683.70	$ (683.70)			$ 346.27	$ (346.27)		PERNOD RICARD USA
42665	//MALIBU BLACK PET 70P	50ML	120	$ 1.99	0		3.15	(3.15)			378	(378)			$ 496.10	$ (496.10)			$ 171.77	$ (171.77)		PERNOD RICARD USA
33989	//ABSOLUT GRAPEVINE 80P	50ML	120	$ 1.99	0		3.00	(3.00)			360	(360)			$ 469.32	$ (469.32)			$ 158.52	$ (158.52)		PERNOD RICARD USA
40935	//SMIRNOFF PASSN FRUIT 70P	50ML	120	$ 0.99	0		2.99	(2.99)			359	(359)			$ 429.30	$ (429.30)			$ 220.94	$ (220.94)		DIAGEO NORTH AMERICA INC
4053	//PINNACLE TRIAL 4PK72.5P	50ML	30	$ 3.99	0		2.92	(2.92)			88	(88)			$ 308.88	$ (308.88)			$ 109.92	$ (109.92)		BEAM SUNTORY
34771	//SVEDKA CLEMENTINE	50ML	120	$ 0.99	0		2.70	(2.70)			324	(324)			$ 281.88	$ (281.88)			$ 84.80	$ (84.80)		CONSTELLATION BRANDS
40985	//SMIRNOFF PEAR 70P	50ML	120	$ 0.99	0		2.24	(2.24)			269	(269)			$ 307.40	$ (307.40)			$ 153.25	$ (153.25)		DIAGEO NORTH AMERICA INC
42002	//UV CAKE VODKA 60P	50ML	60	$ 0.99	0		2.17	(2.17)			130	(130)			$ 111.90	$ (111.90)			$ 51.02	$ (51.02)		PHILLIPS PRODUCTS CO
41801	//SMIRNOFF VANILLA TWST 70P	50ML	120	$ 0.99	0		2.08	(2.08)			250	(250)			$ 327.50	$ (327.50)			$ 178.71	$ (178.71)		DIAGEO NORTH AMERICA INC
87381	//CORAZON DE AGAVE BLAN	50ML	60	$ 0.99	0		1.75	(1.75)			105	(105)			$ 116.80	$ (116.80)			$ 50.32	$ (50.32)		SAZERAC CO., INC.
40681	//PUCKER RASPBRRY RAVE70P	50ML	120	$ 0.99	0		1.74	(1.74)			209	(209)			$ 182.70	$ (182.70)			$ 63.19	$ (63.19)		BEAM SUNTORY
89237	//CORAZON DE AGAVE ANJO	50ML	60	$ 0.99	0		1.67	(1.67)			100	(100)			$ 86.00	$ (86.00)			$ 34.67	$ (34.67)		SAZERAC CO., INC.
41711	//SMIRNOFF CRNBRY TWST70P	50ML	120	$ 1.49	0		1.66	(1.66)			199	(199)			$ 262.00	$ (262.00)			$ 142.99	$ (142.99)		DIAGEO NORTH AMERICA INC
40446	//PUCKER WATERMELN VDK70P	50ML	120	$ 0.99	0		0.82	(0.82)			98	(98)			$ 87.00	$ (87.00)			$ 30.10	$ (30.10)		BEAM SUNTORY
34882	STOLICHNAYA VANIL 75P	50ML	120	$ 2.99	0		0.80	(0.80)			96	(96)			$ 209.04	$ (209.04)			$ 79.44	$ (79.44)		STOLI GROUP
89238	//CORAZON DE AGAVE REPS	50ML	60	$ 0.99	0		0.67	(0.67)			40	(40)			$ 65.00	$ (65.00)			$ 23.78	$ (23.78)		SAZERAC CO., INC.
15813	PADDY DEVILS APPLE 70P	50ML	192	$ 2.49	0		0.56	(0.56)			108	(108)			$ 213.84	$ (213.84)			$ 102.33	$ (102.33)		SAZERAC CO., INC.
11450	JP WISERS RYE PET 80P	50ML	120	$ 2.49	0		0.42	(0.42)			50	(50)			$ 87.40	$ (87.40)			$ 32.58	$ (32.58)		PERNOD RICARD USA
4073	//DEKUYPER SUMMER4PK30.8P	50ML	30	$ 3.99	0		0.33	(0.33)			10	(10)			$ 35.10	$ (35.10)			$ 12.30	$ (12.30)		BEAM SUNTORY
35679	//SOBIESKI KARAMEL VDKA	50ML	96	$ 1.99	0		0.26	(0.26)			25	(25)			$ 41.76	$ (41.76)			$ 16.12	$ (16.12)		M.S. WALKER, INC.
15619	IRISHMAN SINGLE MALT 80P	50ML	120	$ 3.49	0		0.20	(0.20)			24	(24)			$ 62.64	$ (62.64)			$ 22.32	$ (22.32)		PALM BAY INTERNATIONAL
80499	//TRES LECHES CREAM LQR	50ML	60	$ 1.49	0		0.20	(0.20)			12	(12)			$ 15.72	$ (15.72)			$ 7.03	$ (7.03)		WESTERN SPIRITS BEVERAGE
36121	DEEP EDDY VODKA 80P	50ML	72	$ 1.49	0		0.17	(0.17)			12	(12)			$ 15.72	$ (15.72)			$ 6.83	$ (6.83)		HEAVEN HILL BRANDS
27595	//RED SHOT CINNAMON 60P	50ML	60	$ 1.29	0		0.17	(0.17)			10	(10)			$ 8.70	$ (8.70)			$ 2.77	$ (2.77)		PRESTIGE WINE&SPIRITS
42484	//MALIBU CRANBERRY CHRY 4	50ML	120	$ 1.49	0		0.08	(0.08)			10	(10)			$ 13.10	$ (13.10)			$ 4.61	$ (4.61)		PERNOD RICARD USA
89001	ASOMBROSO AGED ANEJO 80P	50ML	12	$ 24.49	0																	CALIFORNIA TEQUILA, LLC
1E+05	ABSOLUT CITRUS 5PK 80P	50ML	24	$ 7.99	0																	PERNOD RICARD USA
35541	KETEL ONE ORANJE 80P	50ML	120	$ 2.99	0																	DIAGEO NORTH AMERICA INC
38372	VERMONT WHITE VODKA 80P	50ML	120	$ 1.99	0																	HORIZON BEVERAGE-ULTRA
21201	REBEL YELL 80P	50ML	120	$ 0.99	0																	LUXCO, INC.
11470	JP WISERS SP VANILLA 86P	50ML	120	$ 2.49	0																	PERNOD RICARD USA
	TOTALS					**84,864.42**	**56,121.21**	**28,743.21**	**51%**	**9,838,471**	**6,491,362**	**3,347,109**	**52%**	**$ 10,088,635.98**	**$ 6,994,067.62**	**$ 3,077,581.64**	**44%**	**$ 4,070,663.39**	**$ 2,699,793.35**	**$ 1,370,870.04**	**51%**	

Item #	Description	Size	Case Pack*	Unit Retail Price	Agency Stores Selling**	R 52 Wk Sales TY Standard Cases	R 52 Wk Sales LY Standard Cases	Variance Cases	% Change	R 52 Wk Total 50ML Bottles Shipped TY	R 52 Wk Total 50ML Bottles Shipped LY	Variance Bottles	% Change	R 52 Wk Sales $ TY	R 52 Wk Sales $ LY	Variance Sales $	% Change	R 52 Wk State Gross Profit $ TY	R 52 Wk State Gross Profit $ LY	Variance Profit $	% Change	Supplier

NOTES:

1	R52 TY = 5/29/16 thru 5/27/17 and R52 LY = 5/31/15 thru 5/28/16 (comparing shipping periods Monday thru Friday)
2	Items with a // in description have been discontinued and are no longer offered for sale in Maine.
3	*Case pack is the number of individual bottles in a master case as shipped in to the bailment warehouse. Agency stores order by the bottle. Bottle orders are rounded up to the nearest inner sleeve quantity and shipped by inner sleeve or case. Sleeve counts vary by item.
4	**Agency Stores Selling was determined by an order placed for item in last 13 weeks.
5	Items highlighted in yellow are the top 5 sellers in cases and/or dollar sales. Though Pinnacle Whipped Vodka and Black Velvet each sold more cases, Absolute Vodka has a higher price point, thus generating higher dollar sales, which moved Absolut into the top 5.

SIZE	TY CASES	% TOTAL	TY SALES $	% TOTAL SALES $	TY GROSS PROFIT	% of TOTAL GROSS
50ML	84,864.42	7.37%	$ 10,088,636	6.10%	$ 4,071,961	6.63%
100ML	475.78	0.04%	$ 67,896	0.04%	$ 28,937	0.05%
200ML	3,034.95	0.26%	$ 642,793	0.39%	$ 259,150	0.42%
250ML	161.83	0.01%	$ 8,467	0.01%	$ 3,476	0.01%
375ML	46,087.55	4.00%	$ 7,646,039	4.62%	$ 3,163,874	5.15%
750ML	401,895.78	34.90%	$ 68,640,567	41.52%	$ 26,145,640	42.56%
1L	104,848.75	9.11%	$ 17,905,060	10.83%	$ 6,408,364	10.43%
1.75L	510,115.23	44.30%	$ 60,329,935	36.49%	$ 21,352,122	34.76%
TOTAL	1,151,484.29	100.00%	$ 165,329,393	100.00%	$ 61,433,525	100.00%

NOTES:
TY: 5/29/16 - 5/27/17
250ML is Gosling's Dark & Stormy 59618
Standard Cases