

**Maine Spirits Business Activity for
June 2023
Prepared by Pine State Spirits**

Sales Data 6/1/2023 - 6/30/2023		Monthly							
				Variance					
		Prior Year	Current Year	Actual	%				
Shipping Days		22	22	0					
						Cs/Day LY	Cs/Day TY	Variance %	
Cases Sold		134,408	133,217	(1,191)	-0.89%	6,109	6,055	-0.89%	
						\$/Day LY	\$/Day TY	Variance %	
Dollar Sales		\$ 22,129,250	\$ 22,851,175	\$ 721,925	3.26%	\$ 1,005,875	\$ 1,038,690	3.26%	
Cost of Goods Sold		\$ 15,324,397	\$ 15,894,430	\$ 570,033	3.72%				
Depletion Allowances		\$ (1,189,664)	\$ (1,287,470)						
Total Cost of Good Sold		\$ 14,134,733	\$ 14,606,960	\$ 472,227	3.34%				
Sales Data 7/1/2022 - 6/30/2023		Year to Date							
				Variance					
		Prior Year	Current Year	Actual	%				
Shipping Days		259	259	0					
						Cs/Day LY	Cs/Day TY	Variance %	
Cases Sold		1,454,282	1,454,223	(59)	0.00%	5,615	5,615	0.00%	
						\$/Day LY	\$/Day TY	Variance %	
Dollar Sales		\$ 232,150,033	\$ 244,253,487	\$12,103,454	5.21%	\$ 896,332	\$ 943,064	5.21%	
Cost of Goods Sold		\$ 161,656,981	\$ 169,049,948	\$ 7,392,966	4.57%				
Depletion Allowances		\$ (14,018,485)	\$ (14,139,876)						
Total Cost of Good Sold		\$ 147,638,497	\$ 154,910,072	\$ 7,271,575	4.93%				
Other Revenue		Monthly Data				Year to Date Data			
				Variance				Variance	
		Prior Year	Current Year	Actual	%	Prior Year	Current Year	Actual	%
Premium Tax		\$ 289,319	\$ 290,820	\$ 1,501	0.52%	\$ 3,142,473	\$ 3,145,456	\$ 2,983	0.09%
Bailment		\$ 265,067	\$ 256,741	\$ (8,326)	-3.14%	\$ 2,856,596	\$ 3,066,057	\$ 209,461	7.33%
Depletion Allowances		\$ 1,189,664	\$ 1,287,470	\$ 97,806	8.22%	\$14,018,485	\$14,139,876	\$ 121,391	0.87%