

Maine Spirits Business Activity for
August 2022
Prepared by Pine State Spirits

Sales Data 8/1/2022 - 8/31/2022		Monthly						
		Variance						
	Prior Year	Current Year	Actual	%				
Shipping Days	22	23	1					
					Cs/Day LY	Cs/Day TY	Variance %	
Cases Sold	149,762	156,500	6,738	4.50%	6,807	6,804	-0.04%	
					\$/Day LY	\$/Day TY	Variance %	
Dollar Sales	\$ 22,980,465	\$ 25,147,695	\$ 2,167,230	9.43%	\$ 1,044,567	\$ 1,093,378	4.67%	
Cost of Goods Sold	\$ 16,414,638	\$ 17,908,709	\$ 1,494,070	9.10%				
Depletion Allowances	\$ (1,858,157)	\$ (1,728,570)						
Total Cost of Good Sold	\$ 14,556,481	\$ 16,180,139	\$ 1,623,658	11.15%				
Sales Data 7/1/2022 - 8/31/2022		Year to Date						
		Variance						
	Prior Year	Current Year	Actual	%				
Shipping Days	44	44	0					
					Cs/Day LY	Cs/Day TY	Variance %	
Cases Sold	298,498	301,880	3,382	1.13%	6,784	6,861	1.13%	
					\$/Day LY	\$/Day TY	Variance %	
Dollar Sales	\$ 46,007,201	\$ 48,585,657	\$ 2,578,456	5.60%	\$ 1,045,618	\$ 1,104,219	5.60%	
Cost of Goods Sold	\$ 32,831,977	\$ 34,579,046	\$ 1,747,069	5.32%				
Depletion Allowances	\$ (3,306,255)	\$ (3,098,507)						
Total Cost of Good Sold	\$ 29,525,722	\$ 31,480,539	\$ 1,954,817	6.62%				
Other Revenue	Monthly Data				Year to Date Data			
		Variance					Variance	
	Prior Year	Current Year	Actual	%	Prior Year	Current Year	Actual	%
Premium Tax	\$ 323,115	\$ 338,291	\$ 15,176	4.70%	\$ 643,543	\$ 648,290	\$ 4,747	0.74%
Bailment	\$ 276,272	\$ 238,682	\$ (37,590)	-13.61%	\$ 494,924	\$ 515,259	\$ 20,335	4.11%
Depletion Allowances	\$ 1,858,157	\$ 1,728,570	\$ (129,588)	-6.97%	\$ 3,306,255	\$ 3,098,507	\$ (207,748)	-6.28%