# DEPARTMENT OF ADMINISTRATIVE \& FINANCIAL SERVICES 78 STATE HOUSE STATION AUGUSTA, ME 04333-0078 

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## MEMORANDUM

TO: Governor Paul R. LePage<br>Members, Legislative Council<br>Members, Joint Standing Committee on Appropriations and Financial Affairs<br>Members, Joint Standing Committee on Taxation

FROM: H. Sawin Millett Jr., Commissioner
Department of Administrative \& Financial Services
DATE: January 15, 2013
SUBJ: Revenues - December

December General Fund revenues were under budget by $\$ 5.2$ million or $2.1 \%$. For the first-half of FY13, General Fund revenues are $\$ 0.6$ million over budget ( $0.0 \%$ ). Compared to the same six month period last fiscal year, revenues are down $0.6 \%$ or $\$ 7.9$ million. Please note that the December Controller’s report reflects changes made by the Revenue Forecasting Committee at its November $28^{\text {th }}$ meeting.

Sales \& use tax receipts were under budget for the month of December (November sales) by $\$ 2.0$ million. Consumer sales during the first part of the holiday shopping season were down $0.4 \%$ compared to last November. With the exception of restaurants, lodging and auto/transportation sales, which averaged year-over-year growth of approximately $5 \%$, all the other business sectors reported flat or declining sales.

Individual income tax receipts were over budget in December by $\$ 6.6$ million. Most of the monthly variance ( $\$ 5.2$ million) was from withholding; a positive variance of $5.1 \%$. It's possible that the overage on withholding is the result of high-income taxpayers shifting bonus and other non-traditional wage income into 2012 in anticipation of higher federal income tax rates as a result of the expiration of the 2001-03 tax cuts.

## Sales \& Use Taxes

Revenue was $\$ 2$ million under budget for the month and $\$ 2$ million ( $-0.5 \%$ ) under budget fiscal year-to-date. Fiscal year-to-date revenue was \$880,472 (+0.2\%) over fiscal year 2012.

## Taxable Sales

Total taxable sales for the month of November (December revenue) were up $0.1 \%$ from November 2011. The annual rate of change was $3.8 \%$. Building supply sales were down $14.1 \%$ for the month and up $1.9 \%$ for the year ending in November. Sales of taxable items in food stores were up $0.2 \%$ for the month and $3.1 \%$ for the year. General merchandise sales (primarily sales of goods sold in large department and discount stores) were up $1.5 \%$ for the month and $2.4 \%$ for the year. Sales in other retail stores such as jewelry, drug, sporting goods, book, antique, pet, photo, toy, and craft stores were down $1.6 \%$ for the month and up $1.8 \%$ for the year. Auto/transportation sector sales were up $5.4 \%$ for the month and $6.0 \%$ for the year. Sales of meals and other prepared foods were up $4.6 \%$ for the month and $5.9 \%$ for the year. Lodging sales were up $4.7 \%$ for the month and $7.5 \%$ for the year. Business operating sales (primarily use tax paid by businesses) were up $4.1 \%$ for the month and $3.5 \%$ for the year.

## Service Provider Tax

Revenue was $\$ 612,639$ under budget for the month and $\$ 583,175$ (-2.7\%) under budget fiscal year-to-date.

## Individual Income Tax

Revenue was $\$ 6.7$ million over budget for the month and $\$ 6.7$ million ( $+1.0 \%$ ) over budget fiscal year-to-date. Fiscal year-to-date withholding payments were 1.7\% over fiscal year 2012. Estimated payments were up $3.0 \%$ and final payments were down $3.9 \%$ fiscal year-to-date. Fiscal year-to-date revenue was \$2.3 million ( $+0.3 \%$ ) over fiscal year 2012.

## Corporate Income Tax

Revenue was $\$ 4$ million under budget for the month and $\$ 4$ million (5.3\%) under budget fiscal year-to-date. Estimated payments were down $15.5 \%$ and final payments were down $32.1 \%$ fiscal year-to-date. Fiscal year-to-date revenue was \$38.6 million (35.3\%) under fiscal year 2012.

## Cigarette \& Tobacco Taxes

Cigarette and tobacco products tax revenue was $\$ 1.1$ million under budget for the month and $\$ 1.1$ million (-1.6\%) under budget fiscal year-to-date.

## Insurance Companies Taxes

The Insurance Companies Taxes were \$17,707 under budget for the month and \$154,711 over budget fiscal year-to-date.

## Estate Tax

The estate tax was $\$ 2$ million under budget for the month and $\$ 2$ million under budget fiscal year-to-date.

## Transfers for Tax Relief Programs

Refunds for the tax \& rent, Business Equipment Tax Reimbursement (BETR) and Business Equipment Tax Exemption (BETE) were over budget in November by $\$ 4.3$ million, and are now $\$ 4.4$ million over budget for the fiscal year.

## Municipal Revenue Sharing

Revenue sharing was under budget for the month by $\$ 1.3$ million. Year-to-date revenue sharing is over budget by approximately $\$ 0.5$ million.

## Lottery

Lottery Revenues were over budget for the month by $\$ 0.7$ million or $12.9 \%$. For the first six months of the fiscal year lottery receipts are $\$ 457,537$ over budget.

## Other Revenues

Other Revenues were over budget by $\$ 0.4$ million for the month, a variance of $13.5 \%$. For the fiscal year other revenues are $\$ 0.5$ million over budget.

## Highway Fund

Motor fuel tax receipts were under budget in December by $\$ 0.4$ million. The Highway Fund as a whole was under budget for the month by $\$ 2.3$ million. Fiscal year-to-date motor fuel excise taxes are $\$ 0.8$ million under budget $(-0.9 \%)$ and the total Highway Fund is under budget by $\$ 0.9$ million ( $-0.6 \%$ ).

## National Economy

Congress has passed, and President Obama has signed, the "American Taxpayer Relief (ATR) Act of 2012." The tax bill addressed the tax portion of "fiscal cliff" crisis, but leaves the debt ceiling and sequester as open issues. For the most part the ATR permanently extends the Bush era tax cuts to most taxpayers, extends for five years tax provisions from the 2009 stimulus package, and temporarily extends other tax provisions. The payroll tax holiday was not extended and expired on December 31 ${ }^{\text {st }}$. As a result of anticipated tax increases for high-income taxpayers through the ATR and the "Affordable Care Act" many upper-income households accelerated income from 2013, and future tax years, into 2012 to take advantage of the lower tax rates. The US Treasury reported the smallest December deficit since 2007 as withholding receipts increased by $15 \%$ compared to last December.

The Census Bureau reported earlier this week that retail sales, excluding gasoline stations and auto dealer, during November and December increased by $4 \%$ compared to the same period last
year. While much better than expected, the $4 \%$ growth lagged the $5.8 \%$ and $4.8 \%$ growth rates recorded for 2011 and 2001, respectively.

## Maine Economy

Passage of the individual income tax provisions in the ATR prevented most of the estimated billion dollar federal tax increase for 2013 from being imposed on Maine taxpayers, but didn’t stop the estimated $\$ 355$ million payroll tax increase from expiring. Maine workers have already started feeling the effects of the payroll tax increase in their first paycheck of 2013. Similar to the federal experience Maine withholding was over budget by $\$ 5.2$ million in December and the final estimated payment of the calendar year is currently coming in much stronger than projected. Both withholding and estimated payments being stronger than budgeted implies that upper-income Maine households also accelerated wage and non-wage income into the final months of 2012 to avoid higher future federal tax rates.

While December holiday sales are still being collected, the data for November shows that the holiday shopping season got off to a slow start in Maine. General merchandise sales increased by $1.5 \%$ and other retail sales fell by $1.6 \%$ compared to last November. The other retail category had increased by $6.8 \%$ last November, so that area saw a significant change in activity relative to a year ago. It's possible that Maine shoppers waited until later in the holiday shopping season to make their final purchases.

## HSM:mja

## Attachments

cc: John McGough<br>Michael Cianchette<br>Grant Pennoyer<br>Maureen Dawson<br>Marc Cyr<br>David Boulter<br>Amanda Rector<br>Jim Breece<br>Jerome Gerard<br>Shirrin Blaisdell<br>Terry Brann

STATE OF MAINE

|  | Month |  |  |  | Year to Date |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Actual | Budget | Variance Over/(Under) | $\begin{gathered} \text { Percent } \\ \text { Over/(Under) } \end{gathered}$ | Actual | Budget | Variance Over/(Under) | $\begin{gathered} \text { Percent } \\ \text { Over/(Under) } \end{gathered}$ | Total Budgeted Fiscal Year Ending 6-30-2013 |
| Sales and Use Tax | 74,154,275 | 76,160,787 | $(2,006,512)$ | (2.6\%) | 436,912,135 | 438,918,648 | $(2,006,513)$ | (0.5\%) | 1,006,986,404 |
| Service Provider Tax | 4,046,339 | 4,658,978 | $(612,639)$ | (13.1\%) | 20,739,776 | 21,322,951 | $(583,175)$ | (2.7\%) | 53,586,812 |
| Individual Income Tax | 133,562,448 | 126,898,721 | 6,663,727 | 5.3\% | 684,196,195 | 677,532,467 | 6,663,728 | 1.0\% | 1,413,890,000 |
| Corporate Income Tax | 32,828,494 | 36,802,526 | $(3,974,032)$ | (10.8\%) | 70,854,358 | 74,828,388 | $(3,974,030)$ | (5.3\%) | 186,021,732 |
| Cigarette and Tobacco Tax | 9,764,868 | 10,890,058 | $(1,125,190)$ | (10.3\%) | 71,324,804 | 72,449,994 | $(1,125,190)$ | (1.6\%) | 138,180,000 |
| Insurance Companies Tax | 15,931 | 33,638 | $(17,707)$ | (52.6\%) | 14,329,986 | 14,175,275 | 154,711 | 1.1\% | 80,715,000 |
| Estate Tax | 1,606,758 | 3,587,800 | $(1,981,042)$ | (55.2\%) | 27,158,391 | 29,139,433 | $(1,981,042)$ | (6.8\%) | 57,878,175 |
| Fines, Forfeits \& Penalties | 1,453,756 | 1,515,257 | $(61,501)$ | (4.1\%) | 11,370,802 | 11,456,423 | $(85,621)$ | (0.7\%) | 24,452,139 |
| Income from Investments | 4,050 | 709 | 3,341 | 471.2\% | 74,295 | 49,686 | 24,609 | 49.5\% | 66,082 |
| Transfer from Lottery Commission | 5,703,495 | 5,052,893 | 650,602 | 12.9\% | 26,732,539 | 26,275,002 | 457,537 | 1.7\% | 52,550,000 |
| Transfers for Tax Relief Programs | $(27,333,435)$ | $(23,083,136)$ | $(4,250,299)$ | (18.4\%) | $(84,309,413)$ | $(88,734,430)$ | 4,425,017 | 5.0\% | $(112,086,562)$ |
| Transfer to Municipal Revenue Sharing | $(6,386,273)$ | $(7,653,627)$ | 1,267,354 | 16.6\% | $(45,419,009)$ | $(44,896,533)$ | $(522,476)$ | (1.2\%) | $(93,076,067)$ |
| Other Taxes and Fees | 7,350,904 | 7,506,689 | $(155,785)$ | (2.1\%) | 66,858,905 | 68,200,030 | $(1,341,125)$ | (2.0\%) | 151,399,353 |
| Other Revenues | 3,407,212 | 3,002,061 | 405,151 | 13.5\% | 3,879,430 | 3,385,650 | 493,780 | 14.6\% | 60,219,187 |
| Total Collected | 240,178,822 | 245,373,354 | $(5,194,532)$ | $\underline{\text { (2.1\%) }}$ | 1,304,703,194 | 1,304,102,984 | 600,210 | 0.0\% | 3,020,782,255 |

NOTES: (1) Included in the above is $\$ 6,386,273$ for the month and $\$ 45,419,009$ year-to-date, that was set aside for Revenue Sharing with cities and towns.
(2) Figures reflect estimates of the Maine State Revenue Forecasting Committee approved in December 2012.
(3) This report has been prepared from preliminary month end figures and is subject to change.

## STATE OF MAINE

Undedicated Revenues - General Fund
For the Sixth Month Ended December 31, 2012 and 2011
For the Fiscal Years Ending June 30, 2013 and 2012
Comparison to Prior Year

|  | Month |  |  |  | Year to Date |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Current Year | Prior Year | Variance Over/(Under) | Percent Over/(Under) | Current Year | Prior Year | Variance Over/(Under) | Percent Over/(Under) |
| Sales and Use Tax | 74,154,275 | 72,847,656 | 1,306,618 | 1.8\% | 436,912,135 | 436,031,663 | 880,472 | 0.2\% |
| Service Provider Tax | 4,046,339 | 4,382,858 | $(336,518)$ | (7.7\%) | 20,739,776 | 20,059,222 | 680,554 | 3.4\% |
| Individual Income Tax | 133,562,448 | 131,017,425 | 2,545,023 | 1.9\% | 684,196,195 | 681,875,161 | 2,321,034 | 0.3\% |
| Corporate Income Tax | 32,828,494 | 45,009,365 | $(12,180,871)$ | (27.1\%) | 70,854,358 | 109,441,574 | $(38,587,216)$ | (35.3\%) |
| Cigarette and Tobacco Tax | 9,764,868 | 9,802,431 | $(37,563)$ | (0.4\%) | 71,324,804 | 72,918,194 | $(1,593,390)$ | (2.2\%) |
| Insurance Companies Tax | 15,931 | 9,989 | 5,942 | 59.5\% | 14,329,986 | 14,479,696 | $(149,710)$ | (1.0\%) |
| Estate Tax | 1,606,758 | 2,916,665 | $(1,309,907)$ | (44.9\%) | 27,158,391 | 12,565,287 | 14,593,104 | 116.1\% |
| Fines, Forfeits \& Penalties | 1,453,756 | 1,772,880 | $(319,124)$ | (18.0\%) | 11,370,802 | 11,647,202 | $(276,401)$ | (2.4\%) |
| Income from Investments | 4,050 | 38,111 | $(34,061)$ | (89.4\%) | 74,295 | 184,510 | $(110,214)$ | (59.7\%) |
| Transfer from Lottery Commission | 5,703,495 | 5,155,723 | 547,772 | 10.6\% | 26,732,539 | 26,689,130 | 43,410 | 0.2\% |
| Transfers for Tax Relief Programs | $(27,333,435)$ | $(23,055,637)$ | $(4,277,798)$ | (18.6\%) | $(84,309,413)$ | $(90,580,328)$ | 6,270,915 | 6.9\% |
| Transfer to Municipal Revenue Sharing | $(6,386,273)$ | $(7,336,709)$ | 950,436 | 13.0\% | $(45,419,009)$ | $(48,714,252)$ | 3,295,243 | 6.8\% |
| Other Taxes and Fees | 7,350,904 | 4,546,498 | 2,804,405 | 61.7\% | 66,858,905 | 55,384,977 | 11,473,927 | 20.7\% |
| Other Revenues | 3,407,212 | 3,568,126 | $(160,914)$ | (4.5\%) | 3,879,430 | 10,663,680 | $(6,784,249)$ | (63.6\%) |
| Total Collected | 240,178,822 | 250,675,382 | $(10,496,559)$ | (4.2\%) | 1,304,703,194 | 1,312,645,714 | $(7,942,521)$ | (0.6\%) |

For the Fiscal Year Ending June 30, 2013
Comparison to Budget

|  | Month |  |  |  | Year to Date |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Actual | Budget | Variance Over/(Under) | $\begin{gathered} \text { Percent } \\ \text { Over/(Under) } \end{gathered}$ | Actual | Budget | $\begin{gathered} \text { Variance } \\ \text { Over/(Under) } \end{gathered}$ | $\begin{gathered} \text { Percent } \\ \text { Over/(Under) } \end{gathered}$ | Total Budgeted Fiscal Year Ending 6-30-2013 |
| Detail of Other Taxes \& Fees |  |  |  |  |  |  |  |  |  |
| 0100s All Others | 871,228 | 754,822 | 116,406 | 15.4\% | 14,011,314 | 16,247,353 | $(2,236,039)$ | (13.8\%) | 26,327,407 |
| 0300s Aeronautical Gas Tax | 20,421 | 21,648 | $(1,227)$ | (5.7\%) | 139,320 | 142,371 | $(3,051)$ | (2.1\%) | 262,265 |
| 0400s Alcohol Excise Tax | 978,948 | 1,331,702 | $(352,754)$ | (26.5\%) | 9,266,961 | 8,978,595 | 288,366 | 3.2\% | 17,638,175 |
| 0700s Corporation Taxes | 157,394 | 155,892 | 1,502 | 1.0\% | 1,399,923 | 1,180,988 | 218,935 | 18.5\% | 7,847,099 |
| 0800s Public Utilities | 89,636 | - | 89,636 | - | $(403,834)$ | - | $(403,834)$ | - | 11,000,000 |
| 1000s Banking Taxes | 2,164,400 | 1,901,009 | 263,391 | 13.9\% | 11,987,000 | 11,416,304 | 570,696 | 5.0\% | 23,351,990 |
| 1100s Alcoholic Beverages | 484,922 | 374,679 | 110,243 | 29.4\% | 2,465,229 | 2,248,074 | 217,155 | 9.7\% | 4,496,138 |
| 1200s Amusements Tax | - | - | - | - | - | - | - | - | - |
| 1300s Harness Racing Pari-mutuel | 1,158,495 | 833,221 | 325,274 | 39.0\% | 7,190,689 | 7,216,350 | $(25,661)$ | (0.4\%) | 14,671,317 |
| 1400s Business Taxes | 491,557 | 599,233 | $(107,676)$ | (18.0\%) | 4,286,944 | 3,962,841 | 324,103 | 8.2\% | 10,529,951 |
| 1500s Motor Vehicle Licenses | 269,472 | 301,566 | $(32,094)$ | (10.6\%) | 1,968,377 | 2,036,254 | $(67,877)$ | (3.3\%) | 4,469,015 |
| 1700s Inland Fisheries \& Wildlife | 627,304 | 1,201,991 | $(574,687)$ | (47.8\%) | 7,313,680 | 7,513,942 | $(200,262)$ | (2.7\%) | 16,214,189 |
| 1900s Other Licenses | 37,128 | 30,926 | 6,202 | 20.1\% | 7,233,303 | 7,256,958 | $(23,655)$ | (0.3\%) | 14,591,807 |
| Total Other Taxes \& Fees | 7,350,904 | 7,506,689 | $(155,785)$ | (2.1\%) | 66,858,905 | 68,200,030 | $(1,341,125)$ | (2.0\%) | 151,399,353 |
| Detail of Other Revenues |  |  |  |  |  |  |  |  |  |
| 2200s Federal Revenues | 85,680 | 29,501 | 56,179 | 190.4\% | 219,455 | 177,000 | 42,455 | 24.0\% | 354,000 |
| 2300s County Revenues | - | - | - | - | - | - | - | - | - |
| 2400s Revenues from Cities and Towns | 1,033 | 9,570 | $(8,537)$ | (89.2\%) | 142,708 | 125,860 | 16,848 | 13.4\% | 267,201 |
| 2500s Revenues from Private Sources | 134,060 | 152,643 | $(18,583)$ | (12.2\%) | 643,262 | 665,236 | $(21,974)$ | (3.3\%) | 29,652,400 |
| 2600s Current Service Charges | 2,109,546 | 1,760,940 | 348,606 | 19.8\% | 14,328,750 | 13,352,650 | 976,100 | 7.3\% | 27,182,507 |
| 2700s Transfers from Other Funds | 1,065,594 | 1,037,222 | 28,372 | 2.7\% | $(11,529,053)$ | $(11,421,549)$ | $(107,504)$ | (0.9\%) | 2,223,919 |
| 2800s Sales of Property \& Equipment | 11,300 | 12,185 | (885) | (7.3\%) | 74,308 | 486,453 | $(412,145)$ | (84.7\%) | 539,160 |
| Total Other Revenues | 3,407,212 | 3,002,061 | 405,151 | 13.5\% | 3,879,430 | 3,385,650 | 493,780 | 14.6\% | 60,219,187 |

NOTE: This report has been prepared from preliminary month end figures and is subject to change
For the Sixth Month Ended December 31, 2012 and 2011
For the Fiscal Years Ending June 30, 2013 and 2012
Comparison to Prior Year


NOTE: This report has been prepared from preliminary month end figures and is subject to change

## STATE OF MAINE

EXHIBIT V
Undedicated Revenues - Highway Fund
For the Sixth Month Ended December 31, 2012
For the Fiscal Year Ending June 30, 2013
Comparison to Budget


NOTE: This report has been prepared from preliminary month end figures and is subject to change.

STATE OF MAINE
For the Sixth Month Ended December 31, 2012 and 201
For the Fiscal Years Ending June 30, 2013 and 2012
Comparison to Prior Year

|  | Month |  |  |  | Year to Date |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Current Year | Prior Year | $\begin{gathered} \text { Variance } \\ \text { Over/(Under) } \end{gathered}$ | $\begin{gathered} \text { Percent } \\ \text { Over/(Under) } \end{gathered}$ | Current Year | Prior Year | Variance Over/(Under) | $\begin{gathered} \text { Percent } \\ \text { Over/(Under) } \end{gathered}$ |
| Fuel Taxes | 18,057,881 | 17,955,204 | 102,677 | 0.6\% | 94,141,797 | 95,258,828 | $(1,117,031)$ | (1.2\%) |
| Motor Vehicle Registration \& Fees | 1,918,865 | 4,089,450 | $(2,170,584)$ | (53.1\%) | 42,560,251 | 38,950,827 | 3,609,424 | 9.3\% |
| Motor Vehicle Inspection Fees | 566,835 | 350,375 | 216,460 | 61.8\% | 1,905,575 | 1,476,597 | 428,979 | 29.1\% |
| Miscellaneous Taxes \& Fees | 78,447 | 105,292 | $(26,846)$ | (25.5\%) | 642,454 | 681,323 | $(38,869)$ | (5.7\%) |
| Fines, Forfeits \& Penalties | 90,827 | 85,164 | 5,663 | 6.6\% | 550,225 | 487,438 | 62,787 | 12.9\% |
| Earnings on Investments | 6,686 | 15,726 | $(9,040)$ | (57.5\%) | 35,134 | 49,181 | $(14,046)$ | (28.6\%) |
| All Other | 472,971 | 492,475 | $(19,504)$ | (4.0\%) | 5,478,008 | 5,269,896 | 208,112 | 3.9\% |
| Total Collected | 21,192,512 | 23,093,686 | (1,901,174) | (8.2\%) | 145,313,443 | 142,174,089 | 3,139,354 | $2.2 \%$ |

NOTE: This report has been prepared from preliminary month end figures and is subject to change.

Maine Revenue Services Taxable Sales by Sector In Thousands of Dollars

| Nov. '12 | \% Ch. | Nov. '11 | \% Ch. | Nov.' 10 |
| ---: | ---: | ---: | ---: | ---: |
|  |  |  |  |  |
|  |  |  |  |  |
| $\$ 166,702.0$ | $-14.1 \%$ | $\$ 193,981.5$ | $18.0 \%$ | $\$ 164,423.7$ |
| $\$ 120,703.7$ | $0.2 \%$ | $\$ 120,506.4$ | $5.1 \%$ | $\$ 114,684.2$ |
| $\$ 284,959.5$ | $1.5 \%$ | $\$ 280,718.7$ | $1.3 \%$ | $\$ 277,037.9$ |
| $\$ 163,165.4$ | $-1.6 \%$ | $\$ 165,872.7$ | $6.8 \%$ | $\$ 155,268.8$ |
| $\$ 274,005.8$ | $5.4 \%$ | $\$ 260,006.6$ | $9.9 \%$ | $\$ 236,609.9$ |
| $\$ 140,397.2$ | $4.6 \%$ | $\$ 134,269.8$ | $4.6 \%$ | $\$ 128,310.0$ |
| $\$ 22,042.2$ | $4.7 \%$ | $\$ 21,046.2$ | $6.5 \%$ | $\$ 19,762.1$ |
| $\$ 1,171,975.8$ | $-0.4 \%$ | $\$ 1,176,401.9$ | $7.3 \%$ | $\$ 1,096,096.6$ |
| $\$ 150,631.8$ | $4.1 \%$ | $\$ 144,694.4$ | $4.8 \%$ | $\$ 138,008.4$ |
| $\$ 1,322,607.6$ | $0.1 \%$ | $\$ 1,321,096.3$ | $7.0 \%$ | $\$ 1,234,105.0$ |


| Average | Moving Total | YTD Growth |
| ---: | :---: | ---: |
| Last 3 Mos. | Last 12 Mos. | CY'12 vs. '11 |
| Vs. Last Yr. | Vs. Prior | Thru. Nov. |
| \% Change | \% Change | \% Change |
| $-7.8 \%$ | $1.9 \%$ | $0.7 \%$ |
| $1.7 \%$ | $3.1 \%$ | $3.3 \%$ |
| $1.6 \%$ | $2.4 \%$ | $2.7 \%$ |
| $-0.4 \%$ | $1.8 \%$ | $1.2 \%$ |
| $3.3 \%$ | $6.0 \%$ | $6.1 \%$ |
| $3.7 \%$ | $5.9 \%$ | $5.7 \%$ |
| $7.4 \%$ | $7.5 \%$ | $7.6 \%$ |
| $0.8 \%$ | $3.9 \%$ | $3.7 \%$ |
| $-0.3 \%$ | $3.5 \%$ | $3.4 \%$ |
| $0.7 \%$ | $3.8 \%$ | $3.7 \%$ |

