# DEPARTMENT OF ADMINISTRATIVE \& FINANCIAL SERVICES 78 STATE HOUSE STATION AUGUSTA, ME 04333-0078 

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## MEMORANDUM

TO: Governor Paul R. LePage<br>Members, Legislative Council<br>Members, Joint Standing Committee on Appropriations and Financial Affairs<br>Members, Joint Standing Committee on Taxation

FROM: H. Sawin Millett Jr., Commissioner
Department of Administrative \& Financial Services
DATE: April 17, 2014
SUBJ: Revenues - March

March General Fund revenues were over budget by $\$ 23$ million or 12\%. Year-to-date FY14 General Fund revenues are $\$ 22.2$ million over budget ( $+1.1 \%$ ). Compared to the first threequarters of last fiscal year, revenues are up $3.1 \%$ ( $+\$ 59.6$ million). Please note that the Controller's March revenue report reflects the March $1^{\text {st }}$ revenue forecast update by the Revenue Forecasting Committee (RFC).

Sales \& use tax receipts were over budget for the month by $\$ 3.1$ million. March revenues (February sales) appear to have rebounded from the weak holiday shopping season. Taxable sales were essentially flat for the three month period ending in February, but February sales increased by $5.2 \%$ year-over-year. Auto/transportation, restaurant, and lodging sales all increased by $5.5 \%$ or more. Overall consumer sales increased $4.2 \%$ in February, the strongest since October.

Individual income taxes were over budget in March by $\$ 19.3$ million. $\$ 14.2$ million of the monthly surplus was the result of weaker than projected refunds. The shortfall in refunds is most likely a combination of fewer than expected requests for the Property Tax Fairness Credit and stronger than projected income for the 2013 tax year. Withholding receipts were over budget for the month by $\$ 3.2$ million. Withholding should remain close to budget for the remainder of the fiscal year.

## Sales \& Use Taxes

Revenue was $\$ 3.1$ million over budget for the month and $\$ 2.8$ million (+0.4\%) over budget fiscal year-to-date. Fiscal year-to-date revenue was $\$ 75.7$ million (+11.5\%) over fiscal year 2013.

## Taxable Sales

Total taxable sales for the month of February (March revenue) were up $5.2 \%$ from February 2013. The annual rate of change was $4.2 \%$. Building supply sales were up $2.9 \%$ for the month and $6.8 \%$ for the year ending in February. Sales of taxable items in food stores were up 3.3\% for the month and $2.1 \%$ for the year. General merchandise sales (primarily sales of goods sold in large department and discount stores) were up $1.5 \%$ for the month and $0.3 \%$ for the year. Sales in other retail stores such as jewelry, drug, sporting goods, book, antique, pet, photo, toy, and craft stores were up $4.9 \%$ for the month and $2.8 \%$ for the year. Auto/transportation sector sales were up $5.5 \%$ for the month and $7.9 \%$ for the year. Sales of meals and other prepared foods were up $5.9 \%$ for the month and $3.7 \%$ for the year. Lodging sales were up $7.9 \%$ for the month and $5.1 \%$ for the year. Business operating sales (primarily use tax paid by businesses) were up $12.6 \%$ for the month and $4.0 \%$ for the year.

## Service Provider Tax

Revenue was $\$ 89,185$ under budget for the month and $\$ 90,527$ ( $-0.3 \%$ ) under budget fiscal year-to-date.

## Individual Income Tax

Revenue was $\$ 19.3$ million over budget for the month and $\$ 19.3$ million (+2.2\%) over budget fiscal year-to-date. Fiscal year-to-date withholding payments were $0.7 \%$ under fiscal year 2013. Estimated payments were down $8.5 \%$ and final payments were up $7.0 \%$ fiscal year-to-date. Fiscal year-to-date revenue was \$64.4 million (-6.7\%) under fiscal year 2013.

## Corporate Income Tax

Revenue was $\$ 3.1$ million over budget for the month and $\$ 3.2$ million ( $+2.9 \%$ ) over budget fiscal year-to-date. Estimated payments were up $3.4 \%$ and final payments were down $17.2 \%$ fiscal year-to-date. Fiscal year-to-date revenue was \$8.9 million (+8.5\%) over fiscal year 2013.

## Cigarette \& Tobacco Taxes

Cigarette and tobacco products tax revenue was $\$ 338,110$ under budget for the month and \$261,640 (+0.3\%) over budget fiscal year-to-date.

## Insurance Companies Taxes

The Insurance Companies Taxes were $\$ 305,220$ over budget for the month and $\$ 227,225$ over budget fiscal year-to-date.

## Estate Tax

The estate tax was $\$ 132,450$ under budget for the month and $\$ 294,260$ under budget fiscal year-to-date.

## Transfers for Tax Relief Programs

Refunds for the Business Equipment Tax Reimbursement (BETR) and Business Equipment Tax Exemption (BETE) were over budget in March by $\$ 1.1$ million. Year-to-date the tax relief programs are over budget by $\$ 2.9$ million ( $+4.7 \%$ ).

## Municipal Revenue Sharing

Revenue sharing was over budget in March by $\$ 177,766$ and for the fiscal year by $\$ 165,014$.

## Lottery

Lottery Revenues were under budget for the month by $\$ 0.4$ million or $7.3 \%$. Year-to-date lottery receipts are $\$ 1.2$ million under budget.

## Other Revenues

Other Revenues were below budget for the month by $\$ .657$ million. Year-to-date other revenues are on budget.

## Highway Fund

Motor fuel tax receipts were over budget in March by $\$ 2.2$ million. The Highway Fund as a whole was over budget for the month by $\$ 1.7$ million. Fuel taxes are now $\$ 4.4$ million over budget for the fiscal year. Compared to the same nine month period last fiscal year motor fuel excise tax receipts are up $2.2 \%$.

## National Economy

March retail sales data provided strong evidence that consumer activity has increased and may increase further as winter weather fades away. Auto dealers in particular had solid sales in March. Nationally car sales were up $7.4 \%$ over last March, and on an annualized basis passed the 16 million mark for the first time since early fall. If income growth can improve with the strengthening employment market and energy prices stabilize, consumer spending will be even stronger over the remaining three quarters of 2014. Household spending along with a forecasted increase in business investment will push economic growth above $3 \%$ for rest of the calendar year, which will result in overall growth for 2014 of $3 \%$.

## Maine Economy

Surprisingly February taxable sales were very strong; up $5.2 \%$ compared to last February. A solid performance was reported by all the business sectors. Early indications are that March
sales were relatively weak, consistent with sales during and after the holiday season. Consumer spending is expected become stronger with the advent of spring.

## HSM:mja

Attachments

cc: John McGough<br>Jonathan Nass<br>Grant Pennoyer<br>Maureen Dawson<br>Marc Cyr<br>David Boulter<br>Amanda Rector<br>Jim Breece<br>Jerome Gerard<br>Melissa Gott<br>Richard Rosen

## STATE OF MAINE

|  | Month |  |  |  | Year to Date |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Actual | Budget | Variance Over/(Under) | $\begin{gathered} \text { Percent } \\ \text { Over/(Under) } \end{gathered}$ | Actual | Budget | Variance Over/(Under) | $\begin{gathered} \text { Percent } \\ \text { Over/(Under) } \end{gathered}$ | Total Budgeted Fiscal Year Ending 6-30-2014 |
| Sales and Use Tax | 72,786,213 | 69,719,336 | 3,066,877 | 4.4\% | 732,433,193 | 729,607,301 | 2,825,892 | 0.4\% | 1,108,677,783 |
| Service Provider Tax | 3,926,916 | 4,016,101 | $(89,185)$ | (2.2\%) | 32,266,835 | 32,357,362 | $(90,527)$ | (0.3\%) | 49,317,427 |
| Individual Income Tax | 57,322,877 | 37,982,431 | 19,340,446 | 50.9\% | 897,398,155 | 878,059,078 | 19,339,077 | 2.2\% | 1,380,685,000 |
| Corporate Income Tax | 25,493,604 | 22,344,731 | 3,148, 873 | 14.1\% | 112,858,520 | 109, 706,958 | 3,151,562 | 2.9\% | 169,706,958 |
| Cigarette and Tobacco Tax | 9,953,304 | 10,291,414 | $(338,110)$ | (3.3\%) | 101,388,711 | 101,127,071 | 261,640 | $0.3 \%$ | 135,900,000 |
| Insurance Companies Tax | 15,335,725 | 15,030,505 | 305,220 | 2.0\% | 29,312,437 | 29,085,232 | 227,205 | 0.8\% | 80,715,000 |
| Estate Tax | 2,526,915 | 2,659,365 | $(132,450)$ | (5.0\%) | 14,110,756 | 14,405,016 | $(294,260)$ | (2.0\%) | 27,553,982 |
| Fines, Forfeits \& Penalties | 2,597,814 | 1,997,968 | 599,846 | 30.0\% | 17,488,357 | 17,598,214 | $(109,857)$ | (0.6\%) | 23,468,666 |
| Income from Investments | 7,066 | $(6,642)$ | 13,708 | 206.4\% | 186,928 | 173,881 | 13,047 | 7.5\% | 132,523 |
| Transfer from Lottery Commission | 4,767,258 | 5,144,240 | $(376,982)$ | (7.3\%) | 38,900,063 | 40,125,000 | $(1,224,937)$ | (3.1\%) | 53,500,000 |
| Transfers for Tax Relief Programs | $(2,205,531)$ | $(1,114,633)$ | $(1,090,898)$ | (97.9\%) | $(64,774,464)$ | $(61,863,763)$ | $(2,910,701)$ | (4.7\%) | $(62,258,370)$ |
| Transfer to Municipal Revenue Sharing | $(1,503,213)$ | $(1,325,447)$ | $(177,766)$ | (13.4\%) | $(46,783,676)$ | $(46,618,662)$ | $(165,014)$ | (0.4\%) | $(64,904,675)$ |
| Other Taxes and Fees | 19,071,362 | 19,698,268 | $(626,906)$ | (3.2\%) | 97,655,406 | 96,429,392 | 1,226,014 | 1.3\% | 128,459,912 |
| Other Revenues | 3,712,418 | 4,369,450 | $(657,032)$ | (15.0\%) | 16,387,087 | 16,401,050 | $(13,963)$ | (0.1\%) | 43,200,283 |
| Total Collected | 213,792,728 | 190,807,087 | 22,985,641 | 12.0\% | 1,978,828,308 | 1,956,593,130 | 22,235,178 | 1.1\% | 3,074,154,489 |

NOTES: (1) Included in the above is $\$ 1,503,213$ for the month and $\$ 46,783,676$ year-to-date, that was set aside for Revenue Sharing with cities and towns.
(2) Figures reflect estimates of the Maine State Revenue Forecasting Committee approved in March 2014
(3) This report has been prepared from preliminary month end figures and is subject to change.

## STATE OF MAINE

Undedicated Revenues - General Fund
For the Nine Month Ended March 31, 2014
For the Fiscal Years Ending June 30, 2014 and 2013
Comparison to Prior Year

|  | Month |  |  |  | Year to Date |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Current Year | Prior Year | Variance Over/(Under) | Percent Over/(Under) | Current Year | Prior Year | Variance Over/(Under) | Percent Over/(Under) |
| Sales and Use Tax | 72,786,213 | 61,952,890 | 10,833,323 | 17.5\% | 732,433,193 | 656,692,284 | 75,740,909 | 11.5\% |
| Service Provider Tax | 3,926,916 | 3,802,513 | 124,404 | 3.3\% | 32,266,835 | 32,801,807 | $(534,972)$ | (1.6\%) |
| Individual Income Tax | 57,322,877 | 61,089,049 | $(3,766,172)$ | (6.2\%) | 897,398,155 | 961,830,874 | $(64,432,719)$ | (6.7\%) |
| Corporate Income Tax | 25,493,604 | 23,682,924 | 1,810,681 | 7.6\% | 112,858,520 | 103,979,645 | 8,878,875 | 8.5\% |
| Cigarette and Tobacco Tax | 9,953,304 | 10,432,669 | $(479,365)$ | (4.6\%) | 101,388,711 | 102,309,864 | $(921,152)$ | (0.9\%) |
| Insurance Companies Tax | 15,335,725 | 12,897,612 | 2,438,112 | 18.9\% | 29,312,437 | 28,350,837 | 961,600 | 3.4\% |
| Estate Tax | 2,526,915 | 2,588,244 | $(61,329)$ | (2.4\%) | 14,110,756 | 36,330,220 | $(22,219,464)$ | (61.2\%) |
| Fines, Forfeits \& Penalties | 2,597,814 | 2,280,601 | 317,212 | 13.9\% | 17,488,357 | 17,719,122 | $(230,764)$ | (1.3\%) |
| Income from Investments | 7,066 | 4,342 | 2,725 | 62.8\% | 186,928 | 94,296 | 92,633 | 98.2\% |
| Transfer from Lottery Commission | 4,767,258 | 6,935,023 | $(2,167,765)$ | (31.3\%) | 38,900,063 | 39,227,135 | $(327,072)$ | (0.8\%) |
| Transfers for Tax Relief Programs | $(2,205,531)$ | $(2,210,396)$ | 4,865 | 0.2\% | $(64,774,464)$ | $(108,040,886)$ | 43,266,422 | 40.0\% |
| Transfer to Municipal Revenue Sharing | $(1,503,213)$ | $(3,085,884)$ | 1,582,671 | 51.3\% | $(46,783,676)$ | $(67,407,806)$ | 20,624,130 | 30.6\% |
| Other Taxes and Fees | 19,071,362 | 16,156,813 | 2,914,549 | 18.0\% | 97,655,406 | 101,265,630 | $(3,610,224)$ | (3.6\%) |
| Other Revenues | 3,712,418 | 3,289,567 | 422,851 | 12.9\% | 16,387,087 | 14,112,783 | 2,274,303 | 16.1\% |
| Total Collected | 213,792,728 | 199,815,966 | 13,976,762 | $7.0 \%$ | 1,978,828,308 | 1,919,265,805 | 59,562,503 | 3.1\% |

For the Nine Month Ended March 31, 2014
For the Fiscal Year Ending June 30, 2014
Comparison to Budget


NOTE: This report has been prepared from preliminary month end figures and is subject to change

STATE OF MAINE
Undedicated Revenues - General Fund
For the Nine Month Ended March 31, 2014
For the Fiscal Years Ending June 30, 2014 and 2013
Comparison to Prior Year

|  | Month |  |  |  | Year to Date |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Current Year | Prior Year | Variance Over/(Under) | $\begin{gathered} \text { Percent } \\ \text { Over/(Under) } \end{gathered}$ | Current Year | Prior Year | Variance Over/(Under) | Percent Over/(Under) |
| Detail of Other Taxes \& Fees |  |  |  |  |  |  |  |  |
| 0100s All Others | 3,055,026 | 3,410,908 | $(355,882)$ | (10.4\%) | 21,598,391 | 19,155,123 | 2,443,267 | 12.8\% |
| 0300s Aeronautical Gas Tax | 18,984 | 17,692 | 1,292 | 7.3\% | 200,462 | 198,027 | 2,435 | 1.2\% |
| 0400s Alcohol Excise Tax | 1,286,029 | 1,631,692 | $(345,663)$ | (21.2\%) | 13,562,442 | 12,877,845 | 684,597 | 5.3\% |
| 0700s Corporation Taxes | 1,263,247 | 1,376,518 | $(113,271)$ | (8.2\%) | 3,538,314 | 3,450,090 | 88,224 | 2.6\% |
| 0800s Public Utilities | 8,015,674 | 20,423 | 7,995,251 | 39147.9\% | 6,849,825 | $(383,410)$ | 7,233,236 | 1886.6\% |
| 1000s Banking Taxes | 2,574,330 | 2,397,200 | 177,130 | 7.4\% | 20,659,880 | 19,183,480 | 1,476,400 | 7.7\% |
| 1100s Alcoholic Beverages | 373,389 | 522,072 | $(148,683)$ | (28.5\%) | 3,814,185 | 3,735,472 | 78,713 | 2.1\% |
| 1200s Amusements Tax | - | - | - | - | - | - | - | - |
| 1300s Harness Racing Pari-mutuel | 664,438 | 1,107,092 | $(442,654)$ | (40.0\%) | 6,482,649 | 10,329,264 | $(3,846,615)$ | (37.2\%) |
| 1400s Business Taxes | 716,547 | 753,905 | $(37,357)$ | (5.0\%) | 5,250,211 | 6,602,119 | $(1,351,908)$ | (20.5\%) |
| 1500s Motor Vehicle Licenses | 345,985 | 344,911 | 1,075 | 0.3\% | 3,284,358 | 3,207,346 | 77,012 | 2.4\% |
| 1700s Inland Fisheries \& Wildlife | 724,489 | 690,374 | 34,116 | 4.9\% | 12,133,436 | 11,728,547 | 404,889 | 3.5\% |
| 1900s Other Licenses | 33,223 | 3,884,028 | $(3,850,805)$ | (99.1\%) | 281,253 | 11,181,727 | $(10,900,475)$ | (97.5\%) |
| Total Other Taxes \& Fees | 19,071,362 | 16,156,813 | 2,914,549 | 18.0\% | 97,655,406 | 101,265,630 | $(3,610,224)$ | (3.6\%) |
| Detail of Other Revenues |  |  |  |  |  |  |  |  |
| 2200s Federal Revenues | 34,852 | 40,466 | $(5,614)$ | (13.9\%) | 322,823 | 336,091 | $(13,268)$ | (3.9\%) |
| 2300s County Revenues | - | - | - | - | - | - | - | - |
| 2400s Revenues from Cities and Towns | 27,819 | 23,508 | 4,311 | 18.3\% | 187,633 | 166,752 | 20,881 | 12.5\% |
| 2500s Revenues from Private Sources | 126,006 | 152,715 | $(26,709)$ | (17.5\%) | 1,253,306 | 1,041,665 | 211,641 | 20.3\% |
| 2600s Current Service Charges | 1,735,078 | 1,796,249 | $(61,172)$ | (3.4\%) | 18,555,566 | 20,194,141 | $(1,638,575)$ | (8.1\%) |
| 2700s Transfers from Other Funds | 1,781,840 | 1,276,051 | 505,789 | 39.6\% | $(4,014,423)$ | $(7,700,751)$ | 3,686,328 | 47.9\% |
| 2800s Sales of Property \& Equipment | 6,824 | 578 | 6,245 | 1080.2\% | 82,183 | 74,886 | 7,296 | 9.7\% |
| Total Other Revenues | 3,712,418 | 3,289,567 | 422,851 | 12.9\% | 16,387,087 | 14,112,783 | 2,274,303 | 16.1\% |

NOTE: This report has been prepared from preliminary month end figures and is subject to change

## STATE OF MAINE

EXHIBIT V
Undedicated Revenues - Highway Fund
For the Nine Month Ended March 31, 2014
For the Fiscal Year Ending June 30, 2014
Comparison to Budget

|  | Month |  |  |  | Year to Date |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Actual | Budget | Variance Over/(Under) | $\begin{gathered} \text { Percent } \\ \text { Over/(Under) } \end{gathered}$ | Actual | Budget | Variance Over/(Under) | $\begin{gathered} \text { Percent } \\ \text { Over/(Under) } \end{gathered}$ | Total Budgeted Fiscal Year Ending 6-30-2014 |
| Fuel Taxes | 16,997,643 | 14,814,714 | 2,182,929 | 14.7\% | 145,898,780 | 141,490,491 | 4,408,289 | 3.1\% | 211,814,977 |
| Motor Vehicle Registration \& Fees | 5,217,881 | 6,334,209 | $(1,116,328)$ | (17.6\%) | 61,151,897 | 60,882,737 | 269,160 | $0.4 \%$ | 84,095,120 |
| Motor Vehicle Inspection Fees | 218,321 | 665 | 217,656 | 32730.2\% | 2,268,320 | 2,281,720 | $(13,400)$ | (0.6\%) | 2,982,500 |
| Miscellaneous Taxes \& Fees | 102,760 | 73,841 | 28,919 | 39.2\% | 878,127 | 887,577 | $(9,450)$ | (1.1\%) | 1,298,729 |
| Fines, Forfeits \& Penalties | 65,367 | 79,047 | $(13,680)$ | (17.3\%) | 731,502 | 753,573 | $(22,071)$ | (2.9\%) | 1,007,998 |
| Earnings on Investments | 6,750 | 2,039 | 4,711 | 231.1\% | 42,750 | 38,039 | 4,711 | 12.4\% | 52,553 |
| All Other | 838,003 | 490,467 | 347,536 | 70.9\% | 7,546,409 | 7,382,847 | 163,562 | 2.2\% | 9,015,334 |
| Total Collected | 23,446,725 | 21,794,982 | 1,651,743 | 7.6\% | 218,517,785 | 213,716,984 | 4,800,801 | $2.2 \%$ | 310,267,211 |

NOTE: This report has been prepared from preliminary month end figures and is subject to change.

STATE OF MAINE
For the Nine Month Ended March 31, 2014
For the Fiscal Years Ending June 30, 2014 and 2013
Comparison to Prior Year


NOTE: This report has been prepared from preliminary month end figures and is subject to change.

Maine Revenue Services Taxable Sales by Sector In Thousands of Dollars

|  | Feb. '14 | \% Ch. | Feb. '13 | \% Ch. | Feb.' 12 | Average Last 3 Mos. Vs. Last Yr. \% Change | Moving Total Last 12 Mos. Vs. Prior \% Change | YTD Growth CY'14 vs. '13 Thru. Feb. \% Change |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Building Supply | \$109,125.0 | 2.9\% | \$106,020.2 | -8.4\% | \$115,762.9 | 0.7\% | 6.8\% | 1.7\% |
| Food Store | \$116,403.3 | 3.3\% | \$112,716.3 | -1.8\% | \$114,802.8 | 3.6\% | 2.1\% | 3.9\% |
| General Merchandise | \$195,691.4 | 1.5\% | \$192,716.7 | -8.3\% | \$210,211.0 | -3.6\% | 0.3\% | -3.2\% |
| Other Retail | \$129,213.8 | 4.9\% | \$123,142.0 | -3.3\% | \$127,341.8 | -1.3\% | 2.8\% | 1.3\% |
| Auto/Transportation | \$272,915.3 | 5.5\% | \$258,796.2 | -4.2\% | \$270,234.4 | 4.6\% | 7.9\% | 4.7\% |
| Restaurant | \$135,209.8 | 5.9\% | \$127,678.1 | -6.5\% | \$136,620.6 | 1.1\% | 3.7\% | 3.0\% |
| Lodging | \$21,637.9 | 7.9\% | \$20,050.8 | 5.2\% | \$19,052.5 | -11.4\% | 5.1\% | 9.0\% |
| Consumer Sales | \$980,196.5 | 4.2\% | \$941,120.3 | -5.3\% | \$994,026.0 | 0.5\% | 4.2\% | 2.1\% |
| Business Operating | \$157,579.1 | 12.6\% | \$139,912.2 | 3.6\% | \$134,986.1 | 0.2\% | 4.0\% | 7.3\% |
| Total | \$1,137,775.6 | 5.2\% | \$1,081,032.5 | -4.2\% | \$1,129,012.1 | 0.4\% | 4.2\% | 2.8\% |

