# DEPARTMENT OF ADMINISTRATIVE AND FINANCIAL SERVICES 78 STATE HOUSE STATION AUGUSTA, ME 04333-0078 

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MEMORANDUM

TO: Governor Paul R. LePage<br>Members, Legislative Council<br>Members, Joint Standing Committee on Appropriations and Financial Affairs Members, Joint Standing Committee on Taxation

FROM: Commissioner Alexander E. Porteous
Department of Administrative and Financial Services
DATE: April 20, 2018
SUBJECT: Revenues - March
$* * * * * * * * * * * * * * * * * * * * * * * * * * * * * * * * * * * * * * * * * * * * * * * * * * * * * * * * * * * * * * * * * * * * * * * * * * * * * * * *$
March General Fund revenues were over budget by $\$ 0.3$ million or 0.2 percent. For the first nine months of fiscal year 2018, General Fund revenues are $\$ 15.6$ million over budget ( +0.6 percent). Compared to the same nine-month period of last fiscal year, fiscal year 2018 General Fund revenues are up by 4.1 percent ( $+\$ 98.4$ million). Note, this report reflects the March 1, 2018 Revenue Forecasting Committee (RFC) forecast.

February taxable sales (March revenue) increased 9.8 percent over last year. For the month, sales and use and service provider taxes, combined, were $\$ 2.6$ million over budget. Other retail sales increased by 17.9 percent, year-over-year, and general merchandise sales increased by 8.2 percent. Automobile sales increased by 9.6 percent compared to last year. Restaurant and lodging sales were both strong, with restaurants increasing by 6.9 percent and lodging sales increasing by 26 percent. It's not clear why the lodging and other retail categories increased by so much, but it may be related to new sales tax registrations by remote sellers that began last year.

Individual income tax receipts were over budget in March and for the fiscal year by $\$ 1$ million. Stronger than projected final payments were offset by withholding revenues being slightly below budget for the month. April is the key month for individual income tax revenue, as final returns for tax year 2017 were due on April 17, and the first estimated payment for tax year 2018 was due on the same date. If revenues through March are a good indicator, the individual income tax line should end April close to budget.

## $\underline{\text { Sales and Use Taxes }}$

Revenue was $\$ 3$ million over budget for the month and $\$ 3.2$ million over budget for the fiscal year. Revenue was $\$ 58.6$ million or 5.7 percent over prior fiscal year-to-date collections.

## Taxable Sales

Total taxable sales for the month of February (March revenue) were 9.8 percent over February 2017. The annual rate of change, excluding utilities, was 9.2 percent. Building supply sales were up 16.6 percent for the month and 6.6 percent for the year. Sales of taxable items in food stores were up 3.1 percent for the month and up 3.6 percent for the year. General merchandise sales (primarily sales of goods sold in large department and discount stores) were up 8.2 percent for the month and 6.9 percent for the year. Sales in other retail stores such as jewelry, drug, sporting goods, book, antique, pet, photo, toy, and craft stores were up 17.9 percent for the month and up 16.5 percent for the year. Auto/transportation sector sales were up 9.6 percent for the month and 6.2 percent for the year. Sales of meals and other prepared foods increased 6.9 percent for the month and up 2.1 percent for the year. Lodging sales were up 26 percent for the month and up 28.7 percent for the year. Business operating sales (primarily use tax paid by businesses) were up 1.2 for the month and up 5.8 percent for the year.

## Service Provider Tax

Revenue was under budget for the month by $\$ 0.4$ million and is now $\$ 1.5$ million under budget for the fiscal year. Revenue is $\$ 0.2$ million or 0.4 percent below prior fiscal year-to-date collections.

## Individual Income Tax

Revenue was $\$ 1$ million or 2.7 percent over budget for the month and $\$ 1$ million or 0.1 percent over budget fiscal year-to-date. Fiscal year-to-date withholding payments were 4.8 percent over fiscal year 2017. Estimated payments were up 14.1 percent and final payments were down 3 percent fiscal year-todate.

## Corporate Income Tax

Revenue was under budget for the month by $\$ 0.7$ million and fiscal year-to-date is over budget by $\$ 3.8$ million. Estimated payments were up 10.6 percent and final payments were down 9.8 percent fiscal year-to-date. Revenue was $\$ 0.5$ million or 0.5 percent under prior fiscal year-to-date collections.

## Cigarette and Tobacco Taxes

Cigarette and tobacco products tax revenue was $\$ 0.3$ million under budget for the month and $\$ 1.5$ million or 1.6 percent over budget fiscal year-to-date. Fiscal year-to-date revenue was $\$ 9.5$ million or 9 percent under prior fiscal year-to-date collections.

## Insurance Companies Taxes

The Insurance Companies Taxes were $\$ 0.09$ million under budget for the month and $\$ 2.3$ million under budget fiscal year-to-date.

## Estate Tax

The estate tax was $\$ 0.7$ million under budget for the month and $\$ 1$ million over budget fiscal year-to-date.

## Property Tax Relief Programs

Refunds for the Business Equipment Tax Reimbursement (BETR) and Business Equipment Tax Exemption (BETE) programs were over budget in March by $\$ 4.3$ million and are now $\$ 2$ million under budget year-to-date.

## Municipal Revenue Sharing

Revenue sharing was over budget in March by $\$ 0.04$ million and over budget by $\$ 0.5$ million for the first nine months of the fiscal year.

Lottery
Lottery revenues were over budget for the month by $\$ 1.4$ million and are now over budget for the fiscal year by the same amount.

## Other Revenues

Other Revenues were under budget for the month by $\$ 0.07$ million. For the fiscal year, other revenues are over budget by $\$ 4.1$ million or 40.7 percent.

## Highway Fund

Motor fuel excise tax receipts were under budget in March by $\$ 1.2$ million. The Highway Fund, in total, was under budget for the month by $\$ 0.4$ million or 1.7 percent. For the first nine months of the fiscal year, motor fuel excise tax revenues are over budget by $\$ 1$ million and total Highway Fund receipts are over budget by $\$ 2.5$ million.

## National Economy

The Federal Open Market Committee (FOMC) met in late March and as expected increased their federal funds target range by 25 basis points. In their statement the FOMC noted that "the labor market has continued to strengthen and that economic activity has been rising at a moderate rate." The FOMC expects additional increases in the federal funds rate will be warranted over the second half of 2018, but will remain at accommodative levels for the near future.

The Fed also released a summary of new economic forecasts from the Federal Reserve Board members and the regional Federal Reserve Banks. The new median economic forecast of real GDP growth has increased from 2.5 percent in 2018 to 2.7 percent. The Congressional Budget Office in their latest budget analysis increased 2018 real GDP growth from 2.2 percent to 3 percent, and from 1.7 percent to 2.9 percent in 2019.

## Maine Economy

The most recent Beige Book report from the Boston Federal Reserve Bank describes economic activity in the region as growing at a "moderate pace". Employers in the region report extremely tight labor markets and being proactive in recruiting foreign workers to fill positions during the summer tourism season. Wages are increasing in response, but not steeply. Retailers remain optimistic about sales because of the high level of consumer sentiment. The Boston Fed noted that industrial rents in Portland have increased 20 percent from a year ago because of a rise in demand from "diverse users including small manufacturers." The residential real estate market is very tight because of a lack of inventory. Again, the Fed pointed to Maine as an example where multiple offers on properties valued at $\$ 250,000$ or less are pushing up the median home price. Overall the April report provides a positive outlook for the regional economy through the first-half of 2018.

AP: mja
Attachments
cc: Holly Lusk
Nick Adolphsen
Grant Pennoyer
Chris Nolan
Marc Cyr
Amanda Rector
Jim Breece
Jerome Gerard
Melissa Gott

STATE OF MAINE
EXHIBIT I
Undedicated Revenues - General Fund
For the Ninth Month Ended March 31, 2018
For the Fiscal Year Ending June 30, 2018
Comparison to Budget


NOTES: (1) Included in the above is $\$ 2,789,850$ for the month and $\$ 49,879,071$ year to date, that was set aside for Revenue Sharing with cities and towns.
(2) Figures reflect estimates of the Maine State Revenue Forecasting Committee approved in March 2018
(3) This report has been prepared from preliminary month end figures and is subject to change.

## STATE OF MAINE

Undedicated Revenues - General Fund
For the Ninth Month Ended March 31, 2018 and 2017
For the Fiscal Years Ending June 30, 2018 and 2017
Comparison to Prior Year

|  | Month |  |  |  | Year to Date |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Current Year | Prior Year | $\begin{gathered} \text { Variance } \\ \text { Over/(Under) } \end{gathered}$ | $\begin{gathered} \text { Percent } \\ \text { Over/(Under) } \end{gathered}$ | Current Year | Prior Year | Variance Over/(Under) | $\begin{gathered} \text { Percent } \\ \text { Over/(Under) } \end{gathered}$ |
| Sales and Use Tax | 89,727,696 | 82,244,599 | 7,483,097 | 9.1\% | 1,081,503,465 | 1,022,946,579 | 58,556,886 | 5.7\% |
| Service Provider Tax | 4,748,922 | 4,550,017 | 198,905 | 4.4\% | 44,724,748 | 44,887,334 | $(162,586)$ | (0.4\%) |
| Individual Income Tax | 35,850,683 | 42,984,008 | $(7,133,325)$ | (16.6\%) | 1,085,840,309 | 1,028,727,410 | 57,112,899 | 5.6\% |
| Corporate Income Tax | 14,794,084 | 14,176,561 | 617,523 | 4.4\% | 98,369,729 | 98,864,523 | $(494,794)$ | (0.5\%) |
| Cigarette and Tobacco Tax | 10,745,220 | 13,904,030 | $(3,158,811)$ | (22.7\%) | 96,260,513 | 105,739,953 | $(9,479,440)$ | (9.0\%) |
| Insurance Companies Tax | 13,859,078 | 14,207,169 | $(348,091)$ | (2.5\%) | 28,257,139 | 31,353,065 | $(3,095,926)$ | (9.9\%) |
| Estate Tax | 287,604 | 423,177 | $(135,573)$ | (32.0\%) | 10,255,248 | 11,839,883 | $(1,584,636)$ | (13.4\%) |
| Fines, Forfeits \& Penalties | 2,483,760 | 2,526,589 | $(42,829)$ | (1.7\%) | 14,611,171 | 14,327,650 | 283,521 | 2.0\% |
| Income from Investments | 537,254 | 320,436 | 216,818 | 67.7\% | 3,991,943 | 2,222,354 | 1,769,588 | 79.6\% |
| Transfer from Lottery Commission | 6,068,842 | 4,262,144 | 1,806,698 | 42.4\% | 48,245,270 | 41,765,695 | 6,479,575 | 15.5\% |
| Transfers for Tax Relief Programs | $(5,154,620)$ | $(3,805,974)$ | $(1,348,647)$ | (35.4\%) | $(60,762,508)$ | $(62,045,591)$ | 1,283,083 | 2.1\% |
| Transfer to Municipal Revenue Sharing | $(2,789,850)$ | $(2,714,075)$ | $(75,775)$ | (2.8\%) | $(49,879,071)$ | $(46,886,135)$ | $(2,992,936)$ | (6.4\%) |
| Other Taxes and Fees | 18,728,292 | 18,486,361 | 241,931 | 1.3\% | 106,994,922 | 110,482,595 | $(3,487,674)$ | (3.2\%) |
| Other Revenues | 2,287,128 | 4,116,402 | $(1,829,273)$ | (44.4\%) | $(5,974,578)$ | $(154,991)$ | $(5,819,587)$ | (3754.8\%) |
| Total Collected | 192,174,093 | 195,681,444 | $(3,507,351)$ | (1.8\%) | 2,502,438,300 | 2,404,070,325 | 98,367,975 | 4.1\% |

NOTE: This report has been prepared from preliminary month end figures and is subject to change

Undedicated Revenues - General Fund
For the Ninth Month Ended March 31, 2018
For the Fiscal Year Ending June 30, 2018 Comparison to Budget

|  | Month |  |  |  | Year to Date |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Actual | Budget | Variance Over/(Under) | $\begin{gathered} \text { Percent } \\ \text { Over/(Under) } \end{gathered}$ | Actual | Budget | Variance Over/(Under) | $\begin{gathered} \text { Percent } \\ \text { Over/(Under) } \end{gathered}$ | $\begin{aligned} & \text { Total Budgeted } \\ & \text { Fiscal Year } \\ & \text { Ending 6-30-2018 } \end{aligned}$ |
| Detail of Other Taxes \& Fees |  |  |  |  |  |  |  |  |  |
| 0100s All Others | 2,952,043 | 3,227,871 | $(275,828)$ | (8.5\%) | 26,707,434 | 26,619,028 | 88,406 | 0.3\% | 31,714,337 |
| 0300s Aeronautical Gas Tax | 18,907 | 19,541 | (634) | (3.2\%) | 211,430 | 208,411 | 3,019 | 1.4\% | 268,562 |
| 0400s Alcohol Excise Tax | 1,291,962 | 1,624,064 | $(332,102)$ | (20.4\%) | 14,549,330 | 14,970,840 | $(421,510)$ | (2.8\%) | 18,332,850 |
| 0700s Corporation Taxes | 1,708,715 | 1,301,407 | 407,308 | 31.3\% | 4,418,190 | 3,890,996 | 527,194 | 13.5\% | 9,838,649 |
| 0800s Public Utilities | 6,218,724 | 6,250,000 | $(31,276)$ | (0.5\%) | 6,221,980 | 6,250,000 | $(28,020)$ | (0.4\%) | 6,250,000 |
| 1000s Banking Taxes | 3,064,650 | 2,229,666 | 834,984 | 37.4\% | 21,917,985 | 21,303,996 | 613,989 | $2.9 \%$ | 27,891,990 |
| 1100s Alcoholic Beverages | 520,065 | 421,128 | 98,937 | 23.5\% | 4,728,210 | 4,250,069 | 478,141 | 11.3\% | 5,322,838 |
| 1200s Amusements Tax | - | - | - | - | - | - | - | - | 110,000 |
| 1300s Harness Racing Pari-mutuel | 828,189 | 709,951 | 118,238 | 16.7\% | 6,240,049 | 6,179,062 | 60,987 | 1.0\% | 8,238,907 |
| 1400s Business Taxes | 1,028,152 | 847,501 | 180,651 | 21.3\% | 6,398,063 | 6,568,384 | $(170,321)$ | (2.6\%) | 10,984,146 |
| 1500s Motor Vehicle Licenses | 304,521 | 298,761 | 5,760 | 1.9\% | 3,178,353 | 3,320,957 | $(142,604)$ | (4.3\%) | 4,331,202 |
| 1700s Inland Fisheries \& Wildlife | 760,407 | 795,621 | $(35,214)$ | (4.4\%) | 12,079,699 | 11,919,900 | 159,799 | 1.3\% | 16,020,381 |
| 1900s Other Licenses | 31,957 | 42,980 | $(11,023)$ | (25.6\%) | 344,198 | 399,670 | $(55,472)$ | (13.9\%) | 504,776 |
| Total Other Taxes \& Fees | 18,728,292 | 17,768,491 | 959,801 | 5.4\% | 106,994,922 | 105,881,313 | 1,113,609 | 1.1\% | 139,808,638 |
| Detail of Other Revenues |  |  |  |  |  |  |  |  |  |
| 2200s Federal Revenues | 15,067 | 27,916 | $(12,849)$ | (46.0\%) | 191,790 | 251,250 | $(59,460)$ | (23.7\%) | 335,000 |
| 2300s County Revenues | - | - | - | - | - | - | - | - | - |
| 2400s Revenues from Cities and Towns | 14,526 | 23,167 | $(8,641)$ | (37.3\%) | 120,163 | 208,495 | $(88,332)$ | (42.4\%) | 277,996 |
| 2500s Revenues from Private Sources | $(20,969)$ | 122,927 | $(143,896)$ | (117.1\%) | 1,082,042 | 1,316,367 | $(234,325)$ | (17.8\%) | 1,527,000 |
| 2600s Current Service Charges | 2,201,139 | 2,389,717 | $(188,578)$ | (7.9\%) | 18,506,307 | 17,146,396 | 1,359,911 | $7.9 \%$ | 23,333,392 |
| 2700s Transfers from Other Funds | 74,672 | $(214,835)$ | 289,507 | 134.8\% | $(26,029,248)$ | $(29,074,379)$ | 3,045,131 | 10.5\% | $(23,665,932)$ |
| 2800s Sales of Property \& Equipment | 2,693 | 7,800 | $(5,107)$ | (65.5\%) | 154,369 | 78,228 | 76,141 | 97.3\% | 133,600 |
| Total Other Revenues | 2,287,128 | 2,356,692 | $(69,564)$ | (3.0\%) | $(5,974,578)$ | $(10,073,643)$ | 4,099,065 | 40.7\% | 1,941,056 |

NOTE: This report has been prepared from preliminary month end figures and is subject to change

STATE OF MAINE
Undedicated Revenues - General Fund
For the Ninth Month Ended March 31, 2018 and 2017
For the Fiscal Years Ending June 30, 2018 and 2017
Comparison to Prior Year

|  | Month |  |  |  | Year to Date |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Current Year | Prior Year | $\begin{gathered} \text { Variance } \\ \text { Over/(Under) } \end{gathered}$ | $\begin{gathered} \text { Percent } \\ \text { Over/(Under) } \end{gathered}$ | Current Year | Prior Year | $\begin{gathered} \text { Variance } \\ \text { Over/(Under) } \end{gathered}$ | $\begin{gathered} \text { Percent } \\ \text { Over/(Under) } \end{gathered}$ |
| Detail of Other Taxes \& Fees |  |  |  |  |  |  |  |  |
| 0100s All Others | 2,952,043 | 3,298,213 | $(346,170)$ | (10.5\%) | 26,707,434 | 27,819,374 | $(1,111,940)$ | (4.0\%) |
| 0300s Aeronautical Gas Tax | 18,907 | 18,746 | 161 | $0.9 \%$ | 211,430 | 208,638 | 2,793 | 1.3\% |
| 0400s Alcohol Excise Tax | 1,291,962 | 1,212,518 | 79,444 | 6.6\% | 14,549,330 | 14,199,174 | 350,156 | 2.5\% |
| 0700s Corporation Taxes | 1,708,715 | 1,399,610 | 309,106 | 22.1\% | 4,418,190 | 4,246,064 | 172,126 | 4.1\% |
| 0800s Public Utilities | 6,218,724 | 6,205,397 | 13,328 | 0.2\% | 6,221,980 | 6,248,478 | $(26,498)$ | (0.4\%) |
| 1000s Banking Taxes | 3,064,650 | 3,058,500 | 6,150 | 0.2\% | 21,917,985 | 22,012,036 | $(94,051)$ | (0.4\%) |
| 1100s Alcoholic Beverages | 520,065 | 629,423 | $(109,359)$ | (17.4\%) | 4,728,210 | 5,307,170 | $(578,960)$ | (10.9\%) |
| 1200s Amusements Tax | - | - | - | - | - | - | - | - |
| 1300s Harness Racing Pari-mutuel | 828,189 | 830,852 | $(2,664)$ | (0.3\%) | 6,240,049 | 6,398,104 | $(158,055)$ | (2.5\%) |
| 1400s Business Taxes | 1,028,152 | 1,107,016 | $(78,864)$ | (7.1\%) | 6,398,063 | 8,291,820 | $(1,893,756)$ | (22.8\%) |
| 1500s Motor Vehicle Licenses | 304,521 | 318,224 | $(13,703)$ | (4.3\%) | 3,178,353 | 3,203,552 | $(25,199)$ | (0.8\%) |
| 1700s Inland Fisheries \& Wildlife | 760,407 | 365,670 | 394,737 | 107.9\% | 12,079,699 | 12,206,809 | $(127,110)$ | (1.0\%) |
| 1900s Other Licenses | 31,957 | 42,191 | $(10,234)$ | (24.3\%) | 344,198 | 341,376 | 2,822 | $0.8 \%$ |
| Total Other Taxes \& Fees | 18,728,292 | 18,486,361 | 241,931 | 1.3\% | 106,994,922 | 110,482,595 | $(3,487,674)$ | (3.2\%) |
| Detail of Other Revenues |  |  |  |  |  |  |  |  |
| 2200s Federal Revenues | 15,067 | 25,111 | $(10,044)$ | (40.0\%) | 191,790 | 203,044 | $(11,255)$ | (5.5\%) |
| 2300s County Revenues | - | - | - | - | - | - | - | - |
| 2400s Revenues from Cities and Towns | 14,526 | 32,697 | $(18,171)$ | (55.6\%) | 120,163 | 96,019 | 24,144 | 25.1\% |
| 2500s Revenues from Private Sources | $(20,969)$ | 167,518 | $(188,486)$ | (112.5\%) | 1,082,042 | 1,148,387 | $(66,345)$ | (5.8\%) |
| 2600s Current Service Charges | 2,201,139 | 2,345,602 | $(144,463)$ | (6.2\%) | 18,506,307 | 20,080,180 | $(1,573,873)$ | (7.8\%) |
| 2700s Transfers from Other Funds | 74,672 | 1,540,612 | $(1,465,939)$ | (95.2\%) | $(26,029,248)$ | $(21,924,006)$ | $(4,105,243)$ | (18.7\%) |
| 2800s Sales of Property \& Equipment | 2,693 | 4,862 | $(2,170)$ | (44.6\%) | 154,369 | 241,384 | $(87,015)$ | (36.0\%) |
| Total Other Revenues | 2,287,128 | 4,116,402 | $(1,829,273)$ | $\underline{(44.4 \%)}$ | (5,974,578) | (154,991) | $(5,819,587)$ | (3754.8\%) |

NOTE: This report has been prepared from preliminary month end figures and is subject to change

STATE OF MAINE
Undedicated Revenues - Highway Fund
For the Ninth Month Ended March 31, 2018
For the Fiscal Year Ending June 30, 2018
Comparison to Budget

|  | Month |  |  |  | Year to Date |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Actual | Budget | $\begin{gathered} \text { Variance } \\ \text { Over/(Under) } \end{gathered}$ | $\begin{gathered} \text { Percent } \\ \text { Over/(Under) } \end{gathered}$ | Actual | Budget | Variance Over/(Under) | Percent Over/(Under) | Total Budgeted Fiscal Year Ending 6-30-2018 |
| Fuel Taxes | 15,960,939 | 17,170,859 | (1,209,920) | (7.0\%) | 171,472,699 | 170,461,833 | 1,010,866 | $0.6 \%$ | 224,172,333 |
| Motor Vehicle Registration \& Fees | 7,483,005 | 6,666,204 | 816,801 | 12.3\% | 65,883,895 | 64,394,997 | 1,488,898 | 2.3\% | 88,451,559 |
| Motor Vehicle Inspection Fees | 254,092 | 352,430 | $(98,339)$ | (27.9\%) | 2,552,766 | 2,594,948 | $(42,182)$ | (1.6\%) | 3,202,500 |
| Miscellaneous Taxes \& Fees | 91,591 | 99,799 | $(8,209)$ | (8.2\%) | 1,006,582 | 930,269 | 76,313 | 8.2\% | 1,293,729 |
| Fines, Forfeits \& Penalties | 56,691 | 47,939 | 8,752 | 18.3\% | 558,987 | 555,571 | 3,416 | 0.6\% | 739,039 |
| Earnings on Investments | 15,255 | 14,773 | 482 | 3.3\% | 183,419 | 277,436 | $(94,017)$ | (33.9\%) | 218,841 |
| All Other | 572,261 | 494,419 | 77,842 | 15.7\% | 8,986,160 | 8,922,501 | 63,659 | $0.7 \%$ | 10,602,160 |
| Total Collected | 24,433,832 | 24,846,423 | $(412,591)$ | (1.7\%) | 250,644,509 | 248,137,555 | 2,506,954 | 1.0\% | 328,680,161 |

NOTE: This report has been prepared from preliminary month end figures and is subject to change.

STATE OF MAINE
Undedicated Revenues - Highway Fund
For the Ninth Month Ended March 31, 2018 and 2017
For the Fiscal Years Ending June 30, 2018 and 2017
Comparison to Prior Year

| Month |  |  |  | Year to Date |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Current Year | Prior Year | $\begin{gathered} \text { Variance } \\ \text { Over/(Under) } \end{gathered}$ | $\begin{gathered} \text { Percent } \\ \text { Over/(Under) } \end{gathered}$ | Current Year | Prior Year | Variance Over/(Under) | Percent Over/(Under) |
| 15,960,939 | 16,324,133 | $(363,194)$ | (2.2\%) | 171,472,699 | 172,072,819 | $(600,119)$ | (0.3\%) |
| 7,483,005 | 8,388,032 | $(905,027)$ | (10.8\%) | 65,883,895 | 65,381,524 | 502,371 | 0.8\% |
| 254,092 | 164,538 | 89,554 | 54.4\% | 2,552,766 | 2,504,895 | 47,872 | 1.9\% |
| 91,591 | 103,664 | $(12,073)$ | (11.6\%) | 1,006,582 | 988,410 | 18,172 | 1.8\% |
| 56,691 | 52,842 | 3,849 | 7.3\% | 558,987 | 566,487 | $(7,500)$ | (1.3\%) |
| 15,255 | 19,599 | $(4,345)$ | (22.2\%) | 183,419 | 222,411 | $(38,992)$ | (17.5\%) |
| 572,261 | 484,871 | 87,390 | 18.0\% | 8,986,160 | 7,406,416 | 1,579,744 | 21.3\% |
| 24,433,832 | 25,537,678 | $(1,103,846)$ | $(4.3 \%)$ | 250,644,509 | 249,142,962 | 1,501,547 | $0.6 \%$ |

NOTE: This report has been prepared from preliminary month end figures and is subject to change.

Maine Revenue Services
Taxable Sales by Sector In Thousands of Dollars

|  | Feb '18 | \% Ch. | Feb '17 | \% Ch. | Feb '16 | Average Last 3 Mos. Vs. Last Yr. \% Change | Moving Total Last 12 Mos. Vs. Prior \% Change | YTD Growth CY'18 vs. '17 <br> Thru. February \% Change |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Building Supply | \$152,089.8 | 16.6\% | \$130,421.9 | -2.8\% | \$134,165.6 | 7.7\% | 6.3\% | 6.6\% |
| Food Store | \$163,398.8 | 3.1\% | \$158,476.1 | 3.6\% | \$152,985.6 | 3.8\% | 3.3\% | 3.6\% |
| General Merchandise | \$226,694.5 | 8.2\% | \$209,507.1 | -7.4\% | \$226,243.8 | 7.8\% | 7.9\% | 6.9\% |
| Other Retail | \$175,073.1 | 17.9\% | \$148,491.1 | -0.1\% | \$148,589.4 | 5.1\% | 4.3\% | 16.5\% |
| Auto/Transportation | \$334,615.5 | 9.6\% | \$305,251.9 | -5.9\% | \$324,475.1 | 3.3\% | 4.8\% | 6.2\% |
| Restaurant | \$169,196.7 | 6.9\% | \$158,331.7 | -1.5\% | \$160,787.4 | 2.8\% | 4.2\% | 2.1\% |
| Lodging | \$30,893.4 | 26.0\% | \$24,528.3 | 5.3\% | \$23,287.6 | 12.7\% | 8.3\% | 28.7\% |
| Consumer Sales | \$1,251,961.7 | 10.3\% | \$1,135,008.1 | -3.0\% | \$1,170,534.5 | 5.2\% | 5.4\% | 7.2\% |
| Business Operating | \$162,253.0 | 1.2\% | \$160,272.3 | 5.6\% | \$151,821.9 | 3.4\% | 2.4\% | 5.8\% |
| Total | \$1,414,214.6 | 9.2\% | \$1,295,280.4 | -2.0\% | \$1,322,356.4 | 5.0\% | 5.1\% | 7.0\% |
| Utilities | \$124,746.3 | 17.6\% | \$106,079.0 | -5.8\% | \$112,573.7 |  |  |  |
| Total plus Utilities | \$1,538,960.9 | 9.8\% | \$1,401,359.4 | -2.3\% | \$1,434,930.1 |  |  |  |

