# DEPARTMENT OF ADMINISTRATIVE & FINANCIAL SERVICES 78 STATE HOUSE STATION AUGUSTA, ME 04333-0078

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#### MEMORANDUM

**TO:** Governor Paul R. LePage

Members, Legislative Council

Members, Joint Standing Committee on Appropriations and Financial Affairs

Members, Joint Standing Committee on Taxation

**FROM:** Commissioner Alexander E. Porteous

Department of Administrative & Financial Services

**DATE:** November 19, 2018

**SUBJECT:** Revenues – October

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October General Fund revenues exceeded projections by \$26.6 million, or 8.6 percent. Through the first third of fiscal year 2019, General Fund revenues are over budget by \$74.2 million, or 5.9 percent. Compared to the first four months of the prior fiscal year, General Fund revenues increased by 8.8 percent (+\$107.9 million).

September taxable sales (October revenue) increased 6.9 percent over last year. For the month, sales and use and service provider taxes, combined, were above forecasted projections by \$1.9 million, or 1.3 percent. Tourism-related sales, specifically those tied to restaurants and lodging, increased in September by 8.1 percent and 7.1 percent, respectively. Building supply sales (+5.8 percent) remain strong, and the other retail sales category (+16.3 percent) continues to experience robust year-over-year results. Auto/transportation sales were strong for a third consecutive month, increasing 6 percent over last September. Business operating sales grew 12.6 percent year-over-year, indicating increased investment by businesses.

Individual income tax revenues were over budget in October by \$11.9 million, with significant positive variances to the forecast in payments from fiduciary returns (+\$1.4 million), refunds (+\$4.4 million), final payments (+6.5 million), and estimated payments (+\$1.9 million) offsetting a negative variance for withholding (-\$2.3 million). Despite being slightly under budget, withholding receipts increased 3.4 percent compared to last October and are up 5.8 percent during calendar year 2018. With the quarterly withholding payment due on October 31 it is possible that the negative

variance in October is a timing issue that will be corrected in November. Extension returns for the 2017 tax year were due on October 15, and the positive variance on final payments and refunds (\$10.9 million combined) demonstrates that 2017 tax liability was clearly stronger than projected by the Revenue Forecasting Committee (RFC) last February. The 2017 tax year will be the jumping off point for the new revenue forecast due December 1.

Corporate income taxes exceeded budget in October by \$11.4 million. Most of the positive variance is attributable to estimated payments being over budget by \$7 million and final payments being over budget by \$4.4 million. Similar to the individual income tax, extension returns for corporate calendar year filers were due on October 15. The large variance on final payments may be the result of conformity with the deemed repatriation provision of the TCJA. The provision mandated businesses to recognize, as one-time income, post-1986 accumulated cash and non-cash assets held overseas. With Maine's adoption of conformity, Maine Revenue Services estimates that our state will receive \$31.2 million in corporate income tax revenue due to this one provision of the law, \$22.9 million of which is projected for the current fiscal year. Corporate estimated payments were 87 percent above estimates last October, and are now 29.5 percent higher than the same four-month period last fiscal year.

#### Sales & Use Taxes

Revenue was \$2.1 million over budget for the month and \$17.2 million over budget for the fiscal year (+3 percent). Revenue is \$33.3 million, or 6 percent, greater than prior fiscal year-to-date collections.

#### Taxable Sales

Total taxable sales for the month of September (October revenue) were 6.9 percent over September 2017. Building supply sales were up 5.8 percent for the month and 8.3 percent for the year ending in September. Sales of taxable items in food stores were up 6.2 percent for the month and 4.3 percent for the year. General merchandise sales (primarily sales of goods sold in large department and discount stores) were down 1.8 percent for the month and up 1.4 percent for the year. Sales in other retail stores such as jewelry, drug, sporting goods, book, antique, pet, photo, toy, and craft stores were up 16.3 percent for the month and 10.1 percent for the year. Auto/transportation sector sales were up 6 percent for the month and up 4.7 percent for the year. Sales of meals and other prepared foods were up 8.1 percent for the month and 5.2 percent for the year. Lodging sales were up 7.1 percent for the month and 6.4 percent for the year. Business operating sales (primarily use tax paid by businesses) were up 12.6 percent for the month and 7.8 percent for the year.

#### Service Provider Tax

Revenue was \$0.2 million under budget for the month and under budget fiscal year-to-date by \$0.1 million. Revenue was \$0.6 million or 2.8 percent over prior fiscal year-to-date collections.

#### Individual Income Tax

Revenue was \$11.9 million, or 9.7 percent, over budget for the month. For the first third of the fiscal year, individual income tax receipts are over budget by \$33.1 million (+6.4 percent). Revenue was \$41.5 million, or 8.2 percent, over prior fiscal year-to-date collections.

#### Corporate Income Tax

Revenue was \$11.4 million, or 123.8 percent, over budget for the month. For the fiscal year, corporate receipts are now \$18.1 million over budget, or 26.7 percent. Estimated payments were up 87.4 percent, and final payments were up 205.1 percent compared to last October. Revenue is \$27.5 million, or 47.1 percent, over collections for the same four-month period last fiscal year.

#### Cigarette & Tobacco Taxes

Cigarette and tobacco products tax revenue was \$0.2 million over budget for the month and \$3.3 million over budget fiscal year-to-date. Revenue is \$5.5 million or 13.2 percent higher than the first four months of fiscal year 2018.

#### <u>Insurance Companies Taxes</u>

The Insurance Companies Taxes were over budget for the month by \$1.6 million, bringing the year-to-date positive variance to \$1.5 million, or 16.4 percent.

#### Estate Tax

The estate tax was \$0.1 million under budget for the month, and is now \$2 million under budget for the fiscal year.

#### Property Tax Relief Programs

Business Equipment Tax Reimbursement (BETR) payments were over budget in October by \$1.6 million. For the fiscal year BETR payments are under budget by \$3.2 million. Business Equipment Tax Exemption (BETE) payments will begin in December.

#### Municipal Revenue Sharing

Revenue sharing was over budget in October by \$0.2 million. For the fiscal year revenue sharing is \$0.750 million over budget, or 3 percent.

#### Lottery

Lottery revenues were over budget for the month by \$0.3 million and are now \$0.6 million over budget year-to-date.

#### Other Revenues

Other Revenues were under budget for the month by \$0.6 million. Through the first third of the fiscal year other revenues are \$4.8 million under budget.

#### **Highway Fund**

Motor fuel excise tax receipts were under budget in October by \$0.1 million. Total Highway Fund revenue was over budget for the month by \$0.8 million (+2.8 percent). Year-to-date motor fuel excise taxes are over budget by \$0.1 million, and total Highway Fund revenue exceeds budget by \$2.5 million, or 2.2 percent. Year-over year growth for the motor fuel taxes and the total fund are 4.9 percent and 5 percent, respectively.

#### National Economy

U.S. gross domestic product (GDP) growth increased by 3.5 percent in the third quarter of 2018 after increasing 4.2 percent in the second quarter. The U.S. economy remains on pace for 3 percent growth for the full year. For the third quarter, inventories, consumer spending and government spending contributed to growth, while investment and trade subtracted from growth. Early data points to growth in the final quarter being in the 3 percent range.

The Federal Reserve's Federal Open Market Committee (FOMC) left interest rates steady when they met late last week. The FOMCs assessment remains the same, which likely means they will increase rates by another 25 basis points when they hold their last meeting of the year in December.

#### Maine Economy

The Consensus Economic Forecasting Commission (CEFC) met on October 26, 2018, to review and revise its February 1, 2018 economic forecast. Based on data showing strong employment growth in 2017, and preliminary data indicating a continuation of that trend as well as considerable positive revisions to personal income, the CEFC increased its 2018 forecast of employment growth from 0.4 percent to 0.8 percent and 2020 from 0 percent to 0.2 percent.

Total personal income growth for 2017 was revised up by the U.S. Bureau of Economic Analysis (BEA) from 2.7 percent to 4.2 percent prior to the CEFC meeting. As a result, the CEFC revised its forecast for total personal income growth up from 4.4 percent to 4.5 percent in 2018, from 4.3 percent to 4.5 percent in 2019, and from 3.9 percent to 4 percent in 2020. Wages and salaries were revised up from 4.3 percent growth in 2018 to 4.5 percent, with 2019 growth revised up from 3.9 percent to 4.2 percent.

The Revenue Forecasting Committee (RFC) will meet on November 26, 2018, to review and revise their March 1, 2018, revenue forecast. The December RFC forecast will be based on the latest economic forecast from the CEFC.

AP: mja

#### Attachments

cc: Holly Lusk Marc Cyr
Nick Adolphsen Amanda Rector
Grant Pennoyer Jim Breece
Chris Nolan Jerome Gerard

#### STATE OF MAINE Exhibit I

**Undedicated Revenues - General Fund** For the Fourth Month Ended October 31, 2018 For the Fiscal Year Ending June 30, 2019 Comparison to Budget

	_	Month								Fiscal Year to Date							
		Actual		Budget		Variance Over(Under)	Percent Over(Under)		Actual		Budget		Variance Over(Under)	Percent Over(Under)		otal Budgeted Fiscal Year ding 6/30/2019	
Sales and Use Tax	\$	138,626,482	\$	136,507,377	\$	2,119,105	1.6 %	\$	586,943,890	\$	569,785,177	\$	17,158,713	3.0 %	\$	1,466,005,967	
Service Provider Tax		5,061,123		5,281,795		(220,672)	(4.2)%		21,142,020		21,216,439		(74,419)	(0.4)%		62,475,124	
Individual Income Tax		134,569,355		122,700,000		11,869,355	9.7 %		549,332,727		516,250,000		33,082,727	6.4 %		1,619,441,151	
Corporate Income Tax		20,591,687		9,200,000		11,391,687	123.8 %		85,749,328		67,703,500		18,045,828	26.7 %		204,539,196	
Cigarette and Tobacco Tax		12,444,725		12,596,170		(151,445)	(1.2)%		47,121,102		43,835,805		3,285,297	7.5 %		135,735,190	
Insurance Companies Tax		9,725,785		8,172,020		1,553,765	19.0 %		10,576,049		9,089,649		1,486,400	16.4 %		74,150,000	
Estate Tax		379,147		523,413		(144,266)	(27.6)%		2,184,496		4,197,384		(2,012,888)	(48.0)%		12,640,409	
Fines, Forfeits & Penalties		1,256,439		1,460,684		(204,245)	(14.0)%		5,764,364		6,168,255		(403,891)	(6.5)%		18,205,011	
Income from Investments		771,784		430,456		341,328	79.3 %		2,196,043		1,250,912		945,131	75.6 %		5,831,119	
Transfer from Lottery Commission		6,359,844		6,024,680		335,164	5.6 %		20,891,927		20,259,039		632,888	3.1 %		57,000,000	
Transfers for Tax Relief Programs		(3,559,607)		(2,000,000)		(1,559,607)	(78.0)%		(4,607,924)		(8,000,000)		3,392,076	42.4 %		(66,388,623)	
Transfer to Municipal Revenue Sharing		(7,560,503)		(7,331,746)		(228,757)	(3.1)%		(25,402,228)		(24,653,837)		(748,391)	(3.0)%		(70,813,107)	
Other Taxes and Fees		23,179,408		21,005,091		2,174,317	10.4 %		55,159,640		51,007,325		4,152,315	8.1 %		139,992,142	
Other Revenues		(7,301,505)		(6,657,181)		(644,324)	(9.7)%		(18,523,319)		(13,757,944)		(4,765,375)	(34.6)%		9,716,061	
Total Collected	\$	334,544,165	\$	307,912,759	\$	26,631,406	8.6 %	\$	1,338,528,115	\$	1,264,351,704	\$	74,176,411	5.9 %	\$	3,668,529,640	

- (1) Included in the above is \$7,560,503 for the month and \$25,402,228 year to date, that was set aside for Revenue Sharing with cities and towns.

  (2) Figures reflect estimates of the Maine State Revenue Forcasting Committee approved in March 2018, laws enacted through the end of the 128th Legislature, 2nd Regular Session for all laws and any 2nd Special Session
- (3) This report has been prepared from preliminary month end figures and is subject to change.

#### STATE OF MAINE

Undedicated Revenues - General Fund
For the Fourth Month Ended October 31, 2018 and 2017
For the Fiscal Year Ending June 30, 2019 and 2018
Comparison to To Prior Year

Exhibit II

	Month								Fiscal Year to Date									
		Current Year	Prior Year		Variance Over(Under)		Percent Over(Under)		Current Year		Prior Year		Variance Over(Under)	Percent Over(Under)				
Sales and Use Tax	\$	138,626,482	\$	133,174,927	\$	5,451,556	4.1 %	\$	586,943,890	\$	553,679,395	\$	33,264,495	6.0 %				
Service Provider Tax		5,061,123		5,123,539		(62,417)	(1.2)%		21,142,020		20,566,925		575,094	2.8 %				
Individual Income Tax		134,569,355		125,196,585		9,372,770	7.5 %		549,332,727		507,817,444		41,515,283	8.2 %				
Corporate Income Tax		20,591,687		7,132,419		13,459,268	188.7 %		85,749,328		58,277,071		27,472,257	47.1 %				
Cigarette and Tobacco Tax		12,444,725		10,615,920		1,828,805	17.2 %		47,121,102		41,636,766		5,484,336	13.2 %				
Insurance Companies Tax		9,725,785		9,168,848		556,937	6.1 %		10,576,049		9,527,248		1,048,801	11.0 %				
Estate Tax		379,147		170,293		208,854	122.6 %		2,184,496		5,161,982		(2,977,486)	(57.7)%				
Fines, Forfeits & Penalties		1,256,439		1,317,821		(61,382)	(4.7)%		5,764,364		6,032,103		(267,738)	(4.4)%				
Income from Investments		771,784		440,952		330,832	75.0 %		2,196,043		1,305,488		890,555	68.2 %				
Transfer from Lottery Commission		6,359,844		4,719,941		1,639,903	34.7 %		20,891,927		21,175,355		(283,428)	(1.3)%				
Transfers for Tax Relief Programs		(3,559,607)		(1,280,077)		(2,279,530)	(178.1)%		(4,607,924)		(5,641,515)		1,033,591	18.3 %				
Transfer to Municipal Revenue Sharing		(7,560,503)		(6,986,703)		(573,800)	(8.2)%		(25,402,228)		(23,967,000)		(1,435,228)	(6.0)%				
Other Taxes and Fees		23,179,408		20,329,238		2,850,170	14.0 %		55,159,640		49,781,628		5,378,012	10.8 %				
Other Revenues		(7,301,505)		(6,272,843)		(1,028,661)	(16.4)%		(18,523,319)		(14,763,003)		(3,760,316)	(25.5)%				
Total Collected	\$	334,544,165	\$	302,850,861	\$	31,693,304	10.5 %	\$	1,338,528,115	\$	1,230,589,887	\$	107,938,228	8.8 %				

#### STATE OF MAINE Exhibit III

Undedicated Revenues - General Fund For the Fourth Month Ended October 31, 2018 For the Fiscal Year Ending June 30, 2019 All Other Comparison to Budget

r	Month												
		Actual		Budget		Variance Over(Under)	Percent Over(Under)		Actual	Budget	Variance ver(Under)	Percent Over(Under)	otal Budgeted Fiscal Year ding 6/30/2019
Detail of Other Taxes & Fees 0100s All Others 0300s Aeronautical Gas Tax 0400s Alcohol Excise Tax 0700s Corporation Taxes	\$	15,664,427 23,202 1,532,696 242,170	\$	14,260,097 23,630 1,518,813 202,120	\$	1,404,330 (428) 13,883 40,050	9.8 % (1.8)% 0.9 % 19.8 %	\$	21,291,341 101,515 7,772,567 1,524,538	\$ 18,367,595 101,275 6,850,513 1,318,344	\$ 2,923,746 240 922,054 206,194	15.9 % 0.2 % 13.5 % 15.6 %	\$ 32,072,264 274,270 18,332,850 9,838,649
0800s Public Utilities 1000s Banking Taxes 1100s Alcoholic Beverages 1200s Amusements Tax		2,171,150 529,214		8,041 2,279,324 425,434 10,000		(8,041) (108,174) 103,780 (10,000)	(100.0)% (4.7)% 24.4 % (100.0)%		8,905,600 1,653,627	(265,804) 9,117,296 1,796,536 90,000	265,804 (211,696) (142,909) (90,000)	100.0 % (2.3)% (8.0)% (100.0)%	6,250,000 27,891,990 5,322,838 110,000
1300s Harness Racing Pari-mutuel 1400s Business Taxes 1500s Motor Vehicle Licenses 1700s Inland Fisheries & Wildlife 1900s Other Licenses		838,825 548,266 291,986 1,281,314 56,159		669,679 474,819 262,704 844,810 25,620		169,146 73,447 29,282 436,504 30,539	25.3 % 15.5 % 11.1 % 51.7 % 119.2 %		3,018,971 3,067,181 1,400,541 6,238,747 185,013	2,959,927 3,170,613 1,622,105 5,772,260 106,665	59,044 (103,432) (221,564) 466,487 78,348	2.0 % (3.3)% (13.7)% 8.1 % 73.5 %	8,216,649 10,822,855 4,331,202 16,020,381 508,194
Total Other Taxes & Fees	\$	23,179,408	\$	21,005,091	\$	2,174,317	10.4 %	\$	55,159,640	\$ 51,007,325	\$ 4,152,315	8.1 %	\$ 139,992,142
Detail of Other Revenues 2200s Federal Revenues 2300s County Revenues 2400s Revenues from Cities and Towns 2500s Revenues from Private Sources 2600s Current Service Charges 2700s Transfers from (to) Other Funds 2800s Sales of Property & Equipment	\$	7,950 - 2,552 120,504 2,151,620 (9,606,165) 22,035		27,917 - 23,166 143,798 1,784,067 (8,646,129) 10,000	\$	(19,967) - (20,614) (23,294) 367,553 (960,036) 12,035	(71.5)% - % (89.0)% (16.2)% 20.6 % (11.1)% 120.3 %	\$	45,182 - 90,838 515,633 9,585,905 (28,817,972) 57,095	\$ 111,667 - 92,664 658,944 8,324,435 (22,989,922) 44,268	\$ (66,485) - (1,826) (143,311) 1,261,470 (5,828,050) 12,827	(59.5)% - % (2.0)% (21.7)% 15.2 % (25.4)% 29.0 %	\$ 335,000 - 277,996 1,527,000 24,102,919 (16,660,454) 133,600
Total Other Revenues	\$	(7,301,505)	\$	(6,657,181)	\$	(644,324)	(9.7)%	\$	(18,523,319)	\$ (13,757,944)	\$ (4,765,375)	(34.6)%	\$ 9,716,061

### STATE OF MAINE Exhibit IV

Undedicated Revenues - General Fund
For the Fourth Month Ended October 31, 2018 and 2017
For the Fiscal Year Ending June 30, 2019 and 2018
All Other Comparison to To Prior Year

•	Month								Fiscal Year to Date									
	C	urrent Year	]	Prior Year	C	Variance Over(Under)	Percent Over(Under)	(	Current Year		Prior Year	C	Variance Over(Under)	Percent Over(Under)				
Detail of Other Taxes & Fees 0100s All Others 0300s Aeronautical Gas Tax 0400s Alcohol Excise Tax 0700s Corporation Taxes 0800s Public Utilities 1000s Banking Taxes 1100s Alcoholic Beverages 1200s Amusements Tax 1300s Harness Racing Pari-mutuel 1400s Business Taxes 1500s Motor Vehicle Licenses	\$	15,664,427 23,202 1,532,696 242,170 - 2,171,150 529,214 - 838,825 548,266 291,986	\$	13,948,426 23,148 1,566,736 224,767 1,506 1,662,850 481,954 - 678,194 412,716 306,118	\$	1,716,001 54 (34,040) 17,403 (1,506) 508,300 47,260 - 160,631 135,550 (14,132)	12.3 % 0.2 % (2.2)% 7.7 % (100.0)% 30.6 % 9.8 % - 23.7 % 32.8 % (4.6)%	\$	21,291,341 101,515 7,772,567 1,524,538 - 8,905,600 1,653,627 - 3,018,971 3,067,181 1,400,541	\$	17,563,207 101,416 7,597,583 1,407,742 2,707 8,287,700 1,740,023 - 2,985,903 2,501,701 1,385,546	\$	3,728,134 99 174,984 116,796 (2,707) 617,900 (86,396) - 33,068 565,480 14,995	21.2 % 0.1 % 2.3 % 8.3 % (100.0)% 7.5 % (5.0)% - 1.1 % 22.6 % 1.1 %				
1700s Inland Fisheries & Wildlife 1900s Other Licenses		1,281,314 56,159		989,404 33,419		291,910 22,740	29.5 % 68.0 %		6,238,747 185,013		6,079,799 128,301		158,948 56,711	2.6 % 44.2 %				
Total Other Taxes & Fees	\$	23,179,408	\$	20,329,238	\$	2,850,170	14.0 %	\$	55,159,640	\$	49,781,628	\$	5,378,012	10.8 %				
Detail of Other Revenues 2200s Federal Revenues 2300s County Revenues 2400s Revenues from Cities and Towns 2500s Revenues from Private Sources 2600s Current Service Charges 2700s Transfers from (to) Other Funds 2800s Sales of Property & Equipment	\$	7,950 - 2,552 120,504 2,151,620 (9,606,165) 22,035	\$	18,403 - 3,000 (14,908) 1,884,548 (8,171,878) 7,990	\$	(10,453) - (448) 135,412 267,072 (1,434,288) 14,044	(56.8)% - % (14.9)% 908.3 % 14.2 % (17.6)% 175.8 %	\$	45,182 - 90,838 515,633 9,585,905 (28,817,972) 57,095	\$	96,019 - 82,048 535,793 9,474,927 (25,027,700) 75,909	\$	(50,837) - - - (20,160) 110,978 (3,790,272) (18,814)	(52.9)% - % 10.7 % (3.8)% 1.2 % (15.1)% (24.8)%				
Total Other Revenues	\$	(7,301,505)	\$	(6,272,843)	\$	(1,028,661)	(16.4)%	\$	(18,523,319)	\$	(14,763,003)	\$	(3,760,316)	(25.5)%				
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#### STATE OF MAINE

Undedicated Revenues - Highway Fund For the Fourth Month Ended October 31, 2018 For the Fiscal Year Ending June 30, 2019 Comparison to Budget

Month Fiscal Year to Date Total Budgeted Fiscal Year Variance Percent Variance Percent Ending 6/30/2019 Actual Budget Over(Under) Over(Under) Actual Budget Over(Under) Over(Under) Fuel Taxes 19,910,133 20,003,755 (93,622) (0.5)% 83,468,084 58,105 0.1 % 229,929,720 83,409,979 Motor Vehicle Registration & Fees Motor Vehicle Inspection Fees 8,412,221 7,572,084 840,137 11.1 % 32,449,073 29,969,542 2,479,531 8.3 % 88,299,681 233,600 400,209 (166,609)(41.6)% 1,006,683 1,150,834 (144,151)(12.5)% 3,202,500 Miscellaneous Taxes & Fees 130,706 107,430 23,276 21.7 % 522,740 461,233 61,507 13.3 % 1,280,229 Fines, Forfeits & Penalties 61,499 53,555 7,944 14.8 % 246,888 309,144 (62,256) (20.1)% 739,039 Earnings on Investments 78,574 21,813 56,761 260.2 % 161,731 87,252 74,479 85.4 % 261,754 All Other 138,166 30.2 % 1,973,424 3.9 % 10,163,100 595,067 456,901 2,050,320 76,896 Total Collected 29,421,799 \$ 28,615,747 \$ 806,052 2.8 % \$ 119,905,520 \$ 117,361,408 \$ 2,544,112 2.2 % \$ 333,876,023

NOTE: This report has been prepared from preliminary month end figures and is subject to change.

Exhibit V

#### STATE OF MAINE

Comparison to To Prior Year

Undedicated Revenues - Highway Fund
For the Fourth Month Ended October 31, 2018 and 2017
For the Fiscal Year Ending June 30, 2019 and 2018

Exhibit VI

Month Fiscal Year to Date Variance Percent Variance Percent Current Year Prior Year Over(Under) Over(Under) Current Year Prior Year Over(Under) Over(Under) Fuel Taxes 19,910,133 19,753,609 156,523 0.8 % 83,468,084 79,533,840 3,934,244 4.9 % Motor Vehicle Registration & Fees Motor Vehicle Inspection Fees 8,412,221 7,763,029 649,192 8.4 % 32,449,073 30,928,764 1,520,309 4.9 % 233,600 193,143 40,457 20.9 % 1,006,683 933,691 72,993 7.8 % Miscellaneous Taxes & Fees 130,706 119,113 11,593 9.7 % 522,740 498,286 24,454 4.9 % Fines, Forfeits & Penalties 61,499 53,554 7,944 14.8 % 246,888 309,142 (62,253) (20.1)% Earnings on Investments 78,574 28,076 50,498 179.9 % 161,731 102,289 59,442 58.1 % All Other 194,959 48.7 % 131,776 6.9 % 595,067 400,108 2,050,320 1,918,545 Total Collected 29,421,799 \$ 28,310,633 \$ 1,111,167 3.9 % \$ 119,905,520 \$ 114,224,556 \$ 5,680,964 5.0 %

## Maine Revenue Services Taxable Sales by Sector In Thousands of Dollars

	September'18	% Ch.	September'17	% Ch.	September'16	Average Last 3 Mos. Vs. Last Yr. % Change	Moving Total Last 12 Mos. Vs. Prior % Change	YTD Growth CY'18 vs. '17 Thru September % Change
Building Supply	\$272,972.60	5.8%	\$258,064.10	5.4%	\$244,926.20	7.6%	8.3%	7.6%
Food Store	\$224,516.90	6.2%	\$211,488.30	-0.4%	\$212,374.20	4.4%	4.3%	4.2%
<b>General Merchandise</b>	\$313,665.20	-1.8%	\$319,529.90	3.2%	\$309,715.80	-2.0%	1.4%	-2.0%
Other Retail	\$281,737.00	16.3%	\$242,196.30	0.8%	\$240,307.10	15.1%	10.1%	14.4%
Auto/Transportation	\$440,252.50	6.0%	\$415,484.50	0.6%	\$413,205.00	7.6%	4.7%	5.0%
Restaurant	\$297,635.80	8.1%	\$275,376.20	2.3%	\$269,266.10	5.8%	5.2%	5.0%
Lodging	\$147,443.00	7.1%	\$137,654.00	0.8%	\$136,565.10	3.6%	6.4%	6.4%
Consumer Sales	\$1,978,223.00	6.4%	\$1,859,793.30	1.8%	\$1,826,361.60	5.9%	5.4%	9.2%
<b>Business Operating</b>	\$230,829.20	12.6%	\$204,932.10	-4.3%	\$214,199.80	13.9%	7.8%	5.3%
Total	\$2,209,052.20	7.0%	\$2,064,725.40	1.2%	\$2,040,559.30	6.6%	5.6%	5.7%
Utilities	\$115,853.00	5.1%	\$110,201.50	-11.0%	\$123,773.50			
Total plus Utilities	\$2,324,905.30	6.9%	\$2,174,926.90	0.5%	\$2,164,332.80			