DEPARTMENT OF ADMINISTRATIVE AND FINANCIAL SERVICES 78 STATE HOUSE STATION AUGUSTA, ME 04333-0078

PHONE: 207-624-7800 FAX: 207-624-7804 TDD: 207-287-4537

MEMORANDUM

TO: Governor Janet T. Mills

Members, Legislative Council

Members, Joint Standing Committee on Appropriations and Financial Affairs

Members, Joint Standing Committee on Taxation

FROM: Commissioner Kirsten LC Figueroa

Department of Administrative and Financial Services

DATE: March 20, 2019

SUBJECT: Revenues – February 2019

February General Fund revenues were under budget by \$28.3 million or 15.9 percent. For the first eight months of fiscal year 2019, General Fund revenues are \$20.3 million under budget (-0.8 percent). Compared to the same eight-month period of last fiscal year, fiscal year 2019 General Fund revenues are up by 5.3 percent (+\$122.4 million).

January taxable sales (February revenue) increased 4.1 percent over last year. For the month, sales and use and service provider taxes, combined, were \$0.1 million over budget. The three-month moving average of growth has slowed to 4 percent, compared to the 12-month moving average of 5.6 percent. National data released last week showed retail sales in January rebounded from a surprisingly weak December, but January year-over-year retail sales only increased by 2.3 percent. Even when adjusting for volatile energy and auto sales, year-over-year growth in "core sales" in January (+3.7 percent) remained well below the growth during the summer and fall.

Individual income tax revenues were under budget in February by \$25.1 million. Most of the monthly variance was from refunds exceeding budget by \$17 million. For the fiscal year refunds are now over budget by \$9.8 million. At this time, we believe this is a timing issue and refunds will be close to budget at the end of April after the bulk of refunds are issued. Withholding (-\$4.4 million), final payments (-\$1.9 million), and fiduciary (-\$2.8 million) receipts accounted for the remaining deficit in February. Like refunds, we believe timing explains the negative variances in these other sources of individual income tax receipts, and expect revenues to come back into alignment with the forecast by the close of April.

Corporate income tax receipts were under budget in February by \$7.6 million, but remain over budget for the fiscal year by \$11.5 million. Refunds and estimated payments accounted for the weak monthly performance. February is not a big month for corporate income tax receipts, so the timing of refunds can result in negative revenues for the month. April is the next big month for corporate income tax revenues when 2018 final payments and the first estimated payment for calendar year filers is due.

Sales and Use Taxes

Revenue was \$0.2 million over budget for the month and \$0.35 million over budget for the fiscal year. Revenue was \$58.6 million or 5.9 percent over prior fiscal year-to-date collections.

Taxable Sales

Total taxable sales for the month of January (February revenue) were 4.1 percent over January 2018. The annual rate of change, excluding utilities, was 5.6 percent. Building supply sales were up 9.3 percent for the month and up 7.3 percent for the last 12 months. Sales of taxable items in food stores were up 2.5 percent for the month and up 3.7 percent for the year. General merchandise sales (primarily sales of goods sold in large department and discount stores) were down 1.4 percent for the month and 2.7 percent for the year. Sales in other retail stores such as jewelry, drug, sporting goods, book, antique, pet, photo, toy, and craft stores were up 8.3 percent for the month and up 15.3 percent for the year. Auto/transportation sector sales were up 4.6 percent for the month and 5.5 percent for the year. Sales of meals and other prepared foods were up 4.9 percent for the month and up 5 percent for the year. Lodging sales were up 21.5 percent for the month and up 6.8 percent for the year. Business operating sales (primarily use tax paid by businesses) increased 2.7 percent for the month and up 8.4 percent for the year.

Service Provider Tax

Revenue was under budget for the month by \$0.1 million and is now \$0.6 million over budget for the fiscal year. Revenue is \$0.5 million or 1.3 percent over prior fiscal year-to-date collections.

Individual Income Tax

Revenue was \$25.1 million or 41.7 percent under budget for the month and \$43.9 million or 3.9 percent under budget fiscal year-to-date. Fiscal year-to-date withholding payments were 6.1 percent over fiscal year 2018. Estimated payments were down 13.5 percent and final payments were up 3.2 percent fiscal year-to-date.

Corporate Income Tax

Revenue was under budget for the month by \$7.6 million and over budget for the fiscal year-to-date by \$11.5 million. Estimated payments and final payments were up 36 percent and 61 percent fiscal year-to-date, respectively. Revenue was \$45.3 million or 54.2 percent over prior fiscal year-to-date collections.

Cigarette and Tobacco Taxes

Cigarette and tobacco products tax revenue was \$0.8 million under budget for the month and \$1 million or 1.1 percent under budget fiscal year-to-date. Fiscal year-to-date revenue was \$2.1 million or 2.4 percent over prior fiscal year-to-date collections.

Insurance Companies Taxes

The Insurance Companies Taxes were \$0.5 million over budget for the month and \$0.4 million over budget fiscal year-to-date.

Estate Tax

The estate tax was \$1.7 million over budget for the month and \$0.2 million over budget fiscal year-to-date.

Property Tax Relief Programs

Refunds for the Business Equipment Tax Reimbursement (BETR) and Business Equipment Tax Exemption (BETE) programs were under budget in February by \$4.1 million and are now \$6.4 million under budget year-to-date.

Municipal Revenue Sharing

Revenue sharing was under budget in February by \$0.4 million and is now on budget for the first eight months of the fiscal year.

Lottery

Lottery revenues were slightly under budget for the month and remain over budget for the fiscal year by \$2.5 million.

Other Revenues

Other Revenues were under budget for the month by \$1 million. For the fiscal year, other revenues are over budget by \$1.1 million or 10.8 percent.

Highway Fund

Motor fuel excise tax receipts were over budget in February by \$0.6 million. The Highway Fund, in total, was over budget for the month by \$1.8 million. For the first eight months of the fiscal year, motor fuel excise tax revenues are under budget by \$0.2 million and total Highway Fund receipts are over budget by \$3.8 million.

National Economy

Recent national data reports point toward weak first quarter GDP growth, well below 1 percent at an annualized rate. Furthermore, delayed information on the fourth quarter of 2018 because of the government shutdown implies the 2.6 percent initial estimate of real GDP growth will be revised to a rate closer to 2 percent. While temporary factors such as the partial government shutdown, harsh weather, and delayed tax refunds have slowed growth, there are ongoing factors at play as well.

The February Beige Book Report by the Federal Reserve Districts noted that, "numerous manufacturing contacts conveyed concerns about weakening global demand, higher costs due to tariffs, and ongoing trade policy uncertainty." On a positive note, the tight labor market is resulting in solid wage growth, which should provide continued support for consumer spending.

Maine Economy

Earlier this month the Tax Policy Center (TPC) released a report on 2018 third quarter state and local tax revenues. Third quarter year-over-year growth in tax revenues was strong at 8.8 percent, but preliminary data show that growth slowed in the fourth quarter of 2018 primarily because of individual income receipts. The TPC report is consistent with the revenue trends in Maine. TPC concluded their report as follows: "Despite the strong growth in the overall economy, state fiscal year 2019 year-to-date revenues are below the forecasts in most states. Poor state revenue performance is driven by the heightened revenue volatility as a result of the TCJA as well as recent fluctuations in the stock market. The stock market fragility and volatility throughout the most recent four months stems from several factors including the weakening global economy, the federal government shutdown, volatility in oil prices, and declining world trade. Although the near-term economic outlook is positive, state revenue forecasters would be prudent to maintain a cautious revenue outlook for the remainder of state fiscal year 2019 and fiscal year 2020."

KF: mja

Attachments

cc: Jeremy Kennedy
Mary Anne Turowski
Grant Pennoyer
Chris Nolan
Marc Cyr
Amanda Rector
Jim Breece
Jerome Gerard
Jenny Boyden

STATE OF MAINE Exhibit I

Undedicated Revenues - General Fund For the Eighth Month Ended February 28, 2019 For the Fiscal Year Ending June 30, 2019 Comparison to Budget

		Month								_						
	Actual		ctual Budget		Variance Over(Under)		Percent Over(Under)		Actual		Budget		Variance Over(Under)	Percent Over(Under)		otal Budgeted Fiscal Year ding 6/30/2019
Sales and Use Tax	\$	93,012,808	\$	92,816,794	\$	196,014	0.2 %	\$	1,050,336,624	9	5 1,049,989,423	\$	347,201	- %	\$	1,502,180,767
Service Provider Tax		4,641,256		4,726,745		(85,489)	(1.8)%		40,509,715		39,888,706		621,009	1.6 %		59,222,124
Individual Income Tax		35,114,764		60,250,000		(25,135,236)	(41.7)%		1,071,093,435		1,115,019,204		(43,925,769)	(3.9)%		1,680,158,151
Corporate Income Tax		(4,601,858)		3,000,000		(7,601,858)	(253.4)%		128,843,944		117,388,265		11,455,679	9.8 %		209,750,000
Cigarette and Tobacco Tax		8,316,508		9,077,285		(760,777)	(8.4)%		87,610,090		88,557,436		(947,346)	(1.1)%		137,088,615
Insurance Companies Tax		1,758,592		1,285,013		473,579	36.9 %		15,076,299		14,660,480		415,819	2.8 %		74,450,000
Estate Tax		2,578,690		900,000		1,678,690	186.5 %		5,695,892		5,540,401		155,491	2.8 %		9,140,409
Fines, Forfeits & Penalties		917,113		2,147,945		(1,230,832)	(57.3)%		9,766,057		10,880,495		(1,114,438)	(10.2)%		17,583,176
Income from Investments		1,165,258		887,978		277,280	31.2 %		6,400,684		5,649,008		751,676	13.3 %		8,721,242
Transfer from Lottery Commission		4,529,943		4,589,521		(59,578)	(1.3)%		42,067,486		39,607,119		2,460,367	6.2 %		57,000,000
Transfers for Tax Relief Programs		(1,629,116)		(5,750,000)		4,120,884	71.7 %		(59,612,391)		(66,059,357)		6,446,966	9.8 %		(68,368,623)
Transfer to Municipal Revenue Sharing		(7,159,096)		(7,548,551)		389,455	5.2 %		(49,768,177)		(49,745,728)		(22,449)	- %		(72,683,306)
Other Taxes and Fees		9,283,632		8,860,321		423,311	4.8 %		93,847,968		91,866,024		1,981,944	2.2 %		143,259,126
Other Revenues		1,716,158		2,740,038		(1,023,880)	(37.4)%		(9,231,263)		(10,347,078)		1,115,816	10.8 %		9,874,430
Total Collected	\$	149,644,653	\$	177,983,089	\$	(28,338,436)	(15.9)%	\$	2,432,636,363	\$	\$ 2,452,894,398	\$	(20,258,035)	(0.8)%	\$	3,767,376,111

NOTES:

- (1) Included in the above is \$7,159,096 for the month and \$49,768,177 year to date, that was set aside for Revenue Sharing with cities and towns.
- (2) Figures reflect estimates of the Maine State Revenue Forcasting Committee approved in December 2018, laws enacted through the end of the 128th Legislature, 2nd Regular Session for all laws and any 2nd Special Session emergency laws.
- (3) This report has been prepared from preliminary month end figures and is subject to change.

STATE OF MAINE Exhibit II

Undedicated Revenues - General Fund
For the Eighth Month Ended February 28, 2019 and 2018
For the Fiscal Year Ending June 30, 2019 and 2018
Comparison to To Prior Year

	_			Mo	onth			Fiscal Year to Date							
		Current Year	Prior Year		Variance Over(Under)		Percent Over(Under)	Current Year	Prior Year	Variance Over(Under)	Percent Over(Under)				
Sales and Use Tax	\$	93,012,808	\$	89,236,237	\$	3,776,571	4.2 %	\$ 1,050,336,624	\$ 991,775,769	\$ 58,560,856	5.9 %				
Service Provider Tax		4,641,256		4,756,737		(115,482)	(2.4)%	40,509,715	39,975,826	533,888	1.3 %				
Individual Income Tax		35,114,764		43,195,992		(8,081,228)	(18.7)%	1,071,093,435	1,049,989,626	21,103,809	2.0 %				
Corporate Income Tax		(4,601,858)		2,303,512		(6,905,370)	(299.8)%	128,843,944	83,575,645	45,268,299	54.2 %				
Cigarette and Tobacco Tax		8,316,508		9,879,372		(1,562,864)	(15.8)%	87,610,090	85,515,294	2,094,796	2.4 %				
Insurance Companies Tax		1,758,592		1,806,422		(47,830)	(2.6)%	15,076,299	14,398,061	678,238	4.7 %				
Estate Tax		2,578,690		897,925		1,680,765	187.2 %	5,695,892	9,967,644	(4,271,752)	(42.9)%				
Fines, Forfeits & Penalties		917,113		2,223,995		(1,306,881)	(58.8)%	9,766,057	12,127,411	(2,361,354)	(19.5)%				
Income from Investments		1,165,258		593,917		571,341	96.2 %	6,400,684	3,454,688	2,945,996	85.3 %				
Transfer from Lottery Commission		4,529,943		4,713,598		(183,655)	(3.9)%	42,067,486	42,176,428	(108,942)	(0.3)%				
Transfers for Tax Relief Programs		(1,629,116)		(5,025,653)		3,396,537	67.6 %	(59,612,391)	(55,607,887)	(4,004,503)	(7.2)%				
Transfer to Municipal Revenue Sharing		(7,159,096)		(6,982,010)		(177,085)	(2.5)%	(49,768,177)	(47,089,221)	(2,678,956)	(5.7)%				
Other Taxes and Fees		9,283,632		8,479,515		804,117	9.5 %	93,847,968	88,266,630	5,581,338	6.3 %				
Other Revenues		1,716,158		1,653,971		62,187	3.8 %	(9,231,263)	(8,261,706)	(969,557)	(11.7)%				
Total Collected	\$	149,644,653	\$	157,733,530	\$	(8,088,877)	(5.1)%	\$ 2,432,636,363	\$ 2,310,264,207	\$ 122,372,155	5.3 %				
	=				_										

STATE OF MAINE Exhibit III

Undedicated Revenues - General Fund For the Eighth Month Ended February 28, 2019 For the Fiscal Year Ending June 30, 2019 All Other Comparison to Budget

Month Fiscal Year to Date Total Budgeted Variance Percent Variance Percent Fiscal Year Over(Under) Ending 6/30/2019 Actual Budget Over(Under) Actual Budget Over(Under) Over(Under) Detail of Other Taxes & Fees 0100s All Others 925,592 \$ 1,020,591 \$ (94,999)(9.3)% \$ 26,932,714 \$ 26,162,256 \$ 770,458 2.9 % \$ 35,412,264 0300s Aeronautical Gas Tax 20,895 21,411 (516)(2.4)%191,389 192,557 (1,168)(0.6)%278,422 0400s Alcohol Excise Tax 1,707,945 1,492,710 (215,235)(12.6)%13,519,765 13,519,144 621 % 18,539,822 507,834 0700s Corporation Taxes 1,089,398 581,564 114.5 % 3,515,950 2,529,529 986,421 39.0 % 9,838,649 0800s Public Utilities 914 (914)(100.0)%10,473 (10.473)(100.0)%6,000,000 1000s Banking Taxes 2,591,200 2,279,324 19,236,550 18,774,592 311,876 13.7 % 461,958 2.5 % 27,891,990 1100s Alcoholic Beverages 483,863 485,222 (1,359)(0.3)%3,852,252 4,131,975 5,881,038 (279,723)(6.8)%1200s Amusements Tax 105,000 (105,000)(100.0)%110,000 1300s Harness Racing Pari-mutuel 597,772 672,388 (74,616)(11.1)% 5,480,808 5,616,682 (135,874)(2.4)%8,167,875 1400s Business Taxes 875,945 568,063 307,882 54.2 % 6,486,450 6,100,030 386,420 6.3 % 10,485,222 1500s Motor Vehicle Licenses 382,200 449,229 (67,029)(14.9)% 2,862,674 3,181,383 (318,709)(10.0)%4,140,577 1700s Inland Fisheries & Wildlife 772,872 (348,540) 11.233.255 11.128.960 104,295 0.9 % 15,995,073 1,121,412 (31.1)% 1900s Other Licenses 51,186 25,988 25,198 97.0 % 536,161 413,443 122,718 29.7 % 518,194 Total Other Taxes & Fees 9,283,632 \$ 8,860,321 \$ 423,311 4.8 % \$ 93,847,968 \$ 91,866,024 \$ 1,981,944 2.2 % 143,259,126 Detail of Other Revenues 16.4 % \$ 2200s Federal Revenues 18,389 \$ 13,869 \$ 4,520 32.6 % \$ 92,588 \$ 79,528 \$ 135,000 13,060 2300s County Revenues % % 2400s Revenues from Cities and Towns (128)23,166 (23,294)(100.6)% 95,376 185,328 (89.952)(48.5)% 277,996 2500s Revenues from Private Sources 127,633 (4,411) 123,222 (3.5)%1,013,171 1,201,806 (188,635)(15.7)% 1,527,000 2600s Current Service Charges 1,681,622 1,950,192 (268,570)(13.8)%17,176,084 15,751,718 1,424,366 9.0 % 24,673,506 2700s Transfers from (to) Other Funds (109,517)623,603 (733,120)(117.6)% (27,706,039)(27,633,750)(72,289)(0.3)%(16,872,672)2800s Sales of Property & Equipment 1,575 995 63.2 % 97,557 68,292 42.9 % 133,600 2,570 29,265 2,740,038 \$ (1,023,880)(37.4)% (10,347,078) \$ 1,115,816 10.8 % 9,874,430 Total Other Revenues 1,716,158 \$ (9,231,263) \$

STATE OF MAINE Exhibit IV

Undedicated Revenues - General Fund
For the Eighth Month Ended February 28, 2019 and 2018
For the Fiscal Year Ending June 30, 2019 and 2018
All Other Comparison to To Prior Year

An Other Comparison to 10 Prior Year				Me	onth			_	Fiscal Year to Date							
	Cu	irrent Year	I	Prior Year	C	Variance Over(Under)	Percent Over(Under)	(Current Year		Prior Year	C	Variance Over(Under)	Percent Over(Under)		
Detail of Other Taxes & Fees 0100s All Others 0300s Aeronautical Gas Tax 0400s Alcohol Excise Tax 0700s Corporation Taxes 0800s Public Utilities 1000s Banking Taxes	\$	925,592 20,895 1,492,710 1,089,398 - 2,591,200	\$	1,279,138 21,584 1,325,999 528,230 - 2,591,250	\$	(353,546) (690) 166,710 561,169	(27.6)% (3.2)% 12.6 % 106.2 %	\$	26,932,714 191,389 13,519,765 3,515,950 - 19,236,550	\$	23,755,391 192,523 13,257,368 2,709,475 3,256 19,177,515	\$	3,177,323 (1,134) 262,397 806,475 (3,256) 59,035	13.4 % (0.6)% 2.0 % 29.8 % (100.0)% 0.3 %		
1100s Banking Taxes 1100s Alcoholic Beverages 1200s Amusements Tax 1300s Harness Racing Pari-mutuel 1400s Business Taxes 1500s Motor Vehicle Licenses 1700s Inland Fisheries & Wildlife 1900s Other Licenses		2,391,200 483,863 - 597,772 875,945 382,200 772,872 51,186		2,391,230 404,041 - 585,485 732,226 410,478 569,174 31,911		79,822 - 12,287 143,719 (28,278) 203,698 19,276	19.8 % 19.8 % 2.1 % 19.6 % (6.9)% 35.8 % 60.4 %		19,230,330 3,852,252 - 5,480,808 6,486,450 2,862,674 11,233,255 536,161		3,883,965 - 5,411,861 5,369,911 2,873,833 11,319,292 312,241		39,033 (31,713) - 68,947 1,116,539 (11,158) (86,037) 223,921	(0.8)% - % 1.3 % 20.8 % (0.4)% (0.8)% 71.7 %		
Total Other Taxes & Fees	\$	9,283,632	\$	8,479,515	\$	804,117	9.5 %	\$	93,847,968	\$	88,266,630	\$	5,581,338	6.3 %		
Detail of Other Revenues 2200s Federal Revenues 2300s County Revenues 2400s Revenues from Cities and Towns 2500s Revenues from Private Sources 2600s Current Service Charges 2700s Transfers from (to) Other Funds 2800s Sales of Property & Equipment	\$	18,389 - (128) 123,222 1,681,622 (109,517) 2,570	\$	13,160 - 23,589 268,448 1,607,093 (270,225) 11,905	\$	5,228 - (23,717) (145,226) 74,529 160,708 (9,335)	39.7 % - % (100.5)% (54.1)% 4.6 % 59.5 % (78.4)%	\$	92,588 - 95,376 1,013,171 17,176,084 (27,706,039) 97,557	\$	176,723 - 105,637 1,103,011 16,305,168 (26,103,921) 151,677	\$	(84,135) - (10,261) (89,839) 870,916 (1,602,119) (54,120)	(47.6)% - % (9.7)% (8.1)% 5.3 % (6.1)% (35.7)%		
Total Other Revenues	\$	1,716,158	\$	1,653,971	\$	62,187	3.8 %	\$	(9,231,263)	\$	(8,261,706)	\$	(969,557)	(11.7)%		

STATE OF MAINE

Undedicated Revenues - Highway Fund For the Eighth Month Ended February 28, 2019 For the Fiscal Year Ending June 30, 2019 Comparison to Budget

Month Fiscal Year to Date Total Budgeted Fiscal Year Variance Percent Variance Percent Ending 6/30/2019 Actual Budget Over(Under) Over(Under) Actual Budget Over(Under) Over(Under) Fuel Taxes 18,516,229 3.6 % 159,820,174 159,996,339 (0.1)% 232,702,699 17,873,164 643,065 (176,165) Motor Vehicle Registration & Fees Motor Vehicle Inspection Fees 8,479,630 7,358,596 1,121,034 15.2 % 62,013,057 57,976,324 4,036,733 7.0 % 89,212,689 (7.2)% 132,229 216,875 (84,646) (39.0)% 2,212,269 2,385,001 (172,732)3,202,500 Miscellaneous Taxes & Fees 96,093 80,214 15,879 19.8 % 944,527 837,024 107,503 12.8 % 1,280,229 Fines, Forfeits & Penalties 30,210 40,793 (10,583)(25.9)% 405,874 502,298 (96,424) (19.2)% 739,039 Earnings on Investments 52,625 6,838 45,787 669.6 % 403,520 270,813 132,707 49.0 % 242,191 All Other 10.4 % 9,083,123 (0.8)%11,252,423 726,615 658,166 68,449 9,160,507 (77,384)Total Collected 28,033,630 \$ 26,234,646 \$ 1,798,984 234,882,545 \$ 231,128,306 \$ 3,754,239 1.6 % 338,631,770 6.9 %

Exhibit V

STATE OF MAINE Exhibit VI

Undedicated Revenues - Highway Fund
For the Eighth Month Ended February 28, 2019 and 2018
For the Fiscal Year Ending June 30, 2019 and 2018
Comparison to To Prior Year

•	_	Month									Fiscal Year to Date								
	Current Year			Prior Year		Variance ver(Under)	Percent Over(Under)		Current Year		Prior Year		Variance ver(Under)	Percent Over(Under)					
Fuel Taxes Motor Vehicle Registration & Fees Motor Vehicle Inspection Fees Miscellaneous Taxes & Fees Fines, Forfeits & Penalties Earnings on Investments All Other	\$	18,516,229 8,479,630 132,229 96,093 30,210 52,625 726,615	\$	18,233,391 7,924,964 133,114 78,916 40,793 8,568 532,089	\$	282,838 554,665 (885) 17,177 (10,583) 44,057 194,526	1.6 % 7.0 % (0.7)% 21.8 % (25.9)% 514.2 % 36.6 %	\$	159,820,174 62,013,057 2,212,269 944,527 405,874 403,520 9,083,123	\$	155,511,761 58,400,890 2,298,675 914,992 502,296 168,165 8,413,899	\$	4,308,413 3,612,167 (86,406) 29,535 (96,422) 235,356 669,224	2.8 % 6.2 % (3.8)% 3.2 % (19.2)% 140.0 % 8.0 %					
Total Collected	\$	28,033,630	\$	26,951,835	\$	1,081,795	4.0 %	\$	234,882,545	\$	226,210,677	\$	8,671,868	3.8 %					

Maine Revenue Services Taxable Sales by Sector In Thousands of Dollars

	January'19	% Ch.	January'18	% Ch.	January'17	Average Last 3 Mos. Vs. Last Yr. % Change	Moving Total Last 12 Mos. Vs. Prior % Change	YTD Growth CY'19 vs. '18 Thru January % Change
Building Supply	\$176,442.3	9.3%	\$161,387.7	-1.4%	\$163,645.4	2.5%	7.3%	9.3%
Food Store	\$169,824.9	2.5%	\$165,625.0	4.2%	\$159,023.5	2.2%	3.7%	2.5%
General Merchandise	\$216,562.2	-1.4%	\$219,682.2	5.5%	\$208,220.5	-3.8%	-2.7%	-1.4%
Other Retail	\$191,772.9	8.3%	\$177,066.8	15.1%	\$153,866.4	16.1%	15.3%	8.3%
Auto/Transportation	\$347,528.0	4.6%	\$332,281.7	2.9%	\$322,845.9	4.0%	5.5%	4.6%
Restaurant	\$166,774.5	4.9%	\$158,930.0	-2.6%	\$163,089.9	4.2%	5.0%	4.9%
Lodging	\$32,530.0	21.5%	\$26,774.2	32.1%	\$20,275.4	11.4%	6.8%	21.5%
Consumer Sales	\$1,301,434.9	4.8%	\$1,241,747.6	4.3%	\$1,190,967.0	3.9%	5.3%	4.8%
Business Operating	\$195,386.0	2.7%	\$190,217.4	10.1%	\$172,751.5	4.8%	8.4%	2.7%
Total	\$1,496,820.9	4.5%	\$1,431,965.0	5.0%	\$1,363,718.5	4.0%	5.6%	4.5%
Utilities	\$135,501.3	-0.9%	\$136,788.1	14.3%	\$119,651.8			
Total plus Utilities	\$1,632,322.2	4.1%	\$1,568,753.1	5.8%	\$1,483,370.3			