

**DEPARTMENT OF ADMINISTRATIVE AND FINANCIAL SERVICES
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M E M O R A N D U M

TO: Governor Janet T. Mills
Members, Legislative Council
Members, Joint Standing Committee on Appropriations and Financial Affairs
Members, Joint Standing Committee on Taxation

FROM: Commissioner Kirsten LC Figueroa
Department of Administrative and Financial Services

DATE: October 25, 2019

SUBJECT: Revenues – September 2019

September General Fund revenues were over budget by \$20.2 million or 5.0 percent. For the first quarter of the fiscal year General Fund revenues are over budget by \$31.5 million or 3.1 percent. Compared to the first three months of last fiscal year, fiscal year 2020 General Fund revenues are up by 5.1 percent (+\$51.0 million). Adjusted for the increase in revenue sharing, fiscal year 2020 General Fund revenues have increased by 6.0 percent compared to the same period last fiscal year.

August taxable sales (September revenue) increased 5.6 percent over last year. For the month, sales and use and service provider taxes, combined, were \$2.7 million over budget. Consumer sales increased by 5.6 percent over a year ago, with solid growth across most business categories. Auto/transportation posted year-over-year growth of 2.3 percent, approximately half the growth recorded over the last twelve months. Lodging sales increased by 18.2 percent in August, and 16.7 percent for the first eight months of calendar year 2019. Restaurant sales rebounded in August, increasing 6.9 percent over a year ago. For the three-month summer tourism season, restaurant and lodging sales increased 4.7 percent and 16.4 percent, respectively. Business operating sales growth continued to improve in August (+4.6 percent), but growth over the last three months is well below the 12-month average rate of 7.7 percent.

Individual income tax receipts exceeded budget in September by \$9.9 million (5.6 percent) and are \$16.4 million over budget (3.8 percent) for the first quarter of fiscal year 2020. Withholding was over budget for the month by \$5.4 million and is up 5.1 percent year-to-date. Except for fiduciary payments (\$1.9 million under budget), all the sources of individual income tax are over budget after the first three months

of the fiscal year. The third estimated payment for tax year 2019 was due on September 15th and exceeded budget by \$4.1 million. For tax year 2019 the first-three estimated payments have averaged 12.3 percent growth. Federal tax reform has altered the pattern of state level estimated payments because of the \$10,000 cap on state and local tax deductions. Therefore, it's possible that the final estimated payment due in January will be much lower than currently forecasted.

Corporate income tax receipts were over budget in September by \$9.0 million and are \$2 million over budget (3.4 percent) for the fiscal year. The third estimated payment for calendar year filers was due in September and was \$7.5 million over budget. Like individual income tax, corporate estimated payments have been impacted by conformity to the 2017 federal tax reform law. After months of increasing by over 30 percent, estimated payments for tax year 2019 are currently down by 2 percent. While a decrease in corporate estimated payments was expected, through September the reduction has been less than projected. The final estimated payment for corporate calendar year filers is due December 15th.

Sales and Use Taxes

Revenue was \$2.6 million over budget for the month (1.6 percent) and is now \$9.9 million over budget year-to-date. Fiscal year 2020 revenue is \$26.0 million or 5.8 percent over fiscal year 2019 collections.

Taxable Sales

Total taxable sales for the month of August (September revenue) were 5.6 percent over August 2018. The annual rate of change, excluding utilities, was also 5.6 percent. Building supply sales were down 0.6 percent for the month and up 2.5 percent for the last 12 months. Sales of taxable items in food stores were up 1.2 percent for the month and up 2.1 percent for the year. General merchandise sales (primarily sales of goods sold in large department and discount stores) were up 4.6 percent for the month and up 2.8 percent for the year. Sales in other retail stores such as jewelry, drug, sporting goods, book, antique, pet, photo, toy, and craft stores were up 11.3 percent for the month and up 12.1 percent for the year. Auto/transportation sector sales were up 2.3 percent for the month and 5.4 percent for the year. Sales of meals and other prepared foods were up 6.9 percent for the month and up 4.6 percent for the year. Lodging sales were up 18.2 percent for the month and up 14.4 percent for the year. Business operating sales (primarily use tax paid by businesses) increased 4.6 percent for the month and up 7.7 percent for the year.

Service Provider Tax

Revenue was over budget for the month by \$0.1 million and is under budget for the fiscal year by \$1.3 million (-7.9 percent). Revenue is \$1.1 million or 7.0 percent under prior fiscal year collections.

Individual Income Tax

Revenue was \$9.9 million or 5.6 percent over budget for the month. For the fiscal year, individual income tax receipts are \$16.4 million over budget (3.8 percent). Compared to the first quarter of fiscal year 2019 withholding payments are up 4.6 percent, estimated payments are up 8 percent, and final payments are up 19.4 percent.

Corporate Income Tax

Revenue was over budget for the month by \$9.0 million, bringing the year-to-date positive variance to \$2.0 million or 3.4 percent. Compared to last fiscal year corporate income tax revenue is \$3.8 million lower or -5.9 percent. Year-to-date, final payments are down 23.1 percent and estimated payments are up 1.0 percent.

Cigarette and Tobacco Taxes

Cigarette and tobacco products tax revenue was \$1.6 million under budget for the month, bringing the year-to-date variance to -\$1.6 million. Compared to the same three-month period last year, cigarette and tobacco tax growth is flat.

Insurance Companies Taxes

The Insurance Companies Tax was under budget for the month by \$0.8 million and \$0.7 million under budget for the fiscal year.

Estate Tax

The estate tax was \$1.3 million under budget for the month and is now \$6.6 million over budget year-to-date. Estate tax receipts are \$7.4 million higher than last fiscal year.

Property Tax Relief Programs

Refunds for the Business Equipment Tax Reimbursement (BETR) program were over budget in September by \$1.4 million. For the fiscal year, property tax relief payments are over budget by \$2.9 million.

Municipal Revenue Sharing

Revenue sharing was under budget in September by \$1.3 million. For the first three months of the fiscal year revenue sharing is \$3.2 million over budget.

Lottery

Lottery revenues were under budget for the month by \$0.7 million or 14.2 percent. For the first quarter of the fiscal year lottery revenues are \$0.7 million over budget (4.7 percent).

Other Revenues

Other Revenues were over budget for the month by \$1.1 million and are now over budget for the fiscal year by \$2.3 million.

Highway Fund

Motor fuel excise tax receipts were over budget in September by \$3.3 million. The Highway Fund, in total, was over budget for the month by \$3.8 million. Compared to last fiscal year, motor fuel excise tax revenues exceed budget by \$3.5 million (5.4 percent) and total Highway Fund receipts are over budget by

\$5.7 million (6.3 percent). For the first three months of the fiscal year motor fuel excise tax receipts are up 6.9 percent.

National Economy

The recent Beige Book Report from the Federal Reserve System shows that regional disparities in economic growth are increasing. A slowdown in manufacturing and in the agricultural sector are taking a toll on the economies in the Midwest and Great Plains, which are reporting “slight” growth, while the remaining districts report a “modest” to “moderate” pace of growth. A slower pace of growth and labor market tightness “across skill levels and occupations was widely cited as a factor restraining hiring.” The tight labor market is resulting in manufacturing businesses reducing work hours rather than laying off workers that may not be available when demand increases. The report also noted that employers continue to “use non-wage approaches such as bonuses and benefits to attract and retain talent.”

Maine Economy

The Federal Reserve Bank of Boston’s report of First District activity indicated some slowing since their last report. The Boston Fed noted that “except for software and IT services, most responding firms had downgraded their outlooks since the last round.” Labor markets remain tight across the district and retailers are expecting a good holiday shopping season but are concerned that sales will slow during 2020. Like the rest of the nation manufacturers noted that trade issues are having a negative impact on their businesses. One sector where there was variation across the region was in the commercial real estate market. Commercial real estate activity “remained strong” in the Boston and Portland metro areas, while activity in the other large metro areas across the region were described as “tepid” or slowing.

KF: mja

Attachments

cc: Jeremy Kennedy
Mary Anne Turowski
Grant Pennoyer
Chris Nolan
Marc Cyr
Amanda Rector
Jim Breece
Jerome Gerard
Jenny Boyden
Beth Ashcroft

STATE OF MAINE

**Undedicated Revenues - General Fund
For the Third Month Ended September 30, 2019
For the Fiscal Year Ending June 30, 2020
Comparison to Budget**

Exhibit I

	Month				Fiscal Year to Date				Total Budgeted Fiscal Year Ending 6/30/2020
	Actual	Budget	Variance Over(Under)	Percent Over(Under)	Actual	Budget	Variance Over(Under)	Percent Over(Under)	
Sales and Use Tax	\$ 162,332,039	\$ 159,716,945	\$ 2,615,094	1.6 %	\$ 474,366,399	\$ 464,377,169	\$ 9,989,230	2.2 %	\$ 1,584,138,944
Service Provider Tax	5,187,737	5,071,889	115,848	2.3 %	14,947,996	16,230,561	(1,282,565)	(7.9)%	59,524,000
Individual Income Tax	186,498,814	176,556,121	9,942,693	5.6 %	446,515,887	430,116,406	16,399,481	3.8 %	1,771,003,500
Corporate Income Tax	50,785,752	41,750,000	9,035,752	21.6 %	61,308,877	59,275,000	2,033,877	3.4 %	205,460,000
Cigarette and Tobacco Tax	9,648,108	11,270,893	(1,622,785)	(14.4)%	34,762,855	36,378,969	(1,616,114)	(4.4)%	141,621,642
Insurance Companies Tax	(329,551)	479,228	(808,779)	(168.8)%	(60,035)	643,835	(703,870)	(109.3)%	75,250,000
Estate Tax	66,646	1,421,702	(1,355,056)	(95.3)%	9,187,162	2,578,256	6,608,906	256.3 %	10,350,000
Fines, Forfeits & Penalties	1,177,986	1,167,538	10,448	0.9 %	3,781,275	4,406,053	(624,778)	(14.2)%	18,451,755
Income from Investments	1,268,900	851,624	417,276	49.0 %	2,648,955	1,706,958	941,997	55.2 %	10,575,750
Transfer from Lottery Commission	4,282,740	4,990,371	(707,631)	(14.2)%	15,174,646	14,494,700	679,946	4.7 %	57,000,000
Transfers for Tax Relief Programs	(1,903,221)	(500,000)	(1,403,221)	(280.6)%	(4,034,893)	(1,100,000)	(2,934,893)	(266.8)%	(72,400,000)
Transfer to Municipal Revenue Sharing	(9,354,414)	(10,640,762)	1,286,348	12.1 %	(27,900,231)	(24,685,397)	(3,214,834)	(13.0)%	(107,541,060)
Other Taxes and Fees	10,659,777	9,022,478	1,637,299	18.1 %	32,243,997	29,299,802	2,944,195	10.0 %	139,559,891
Other Revenues	3,707,505	2,621,305	1,086,200	41.4 %	(7,955,302)	(10,235,586)	2,280,284	22.3 %	11,387,936
Total Collected	\$ 424,028,818	\$ 403,779,332	\$ 20,249,486	5.0 %	\$ 1,054,987,589	\$ 1,023,486,726	\$ 31,500,863	3.1 %	\$ 3,904,382,358

NOTES:

- (1) Included in the above is \$9,354,414 for the month and \$27,900,231 year to date, that was set aside for Revenue Sharing with cities and towns.
- (2) Figures reflect estimates of the Maine State Revenue Forecasting Committee approved in May 2019, laws enacted through the end of the 129th Legislature, 1st Regular Session for all laws and any emergency laws.
- (3) This report has been prepared from preliminary month end figures and is subject to change.

STATE OF MAINE

Undedicated Revenues - General Fund

For the Third Month Ended September 30, 2019 and 2018

For the Fiscal Year Ending June 30, 2020 and 2019

Comparison to To Prior Year

Exhibit II

	Month				Fiscal Year to Date			
	Current Year	Prior Year	Variance Over(Under)	Percent Over(Under)	Current Year	Prior Year	Variance Over(Under)	Percent Over(Under)
Sales and Use Tax	\$ 162,332,039	\$ 154,922,479	\$ 7,409,560	4.8 %	\$ 474,366,399	\$ 448,317,407	\$ 26,048,992	5.8 %
Service Provider Tax	5,187,737	5,025,120	162,617	3.2 %	14,947,996	16,080,897	(1,132,901)	(7.0)%
Individual Income Tax	186,498,814	172,002,876	14,495,938	8.4 %	446,515,887	414,763,372	31,752,515	7.7 %
Corporate Income Tax	50,785,752	46,074,686	4,711,066	10.2 %	61,308,877	65,157,641	(3,848,764)	(5.9)%
Cigarette and Tobacco Tax	9,648,108	10,857,322	(1,209,214)	(11.1)%	34,762,855	34,676,378	86,478	0.2 %
Insurance Companies Tax	(329,551)	108,127	(437,678)	(404.8)%	(60,035)	850,264	(910,298)	(107.1)%
Estate Tax	66,646	510,546	(443,900)	(86.9)%	9,187,162	1,805,349	7,381,813	408.9 %
Fines, Forfeits & Penalties	1,177,986	1,193,323	(15,337)	(1.3)%	3,781,275	4,507,925	(726,650)	(16.1)%
Income from Investments	1,268,900	727,395	541,504	74.4 %	2,648,955	1,424,259	1,224,696	86.0 %
Transfer from Lottery Commission	4,282,740	6,001,879	(1,719,139)	(28.6)%	15,174,646	14,532,083	642,563	4.4 %
Transfers for Tax Relief Programs	(1,903,221)	(623,791)	(1,279,429)	(205.1)%	(4,034,893)	(1,048,317)	(2,986,576)	(284.9)%
Transfer to Municipal Revenue Sharing	(9,354,414)	(5,990,918)	(3,363,496)	(56.1)%	(27,900,231)	(17,841,725)	(10,058,506)	(56.4)%
Other Taxes and Fees	10,659,777	9,400,810	1,258,967	13.4 %	32,243,997	31,980,231	263,766	0.8 %
Other Revenues	3,707,505	1,888,213	1,819,293	96.3 %	(7,955,302)	(11,221,815)	3,266,513	29.1 %
Total Collected	\$ 424,028,818	\$ 402,098,066	\$ 21,930,752	5.5 %	\$ 1,054,987,589	\$ 1,003,983,950	\$ 51,003,639	5.1 %

NOTE: This report has been prepared from preliminary month end figures and is subject to change.

STATE OF MAINE

**Undedicated Revenues - General Fund
For the Third Month Ended September 30, 2019
For the Fiscal Year Ending June 30, 2020
All Other Comparison to Budget**

Exhibit III

	Month				Fiscal Year to Date				Total Budgeted Fiscal Year Ending 6/30/2020
	Actual	Budget	Variance Over(Under)	Percent Over(Under)	Actual	Budget	Variance Over(Under)	Percent Over(Under)	
<u>Detail of Other Taxes & Fees</u>									
0100s All Others	\$ 1,902,718	\$ 1,765,280	\$ 137,438	7.8 %	\$ 5,613,401	\$ 5,308,816	\$ 304,585	5.7 %	\$ 35,703,169
0300s Aeronautical Gas Tax	(1,190)	27,679	(28,869)	(104.3)%	51,465	78,714	(27,249)	(34.6)%	278,509
0400s Alcohol Excise Tax	3,325,152	1,391,672	1,933,480	138.9 %	5,721,443	4,175,016	1,546,427	37.0 %	16,700,115
0700s Corporation Taxes	287,034	215,556	71,478	33.2 %	2,224,196	1,136,234	1,087,962	95.8 %	9,938,649
0800s Public Utilities	4,152	863	3,289	381.1 %	4,152	(249,746)	253,898	101.7 %	5,700,000
1000s Banking Taxes	2,150,850	2,279,332	(128,482)	(5.6)%	6,355,600	6,837,996	(482,396)	(7.1)%	27,891,990
1100s Alcoholic Beverages	536,283	424,594	111,689	26.3 %	1,635,612	1,288,036	347,576	27.0 %	5,881,038
1200s Amusements Tax	-	20,000	(20,000)	(100.0)%	-	80,000	(80,000)	(100.0)%	110,000
1300s Harness Racing Pari-mutuel	747,575	699,853	47,722	6.8 %	2,465,026	2,188,073	276,953	12.7 %	8,495,834
1400s Business Taxes	243,453	587,359	(343,906)	(58.6)%	1,451,780	1,765,893	(314,113)	(17.8)%	8,065,100
1500s Motor Vehicle Licenses	306,824	520,438	(213,614)	(41.0)%	1,206,157	1,687,817	(481,660)	(28.5)%	4,140,577
1700s Inland Fisheries & Wildlife	1,107,134	1,061,235	45,899	4.3 %	5,371,893	4,911,224	460,669	9.4 %	15,986,716
1900s Other Licenses	49,792	28,617	21,175	74.0 %	143,272	91,729	51,543	56.2 %	668,194
Total Other Taxes & Fees	\$ 10,659,777	\$ 9,022,478	\$ 1,637,299	18.1 %	\$ 32,243,997	\$ 29,299,802	\$ 2,944,195	10.0 %	\$ 139,559,891
<u>Detail of Other Revenues</u>									
2200s Federal Revenues	\$ (8,680)	\$ 11,250	\$ (19,930)	(177.2)%	\$ 906	\$ 33,751	\$ (32,845)	(97.3)%	\$ 135,000
2300s County Revenues	-	-	-	%	-	-	-	%	-
2400s Revenues from Cities and Towns	631	23,166	(22,535)	(97.3)%	82,737	69,498	13,239	19.0 %	277,996
2500s Revenues from Private Sources	166,420	178,971	(12,551)	(7.0)%	488,790	536,917	(48,127)	(9.0)%	1,527,000
2600s Current Service Charges	2,253,753	2,171,614	82,139	3.8 %	7,806,476	6,739,388	1,067,088	15.8 %	22,581,311
2700s Transfers from (to) Other Funds	1,291,876	228,504	1,063,372	465.4 %	(16,357,845)	(17,645,577)	1,287,732	7.3 %	(13,278,071)
2800s Sales of Property & Equipment	3,507	7,800	(4,293)	(55.0)%	23,635	30,437	(6,802)	(22.3)%	144,700
Total Other Revenues	\$ 3,707,505	\$ 2,621,305	\$ 1,086,200	41.4 %	\$ (7,955,302)	\$ (10,235,586)	\$ 2,280,284	22.3 %	\$ 11,387,936

NOTE: This report has been prepared from preliminary month end figures and is subject to change.

STATE OF MAINE

**Undedicated Revenues - General Fund
For the Third Month Ended September 30, 2019 and 2018
For the Fiscal Year Ending June 30, 2020 and 2019
All Other Comparison to To Prior Year**

	Month				Fiscal Year to Date			
	Current Year	Prior Year	Variance Over(Under)	Percent Over(Under)	Current Year	Prior Year	Variance Over(Under)	Percent Over(Under)
<u>Detail of Other Taxes & Fees</u>								
0100s All Others	\$ 1,902,718	\$ 1,868,694	\$ 34,024	1.8 %	\$ 5,613,401	\$ 5,626,915	\$ (13,513)	(0.2)%
0300s Aeronautical Gas Tax	(1,190)	27,538	(28,727)	(104.3)%	51,465	78,313	(26,848)	(34.3)%
0400s Alcohol Excise Tax	3,325,152	1,953,567	1,371,586	70.2 %	5,721,443	6,239,871	(518,428)	(8.3)%
0700s Corporation Taxes	287,034	254,398	32,636	12.8 %	2,224,196	1,282,368	941,828	73.4 %
0800s Public Utilities	4,152	-	4,152	- %	4,152	-	4,152	- %
1000s Banking Taxes	2,150,850	2,344,100	(193,250)	(8.2)%	6,355,600	6,734,450	(378,850)	(5.6)%
1100s Alcoholic Beverages	536,283	388,645	147,638	38.0 %	1,635,612	1,124,414	511,198	45.5 %
1200s Amusements Tax	-	-	-	- %	-	-	-	- %
1300s Harness Racing Pari-mutuel	747,575	697,084	50,491	7.2 %	2,465,026	2,180,147	284,880	13.1 %
1400s Business Taxes	243,453	929,775	(686,322)	(73.8)%	1,451,780	2,518,914	(1,067,134)	(42.4)%
1500s Motor Vehicle Licenses	306,824	257,417	49,407	19.2 %	1,206,157	1,108,555	97,602	8.8 %
1700s Inland Fisheries & Wildlife	1,107,134	650,758	456,375	70.1 %	5,371,893	4,957,432	414,461	8.4 %
1900s Other Licenses	49,792	28,834	20,958	72.7 %	143,272	128,853	14,419	11.2 %
Total Other Taxes & Fees	\$ 10,659,777	\$ 9,400,810	\$ 1,258,967	13.4 %	\$ 32,243,997	\$ 31,980,231	\$ 263,766	0.8 %
<u>Detail of Other Revenues</u>								
2200s Federal Revenues	\$ (8,680)	\$ 10,855	\$ (19,536)	(180.0)%	\$ 906	\$ 37,232	\$ (36,327)	(97.6)%
2300s County Revenues	-	-	-	- %	-	-	-	- %
2400s Revenues from Cities and Towns	631	140	491	350.3 %	82,737	88,286	(5,549)	(6.3)%
2500s Revenues from Private Sources	166,420	110,104	56,316	51.1 %	488,790	395,128	93,662	23.7 %
2600s Current Service Charges	2,253,753	2,293,068	(39,315)	(1.7)%	7,806,476	7,434,285	372,191	5.0 %
2700s Transfers from (to) Other Funds	1,291,876	(528,009)	1,819,885	344.7 %	(16,357,845)	(19,211,807)	2,853,962	14.9 %
2800s Sales of Property & Equipment	3,507	2,055	1,452	70.7 %	23,635	35,061	(11,426)	(32.6)%
Total Other Revenues	\$ 3,707,505	\$ 1,888,213	\$ 1,819,293	96.3 %	\$ (7,955,302)	\$ (11,221,815)	\$ 3,266,513	29.1 %

NOTE: This report has been prepared from preliminary month end figures and is subject to change.

STATE OF MAINE

**Undedicated Revenues - Highway Fund
For the Third Month Ended September 30, 2019
For the Fiscal Year Ending June 30, 2020
Comparison to Budget**

Exhibit V

	Month				Fiscal Year to Date				Total Budgeted Fiscal Year Ending 6/30/2020
	Actual	Budget	Variance Over(Under)	Percent Over(Under)	Actual	Budget	Variance Over(Under)	Percent Over(Under)	
Fuel Taxes	\$ 25,805,602	\$ 22,483,164	\$ 3,322,438	14.8 %	\$ 67,951,462	\$ 64,474,293	\$ 3,477,169	5.4 %	\$ 235,076,450
Motor Vehicle Registration & Fees	4,250,584	3,851,860	398,724	10.4 %	24,849,205	22,765,880	2,083,325	9.2 %	90,741,913
Motor Vehicle Inspection Fees	312,181	250,208	61,973	24.8 %	766,121	750,625	15,496	2.1 %	3,202,500
Miscellaneous Taxes & Fees	103,763	98,220	5,543	5.6 %	388,723	342,846	45,877	13.4 %	1,368,729
Fines, Forfeits & Penalties	71,936	66,728	5,208	7.8 %	173,128	185,390	(12,262)	(6.6)%	739,039
Earnings on Investments	80,294	42,819	37,475	87.5 %	172,890	128,459	44,431	34.6 %	513,836
All Other	563,994	549,595	14,399	2.6 %	1,542,191	1,477,513	64,678	4.4 %	9,680,279
Total Collected	\$ 31,188,354	\$ 27,342,594	\$ 3,845,760	14.1 %	\$ 95,843,718	\$ 90,125,006	\$ 5,718,712	6.3 %	\$ 341,322,746

NOTE: This report has been prepared from preliminary month end figures and is subject to change.

STATE OF MAINE**Undedicated Revenues - Highway Fund****For the Third Month Ended September 30, 2019 and 2018****For the Fiscal Year Ending June 30, 2020 and 2019****Comparison to To Prior Year****Exhibit VI**

	Month				Fiscal Year to Date			
	Current Year	Prior Year	Variance Over(Under)	Percent Over(Under)	Current Year	Prior Year	Variance Over(Under)	Percent Over(Under)
Fuel Taxes	\$ 25,805,602	\$ 21,997,500	\$ 3,808,103	17.3 %	\$ 67,951,462	\$ 63,557,951	\$ 4,393,510	6.9 %
Motor Vehicle Registration & Fees	4,250,584	4,023,034	227,550	5.7 %	24,849,205	24,036,852	812,353	3.4 %
Motor Vehicle Inspection Fees	312,181	272,461	39,720	14.6 %	766,121	773,083	(6,963)	(0.9)%
Miscellaneous Taxes & Fees	103,763	132,122	(28,359)	(21.5)%	388,723	392,034	(3,311)	(0.8)%
Fines, Forfeits & Penalties	71,936	66,728	5,208	7.8 %	173,128	185,390	(12,262)	(6.6)%
Earnings on Investments	80,294	55,039	25,254	45.9 %	172,890	83,157	89,733	107.9 %
All Other	563,994	493,991	70,002	14.2 %	1,542,191	1,455,253	86,938	6.0 %
Total Collected	\$ 31,188,354	\$ 27,040,875	\$ 4,147,479	15.3 %	\$ 95,843,718	\$ 90,483,720	\$ 5,359,998	5.9 %

NOTE: This report has been prepared from preliminary month end figures and is subject to change.

**Maine Revenue Services
Taxable Sales by Sector
In Thousands of Dollars**

	August'19	% Ch.	August'18	% Ch.	August'17	Average Last 3 Mos. Vs. Last Yr. % Change	Moving Total Last 12 Mos. Vs. Prior % Change	YTD Growth CY'19 vs. '18 Thru August % Change
Building Supply	\$266,228.4	-0.6%	\$267,851.6	7.8%	\$248,479.6	1.5%	2.5%	1.4%
Food Store	\$242,542.2	1.2%	\$239,590.0	3.8%	\$230,866.5	2.0%	2.1%	1.4%
General Merchandise	\$352,703.7	4.6%	\$337,111.7	-1.1%	\$340,976.1	10.4%	2.8%	6.4%
Other Retail	\$300,665.5	11.3%	\$270,157.6	13.1%	\$238,928.4	10.2%	12.1%	8.8%
Auto/Transportation	\$522,170.6	2.3%	\$510,267.6	11.0%	\$459,809.5	5.9%	5.4%	5.0%
Restaurant	\$384,593.4	6.9%	\$359,678.1	6.1%	\$338,947.0	4.7%	4.6%	4.6%
Lodging	\$258,746.4	18.2%	\$218,910.8	4.6%	\$209,235.2	16.4%	14.4%	16.7%
Consumer Sales	\$2,327,650.1	5.6%	\$2,203,567.5	6.6%	\$2,067,242.3	6.8%	5.4%	5.4%
Business Operating	\$211,134.8	4.6%	\$201,796.5	11.7%	\$180,694.2	2.5%	7.7%	6.9%
Total	\$2,538,784.9	5.6%	\$2,405,364.0	7.0%	\$2,247,936.6	6.4%	5.7%	5.6%
Utilities	\$126,051.5	5.9%	\$119,081.2	10.8%	\$107,483.1			
Total plus Utilities	\$2,664,836.4	5.6%	\$2,524,445.1	7.2%	\$2,355,419.7			