## DEPARTMENT OF ADMINISTRATIVE AND FINANCIAL SERVICES 78 STATE HOUSE STATION AUGUSTA, ME 04333-0078

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# **MEMORANDUM**

- TO: Governor Janet T. Mills Members, Legislative Council Members, Joint Standing Committee on Appropriations and Financial Affairs Members, Joint Standing Committee on Taxation
- **FROM:** Commissioner Kirsten LC Figueroa Department of Administrative and Financial Services
- **DATE:** April 15, 2021
- **SUBJECT:** Revenues March 2021

March General Fund revenues of \$189.6 million were under budget by \$9.1 million or 4.6 percent. For the first three-quarters of the fiscal year, fiscal year 2021 General Fund revenues are over budget by \$278.1 million or 10.4 percent.

Approximately \$77 million of the monthly negative variance is because of individual income tax refunds exceeding forecast, offsetting most, but not all, of the \$96.7 million shortfall in February refunds. As a result of the IRS delay in the start of the filing season, fewer individual income tax returns that necessitate refunds have been filed and, thus, issuance of refund payments have not offset revenues to the same extent as anticipated and remain \$26 million below budget through March.

Compared to the same nine-month period last fiscal year, General Fund revenues are up by 7.0 percent (\$195.0 million). Adjusting for the timing of refunds and the increase in revenue sharing, General Fund revenues have increased by \$183.2 million or 6.6 percent compared to the same period of fiscal year 2020.

February taxable sales (March revenue) increased 9.7 percent over last year. Excluding restaurant and lodging sales, February taxable sales were up 13.8 percent. For the month, sales and use and service provider taxes, combined, were \$16.6 million over budget. Consumer sales increased by 10.5 percent over a year ago, but that growth was slower than previous months. The delay in both federal and state income tax refunds in February likely dampened year-over-year growth. Restaurants were the only category exhibiting a significant decline from a year ago, decreasing by 20.1 percent.

The relatively strong showing by the lodging category (-3.2 percent year-over-year (YOY)) is because of sales through Transient Rental Platforms as households continue to lock in summer vacation rentals anticipating a more normal summer tourism season. General merchandise stores increased by 3.6 percent compared to last February. Auto/transportation posted YOY growth of 13.8 percent, the third consecutive month of double-digit YOY growth. Other retail sales grew by 32.7 percent as ecommerce and specialty stores (e.g. sporting goods stores, jewelry stores etc.) continue to see strong growth. Building supply stores continue to have strong demand for their products, increasing by 24.1 percent. Business operating sales increased in February by 8.7 percent over a year ago.

Individual income tax receipts were under budget in March by \$33.5 million (-93.0 percent). Adjusting for the \$77.3 million negative variance associated with the timing of refunds, the monthly variance would be \$44 million, a positive variance of 22 percent. Withholding (\$32.2 million) and final payments (\$8.9 million) accounted for most of the monthly adjusted variance. While expanded UI benefits represent a portion of the monthly surplus on the withholding line, it cannot explain the 22.3 percent growth over last year. One possible explanation is employee bonuses based on 2020 performance. March is a traditional month for bonuses paid to employees and can result in unusually large variances on the withholding line. A review of the daily withholding deposits provided no evidence of a timing issue in March.

Corporate income tax receipts were over budget in March by \$2.7 million. The monthly net positive variance was from final and estimated payments being over budget by \$2.3 million and \$2.9 million, respectively. Refunds were over budget for the month by \$2.5 million.

## Sales and Use Tax

Revenue was \$17.3 million over budget for the month (17.9 percent) and is over budget for the fiscal year by \$75.2 million (6.2 percent). Year-to-date, fiscal year 2021 revenue is \$60.6 million or 4.9 percent more than fiscal year 2020 collections.

## Taxable Sales

Total taxable sales for the month of February (March revenue) were 9.7 percent higher than February 2020. The annual rate of change was 4.2 percent. Building supply sales increased 24.1 percent for the month and were up 21.5 percent for the last 12 months. Sales of taxable items in food stores increased by 2.9 percent for the month and were up 5.8 percent for the year. General merchandise sales (primarily sales of goods sold in large department and discount stores) were up 3.6 percent for the month and down 3.4 percent for the year. Sales by remote sellers and other retail stores such as jewelry, drug, sporting goods, book, antique, pet, photo, toy, and craft stores were up 32.7 percent for the month and up 38.7 percent for the year. Auto/transportation sector sales increased 13.8 percent for the month and increased 4.2 percent for the year. Restaurant sales decreased 20.1 percent compared to the same month a year ago and were down 28.7 percent for the last 12 months. Lodging sales decreased 3.2 percent compared to last February and were down 36.3 percent for the 12-month period ending in February. Business operating sales (primarily use tax paid by businesses) increased 8.7 percent for the month and were up 6.4 percent for the year.

#### Service Provider Tax

Revenue was under budget for the month by \$0.7 million. For the first nine months of fiscal year 2021 revenue is \$3.3 million or 7.7 percent under prior fiscal year collections.

## Individual Income Tax

Revenue was \$33.5 million or 93.0 percent under budget for the month. Compared to the same ninemonth period last fiscal year individual income tax receipts are up 12.4 percent (\$146.4 million). Withholding receipts for fiscal year 2021 are now up 10.0 percent. As described above, \$77.3 million of the monthly deficit is from the 2021 tax filing season being delayed and refunds being well above March projections.

## Corporate Income Tax

Revenue was over budget for the month by \$2.7 million or 19.0 percent. Year-to-date corporate income tax revenue is up by \$14.4 million (10.5 percent) compared to the same nine-month period a year ago.

## Cigarette and Tobacco Taxes

Cigarette and tobacco products tax revenue was \$0.8 million over budget for the month and \$1.1 million under for the fiscal year. Year-to-date, cigarette and tobacco tax revenues are up \$1.7 million (1.6 percent) compared to the same nine months of fiscal year 2020. Most of the year-to-date negative variance is from the adult-use marijuana excise tax being under budget by \$2.4 million, likely due to the later than anticipated launch of this program due to the impacts of COVID-19.

## Insurance Companies Taxes

The Insurance Companies Tax was under for the month by \$0.6 million. Year-to-date the insurance companies' tax is down 3.0 percent compared to last fiscal year.

## Estate Tax

The estate tax was \$1.2 million over budget for the month. Year-to-date, estate tax receipts are down 5.5 percent (-\$1.1 million) compared to last fiscal year.

#### Property Tax Relief Programs

Refunds for the Business Equipment Tax Reimbursement (BETR) and Business Equipment Tax Exemption (BETE) programs were \$3.3 million under budget in March. Year-to-date property tax relief payments are \$0.7 million over budget.

#### Municipal Revenue Sharing

Revenue sharing was over budget in March by \$5.2 million and for the fiscal year by \$10.7 million. For the fiscal year revenue sharing is \$30.2 million higher than last year (36.4 percent). The increase in revenue sharing from 3.0 percent to 3.75 percent contributes to the increase compared to a year ago.

## Lottery

Lottery revenues were over budget for the month by \$2.2 million or 42.2 percent. Compared to last fiscal year, lottery revenue is \$9.0 million higher (18.8 percent).

#### Other Taxes and Fees

Other taxes and fees were over budget for the month of March by \$3.0 million. Year-to-date other taxes and fees are over budget by \$4.4 million.

## Highway Fund

Motor fuel excise tax receipts were under budget in March by \$0.2 million (1.5 percent). The Highway Fund, in total, was over budget for the month by \$2.0 million (9.1 percent). Motor fuel excise tax receipts are down 9.2 percent compared to the same nine-month period of fiscal year 2020. Demand for gasoline and special fuels has improved since the initial decline in mid-March and April of last year but remains approximately 5-10 percent below last year.

## National Economy

Economists remain upbeat about calendar year 2021 economic growth, but supply chain issues are creating issues for many businesses looking to increase production to meet the increase in demand for consumer durable and nondurable goods. While a temporary increase in inflation is expected because of the supply-side constraints, the Federal Reserve continues to believe a rise in inflation above its 2% target will not spark a sustained increase in inflation that will require them to tighten monetary policy in the near future.

## Maine Economy

The Maine Consensus Economic Forecasting Commission (CEFC) met on March 30th to review their November 1, 2020 economic forecast and to update their forecast for use by the Revenue Forecasting Committee (RFC) in developing their May 1, 2021 revenue forecast. Overall, the commission is more optimistic and sees reduced uncertainty from the two previous pandemic forecasts. Since the last forecast, the CEFC has identified increased clarity regarding the timing and provisions of federal stimulus and vaccine rollout and remains optimistic about Maine's opportunities to see increased immigration in the upcoming years. Additionally, the CEFC noted its concern that the exacerbation of inequality as different groups experience uneven paces of economic recovery will hold back the overall recovery of the state and that stability of K-12 education and childcare services will be a major determinant of the trajectory of recovery. The increase in COVID-19 variants is a new concern, and behaviors relating to vaccine uptake and continued social distancing protocols remain an area of uncertainty. The RFC is scheduled to meet on April 27th.

## KF: mja

#### Attachments

cc: Jeremy Kennedy Mary Anne Turowski Suzanne Gresser Chris Nolan Marc Cyr Amanda Rector Jim Breece Jerome Gerard Jenny Boyden Beth Ashcroft

Undedicated Revenues - General Fund For the Ninth Month Ended March 31, 2021 For the Fiscal Year Ending June 30, 2021 Comparison to Budget

| Comparison to Dudget                  |                | Мо             | onth                    | Fiscal Year to Date    |                  |                  |                         |                        |   |  |  |  |
|---------------------------------------|----------------|----------------|-------------------------|------------------------|------------------|------------------|-------------------------|------------------------|---|--|--|--|
|                                       | Actual         | Budget         | Variance<br>Over(Under) | Percent<br>Over(Under) | Actual           | Budget           | Variance<br>Over(Under) | Percent<br>Over(Under) | Total Budgeted<br>Fiscal Year<br>Ending 6/30/2021 |  |  |  |
| Sales and Use Tax                     | \$ 114,012,691 | \$ 96,680,230  | \$ 17,332,461           | 17.9 %                 | \$ 1,292,134,824 | \$ 1,216,944,348 | \$ 75,190,476           | 6.2 %                  | \$ 1,592,262,678                                  |  |  |  |
| Service Provider Tax                  | 3,848,664      | 4,531,690      | (683,026)               | (15.1)%                | 39,631,815       | 41,765,985       | (2,134,170)             | (5.1)%                 | 56,562,000  |  |  |  |
| Individual Income Tax                 | 2,513,533      | 36,047,231     | (33,533,698)            | (93.0)%                | 1,326,398,914    | 1,153,826,033    | 172,572,881             | 15.0 %                 | 1,695,661,248                                     |  |  |  |
| Corporate Income Tax                  | 16,657,331     | 14,000,000     | 2,657,331               | 19.0 %                 | 151,460,289      | 125,359,472      | 26,100,817              | 20.8 %                 | 202,855,002                                       |  |  |  |
| Cigarette and Tobacco Tax             | 12,686,735     | 11,932,736     | 753,999                 | 6.3 %                  | 106,557,886      | 107,662,572      | (1,104,686)             | (1.0)%                 | 144,401,400                                       |  |  |  |
| Insurance Companies Tax               | 14,336,498     | 14,977,207     | (640,709)               | (4.3)%                 | 30,484,330       | 30,768,568       | (284,238)               | (0.9)%                 | 84,400,000  |  |  |  |
| Estate Tax                            | 1,916,893      | 710,000        | 1,206,893               | 170.0 %                | 18,865,654       | 15,890,811       | 2,974,843               | 18.7 %                 | 18,050,000  |  |  |  |
| Fines, Forfeits & Penalties           | 1,431,967      | 1,197,599      | 234,368                 | 19.6 %                 | 6,606,601        | 6,984,947        | (378,346)               | (5.4)%                 | 9,387,746   |  |  |  |
| Income from Investments               | 598,094        | 484,378        | 113,716                 | 23.5 %                 | 4,107,262        | 3,870,763        | 236,499                 | 6.1 %                  | 5,383,431   |  |  |  |
| Transfer from Lottery Commission      | 7,465,530      | 5,248,830      | 2,216,700               | 42.2 %                 | 56,767,423       | 46,252,109       | 10,515,314              | 22.7 %                 | 60,000,000  |  |  |  |
| Transfers for Tax Relief Programs     | (637,561)      | (3,909,716)    | 3,272,155               | 83.7 %                 | (71,349,653)     | (70,623,099)     | (726,554)               | (1.0)%                 | (75,667,000)                                      |  |  |  |
| Transfer to Municipal Revenue Sharing | (10,166,378)   | (5,005,457)    | (5,160,921)             | (103.1)%               | (113,336,915)    | (102,630,646)    | (10,706,269)            | (10.4)%                | (137,566,408)                                     |  |  |  |
| Other Taxes and Fees                  | 21,311,441     | 18,305,003     | 3,006,438               | 16.4 %                 | 113,567,640      | 109,195,502      | 4,372,138               | 4.0 %                  | 144,027,645                                       |  |  |  |
| Other Revenues                        | 3,654,647      | 3,494,430      | 160,217                 | 4.6 %                  | (1,084,902)      | (2,547,573)      | 1,462,671               | 57.4 %                 | 15,519,173  |  |  |  |
| Total Collected                       | \$ 189,630,084 | \$ 198,694,161 | \$ (9,064,077)          | (4.6)%                 | \$ 2,960,811,170 | \$ 2,682,719,792 | \$ 278,091,378          | 10.4 %                 | \$ 3,815,276,915                                  |  |  |  |

NOTES:

(1) Included in the above is \$10,166,378 for the month and \$113,336,915 year to date, that was set aside for Revenue Sharing with cities and towns.

(2) Figures reflect estimates of the Maine State Revenue Forecasting Committee approved in December 2020, laws enacted through the end of the 130th Legislature, 1st Regular Session for all laws and any emergency laws. (3) The Fiscal Year to Date figures above include adjustments of (\$257,992,054) for Individual Income Tax and (\$46,788,400) for Corporate Income Tax to reflect the reversal of amounts accrued in April and June for which collections were deferred until July 15th in response to the COVID-19 pandemic.

Undedicated Revenues - General Fund For the Ninth Month Ended March 31, 2021 and 2020 For the Fiscal Year Ending June 30, 2021 and 2020 Comparison to To Prior Year

|                                       |                   | Mo          | onth                    |                        | Fiscal Year to Date |                  |                         |                        |  |  |  |  |
|---------------------------------------|-------------------|-------------|-------------------------|------------------------|---------------------|------------------|-------------------------|------------------------|--|--|--|--|
|                                       | Current Year      | Prior Year  | Variance<br>Over(Under) | Percent<br>Over(Under) | Current Year        | Prior Year       | Variance<br>Over(Under) | Percent<br>Over(Under) |  |  |  |  |
| Sales and Use Tax                     | \$ 114,012,691 \$ | 100,790,745 | \$ 13,221,946           | 13.1 %                 | \$ 1,292,134,824    | \$ 1,231,520,835 | \$ 60,613,989           | 4.9 %                  |  |  |  |  |
| Service Provider Tax                  | 3,848,664         | 4,414,395   | (565,731)               | (12.8)%                | 39,631,815          | 42,939,908       | (3,308,093)             | (7.7)%                 |  |  |  |  |
| Individual Income Tax                 | 2,513,533         | 39,565,926  | (37,052,393)            | (93.6)%                | 1,326,398,914       | 1,179,962,741    | 146,436,173             | 12.4 %                 |  |  |  |  |
| Corporate Income Tax                  | 16,657,331        | 13,998,651  | 2,658,680               | 19.0 %                 | 151,460,289         | 137,102,195      | 14,358,094              | 10.5 %                 |  |  |  |  |
| Cigarette and Tobacco Tax             | 12,686,735        | 16,048,930  | (3,362,196)             | (20.9)%                | 106,557,886         | 104,883,740      | 1,674,146               | 1.6 %                  |  |  |  |  |
| Insurance Companies Tax               | 14,336,498        | 16,442,900  | (2,106,403)             | (12.8)%                | 30,484,330          | 31,426,020       | (941,690)               | (3.0)%                 |  |  |  |  |
| Estate Tax                            | 1,916,893         | 505,369     | 1,411,524               | 279.3 %                | 18,865,654          | 19,965,948       | (1,100,294)             | (5.5)%                 |  |  |  |  |
| Fines, Forfeits & Penalties           | 1,431,967         | 1,581,058   | (149,090)               | (9.4)%                 | 6,606,601           | 9,232,091        | (2,625,490)             | (28.4)%                |  |  |  |  |
| Income from Investments               | 598,094           | 1,041,528   | (443,433)               | (42.6)%                | 4,107,262           | 9,621,622        | (5,514,359)             | (57.3)%                |  |  |  |  |
| Transfer from Lottery Commission      | 7,465,530         | 4,595,526   | 2,870,004               | 62.5 %                 | 56,767,423          | 47,792,426       | 8,974,997               | 18.8 %                 |  |  |  |  |
| Transfers for Tax Relief Programs     | (637,561)         | (4,518,858) | 3,881,297               | 85.9 %                 | (71,349,653)        | (69,672,266)     | (1,677,386)             | (2.4)%                 |  |  |  |  |
| Transfer to Municipal Revenue Sharing | (10,166,378)      | (4,649,479) | (5,516,899)             | (118.7)%               | (113,336,915)       | (83,112,866)     | (30,224,049)            | (36.4)%                |  |  |  |  |
| Other Taxes and Fees                  | 21,311,441        | 17,718,044  | 3,593,398               | 20.3 %                 | 113,567,640         | 102,310,802      | 11,256,839              | 11.0 %                 |  |  |  |  |
| Other Revenues                        | 3,654,647         | 3,358,310   | 296,336                 | 8.8 %                  | (1,084,902)         | 1,902,177        | (2,987,079)             | (157.0)%               |  |  |  |  |
| Total Collected                       | \$ 189,630,084 \$ | 210,893,045 | \$ (21,262,961)         | (10.1)%                | \$ 2,960,811,170    | \$ 2,765,875,372 | \$ 194,935,797          | 7.0 %                  |  |  |  |  |

Undedicated Revenues - General Fund For the Ninth Month Ended March 31, 2021 For the Fiscal Year Ending June 30, 2021 All Other Comparison to Budget

|   |  |   | M   | onth   |  | <br>Fiscal Year to Date  |    |   |    |   |  |          |   |
|---|--|---|---|--|--|--|----|---|----|---|--|----------|---|
|   | Actua  | l   | Budget  | Variance<br>Over(Under)  | Percent<br>Over(Under)   | Actual   |    | Budget  |    | Variance<br>ver(Under)  | Percent<br>Over(Under)   |          | otal Budgeted<br>Fiscal Year<br>ding 6/30/2021  |
| Detail of Other Taxes & Fees<br>0100s All Others<br>0300s Aeronautical Gas Tax<br>0400s Alcohol Excise Tax<br>0700s Corporation Taxes<br>0800s Public Utilities<br>1000s Banking Taxes<br>1100s Alcoholic Beverages<br>1200s Amusements Tax<br>1300s Harness Racing Pari-mutuel<br>1400s Business Taxes<br>1500s Motor Vehicle Licenses | 1,2(<br>2,24<br>6,8(<br>3,9(<br>3)9(<br>3)9<br>-7<br>7(<br>7)7<br>6(<br>9) | 5,488 \$<br>8,224<br>6,415<br>8,121<br>2,176<br>9,450<br>5,004<br>7,643<br>1,678<br>6,006 | 18,604<br>1,674,731<br>1,461,039<br>6,101,716<br>2,299,749<br>635,573<br>9,167<br>557,833<br>864,703<br>152,401 | (380)(408,316)787,082760,4601,669,701(240,569)(9,167)229,810(163,025)543,605 | $\begin{array}{c} 22.3 \ \% \\ (2.0)\% \\ (24.4)\% \\ 53.9 \ \% \\ 12.5 \ \% \\ 72.6 \ \% \\ (37.9)\% \\ (100.0)\% \\ (100.0)\% \\ 41.2 \ \% \\ (18.9)\% \\ 356.7 \ \% \\ \end{array}$ | \$<br>31,374,932<br>188,913<br>13,778,516<br>7,067,005<br>6,725,138<br>20,349,520<br>6,527,842<br>3,000<br>4,803,426<br>6,150,672<br>3,363,810 | \$ | 30,272,513<br>192,809<br>14,972,829<br>5,714,788<br>6,100,000<br>20,017,742<br>5,942,210<br>82,503<br>4,502,970<br>5,536,736<br>3,245,970 | \$ | $\begin{array}{c} 1,102,419\\ (3,896)\\ (1,194,313)\\ 1,352,217\\ 625,138\\ 331,778\\ 585,632\\ (79,503)\\ 300,456\\ 613,936\\ 117,840\\ 117,840\\ \end{array}$ | $\begin{array}{c} 3.6 \% \\ (2.0)\% \\ (8.0)\% \\ 23.7 \% \\ 10.2 \% \\ 1.7 \% \\ 9.9 \% \\ (96.4)\% \\ 6.7 \% \\ 11.1 \% \\ 3.6 \% \end{array}$ | \$       | 38,341,133<br>254,324<br>18,412,786<br>10,138,649<br>6,100,000<br>26,916,990<br>7,781,038<br>110,000<br>6,068,950<br>9,383,141<br>3,870,450 |
| 1700s Inland Fisheries & Wildlife<br>1900s Other Licenses   |  | 2,393)<br>3,628   | 650,931<br>55,318   | (1,013,324)<br>(1,690)   | (155.7)%<br>(3.1)%   | 12,702,324<br>532,541  |    | 12,044,613<br>569,819   |    | 657,711<br>(37,278)   | 5.5 %<br>(6.5)%  |          | 15,986,716<br>663,468   |
| Total Other Taxes & Fees<br><u>Detail of Other Revenues</u><br>2200s Federal Revenues<br>2300s County Revenues<br>2400s Revenues from Cities and Towns<br>2500s Revenues from Private Sources<br>2600s Current Service Charges<br>2700s Transfers from (to) Other Funds<br>2800s Sales of Property & Equipment                          | \$<br>2<br>2,11<br>1,20  | 1,441 \$<br>3,143<br>2,272<br>8,916<br>1,340<br>8,976                                     | - , ,   |  | 16.4 %<br>- (100.0)%<br>- %<br>39.1 %<br>49.8 %<br>5.0 %<br>(2.3)%<br>7,087.7 %  | \$<br>113,567,640<br>74,405<br>197,546<br>1,898,618<br>17,147,077<br>(20,505,559)<br>103,013   |    | 109,195,502<br>101,251<br>121,399<br>1,819,332<br>16,003,110<br>(20,628,376)<br>35,711  |    | 4,372,138<br>(26,846)<br>-<br>76,147<br>79,286<br>1,143,967<br>122,817<br>67,302  | 4.0 %<br>(26.5)%<br>- %<br>62.7 %<br>4.4 %<br>7.1 %<br>0.6 %<br>188.5 %  | \$<br>\$ | 144,027,645<br>135,000<br>-<br>277,996<br>1,970,800<br>22,416,050<br>(9,398,671)<br>117,998   |
| Total Other Revenues  | \$ 3,65  | 4,647 \$  | 3,494,430   | \$ 160,217   | 4.6 %  | \$<br>(1,084,902)  | \$ | (2,547,573)   | \$ | 1,462,671   | 57.4 %   | \$       | 15,519,173  |

Undedicated Revenues - General Fund For the Ninth Month Ended March 31, 2021 and 2020 For the Fiscal Year Ending June 30, 2021 and 2020 All Other Comparison to To Prior Year

|  |                | Mo     |                        | _        | Fiscal Year to Date |                        |    |                         |    |                         |          |                        |                        |
|--|----------------|--------|------------------------|----------|---------------------|------------------------|----|-------------------------|----|-------------------------|----------|------------------------|------------------------|
|  | Current Y      | ear    | Prior Year             |          | iance<br>Under)     | Percent<br>Over(Under) | С  | Current Year            |    | Prior Year              |          | Variance<br>ver(Under) | Percent<br>Over(Under) |
| Detail of Other Taxes & Fees                     |                |        |                        | <u>_</u> |                     |                        | _  |                         | â  |                         | <u>^</u> |                        |                        |
| 0100s All Others                                 | \$ 4,675       |        |                        | \$       | 867,803             | 22.8 %                 | \$ | 31,374,932              | \$ | 23,124,355              | \$       | 8,250,577              | 35.7 %                 |
| 0300s Aeronautical Gas Tax                       |                | 224    | 20,278                 |          | (2,054)             | (10.1)%                |    | 188,913                 |    | 211,470                 |          | (22,557)               | (10.7)%                |
| 0400s Alcohol Excise Tax                         | 1,266          |        | 1,152,876              |          | 113,539             | 9.8 %                  |    | 13,778,516              |    | 13,701,273              |          | 77,243                 | 0.6 %                  |
| 0700s Corporation Taxes                          | 2,248          |        | 1,372,398              |          | 875,723             | 63.8 %                 |    | 7,067,005               |    | 5,402,026               |          | 1,664,978              | 30.8 %                 |
| 0800s Public Utilities                           | 6,862<br>3,969 |        | 6,318,544<br>2,009,950 | 1        | 543,633<br>,959,500 | 8.6 %<br>97.5 %        |    | 6,725,138<br>20,349,520 |    | 6,418,268<br>20,621,510 |          | 306,871                | 4.8 %                  |
| 1000s Banking Taxes<br>1100s Alcoholic Beverages | · · · ·        |        | · · ·                  |          | · · ·               |                        |    | 20,349,520 6,527,842    |    | 6,080,296               |          | (271,990)              | (1.3)%<br>7.4 %        |
| 1200s Anusements Tax                             | 395            | 004    | 1,051,158              |          | (656,154)           | (62.4)%                |    | 6,527,842<br>3,000      |    | 6,080,296<br>6,000      |          | 447,546<br>(3,000)     | (50.0)%                |
| 1300s Harness Racing Pari-mutuel                 | - 787.         | 642    | 655,188                |          | - 132,455           | 20.2 %                 |    | 4,803,426               |    | 6,542,913               |          | (3,000)<br>(1,739,487) | (26.6)%                |
| 1400s Business Taxes                             | 701            |        | 673,693                |          | 27,985              | 4.2 %                  |    | 6,150,672               |    | 4,488,208               |          | 1,662,464              | 37.0 %                 |
| 1500s Motor Vehicle Licenses                     | 696            |        | 231,354                |          | 464,652             | 200.8 %                |    | 3,363,810               |    | 3,160,786               |          | 203,025                | 6.4 %                  |
| 1700s Inland Fisheries & Wildlife                | (362           |        | 371,027                |          | (733,420)           | (197.7)%               |    | 12,702,324              |    | 11,956,306              |          | 746,019                | 6.2 %                  |
| 1900s Other Licenses                             |                | 628    | 53,893                 | ,        | (264)               | (0.5)%                 |    | 532,541                 |    | 597,391                 |          | (64,850)               | (10.9)%                |
| Total Other Taxes & Fees                         | \$ 21,311      | 441 \$ | \$ 17,718,044          | \$ 3     | ,593,398            | 20.3 %                 | \$ | 113,567,640             | \$ | 102,310,802             | \$       | 11,256,839             | 11.0 %                 |
| Detail of Other Revenues                         |                |        |                        |          |                     |                        | —  |                         |    |                         |          |                        |                        |
| 2200s Federal Revenues                           | \$ -           | 5      | \$ (2,490)             | \$       | 2,490               | 100.0 %                | \$ | 74,405                  | \$ | 75,057                  | \$       | (652)                  | (0.9)%                 |
| 2300s County Revenues                            | -              |        | -                      |          | -                   | - %                    |    | -                       |    | -                       |          | -                      | - %                    |
| 2400s Revenues from Cities and Towns             |                | 143    | 17,525                 |          | 25,618              | 146.2 %                |    | 197,546                 |    | 121,111                 |          | 76,434                 | 63.1 %                 |
| 2500s Revenues from Private Sources              | 212.           |        | 5,633                  |          | 206,640             | 3,668.6 %              |    | 1,898,618               |    | 967,593                 |          | 931,024                | 96.2 %                 |
| 2600s Current Service Charges                    | 2,118          |        | 2,143,326              |          | (24,410)            | (1.1)%                 |    | 17,147,077              |    | 20,000,351              |          | (2,853,274)            | (14.3)%                |
| 2700s Transfers from (to) Other Funds            | 1,261          |        | 1,193,637              |          | 67,704              | 5.7 %                  |    | (20,505,559)            |    | (19,356,136)            |          | (1,149,424)            | (5.9)%                 |
| 2800s Sales of Property & Equipment              | 18             | 976    | 680                    |          | 18,296              | 2,692.1 %              |    | 103,013                 |    | 94,201                  |          | 8,812                  | 9.4 %                  |
| Total Other Revenues                             | \$ 3,654       | 647 5  | \$ 3,358,310           | \$       | 296,336             | 8.8 %                  | \$ | (1,084,902)             | \$ | 1,902,177               | \$       | (2,987,079)            | (157.0)%               |

Undedicated Revenues - Highway Fund For the Ninth Month Ended March 31, 2021 For the Fiscal Year Ending June 30, 2021 Comparison to Budget

| Comparison to Dauger              | _  |            |                  |    | Fiscal Year to Date     |                        |    |             |    |             |    |                        |                        |    |  |
|-----------------------------------|----|------------|------------------|----|-------------------------|------------------------|----|-------------|----|-------------|----|------------------------|------------------------|----|--|
|                                   |    | Actual     | Budget           | C  | Variance<br>Over(Under) | Percent<br>Over(Under) |    | Actual      |    | Budget      |    | Variance<br>ver(Under) | Percent<br>Over(Under) |    | otal Budgeted<br>Fiscal Year<br>ling 6/30/2021 |
| Fuel Taxes                        | \$ | 15,300,792 | \$<br>15,533,685 | \$ | (232,893)               | (1.5)%                 | \$ | 159,416,740 | \$ | 161,350,518 | \$ | (1,933,778)            | (1.2)%                 | \$ | 214,788,352                                    |
| Motor Vehicle Registration & Fees |    | 7,769,540  | 5,499,291        |    | 2,270,249               | 41.3 %                 |    | 75,446,699  |    | 69,723,425  |    | 5,723,274              | 8.2 %                  |    | 92,815,021                                     |
| Motor Vehicle Inspection Fees     |    | 141,241    | 236,160          |    | (94,920)                | (40.2)%                |    | 1,829,381   |    | 2,169,582   |    | (340,201)              | (15.7)%                |    | 3,092,771                                      |
| Miscellaneous Taxes & Fees        |    | 106,817    | 61,770           |    | 45,047                  | 72.9 %                 |    | 1,138,445   |    | 946,318     |    | 192,127                | 20.3 %                 |    | 1,267,454                                      |
| Fines, Forfeits & Penalties       |    | 71,698     | 23,530           |    | 48,168                  | 204.7 %                |    | 780,440     |    | 343,209     |    | 437,231                | 127.4 %                |    | 412,286  |
| Earnings on Investments           |    | 29,585     | 23,663           |    | 5,922                   | 25.0 %                 |    | 185,750     |    | 157,225     |    | 28,525                 | 18.1 %                 |    | 174,622  |
| All Other                         |    | 679,047    | 720,346          |    | (41,299)                | (5.7)%                 |    | 10,680,363  |    | 10,672,594  |    | 7,769                  | 0.1 %                  |    | 12,119,901                                     |
| Total Collected                   | \$ | 24,098,718 | \$<br>22,098,445 | \$ | 2,000,273               | 9.1 %                  | \$ | 249,477,818 | \$ | 245,362,871 | \$ | 4,114,947              | 1.7 %                  | \$ | 324,670,407                                    |
|                                   | =  |            |                  |    |                         |                        | -  |             |    |             |    |                        |                        | _  |  |

Undedicated Revenues - Highway Fund For the Ninth Month Ended March 31, 2021 and 2020 For the Fiscal Year Ending June 30, 2021 and 2020 Comparison to To Prior Year

|                                   |    |              | M                | onth |                         |                        | Fiscal Year to Date |              |    |             |    |                         |                        |  |  |
|-----------------------------------|----|--------------|------------------|------|-------------------------|------------------------|---------------------|--------------|----|-------------|----|-------------------------|------------------------|--|--|
|                                   | C  | Current Year | Prior Year       | (    | Variance<br>Over(Under) | Percent<br>Over(Under) | (                   | Current Year |    | Prior Year  | (  | Variance<br>Dver(Under) | Percent<br>Over(Under) |  |  |
| Fuel Taxes                        | \$ | 15,300,792   | \$<br>16,869,386 | \$   | (1,568,594)             | (9.3)%                 | \$                  | 159,416,740  | \$ | 175,575,892 | \$ | (16,159,152)            | (9.2)%                 |  |  |
| Motor Vehicle Registration & Fees |    | 7,769,540    | 3,624,414        |      | 4,145,126               | 114.4 %                |                     | 75,446,699   |    | 67,390,304  |    | 8,056,395               | 12.0 %                 |  |  |
| Motor Vehicle Inspection Fees     |    | 141,241      | 70,643           |      | 70,598                  | 99.9 %                 |                     | 1,829,381    |    | 2,397,701   |    | (568,320)               | (23.7)%                |  |  |
| Miscellaneous Taxes & Fees        |    | 106,817      | 31,871           |      | 74,946                  | 235.2 %                |                     | 1,138,445    |    | 894,026     |    | 244,419                 | 27.3 %                 |  |  |
| Fines, Forfeits & Penalties       |    | 71,698       | 124,361          |      | (52,663)                | (42.3)%                |                     | 780,440      |    | 707,388     |    | 73,052                  | 10.3 %                 |  |  |
| Earnings on Investments           |    | 29,585       | 3,994            |      | 25,591                  | 640.7 %                |                     | 185,750      |    | 218,607     |    | (32,857)                | (15.0)%                |  |  |
| All Other                         |    | 679,047      | 367,642          |      | 311,404                 | 84.7 %                 |                     | 10,680,363   |    | 10,190,421  |    | 489,942                 | 4.8 %                  |  |  |
| Total Collected                   | \$ | 24,098,718   | \$<br>21,092,311 | \$   | 3,006,407               | 14.3 %                 | \$                  | 249,477,818  | \$ | 257,374,339 | \$ | (7,896,520)             | (3.1)%                 |  |  |

# Maine Revenue Services Taxable Sales by Sector In Thousands of Dollars

|                      | February'21   | % Ch.  | February'20   | % Ch.  | February'19   | Average<br>Last 3 Mos.<br>Vs. Last Yr.<br>% Change | Moving Total<br>Last 12 Mos.<br>Vs. Prior<br>% Change | YTD Growth<br>CY'21 vs. '20<br>Thru February<br>% Change |
|----------------------|---------------|--------|---------------|--------|---------------|--|---|--|
| Building Supply      | \$211,341.1   | 24.1%  | \$170,297.5   | 13.4%  | \$150,208.2   | 30.4%  | 21.5%   | 25.8%  |
| Food Store           | \$182,918.9   | 2.9%   | \$177,685.0   | 6.5%   | \$166,782.2   | 10.4%  | 5.8%  | 4.5%   |
| General Merchandise  | \$252,254.0   | 3.6%   | \$243,569.7   | 5.6%   | \$230,579.3   | 6.3%   | -3.4%   | 11.0%  |
| Other Retail         | \$353,961.1   | 32.7%  | \$266,782.4   | 38.6%  | \$192,515.6   | 30.9%  | 38.7%   | 37.9%  |
| Auto/Transportation  | \$430,191.7   | 13.8%  | \$377,937.7   | 10.7%  | \$341,332.2   | 15.7%  | 4.2%  | 15.1%  |
| Restaurant           | \$152,105.3   | -20.1% | \$190,462.0   | 8.7%   | \$175,290.6   | -21.1%   | -28.7%  | -18.1%   |
| Lodging              | \$44,313.6    | -3.2%  | \$45,761.9    | 20.5%  | \$37,961.3    | -11.8%   | -36.3%  | -5.2%  |
| Consumer Sales       | \$1,627,085.7 | 10.5%  | \$1,472,496.2 | 13.7%  | \$1,294,669.4 | 13.3%  | 4.3%  | 13.9%  |
| Business Operating   | \$209,025.1   | 8.7%   | \$192,357.6   | -5.1%  | \$202,666.6   | 14.5%  | 6.4%  | 9.5%   |
| Total                | \$1,836,110.8 | 10.3%  | \$1,664,853.7 | 11.2%  | \$1,497,336.0 | 13.4%  | 4.6%  | 13.4%  |
| Utilities            | \$107,694.0   | 0.8%   | \$106,801.5   | -12.8% | \$122,472.1   | -4.2%  | -2.6%   | -4.9%  |
| Total plus Utilities | \$1,943,804.8 | 9.7%   | \$1,771,655.2 | 9.4%   | \$1,619,808.0 | 12.4%  | 4.2%  | 12.2%  |