DEPARTMENT OF ADMINISTRATIVE AND FINANCIAL SERVICES 78 STATE HOUSE STATION AUGUSTA, ME 04333-0078

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MEMORANDUM

TO: Governor Janet T. Mills

Members, Legislative Council

Members, Joint Standing Committee on Appropriations and Financial Affairs

Members, Joint Standing Committee on Taxation

FROM: Commissioner Kirsten LC Figueroa

Department of Administrative and Financial Services

DATE: June 28, 2021

SUBJECT: Revenues – May 2021

May General Fund revenues were over budget by \$208.0 million or 72.5 percent. For the first eleven months of the fiscal year, fiscal year 2021 General Fund revenues are over budget by \$224.8 million or 6.0 percent. *Note, the May Controller's Report has been updated for the new revenue forecast released by the Revenue Forecasting Committee on May 1, 2021.*

Compared to the same eleven-month period last fiscal year, General Fund revenues are up by 11.2 percent (\$397.2 million). Adjusting for the increase in revenue sharing, General Fund revenues have increased by \$422.9 million or 12.0 percent compared to the same period of fiscal year 2020.

April taxable sales (May revenue) increased 59.0 percent over last year. Year-over-year (YOY) comparisons will be distorted over the next few months as the COVID-19 pandemic took hold during the second quarter of 2020. For the month, sales and use and service provider taxes, combined, were \$14.6 million over budget. Consumer sales increased by 65.6 percent over April 2020 and 41.0 percent over April 2019. Stimulus checks related to the federal American Rescue Plan (ARP) and a historic level of savings account for the unprecedented growth compared to 2019. April lodging sales, up 31.7 percent over April 2019, is a strong indicator that the summer tourism season may exceed 2019 activity. The auto/transportation sector posted YOY growth of 88.0 percent as demand for automobiles remains extremely strong.

Restaurant sales increased by 137.6 percent but were flat compared to 2019. Except for meals and lodging, we expect the YOY and 2019 sales comparisons to moderate as we get further into the summer.

Individual income tax receipts were over budget in May by \$176.7 million (144.7 percent). With the deferral of final tax year 2020 returns to May 17th, final payments in May were \$121.3 million over budget. Refunds were \$46.4 million under budget for the month bringing the total variance associated with the 2020 tax year to \$167.7 million. While it's possible returns filed on extension and amended returns will result in higher than expected refunds later this calendar year, the current size of the surplus indicates that tax year 2020 was a better year than previously projected. Withholding (\$0.3 million) and estimated payments (\$7.0 million) accounted for the remaining monthly variance. Withholding growth is up 10.9 percent for the first five months of calendar year 2021. The second estimated payment of 2021 is due June 15th.

Corporate income tax receipts were over budget in May by \$14.0 million. Both final and estimated payments exceeded forecast for the month by \$5.7 and \$4.6 million, respectively. The second estimated payment for calendar year filers is due June 15th which makes June a key revenue month. Corporate refunds were under budget in May by \$3.7 million.

Sales and Use Tax

Revenue was \$14.2 million over budget for the month (10.2 percent) and is over budget for the fiscal year by \$19.1 million (1.2 percent). Year-to-date, fiscal year 2021 revenue is \$170.6 million or 11.9 percent more than fiscal year 2020 collections.

Taxable Sales

Total taxable sales for the month of April (May revenue) were 59.0 percent higher than April 2020 and 38.2 percent higher than April 2019. Note, YOY comparisons are the result of most businesses closing during April of last year because of the onset of the pandemic. The annual rate of change was 12.5 percent. Building supply sales increased 50.0 percent for the month and were up 26.2 percent for the last 12 months. Sales of taxable items in food stores increased by 7.8 percent for the month and were up 5.1 percent for the year. General merchandise sales (primarily sales of goods sold in large department and discount stores) were up 88.1 percent for the month and up 6.9 percent for the year. Sales by remote sellers and other retail stores such as jewelry, drug, sporting goods, book, antique, pet, photo, toy, and craft stores were up 43.3 percent for the month and up 39.8 percent for the year. Auto/transportation sector sales increased 88.0 percent for the month and increased 21.1 percent for the year. Restaurant sales increased 137.6 percent compared to the same month a year ago and were down 18.2 percent for the last 12 months. Lodging sales increased 564.9 percent compared to last April and were down 25.5 percent for the 12-month period ending in April. Business operating sales (primarily use tax paid by businesses) increased 40.6 percent for the month and were up 11.4 percent for the year.

Service Provider Tax

Revenue was over budget for the month by \$0.4 million. For the first eleven months of fiscal year 2021 revenue is \$4.2 million or 8.0 percent under prior fiscal year collections.

Individual Income Tax

Revenue was \$176.7 million or 144.7 percent over budget for the month. Compared to the same eleven-month period last fiscal year individual income tax receipts are up 10.1 percent (\$168.0 million). Withholding receipts for fiscal year 2021 are now up 10.5 percent.

Corporate Income Tax

Revenue was over budget for the month by \$14.0 million. Year-to-date corporate income tax revenue is up by \$54.5 million (30.6 percent) compared to the same eleven-month period a year ago.

Cigarette and Tobacco Taxes

Cigarette and tobacco products tax revenue was \$2.0 million under budget for the month and \$2.9 million under budget for the fiscal year. Year-to-date, cigarette and tobacco tax revenues are up \$1.9 million (1.5 percent) compared to the same eleven months of fiscal year 2020.

Insurance Companies Taxes

The insurance companies tax was over for the month by \$2.8 million. Year-to-date the insurance companies' tax is up 8.4 percent compared to last fiscal year.

Estate Tax

The estate tax was \$0.5 million under budget for the month. Year-to-date, estate tax receipts are up 91.2 percent (\$19.2 million) compared to last fiscal year.

Property Tax Relief Programs

Refunds for the Business Equipment Tax Reimbursement (BETR) and Business Equipment Tax Exemption (BETE) programs were \$0.1 million over budget in May. Year-to-date property tax relief payments are \$3.6 million over budget.

Municipal Revenue Sharing

Revenue sharing was over budget in May by \$1.3 million and is over budget for the fiscal year by \$1.7 million. For the fiscal year revenue sharing is \$31.5 million higher than last year (30.7 percent). The increase in revenue sharing from 3.0 percent to 3.75 percent contributes to the increase compared to a year ago.

Lottery

Lottery revenues were over budget for the month by \$1.0 million or 18.6 percent. Compared to last fiscal year, lottery revenue is \$8.4 million higher (14.1 percent).

Other Taxes and Fees

Other taxes and fees were over budget for the month of May by \$1.4 million. Year-to-date other taxes and fees are over budget by \$1.5 million.

Highway Fund

Motor fuel excise tax receipts were over budget in May by \$0.9 million (5.6 percent). The Highway Fund, in total, was over budget for the month by \$3.8 million (15.3 percent). Motor fuel excise tax receipts are down 5.0 percent compared to the same eleven-month period of fiscal year 2020. Demand for gasoline and special fuels has improved since the initial decline in mid-March of last year but over the last 10 weeks has been down an average of 3 percent compared to the same period of 2019.

National Economy

The Federal Open Market Committee (FOMC) met on June 16th and maintained that recent increases in inflation are transitory, and that its target range for the federal funds rate and asset purchasing will stay the same for the foreseeable future. While the June FOMC statement was very similar to their last statement, it was the economic projections of the Federal Reserve Board Members and Banks that received the most attention from the financial markets. Compared to their March economic forecast, the Fed forecasters are now expecting slightly stronger real GDP growth in 2021 and that inflation will be a full percentage point higher this calendar year. The so-called "dot graph" that shows participants expectations of when the federal funds rate will need to be adjusted showed the most change since March. Seven of the eighteen participants now expect the FOMC will need to increase rates during 2022 and an additional six project rates will be increased during 2023. This means most of the participants believe the Fed will raise rates a year earlier than expected 3 months ago and over a third forecast rate increases will begin next year.

Maine Economy

The U.S. Census Bureau's May Monthly Retail Sales Report (MRTS) showed a month-to-month (M/M) decline of 1.3 percent and a deceleration in YOY growth to 28.1 percent. The decline from April was expected after stimulus checks spurred tremendous M/M growth of 11.3 percent in March and solid growth of 0.9 percent in April. Constraints on the supply of automobiles was the main reason for the M/M decline, the other explanation is consumer expenditures starting to shift back toward services. The only part of the service sector that MRTS data tracks is restaurant services, but food services increased 1.8 percent M/M and economists view that as an indicator of consumption patterns starting to return to in-person services. The Personal Consumption Expenditures (PCE) report for May due at the end of June will provide more definitive information on whether households are starting to return to pre-pandemic spending.

The May revenue forecast by the Revenue Forecasting Committee assumes that Maine consumers will start to shift their spending from taxable goods to non-taxable services over the coming months and is one reason for the much slower growth forecasted for fiscal year 2022 sales and use tax receipts.

KF: mja

Attachments

cc: Jeremy Kennedy
Mary Anne Turowski
Suzanne Gresser
Chris Nolan
Marc Cyr
Amanda Rector
Jim Breece
Jerome Gerard
Jenny Boyden
Beth Ashcroft

STATE OF MAINE Exhibit I

Undedicated Revenues - General Fund For the Eleventh Month Ended May 31, 2021 For the Fiscal Year Ending June 30, 2021 Comparison to Budget

•	_	Month								_					
		Actual		Budget	,	Variance Over(Under)	Percent Over(Under)		Actual	Budget	(Variance Over(Under)	Percent Over(Under)		otal Budgeted Fiscal Year ding 6/30/2021
Sales and Use Tax	\$	154,087,981	\$	139,867,709	\$	14,220,272	10.2 %	\$	\$ 1,600,705,728	\$ 1,581,618,532	\$	19,087,196	1.2 %	\$	1,768,751,007
Service Provider Tax		4,257,464		3,876,734		380,730	9.8 %		48,042,329	47,485,284		557,045	1.2 %		52,562,000
Individual Income Tax		298,850,297		122,126,631		176,723,666	144.7 %		1,823,619,918	1,646,896,242		176,723,676	10.7 %		1,806,896,248
Corporate Income Tax		12,750,924		(1,228,118)		13,979,042	1,138.2 %		232,514,044	218,535,003		13,979,041	6.4 %		246,035,003
Cigarette and Tobacco Tax		9,693,434		11,713,598		(2,020,164)	(17.2)%		128,528,833	131,460,391		(2,931,558)	(2.2)%		142,690,000
Insurance Companies Tax		4,869,864		2,107,875		2,761,989	131.0 %		57,509,663	54,981,245		2,528,418	4.6 %		84,350,000
Estate Tax		196,708		750,000		(553,292)	(73.8)%		40,180,536	39,300,000		880,536	2.2 %		40,050,000
Fines, Forfeits & Penalties		405,732		979,891		(574,159)	(58.6)%		7,885,877	9,509,149		(1,623,272)	(17.1)%		10,154,186
Income from Investments		550,333		499,894		50,439	10.1 %		5,235,482	5,176,863		58,619	1.1 %		6,296,062
Transfer from Lottery Commission		6,444,655		5,435,123		1,009,532	18.6 %		67,530,409	59,968,104		7,562,305	12.6 %		65,000,000
Transfers for Tax Relief Programs		(126,865)		-		(126,865)	- %		(75,973,253)	(74,450,024)		(1,523,229)	(2.0)%		(74,462,300)
Transfer to Municipal Revenue Sharing		(15,949,107)		(14,636,668)		(1,312,439)	(9.0)%		(134,424,730)	(136,111,809)		1,687,079	1.2 %		(148,219,686)
Other Taxes and Fees		13,898,807		11,849,123		2,049,684	17.3 %		139,327,314	133,007,374		6,319,940	4.8 %		147,075,128
Other Revenues		5,025,550		3,623,552		1,401,998	38.7 %		7,941,930	6,478,640		1,463,290	22.6 %		23,765,184
Total Collected	\$	494,955,778	\$	286,965,344	\$	207,990,434	72.5 %	\$	\$ 3,948,624,082	\$ 3,723,854,994	\$	224,769,088	6.0 %	\$	4,170,942,832

NOTES

- (1) Included in the above is \$15,949,107 for the month and \$134,424,730 year to date, that was set aside for Revenue Sharing with cities and towns.
- (2) Figures reflect estimates of the Maine State Revenue Forecasting Committee approved in May 2021, laws enacted through the end of the 130th Legislature, 1st Regular Session for all laws and any emergency laws.
- (3) The Fiscal Year to Date figures above include adjustments of (\$257,992,054) for Individual Income Tax and (\$46,788,400) for Corporate Income Tax to reflect the reversal of amounts accrued in April and June for which collections were deferred until July 15th in response to the COVID-19 pandemic.
- (4) This report has been prepared from preliminary month end figures and is subject to change.

Undedicated Revenues - General Fund
For the Eleventh Month Ended May 31, 2021 and 2020
For the Fiscal Year Ending June 30, 2021 and 2020
Comparison to To Prior Year

			Mo	onth		Fiscal Year to Date								
	Current Year		Prior Year		Variance Over(Under)	Percent Over(Under)	Current Year	Prior Year	Variance Over(Under)	Percent Over(Under)				
Sales and Use Tax	\$ 154,087,981	\$	93,184,034	\$	60,903,947	65.4 %	\$ 1,600,705,728	\$ 1,430,135,619	\$ 170,570,109	11.9 %				
Service Provider Tax	4,257,464	ļ	4,539,178		(281,714)	(6.2)%	48,042,329	52,245,085	(4,202,756)	(8.0)%				
Individual Income Tax	298,850,297	7	124,696,319		174,153,978	139.7 %	1,823,619,918	1,655,700,983	167,918,935	10.1 %				
Corporate Income Tax	12,750,924	ļ	2,019,993		10,730,931	531.2 %	232,514,044	178,024,090	54,489,954	30.6 %				
Cigarette and Tobacco Tax	9,693,434	ļ	9,933,251		(239,817)	(2.4)%	128,528,833	126,618,989	1,909,844	1.5 %				
Insurance Companies Tax	4,869,864	ļ	8,457,307		(3,587,444)	(42.4)%	57,509,663	53,058,894	4,450,769	8.4 %				
Estate Tax	196,708	3	180,278		16,431	9.1 %	40,180,536	21,016,607	19,163,929	91.2 %				
Fines, Forfeits & Penalties	405,732	2	365,392		40,340	11.0 %	7,885,877	9,235,370	(1,349,493)	(14.6)%				
Income from Investments	550,333	3	565,506		(15,173)	(2.7)%	5,235,482	11,031,727	(5,796,245)	(52.5)%				
Transfer from Lottery Commission	6,444,655	5	7,853,991		(1,409,336)	(17.9)%	67,530,409	59,171,657	8,358,752	14.1 %				
Transfers for Tax Relief Programs	(126,865	5)	(1,270,492)		1,143,627	90.0 %	(75,973,253)	(72,399,791)	(3,573,462)	(4.9)%				
Transfer to Municipal Revenue Sharing	(15,949,107	7)	(15,004,217)		(944,889)	(6.3)%	(134,424,730)	(102,880,174)	(31,544,555)	(30.7)%				
Other Taxes and Fees	13,898,807	7	13,059,838		838,969	6.4 %	139,327,314	123,007,909	16,319,405	13.3 %				
Other Revenues	5,025,550)	1,531,382		3,494,167	228.2 %	7,941,930	7,493,058	448,872	6.0 %				
Total Collected	\$ 494,955,778	3 \$	250,111,760	\$	244,844,017	97.9 %	\$ 3,948,624,082	\$ 3,551,460,024	\$ 397,164,058	11.2 %				

Exhibit II

Undedicated Revenues - General Fund For the Eleventh Month Ended May 31, 2021 For the Fiscal Year Ending June 30, 2021 All Other Comparison to Budget

All Other Comparison to Budget		Мо	nth			_	Fiscal Year to Date						
	Actual	Budget		Variance ver(Under)	Percent Over(Under)		Actual		Budget	C	Variance Over(Under)	Percent Over(Under)	otal Budgeted Fiscal Year ding 6/30/2021
Detail of Other Taxes & Fees 0100s All Others 0300s Aeronautical Gas Tax 0400s Alcohol Excise Tax 0700s Corporation Taxes 0800s Public Utilities 1000s Banking Taxes 1100s Alcoholic Beverages 1200s Amusements Tax 1300s Harness Racing Pari-mutuel 1400s Business Taxes 1500s Motor Vehicle Licenses	\$ 2,447,242 19,716 1,283,065 2,811,329 (50,155) 2,026,550 650,606 - 722,909 1,734,088 465,922	\$ 1,929,498 19,757 1,146,650 1,706,514 (75,046) 2,296,449 677,312 9,167 624,786 1,640,327 254,152	\$	517,744 (41) 136,415 1,104,815 24,891 (269,899) (26,706) (9,167) 98,123 93,761 211,770	26.8 % (0.2)% 11.9 % 64.7 % 33.2 % (11.8)% (3.9)% (100.0)% 15.7 % 83.3 %	\$	35,534,742 227,909 16,624,242 11,478,403 6,724,254 24,782,770 7,714,046 3,000 6,314,937 8,996,937 4,039,878	\$	34,729,279 233,156 17,266,129 9,673,481 6,575,047 24,729,191 7,310,220 21,337 6,196,770 8,040,437 3,597,144	\$	805,463 (5,247) (641,887) 1,804,922 149,207 53,579 403,826 (18,337) 118,167 956,500 442,734	2.3 % (2.3)% (3.7)% 18.7 % 2.3 % 0.2 % 5.5 % (85.9)% 1.9 % 11.9 % 12.3 %	\$ 39,228,922 249,194 18,412,786 11,138,649 6,500,000 26,957,740 7,903,808 30,500 6,744,803 9,388,092 3,870,450
1700s Inland Fisheries & Wildlife 1900s Other Licenses	1,743,147 44,388	1,591,876 27,681		151,271 16,707	9.5 % 60.4 %		16,262,080 624,114		14,005,516 629,667		2,256,564 (5,553)	16.1 % (0.9)%	15,986,716 663,468
Total Other Taxes & Fees	\$ 13,898,807	\$ 11,849,123	\$	2,049,684	17.3 %	\$	139,327,314	\$	133,007,374	\$	6,319,940	4.8 %	\$ 147,075,128
Detail of Other Revenues 2200s Federal Revenues 2300s County Revenues 2400s Revenues from Cities and Towns 2500s Revenues from Private Sources 2600s Current Service Charges 2700s Transfers from (to) Other Funds 2800s Sales of Property & Equipment	\$ - 1,602 (17,260) 2,248,758 2,785,640 6,809	\$ 11,250 - 29,249 50,490 2,026,086 1,490,440 16,037	\$	(11,250) - (27,647) (67,750) 222,672 1,295,200 (9,228)	(100.0)% - % (94.5)% (134.2)% 11.0 % 86.9 % (57.5)%	\$	74,405 - 216,023 2,037,412 21,912,626 (16,436,504) 137,968	\$	123,750 - 167,555 2,124,149 20,183,304 (16,220,394) 100,276	\$	(49,345) - 48,468 (86,737) 1,729,322 (216,110) 37,692	(39.9)% - % 28.9 % (4.1)% 8.6 % (1.3)% 37.6 %	\$ 135,000 - 277,996 2,174,637 22,814,115 (1,779,387) 142,823
Total Other Revenues	\$ 5,025,550	\$ 3,623,552	\$	1,401,998	38.7 %	\$	7,941,930	\$	6,478,640	\$	1,463,290	22.6 %	\$ 23,765,184

Exhibit III

STATE OF MAINE Exhibit IV

Undedicated Revenues - General Fund
For the Eleventh Month Ended May 31, 2021 and 2020
For the Fiscal Year Ending June 30, 2021 and 2020
All Other Comparison to To Prior Year

All Other Comparison to 10 Prior Year			Me			Fiscal Year to Date								
	Cı	ırrent Year	I	Prior Year	(Variance Over(Under)	Percent Over(Under)	C	urrent Year		Prior Year	O	Variance ever(Under)	Percent Over(Under)
Detail of Other Taxes & Fees 0100s All Others 0300s Aeronautical Gas Tax 0400s Alcohol Excise Tax 0700s Corporation Taxes 0800s Public Utilities 1000s Banking Taxes 1100s Alcoholic Beverages 1200s Amusements Tax 1300s Harness Racing Pari-mutuel 1400s Business Taxes 1500s Motor Vehicle Licenses 1700s Inland Fisheries & Wildlife	\$	2,447,242 19,716 1,283,065 2,811,329 (50,155) 2,026,550 650,606 - 722,909 1,734,088 465,922 1,743,147	\$	4,519,980 13,703 1,229,243 1,569,216 - 1,544,850 488,895 - 1,174,052 191,092 2,296,218	\$	(2,072,738) 6,013 53,822 1,242,114 (50,155) 481,700 161,711 - 722,909 560,036 274,830 (553,071)	(45.9)% 43.9 % 4.4 % 79.2 % - % 31.2 % 33.1 % - % 47.7 % 143.8 % (24.1)%	\$	35,534,742 227,909 16,624,242 11,478,403 6,724,254 24,782,770 7,714,046 3,000 6,314,937 8,996,937 4,039,878 16,262,080	\$	28,573,252 243,534 16,233,227 8,134,028 6,418,268 24,682,610 6,932,567 7,000 6,542,913 6,301,003 3,468,894 14,808,046	\$	6,961,490 (15,625) 391,016 3,344,374 305,987 100,160 781,479 (4,000) (227,975) 2,695,934 570,984 1,454,034	24.4 % (6.4)% 2.4 % 41.1 % 4.8 % 0.4 % 11.3 % (57.1)% (3.5)% 42.8 % 16.5 % 9.8 %
1900s Other Licenses Total Other Taxes & Fees	\$	44,388 13,898,807	\$	32,589 13,059,838	\$	11,799 838,969	36.2 % 6.4 %	\$	624,114	\$	662,567 123,007,909	\$	(38,453)	(5.8)%
Detail of Other Revenues 2200s Federal Revenues 2300s County Revenues 2400s Revenues from Cities and Towns 2500s Revenues from Private Sources 2600s Current Service Charges 2700s Transfers from (to) Other Funds 2800s Sales of Property & Equipment	\$	- 1,602 (17,260) 2,248,758 2,785,640 6,809	\$	853 - 7,902 7,576 1,523,468 (10,647) 2,231	\$	(853) - (6,300) (24,836) 725,290 2,796,287 4,579	(100.0)% - % (79.7)% (327.8)% 47.6 % 26,263.6 % 205.2 %	\$	74,405 - 216,023 2,037,412 21,912,626 (16,436,504) 137,968	\$	75,909 - 144,525 1,606,596 23,264,405 (17,696,706) 98,329	\$	(1,504) - 71,498 430,816 (1,351,779) 1,260,202 39,638	(2.0)% - % 49.5 % 26.8 % (5.8)% 7.1 % 40.3 %
Total Other Revenues	\$	5,025,550	\$	1,531,382	\$	3,494,167	228.2 %	\$	7,941,930	\$	7,493,058	\$	448,872	6.0 %

Undedicated Revenues - Highway Fund For the Eleventh Month Ended May 31, 2021 For the Fiscal Year Ending June 30, 2021 Comparison to Budget

Month Fiscal Year to Date Total Budgeted Fiscal Year Variance Percent Variance Percent Over(Under) Ending 6/30/2021 Actual Budget Over(Under) Actual Budget Over(Under) Over(Under) Fuel Taxes 17,566,849 16,635,098 931,751 5.6 % 193,211,804 193,079,202 132,602 0.1 % 211,284,768 Motor Vehicle Registration & Fees Motor Vehicle Inspection Fees 11,005,023 7,749,487 3,255,536 42.0 % 98,252,758 92,984,128 5,268,630 5.7 % 96,250,021 (6.3)% 2,753,228 97,407 247,832 (150,426) (60.7)% 2,227,199 2,378,024 (150,825)Miscellaneous Taxes & Fees 152,036 64,907 87,129 134.2 % 1,437,113 1,313,113 124,000 9.4 % 1,367,454 Fines, Forfeits & Penalties 152,822 30,597 122,225 399.5 % 1,138,059 409,330 728,729 178.0 % 426,101 Earnings on Investments 36,142 15,351 20,791 135.4 % 255,024 262,435 (7,411)(2.8)% 261,450 All Other (107.9)% 11,354,259 12,100,331 (30,735)390,047 (420,782)11,896,997 (542,738) (4.6)% Total Collected 28,979,545 \$ 25,133,319 \$ 3,846,226 15.3 % \$ 307,876,216 \$ 302,323,229 \$ 5,552,987 1.8 % \$ 324,443,353

Exhibit V

Undedicated Revenues - Highway Fund
For the Eleventh Month Ended May 31, 2021 and 2020
For the Fiscal Year Ending June 30, 2021 and 2020
Comparison to To Prior Year

	_		Mo	onth			_	Fiscal Year to Date							
	C	urrent Year	Prior Year	C	Variance Over(Under)	Percent Over(Under)	(Current Year		Prior Year	(Variance Over(Under)	Percent Over(Under)		
Fuel Taxes	\$	17,566,849	\$ 12,124,945	\$	5,441,904	44.9 %	\$	193,211,804	\$	203,343,675	\$	(10,131,871)	(5.0)%		
Motor Vehicle Registration & Fees		11,005,023	6,418,780		4,586,244	71.5 %		98,252,758		82,548,987		15,703,770	19.0 %		
Motor Vehicle Inspection Fees		97,407	333,892		(236,485)	(70.8)%		2,227,199		2,776,707		(549,508)	(19.8)%		
Miscellaneous Taxes & Fees		152,036	91,496		60,540	66.2 %		1,437,113		1,102,523		334,590	30.3 %		
Fines, Forfeits & Penalties		152,822	53,944		98,878	183.3 %		1,138,059		870,648		267,411	30.7 %		
Earnings on Investments		36,142	10,478		25,664	244.9 %		255,024		236,975		18,049	7.6 %		
All Other		(30,735)	852,493		(883,228)	(103.6)%		11,354,259		11,336,179		18,080	0.2 %		
Total Collected	\$	28,979,545	\$ 19,886,027	\$	9,093,518	45.7 %	\$	307,876,216	\$	302,215,695	\$	5,660,521	1.9 %		

Exhibit VI

Maine Revenue Services Taxable Sales by Sector In Thousands of Dollars

	April'21	% Ch.	April'20	% Ch.	April'19	Average Last 3 Mos. Vs. Last Yr. % Change	Moving Total Last 12 Mos. Vs. Prior % Change	YTD Growth CY'21 vs. '20 Thru April % Change
Building Supply	\$366,939.4	50.0%	\$244,657.1	9.7%	\$223,034.7	39.3%	26.2%	36.6%
Food Store	\$196,829.6	7.8%	\$182,671.3	4.4%	\$174,903.7	3.7%	5.1%	4.2%
General Merchandise	\$333,198.4	81.1%	\$183,982.1	-31.2%	\$267,488.3	39.6%	6.9%	34.4%
Other Retail	\$459,978.8	43.3%	\$320,948.4	43.8%	\$223,235.4	43.2%	39.8%	43.2%
Auto/Transportation	\$643,598.9	88.0%	\$342,313.2	-27.0%	\$469,014.1	57.5%	21.1%	46.6%
Restaurant	\$200,998.3	137.6%	\$84,591.6	-58.0%	\$201,304.7	30.8%	-18.2%	16.6%
Lodging	\$65,356.7	564.9%	\$9,829.0	-80.2%	\$49,629.8	112.2%	-25.5%	72.9%
Consumer Sales	\$2,266,900.3	65.6%	\$1,368,992.6	-14.9%	\$1,608,610.9	40.5%	13.4%	34.6%
Business Operating	\$281,308.2	40.6%	\$200,093.3	-3.7%	\$207,820.0	23.7%	11.4%	20.4%
Total	\$2,548,208.5	62.4%	\$1,569,085.9	-13.6%	\$1,816,430.9	38.4%	13.2%	32.8%
Utilities	\$112,892.1	7.9%	\$104,626.4	-4.1%	\$109,044.3	3.5%	-0.6%	-0.3%
Total plus Utilities	\$2,661,100.8	59.0%	\$1,673,712.3	-13.1%	\$1,925,475.1	36.3%	12.5%	30.7%