DEPARTMENT OF ADMINISTRATIVE AND FINANCIAL SERVICES 78 STATE HOUSE STATION AUGUSTA, ME 04333-0078

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MEMORANDUM

TO: Governor Janet T. Mills

Members, Legislative Council

Members, Joint Standing Committee on Appropriations and Financial Affairs

Members, Joint Standing Committee on Taxation

FROM: Commissioner Kirsten LC Figueroa

Department of Administrative and Financial Services

DATE: August 9, 2021

SUBJECT: Revenues – June 2021

June General Fund revenues were over budget by \$124.9 million or 27.9 percent. For the fiscal year, fiscal year 2021 General Fund revenues were over budget by \$349.6 million or 8.4 percent.

Compared to last fiscal year, General Fund revenues were up by 13.9 percent (\$551.2 million). Adjusting for the increase in revenue sharing, General Fund revenues increased by \$572.1 million or 14.4 percent compared to fiscal year 2020.

May taxable sales (June revenue) increased 31.6 percent over last year. Year-over-year (YOY) comparisons are distorted as the COVID-19 pandemic took hold during the second quarter of calendar 2020. For the month, sales and use and service provider taxes, combined, were \$14.6 million over budget. Consumer sales increased by 35.0 percent over May 2020 and 31.1 percent over May 2019. Stimulus programs related to the federal American Rescue Plan (ARP), healthy household balance sheets, and pent up demand for in-person services account for the unprecedented growth compared to 2019. May lodging sales, up 21.3 percent over May 2019, is a strong indicator that the summer tourism season will likely exceed 2019 activity. Restaurant sales increased by 93.2 percent but increased only 3 percent compared to 2019. The auto/transportation sector posted YOY growth of 31.7 percent as demand for automobiles remains extremely strong despite the lack of inventory for both new and used autos. Except for meals and lodging, we expect the YOY and 2019 sales comparisons to moderate as we get further into the second half of calendar 2021.

Individual income tax receipts were over budget in June by \$86.1 million (53.8 percent). Withholding only accounted for \$3.8 million of the monthly surplus, increasing for the fiscal year by 10.5 percent. Refunds were \$33.8 million under budget for the month bringing the total variance for the fiscal year to \$80.2 million. Final payments exceeded budget by \$19.1 million in June resulting in a total positive variance for the fiscal year of \$140.4 million. While it's possible returns filed on extension and amended returns will result in higher than expected refunds and lower than expected final payments later this calendar year, the current size of the combined surplus from these two sources indicates that tax year 2020 was a better year than previously projected. The second estimated payment for tax year 2021 was due June 15th and came in \$12.8 million above forecast (+19.0 percent). The June payment was 28 percent above a year ago. Combined, the first two estimated payments for tax year 2021 are up a robust 21.0 percent compared to a year ago. The remaining monthly variance was from fiduciary revenue being over budget by \$16.6 million. Total June receipts of \$18.6 million for fiduciary is the equivalent of a typical fiscal year's revenue.

Corporate income tax receipts were over budget in June by \$24.3 million. Estimated payments exceeded forecast for the month by \$22.9 million. June 15th was the due date of the second estimated payment for calendar year corporate filers and increased 49.5 percent over last June. Corporate refunds were under budget in June by \$1.5 million. For the fiscal year, corporate income tax receipts were up 31.5 percent.

Sales and Use Tax

Revenue was \$16.4 million over budget for the month (8.8 percent) and was over budget for the fiscal year by \$35.5 million (2.0 percent). Sales tax receipts ended the fiscal year \$248.5 million or 16.0 percent more than fiscal year 2020 collections.

Taxable Sales

Total taxable sales for the month of May (June revenue) were 31.6 percent higher than May 2020 and 28.3 percent higher than May 2019. Note, YOY comparisons are the result of most businesses closing during April and a phased reopening during May 2020 because of the onset of the pandemic. The annual rate of change was 15.3 percent. Building supply sales increased 22.9 percent for the month and were up 26.7 percent for the last 12 months. Sales of taxable items in food stores increased by 7.0 percent for the month and were up 5.2 percent for the year. General merchandise sales (primarily sales of goods sold in large department and discount stores) were up 44.5 percent for the month and up 11.5 percent for the year. Sales by remote sellers and other retail stores such as jewelry, drug, sporting goods, book, antique, pet, photo, toy, and craft stores were up 17.4 percent for the month and up 36.4 percent for the year. Auto/transportation sector sales increased 31.7 percent for the month and increased 24.5 percent for the year. Restaurant sales increased 93.2 percent compared to the same month a year ago and were down 10.3 percent for the last 12 months. Lodging sales increased 485.9 percent compared to last May and were down 12.7 percent for the 12-month period ending in May. Business operating sales (primarily use tax paid by businesses) increased 20.0 percent for the month and were up 13.1 percent for the year.

Service Provider Tax

Revenue was under budget for the month by \$1.8 million. For the fiscal year revenue was \$6.7 million or 11.5 percent under prior fiscal year collections.

Individual Income Tax

Revenue was \$86.1 million or 53.8 percent over budget for the month. Compared to last fiscal year individual income tax receipts were up 12.7 percent (\$233.7 million). Withholding receipts for fiscal year 2021 were up 10.5 percent.

Corporate Income Tax

Revenue was over budget for the month by \$24.3 million. Corporate income tax revenue ended the fiscal year up by \$68.2 million (31.5 percent) compared to fiscal year 2020.

Cigarette and Tobacco Taxes

Cigarette and tobacco products tax revenue was \$7.0 million over budget for the month and \$4.1 million over budget for the fiscal year. At the close of the fiscal year cigarette and tobacco tax revenues were up \$9.4 million (6.9 percent) compared to fiscal year 2020.

<u>Insurance Companies Taxes</u>

The insurance companies' tax was under budget in June by \$2.4 million. For the fiscal year insurance companies' tax was up 2.8 percent compared to last fiscal year.

Estate Tax

The estate tax was \$0.5 million under budget for the month. Estate tax receipts were up 91.7 percent (\$19.3 million) compared to last fiscal year.

Property Tax Relief Programs

Refunds for the Business Equipment Tax Reimbursement (BETR) and Business Equipment Tax Exemption (BETE) programs were very close to budget in June. The property tax relief payments were \$1.5 million over budget for the fiscal year.

Municipal Revenue Sharing

Revenue sharing was over budget in June by \$9.5 million and was over budget for the fiscal year by \$7.8 million. For the fiscal year revenue sharing was \$42.4 million higher than last year (37.3 percent). The increase in revenue sharing from 3.0 percent to 3.75 percent contributes to the increase compared to a year ago as well as the strong performance of sales and income taxes.

Lottery

Lottery revenues were under budget for the month by \$1.9 million or 38.0 percent. Compared to last fiscal year, lottery revenue was \$6.1 million higher (9.4 percent).

Other Taxes and Fees

Other taxes and fees were over budget for the month of June by \$4.0 million. At the close of the fiscal year other taxes and fees were over budget by \$10.3 million.

Highway Fund

Motor fuel excise tax receipts were under budget in June by \$1.7 million (9.6 percent). The Highway Fund, in total, was over budget for the month by \$4.0 million (18.1 percent). For the fiscal year total Highway Fund revenues exceeded budget by \$9.6 million (2.9 percent). The fiscal year positive variance was mostly from motor vehicle registration and fees. Motor fuel excise tax receipts were down 4.2 percent for the fiscal year. Demand for gasoline and special fuels has improved since the initial decline last year but over the last few weeks has been down an average of 4 percent compared to the same period of 2019.

National Economy

On July 19th the Business Cycle Dating Committee of the National Bureau of Economic Research, the recognized arbiter of when recessions begin and end, officially declared that the Pandemic-Induced Recession that began in March 2020 ended in April 2020. Based on that determination the two-month recession is the shortest and steepest U.S. recession on record.

The new economic expansion that began in May 2020 has been robust, aided by historic federal fiscal and monetary stimulus. As a result, U.S. real GDP needed only 6 quarters to recover all its decline, surpassing the fourth quarter 2019 pre-COVID peak during the second quarter of 2021: one of the shortest recoveries on record. Most economic forecasters expect real GDP to not only reach but surpass its pre-COVID forecast sometime in the third quarter of 2021.

Maine Economy

The significant revenue surplus at the close of fiscal year 2021 has resulted in \$223.6 million being deposited into the State's Budget Stabilization Fund (BSF). The BSF is now at a historic high of \$491.9 million, representing 10.9 percent of fiscal year 2021 General Fund revenue. By statute, the maximum amount allowed in the BSF is 18 percent of the previous fiscal year's General Fund revenue. According to the latest Stress-Test Report issued jointly by the Consensus Economic Forecasting Commission and the Revenue Forecasting Committee last fall, a BSF of this size is sufficient to offset over 2 years of revenue shortfalls resulting from a moderate recession. A robust BSF will provide financial stability to Maine state government which will allow it to maintain critical services without tax increases should the economy falter in the coming years.

KF: mja

Attachments

cc:

Jeremy Kennedy Mary Anne Turowski Suzanne Gresser

Chris Nolan

Marc Cyr Amanda Rector

Jim Breece

Jerome Gerard

Jenny Boyden Beth Ashcroft

Undedicated Revenues - General Fund For the Twelfth Month Ended June 30, 2021 For the Fiscal Year Ending June 30, 2021

Comparison to Budget

| | _ | | Mo | | | Fiscal Year to Date | | | | | | | | | | |
|---------------------------------------|--------|--------------|-------------|--------------|----|-------------------------|------------------------|------------|----------|--------|---------------|-------------------------|-------------|------------------------|----|--|
| | Actual | | tual Budget | | (| Variance Over(Under) | Percent Over(Under) | Actual | | Budget | | Variance Over(Under) | | Percent Over(Under) | | otal Budgeted Fiscal Year ding 6/30/2021 |
| Sales and Use Tax | \$ | 203,520,349 | \$ | 187,132,475 | \$ | 16,387,874 | 8.8 % | \$ 1,804,2 | 226,077 | \$ | 1,768,751,007 | \$ | 35,475,070 | 2.0 % | \$ | 1,768,751,007 |
| Service Provider Tax | | 3,308,113 | | 5,076,716 | | (1,768,603) | (34.8)% | 51,3 | 50,442 | | 52,562,000 | | (1,211,558) | (2.3)% | | 52,562,000 |
| Individual Income Tax | | 246,095,325 | | 160,000,006 | | 86,095,319 | 53.8 % | 2,069,7 | 15,243 | | 1,806,896,248 | | 262,818,995 | 14.5 % | | 1,806,896,248 |
| Corporate Income Tax | | 51,802,729 | | 27,500,000 | | 24,302,729 | 88.4 % | 284,3 | 16,774 | | 246,035,003 | | 38,281,771 | 15.6 % | | 246,035,003 |
| Cigarette and Tobacco Tax | | 18,221,838 | | 11,229,609 | | 6,992,229 | 62.3 % | 146,7 | 50,671 | | 142,690,000 | | 4,060,671 | 2.8 % | | 142,690,000 |
| Insurance Companies Tax | | 26,953,028 | | 29,368,755 | | (2,415,727) | (8.2)% | 84,4 | 62,691 | | 84,350,000 | | 112,691 | 0.1 % | | 84,350,000 |
| Estate Tax | | 219,058 | | 750,000 | | (530,942) | (70.8)% | 40,3 | 99,594 | | 40,050,000 | | 349,594 | 0.9 % | | 40,050,000 |
| Fines, Forfeits & Penalties | | 834,929 | | 645,037 | | 189,892 | 29.4 % | 8,7 | 20,806 | | 10,154,186 | | (1,433,380) | (14.1)% | | 10,154,186 |
| Income from Investments | | 1,513,208 | | 1,119,199 | | 394,009 | 35.2 % | 6,7 | 48,690 | | 6,296,062 | | 452,628 | 7.2 % | | 6,296,062 |
| Transfer from Lottery Commission | | 3,117,308 | | 5,031,896 | | (1,914,588) | (38.0)% | 70,6 | 47,717 | | 65,000,000 | | 5,647,717 | 8.7 % | | 65,000,000 |
| Transfers for Tax Relief Programs | | (14,267) | | (12,276) | | (1,991) | (16.2)% | (75,9 | 87,519) | | (74,462,300) | | (1,525,219) | (2.0)% | | (74,462,300) |
| Transfer to Municipal Revenue Sharing | | (21,623,000) | | (12,107,877) | | (9,515,123) | (78.6)% | | 147,730) | | (148,219,686) | | (7,828,044) | (5.3)% | | (148,219,686) |
| Other Taxes and Fees | | 18,096,413 | | 14,067,754 | | 4,028,659 | 28.6 % | | 23,727 | | 147,075,128 | | 10,348,599 | 7.0 % | | 147,075,128 |
| Other Revenues | | 19,922,032 | | 17,286,544 | | 2,635,488 | 15.2 % | 27,8 | 363,962 | | 23,765,184 | | 4,098,778 | 17.2 % | | 23,765,184 |
| Total Collected | \$ | 571,967,064 | \$ | 447,087,838 | \$ | 124,879,226 | 27.9 % | \$ 4,520,5 | 591,145 | \$ | 4,170,942,832 | \$ | 349,648,313 | 8.4 % | \$ | 4,170,942,832 |

Exhibit I

NOTES

- (1) Included in the above is \$21,623,000 for the month and \$156,047,730 year to date, that was set aside for Revenue Sharing with cities and towns.
- (2) Figures reflect estimates of the Maine State Revenue Forecasting Committee approved in May 2021, laws enacted through the end of the 130th Legislature, 1st Regular Session for all laws and any emergency laws.
- (3) The Fiscal Year to Date figures above include adjustments of (\$257,992,054) for Individual Income Tax and (\$46,788,400) for Corporate Income Tax to reflect the reversal of amounts accrued in April and June for which collections were deferred until July 15th in response to the COVID-19 pandemic.
- (4) This report has been prepared from preliminary month end figures and is subject to change.

Undedicated Revenues - General Fund For the Twelfth Month Ended June 30, 2021 and 2020 For the Fiscal Year Ending June 30, 2021 and 2020 Comparison to To Prior Year

| | | | Mo | onth | | Fiscal Year to Date | | | | | | | | |
|---------------------------------------|----------------|----|--------------|------|-------------------------|------------------------|------------------|------------------|-------------------------|------------------------|--|--|--|--|
| | Current Year |] | Prior Year | C | Variance Over(Under) | Percent Over(Under) | Current Year | Prior Year | Variance Over(Under) | Percent Over(Under) | | | | |
| Sales and Use Tax | \$ 203,520,349 | \$ | 125,577,457 | \$ | 77,942,892 | 62.1 % | \$ 1,804,226,077 | \$ 1,555,713,076 | \$ 248,513,001 | 16.0 % | | | | |
| Service Provider Tax | 3,308,113 | 3 | 5,767,426 | | (2,459,312) | (42.6)% | 51,350,442 | 58,012,511 | (6,662,069) | (11.5)% | | | | |
| Individual Income Tax | 246,095,323 | 5 | 180,271,821 | | 65,823,503 | 36.5 % | 2,069,715,243 | 1,835,972,805 | 233,742,438 | 12.7 % | | | | |
| Corporate Income Tax | 51,802,729 |) | 38,107,398 | | 13,695,331 | 35.9 % | 284,316,774 | 216,131,489 | 68,185,285 | 31.5 % | | | | |
| Cigarette and Tobacco Tax | 18,221,83 | 3 | 10,712,328 | | 7,509,510 | 70.1 % | 146,750,671 | 137,331,317 | 9,419,354 | 6.9 % | | | | |
| Insurance Companies Tax | 26,953,023 | 3 | 29,086,222 | | (2,133,194) | (7.3)% | 84,462,691 | 82,145,116 | 2,317,575 | 2.8 % | | | | |
| Estate Tax | 219,05 | 3 | 62,737 | | 156,321 | 249.2 % | 40,399,594 | 21,079,344 | 19,320,250 | 91.7 % | | | | |
| Fines, Forfeits & Penalties | 834,929 |) | 750,775 | | 84,154 | 11.2 % | 8,720,806 | 9,986,146 | (1,265,339) | (12.7)% | | | | |
| Income from Investments | 1,513,20 | 3 | 1,089,691 | | 423,516 | 38.9 % | 6,748,690 | 12,121,418 | (5,372,728) | (44.3)% | | | | |
| Transfer from Lottery Commission | 3,117,30 | 3 | 5,418,085 | | (2,300,777) | (42.5)% | 70,647,717 | 64,589,742 | 6,057,975 | 9.4 % | | | | |
| Transfers for Tax Relief Programs | (14,26) | 7) | (2,238,178) | | 2,223,911 | 99.4 % | (75,987,519) | (74,637,969) | (1,349,550) | (1.8)% | | | | |
| Transfer to Municipal Revenue Sharing | (21,623,000 |)) | (10,733,186) | | (10,889,814) | (101.5)% | (156,047,730) | (113,613,360) | (42,434,370) | (37.3)% | | | | |
| Other Taxes and Fees | 18,096,413 | 3 | 16,136,601 | | 1,959,812 | 12.1 % | 157,423,727 | 139,144,510 | 18,279,217 | 13.1 % | | | | |
| Other Revenues | 19,922,032 | 2 | 17,874,500 | | 2,047,531 | 11.5 % | 27,863,962 | 25,367,559 | 2,496,403 | 9.8 % | | | | |
| Total Collected | \$ 571,967,064 | \$ | 417,883,678 | \$ | 154,083,385 | 36.9 % | \$ 4,520,591,145 | \$ 3,969,343,702 | \$ 551,247,443 | 13.9 % | | | | |

Exhibit II

Undedicated Revenues - General Fund For the Twelfth Month Ended June 30, 2021 For the Fiscal Year Ending June 30, 2021 All Other Comparison to Budget

Month Fiscal Year to Date

Exhibit III

| | _ | | | | | | | | | | | | | | |
|--|----|---------------|-----------------------|-----------------|--------------------|------------------------|-------|-------------------------|----|-------------------------|----|-------------------------|------------------------|----|--|
| | | Actual | Budget | Varia Over(U | | Percent Over(Under) | Ac | ctual | | Budget | C | Variance Over(Under) | Percent Over(Under) | | otal Budgeted Fiscal Year ding 6/30/2021 |
| Detail of Other Taxes & Fees | • | 2.045.165 | 4 400 642 | Ф. | (654.470) | (14.5)0/ | Ф 2 | 270 007 | Φ. | 20.220.022 | Ф. | 150.005 | 0.4.0/ | • | 20 220 022 |
| 0100s All Others | \$ | 3,845,165 \$ | , , | \$ (| (654,478) | (14.5)% 5 | \$ 3 | 39,379,907 | 2 | 39,228,922 | \$ | 150,985 | 0.4 % | 2 | 39,228,922 |
| 0300s Aeronautical Gas Tax 0400s Alcohol Excise Tax | | 20,495 | 16,038 | | 4,457 | 27.8 % | 1 | 248,404 | | 249,194 | | (790) | (0.3)% | | 249,194 |
| * **** | | 1,836,371 | 1,146,657 | | 689,714 | 60.1 % 143.1 % | | 18,460,613 | | 18,412,786 | | 47,827 | 0.3 % 35.0 % | | 18,412,786 |
| 0700s Corporation Taxes 0800s Public Utilities | | 3,561,280 | 1,465,168 | 2 | ,096,112 | 143.1 % | | 15,039,682 | | 11,138,649 6,500,000 | | 3,901,033 | 35.0 % | | 11,138,649 |
| | | 2,437,650 | (75,047) 2,228,549 | | 75,047 209,101 | 9.4 % | | 6,724,254 27,220,420 | | 26,957,740 | | 224,254 262,680 | 3.5 % 1.0 % | | 6,500,000 26,957,740 |
| 1000s Banking Taxes | | | | | | 32.3 % | | 8,499,647 | | 7,903,808 | | | 7.5 % | | |
| 1100s Alcoholic Beverages 1200s Amusements Tax | | 785,601 | 593,588 9,163 | | 192,013 (9,163) | (100.0)% | | 3,000 | | 7,903,808 | | 595,839 (27,500) | (90.2)% | | 7,903,808 30,500 |
| 1300s Harness Racing Pari-mutuel | | 943,524 | 548.033 | | 395,491 | , , | | 7,258,461 | | 6,744,803 | | 513,658 | 7.6 % | | 6,744,803 |
| 1400s Harness Racing Pari-mutuel 1400s Business Taxes | | 1,338,265 | 1,347,655 | | (9,390) | 72.2 % (0.7)% | | 10,335,202 | | 9,388,092 | | 947,110 | 10.1 % | | 9,388,092 |
| 1500s Motor Vehicle Licenses | | 678,505 | 273,306 | | 405,199 | 148.3 % | | 4.718.383 | | 3,870,450 | | 847,933 | 21.9 % | | 3,870,450 |
| 1700s Inland Fisheries & Wildlife | | 2,591,875 | 1,981,200 | | 610,675 | 30.8 % | | 18,853,956 | | 15.986.716 | | 2,867,240 | 17.9 % | | 15,986,716 |
| 1900s Other Licenses | | 57,683 | 33,801 | | 23,882 | 70.7 % | 1 | 681,798 | | 663,468 | | 18,330 | 2.8 % | | 663,468 |
| 1700s Other Licenses | | 37,003 | 33,601 | | 23,002 | 70.7 70 | | 001,790 | | 005,400 | | 10,550 | 2.0 /0 | | 005,408 |
| Total Other Taxes & Fees | \$ | 18,096,413 \$ | 14,067,754 | \$ 4 | ,028,659 | 28.6 % | \$ 15 | 57,423,727 | \$ | 147,075,128 | \$ | 10,348,599 | 7.0 % | \$ | 147,075,128 |
| Detail of Other Revenues | _ | · · | | | | | | | : | | | 7. | | | |
| 2200s Federal Revenues | \$ | 28,582 \$ | 11,250 | \$ | 17,332 | 154.1 % 5 | \$ | 102,988 | \$ | 135,000 | \$ | (32,012) | (23.7)% | \$ | 135,000 |
| 2300s County Revenues | | - | - | - | - | - % | | - | | - | | - | - % | | - |
| 2400s Revenues from Cities and Towns | | 102,159 | 110,441 | | (8,282) | (7.5)% | | 318,182 | | 277,996 | | 40,186 | 14.5 % | | 277,996 |
| 2500s Revenues from Private Sources | | 201,970 | 50,488 | | 151,482 | 300.0 % | | 2,239,382 | | 2,174,637 | | 64,745 | 3.0 % | | 2,174,637 |
| 2600s Current Service Charges | | 3,052,415 | 2,630,811 | | 421,604 | 16.0 % | 2 | 24,965,041 | | 22,814,115 | | 2,150,926 | 9.4 % | | 22,814,115 |
| 2700s Transfers from (to) Other Funds | | 16,535,018 | 14,441,007 | 2 | ,094,011 | 14.5 % | | 98,515 | | (1,779,387) | | 1,877,902 | 105.5 % | | (1,779,387) |
| 2800s Sales of Property & Equipment | | 1,887 | 42,547 | | (40,660) | (95.6)% | | 139,855 | | 142,823 | | (2,968) | (2.1)% | | 142,823 |
| Total Other Revenues | \$ | 19,922,032 \$ | 17,286,544 | \$ 2 | ,635,488 | 15.2 % | \$ 2 | 27,863,962 | \$ | 23,765,184 | \$ | 4,098,778 | 17.2 % | \$ | 23,765,184 |
| | = | · · | | -S | | : | | | | | _ | | | | |

Undedicated Revenues - General Fund
For the Twelfth Month Ended June 30, 2021 and 2020
For the Fiscal Year Ending June 30, 2021 and 2020
All Other Comparison to To Prior Year

| | Month | | | | | | | | Fiscal Year to Date | | | | | | | | |
|--|-------|--|----|--|----|---|---|----|--|----|---|----|--|---|--|--|--|
| | | Current Year | | Prior Year | | Variance Over(Under) | Percent Over(Under) | | Current Year | | Prior Year | O | Variance Over(Under) | Percent Over(Under) | | | |
| Detail of Other Taxes & Fees 0100s All Others 0300s Aeronautical Gas Tax 0400s Alcohol Excise Tax 0700s Corporation Taxes 0800s Public Utilities 1000s Banking Taxes 1100s Alcoholic Beverages 1200s Amusements Tax 1300s Harness Racing Pari-mutuel 1400s Business Taxes 1500s Motor Vehicle Licenses 1700s Inland Fisheries & Wildlife | \$ | 3,845,165 20,495 1,836,371 3,561,280 - 2,437,650 785,601 - 943,524 1,338,265 678,505 | \$ | 3,113,844 18,349 1,644,752 3,643,235 - 3,269,600 323,470 1,000 2,023 1,677,393 691,025 | \$ | 731,321 2,146 191,619 (81,956) - (831,950) 462,131 (1,000) 941,501 (339,128) (12,520) | 23.5 % 11.7 % 11.7 % (2.2)% - % (25.4)% 142.9 % (100.0)% 46,534.1 % (20.2)% (1.8)% 52.4 % | \$ | 39,379,907 248,404 18,460,613 15,039,682 6,724,254 27,220,420 8,499,647 3,000 7,258,461 10,335,202 4,718,383 | \$ | 31,687,096 261,883 17,877,979 11,777,263 6,418,268 27,952,210 7,256,037 8,000 6,544,936 7,978,397 4,159,919 | \$ | 7,692,811 (13,479) 582,634 3,262,419 305,987 (731,790) 1,243,610 (5,000) 713,525 2,356,805 558,464 | 24.3 % (5.1)% 3.3 % 27.7 % 4.8 % (2.6)% 17.1 % (62.5)% 10.9 % 29.5 % 13.4 % | | | |
| 1900s Other Licenses | | 2,591,875 57,683 | | 1,700,780 51,129 | | 891,095 6,554 | 12.8 % | | 18,853,956 681,798 | | 16,508,826 713,697 | | 2,345,129 (31,899) | (4.5)% | | | |
| Total Other Taxes & Fees | \$ | 18,096,413 | \$ | 16,136,601 | \$ | 1,959,812 | 12.1 % | \$ | 157,423,727 | \$ | 139,144,510 | \$ | 18,279,217 | 13.1 % | | | |
| Detail of Other Revenues 2200s Federal Revenues 2300s County Revenues 2400s Revenues from Cities and Towns 2500s Revenues from Private Sources 2600s Current Service Charges 2700s Transfers from (to) Other Funds 2800s Sales of Property & Equipment | \$ | 28,582 - 102,159 201,970 3,052,415 16,535,018 1,887 | \$ | - 125,460 284,235 5,927,726 11,536,860 220 | \$ | 28,582 - (23,301) (82,265) (2,875,311) 4,998,159 1,667 | - % (18.6)% (28.9)% (48.5)% 43.3 % 757.9 % | \$ | 102,988 - 318,182 2,239,382 24,965,041 98,515 139,855 | \$ | 75,909 - 269,985 1,890,831 29,192,130 (6,159,846) 98,549 | \$ | 27,078 - 48,197 348,551 (4,227,090) 6,258,361 41,306 | 35.7 % - % 17.9 % 18.4 % (14.5)% 101.6 % 41.9 % | | | |
| Total Other Revenues | \$ | 19,922,032 | \$ | 17,874,500 | \$ | 2,047,531 | 11.5 % | \$ | 27,863,962 | \$ | 25,367,559 | \$ | 2,496,403 | 9.8 % | | | |
| | _ | | | | | | | = | | | | | | | | | |

Exhibit IV

Undedicated Revenues - Highway Fund For the Twelfth Month Ended June 30, 2021 For the Fiscal Year Ending June 30, 2021 Comparison to Budget

Fiscal Year to Date

Exhibit V

| Comparison to Budget | | | | Мо | onth | | | Fiscal Year to Date | | | | | | | | |
|-----------------------------------|---------------|------------|----|------------|--|-------------|-----------|---------------------|-------------|----|-------------|----|------------------------|------------------------|----|--|
| | Actual Budget | | | | Variance Percent Over(Under) Over(Under | | | Actual | | | Budget | | Variance ver(Under) | Percent Over(Under) | 1 | tal Budgeted Fiscal Year ing 6/30/2021 |
| Fuel Taxes | \$ | 16,458,922 | \$ | 18,205,566 | \$ | (1,746,644) | (9.6)% | \$ | 209,670,726 | \$ | 211,284,768 | \$ | (1,614,042) | (0.8)% | \$ | 211,284,768 |
| Motor Vehicle Registration & Fees | | 7,067,116 | | 3,265,893 | | 3,801,223 | 116.4 % | | 105,319,873 | | 96,250,021 | | 9,069,852 | 9.4 % | | 96,250,021 |
| Motor Vehicle Inspection Fees | | 871,323 | | 375,204 | | 496,119 | 132.2 % | | 3,098,522 | | 2,753,228 | | 345,294 | 12.5 % | | 2,753,228 |
| Miscellaneous Taxes & Fees | | 191,938 | | 54,341 | | 137,597 | 253.2 % | | 1,629,051 | | 1,367,454 | | 261,597 | 19.1 % | | 1,367,454 |
| Fines, Forfeits & Penalties | | 110,864 | | 16,771 | | 94,093 | 561.0 % | | 1,248,923 | | 426,101 | | 822,822 | 193.1 % | | 426,101 |
| Earnings on Investments | | 50,390 | | (985) | | 51,375 | 5,215.8 % | | 305,414 | | 261,450 | | 43,964 | 16.8 % | | 261,450 |
| All Other | | 1,376,119 | | 203,334 | | 1,172,785 | 576.8 % | | 12,730,378 | | 12,100,331 | | 630,047 | 5.2 % | | 12,100,331 |
| Total Collected | \$ | 26,126,672 | \$ | 22,120,124 | \$ | 4,006,548 | 18.1 % | \$ | 334,002,888 | \$ | 324,443,353 | \$ | 9,559,535 | 2.9 % | \$ | 324,443,353 |

Undedicated Revenues - Highway Fund For the Twelfth Month Ended June 30, 2021 and 2020 For the Fiscal Year Ending June 30, 2021 and 2020 Comparison to To Prior Year

Month Fiscal Year to Date Variance Percent Variance Percent Over(Under) Current Year Prior Year Over(Under) Over(Under) Current Year Prior Year Over(Under) Fuel Taxes 16,458,922 15,626,960 831,962 5.3 % 209,670,726 218,970,635 (9,299,909) (4.2)% Motor Vehicle Registration & Fees 7,067,116 8,099,111 (1,031,995) (12.7)% 105,319,873 90,648,098 14,671,775 16.2 % Motor Vehicle Inspection Fees 871,323 344,263 527,061 153.1 % 3,098,522 3,120,970 (22,448) (0.7)% Miscellaneous Taxes & Fees 191,938 178,386 13,552 7.6 % 1,629,051 1,280,909 348,142 27.2 % Fines, Forfeits & Penalties 110,864 29,087 81,777 281.1 % 1,248,923 899,735 349,187 38.8 % Earnings on Investments 50,390 20,815 29,575 142.1 % 305,414 257,790 47,624 18.5 % All Other 1,376,119 662,254 713,865 107.8 % 12,730,378 11,998,433 731,945 6.1 % 334,002,888 \$ 327,176,570 \$ 6,826,317 2.1 % Total Collected 26,126,672 \$ 24,960,876 \$ 1,165,796

Exhibit VI

Maine Revenue Services Taxable Sales by Sector In Thousands of Dollars

| | May'21 | % Ch. | May'20 | % Ch. | May'19 | % Change May'21 vs. '19 | Average Last 3 Mos. Vs. Last Yr. % Change | Moving Total Last 12 Mos. Vs. Prior % Change | YTD Growth CY'21 vs. '20 Thru May % Change |
|---------------------------|---------------|--------|---------------|--------|---------------|----------------------------|--|---|---|
| Building Supply | \$405,343.3 | 22.9% | \$329,854.1 | 16.1% | \$284,042.0 | 42.7% | 35.9% | 26.7% | 32.7% |
| Food Store | \$225,078.9 | 7.0% | \$210,308.5 | 6.0% | \$198,378.0 | 13.5% | 5.2% | 5.2% | 4.9% |
| General Merchandise | \$358,416.0 | 44.5% | \$247,975.0 | -17.7% | \$301,163.3 | 19.0% | 54.2% | 11.5% | 36.5% |
| Other Retail | \$485,128.6 | 17.4% | \$413,125.2 | 58.0% | \$261,502.3 | 85.5% | 35.9% | 36.4% | 36.6% |
| Auto/Transportation | \$645,989.6 | 31.7% | \$490,680.4 | -4.2% | \$512,084.9 | 26.1% | 60.9% | 24.5% | 42.9% |
| Restaurant | \$258,251.5 | 93.2% | \$133,703.2 | -46.7% | \$250,758.0 | 3.0% | 81.4% | -10.3% | 30.4% |
| Lodging | \$108,758.4 | 485.9% | \$18,561.7 | -79.3% | \$89,676.8 | 21.3% | 346.1% | -12.7% | 128.2% |
| Consumer Sales | \$2,486,966.5 | 34.9% | \$1,844,208.1 | -2.8% | \$1,897,605.5 | 31.1% | 47.7% | 16.5% | 34.7% |
| Business Operating | \$271,310.8 | 20.0% | \$226,063.6 | 1.5% | \$222,615.4 | 21.9% | 26.9% | 13.1% | 20.5% |
| Total | \$2,758,277.3 | 33.2% | \$2,070,271.6 | -2.4% | \$2,120,220.8 | 30.1% | 45.2% | 16.2% | 33.0% |
| Utilities | \$96,573.7 | -2.7% | \$99,281.8 | -5.6% | \$105,134.5 | -8.1% | 2.5% | -0.4% | -0.7% |
| Total plus Utilities | \$2,854,851.0 | 31.6% | \$2,169,553.5 | -2.5% | \$2,225,355.3 | 28.3% | 42.8% | 15.3% | 31.0% |