DEPARTMENT OF ADMINISTRATIVE AND FINANCIAL SERVICES 78 STATE HOUSE STATION AUGUSTA, ME 04333-0078

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MEMORANDUM

TO:	Governor Janet T. Mills									
	Members, Legislative Council Members, Joint Standing Committee on Appropriations and Financial Affairs									
	Members, Joint Standing Committee on Taxation									
FROM:	Commissioner Kirsten LC Figueroa Department of Administrative and Financial Services									
DATE:	August 24, 2021									
SUBJECT:	Revenues – July 2021									

July General Fund revenues were over budget by \$32.7 million or 9.8 percent. Compared to last fiscal year, fiscal year 2022 General Fund revenues were up by 43.2 percent (\$110.3 million). Adjusting for the increase in revenue sharing from 3.75 percent to 4.5 percent the year-over-year (YOY) growth was 44.7 percent. Note, revenue accrued into fiscal year 2020 because of the delay in income tax payments from April and June 2020 until July 2020 was reversed last July thereby reducing net General Fund revenue in the first month of fiscal year 2021.

June taxable sales (July revenue) increased 24.5 percent over last year, 15.6 percent excluding restaurant and lodging sales. For the month, sales and use and service provider taxes, combined, were \$30.9 million over budget. Consumer sales increased by 26.8 percent over June 2020 and 31.4 percent over June 2019. Stimulus programs related to the federal American Rescue Plan (ARP), healthy household balance sheets, and pent up demand for in-person services account for the unprecedented growth compared to 2019. June lodging sales, up 28.0 percent over June 2019, provides further evidence that the summer tourism season will exceed 2019 activity. Restaurant sales increased by 75.7 percent YOY and increased 8.8 percent compared to 2019. The auto/transportation sector posted YOY growth of 12.9 percent as demand for automobiles remains strong despite the lack of inventory for both new and used autos. Rising prices for new and used automobiles is likely affecting the growth in tax revenue from the auto/transportation sector. Except for meals and lodging, we continue to expect the YOY and 2019 sales comparisons to moderate as we get further into the second half of calendar year 2021.

Individual income tax receipts were under budget in July by \$4.1 million (2.8 percent). Most of the negative variance was from refunds exceeding budget by \$11.6 million. Final and estimated payments and withholding all exceeded budget by a combined \$12 million. The next big month for individual income tax is September when the third estimated payment of the tax year is due.

Corporate income tax receipts were \$14.0 million over budget in July, 77 percent higher than last July. Estimated payments were \$11.1 million over budget and final payments by \$3.7 million. Like individual income tax, the next big month for corporate is September when the third estimated payment for calendar year filers is due.

Sales and Use Taxes

Revenue was \$30.9 million over budget for the month (18.1 percent). Fiscal year 2022 revenue was \$50.3 million or 33.2 percent more than fiscal year 2021 collections.

Taxable Sales

Total taxable sales for the month of June (July revenue) were 24.5 percent higher than June 2020. The annual rate of change was 17.3 percent. Building supply sales increased 16.0 percent for the month and were up 25.7 percent for the last 12 months. Sales of taxable items in food stores were up 11.2 percent for the month and up 5.9 percent for the year. General merchandise sales (primarily sales of goods sold in large department and discount stores) were up 21.9 percent for the month and 13.9 percent for the year. Sales in other retail stores such as jewelry, drug, sporting goods, book, antique, pet, photo, toy, and craft stores were up 20.4 percent for the month and up 34.2 percent for the year. Auto/transportation sector sales increased 12.9 percent for the month and increased 24.0 percent for the year. Lodging sales were up 229.9 percent for the month and 8.0 percent for the year. Business operating sales (primarily use tax paid by businesses) increased 15.9 percent for the month and were up 13.9 percent for the year.

Service Provider Tax

Revenue was essentially on budget for the month, coming in over budget by \$58,952 (1.4 percent). Revenue was 0.6 million or 11.8 percent under prior fiscal year collections.

Individual Income Tax

Revenue was \$4.1 million or 2.8 percent under budget for the month. Compared to last fiscal year individual income tax receipts were up 60.0 percent (\$53.2 million). Withholding payments were up 3.9 percent for the month and have increased 9.8 percent through the first seven months of calendar year 2021.

Corporate Income Tax

Revenue was over budget for the month by \$14.0 million or 225.7 percent. Compared to last fiscal year corporate income tax revenue was \$8.8 million higher or 76.9 percent.

Cigarette and Tobacco Taxes

Cigarette and tobacco products tax revenue was \$2.3 million over budget for the month and fiscal year. Compared to last July, cigarette and tobacco tax revenue was up 5.0 percent.

Insurance Companies Taxes

The Insurance Companies Tax was over budget for the month by \$1.1 million and was \$1.1 million more than the first month of last fiscal year.

Estate Tax

The estate tax was \$1.5 million under budget for the month or -108.2 percent. Estate tax receipts were \$0.6 million less than last fiscal year.

Property Tax Relief Programs

The Business Equipment Tax Reimbursement (BETR) and Business Equipment Tax Exemption (BETE) programs were under budget in July by \$0.6 million. The variance in July is associated with BETE reimbursements that were delayed until fiscal year 2022. BETR applications for property taxes paid during CY20 began August 1st.

Municipal Revenue Sharing

Revenue sharing was over budget in July by \$8.5 million. For the fiscal year revenue sharing was \$9.6 million higher than last year. The increase in revenue sharing from 3.75 percent to 4.5 percent contribute to the increase compared to a year ago.

Lottery

Lottery revenues were over budget for the month by \$2.4 million or 51.8 percent. Compared to last July, lottery revenue was \$1.7 million higher or 31.8 percent.

Other Taxes and Fees

Other taxes and fees were over budget for the month of July by \$0.85 million. Revenues were \$7.8 million higher than a year ago.

Highway Fund

Motor fuel excise tax receipts were over budget in July by \$0.2 million (1.1 percent). The Highway Fund, in total, was over budget for the month by \$0.8 million (2.7 percent). Motor fuel excise tax receipts were up 13.3 percent compared to fiscal year 2021 but remain down 3.8 percent compared to 2019.

National Economy

The July retail sales report from the Census Bureau shows consumer spending on goods, while still solid on a year-over-year basis, is slowing. Economists attribute the slowdown to the shifting of household spending from goods to services, the continued supply-side issues affecting new and used automobile sales, and the growing concerns about the Delta variant of COVID-19. Later this month the Bureau of Economic Analysis will release July figures on personal consumption expenditures that will provide more information on the changing split between consumer spending on goods and services.

Maine Economy

Most of the states reporting July revenues are experiencing positive variances like Maine and of similar percentages. While some of the stimulus enacted as part of the American Rescue Plan has ended or near ending, other parts such as the advance Child Tax Credit payments are in the early stage of implementation. These payments along with the historic level of savings should provide sufficient resources for households to continue spending at recent levels through the remainder of the calendar year.

KF: mja

Attachments

cc: Jeremy Kennedy Mary Anne Turowski Suzanne Gresser Chris Nolan Marc Cyr Amanda Rector Jim Breece Jerome Gerard Jenny Boyden Beth Ashcroft

Undedicated Revenues - General Fund For the First Month Ended July 31, 2021 For the Fiscal Year Ending June 30, 2022 Comparison to Budget

Comparison to Dauget		Mo	onth						
	Actual	Budget	Variance Over(Under)	Percent Over(Under)	Actual	Budget	Variance Over(Under)	Percent Over(Under)	Total Budgeted Fiscal Year Ending 6/30/2022
Sales and Use Tax	\$ 201,661,644	\$ 170,719,541	\$ 30,942,103	18.1 %	\$ 201,661,644 \$	170,719,541	\$ 30,942,103	18.1 %	\$ 1,803,252,245
Service Provider Tax	4,247,513	4,188,561	58,952	1.4 %	4,247,513	4,188,561	58,952	1.4 %	51,000,000
Individual Income Tax	141,850,122	146,000,000	(4,149,878)	(2.8)%	141,850,122	146,000,000	(4,149,878)	(2.8)%	1,888,055,000
Corporate Income Tax	20,190,410	6,200,000	13,990,410	225.7 %	20,190,410	6,200,000	13,990,410	225.7 %	217,233,737
Cigarette and Tobacco Tax	13,405,854	11,074,030	2,331,824	21.1 %	13,405,854	11,074,030	2,331,824	21.1 %	150,427,000
Insurance Companies Tax	1,572,506	464,633	1,107,873	238.4 %	1,572,506	464,633	1,107,873	238.4 %	88,250,000
Estate Tax	(114,532)	1,390,408	(1,504,940)	(108.2)%	(114,532)	1,390,408	(1,504,940)	(108.2)%	25,850,000
Fines, Forfeits & Penalties	379,001	1,252,038	(873,037)	(69.7)%	379,001	1,252,038	(873,037)	(69.7)%	12,430,166
Income from Investments	-	-	-	- %	-	-	-	- %	2,937,863
Transfer from Lottery Commission	6,947,748	4,576,742	2,371,006	51.8 %	6,947,748	4,576,742	2,371,006	51.8 %	60,000,000
Transfers for Tax Relief Programs	(599,683)	35,000	(634,683)	(1,813.4)%	(599,683)	35,000	(634,683)	(1,813.4)%	(76,150,000)
Transfer to Municipal Revenue Sharing	(22,712,693)	(14,251,125)	(8,461,568)	(59.4)%	(22,712,693)	(14,251,125)	(8,461,568)	(59.4)%	(152,426,851)
Other Taxes and Fees	7,404,304	10,762,837	(3,358,533)	(31.2)%	7,404,304	10,762,837	(3,358,533)	(31.2)%	146,321,187
Other Revenues	(8,801,939)	(9,655,823)	853,884	8.8 %	(8,801,939)	(9,655,823)	853,884	8.8 %	31,244,529
Total Collected	\$ 365,430,256	\$ 332,756,842	\$ 32,673,414	9.8 %	\$ 365,430,256 \$	332,756,842	\$ 32,673,414	9.8 %	\$ 4,248,424,876

NOTES:

(1) Included in the above is \$22,712,693 for the month and \$22,712,693 year to date, that was set aside for Revenue Sharing with cities and towns.

(2) Figures reflect estimates of the Maine State Revenue Forecasting Committee approved in May 2021, laws enacted through the end of the 130th Legislature, 1st Special Session for all laws and any emergency laws. (3) This report has been prepared from preliminary month end figures and is subject to change.

Undedicated Revenues - General Fund For the First Month Ended July 31, 2021 and 2020 For the Fiscal Year Ending June 30, 2022 and 2021 Comparison to To Prior Year

		Mo	onth	Fiscal Year to Date							
	Current Year	Prior Year	Variance Over(Under)	Percent Over(Under)	Current Year	Prior Year	Variance Over(Under)	Percent Over(Under)			
Sales and Use Tax	\$ 201,661,644	\$ 151,365,669	\$ 50,295,975	33.2 %	\$ 201,661,644	\$ 151,365,669	\$ 50,295,975	33.2 %			
Service Provider Tax	4,247,513	4,813,073	(565,560)	(11.8)%	4,247,513	4,813,073	(565,560)	(11.8)%			
Individual Income Tax	141,850,122	88,651,008	53,199,114	60.0 %	141,850,122	88,651,008	53,199,114	60.0 %			
Corporate Income Tax	20,190,410	11,414,575	8,775,835	76.9 %	20,190,410	11,414,575	8,775,835	76.9 %			
Cigarette and Tobacco Tax	13,405,854	12,772,426	633,428	5.0 %	13,405,854	12,772,426	633,428	5.0 %			
Insurance Companies Tax	1,572,506	497,048	1,075,459	216.4 %	1,572,506	497,048	1,075,459	216.4 %			
Estate Tax	(114,532)	469,225	(583,757)	(124.4)%	(114,532)	469,225	(583,757)	(124.4)%			
Fines, Forfeits & Penalties	379,001	899,334	(520,333)	(57.9)%	379,001	899,334	(520,333)	(57.9)%			
Income from Investments	-	-	-	- %	-	-	-	- %			
Transfer from Lottery Commission	6,947,748	5,271,349	1,676,398	31.8 %	6,947,748	5,271,349	1,676,398	31.8 %			
Transfers for Tax Relief Programs	(599,683)	201	(599,884)	(298,583.2)%	(599,683)	201	(599,884)	(298,583.2)%			
Transfer to Municipal Revenue Sharing	(22,712,693)	(13,114,654)	(9,598,039)	(73.2)%	(22,712,693)	(13,114,654)	(9,598,039)	(73.2)%			
Other Taxes and Fees	7,404,304	8,730,107	(1,325,803)	(15.2)%	7,404,304	8,730,107	(1,325,803)	(15.2)%			
Other Revenues	(8,801,939)	(16,633,524)	7,831,585	47.1 %	(8,801,939)	(16,633,524)	7,831,585	47.1 %			
Total Collected	\$ 365,430,256	\$ 255,135,839	\$ 110,294,417	43.2 %	\$ 365,430,256	\$ 255,135,839	\$ 110,294,417	43.2 %			

Undedicated Revenues - General Fund For the First Month Ended July 31, 2021 For the Fiscal Year Ending June 30, 2022 All Other Comparison to Budget

i o			Mo	onth				Fiscal Year to Date							
		Actual	Budget	C	Variance Over(Under)	Percent Over(Under)		Actual		Budget	C	Variance ver(Under)	Percent Over(Under)	I	tal Budgeted Fiscal Year ing 6/30/2022
Detail of Other Taxes & Fees 0100s All Others	\$	270,837	\$ 156,819	\$	114,018	72.7 %	\$	270,837	\$	156,819	\$	114,018	72.7 %	\$	40,433,718
0300s Aeronautical Gas Tax		23,518	23,273		245	1.1 %		23,518		23,273		245	1.1 %		268,261
0400s Alcohol Excise Tax		586,668	1,880,983		(1,294,315)	(68.8)%		586,668		1,880,983		(1,294,315)	(68.8)%		18,412,786
0700s Corporation Taxes 0800s Public Utilities		747,914	1,673,808		(925,894)	(55.3)%		747,914		1,673,808		(925,894)	(55.3)%		10,438,649 6,200,000
1000s Banking Taxes		2,140,130	2,198,914		(58,784)	(2.7)%		2,140,130		2,198,914		(58,784)	- /8		26,916,990
1100s Alcoholic Beverages		577,152	542,450		34,702	6.4 %		577,152		542,450		34,702	6.4 %		7,581,038
1200s Amusements Tax		154,552	10,000		144,552	1,445.5 %		154,552		10,000		144,552	1,445.5 %		110,000
1300s Harness Racing Pari-mutuel		881,329	643,516		237,813	37.0 %		881,329		643,516		237,813	37.0 %		7,157,794
1400s Business Taxes		531,090	957,425		(426,335)	(44.5)%		531,090		957,425		(426,335)	(44.5)%		7,690,419
1500s Motor Vehicle Licenses		511,800	726,644		(214,844)	(29.6)%		511,800		726,644		(214,844)	(29.6)%		4,456,202
1700s Inland Fisheries & Wildlife 1900s Other Licenses		918,471 60,842	1,919,868 29,137		(1,001,397) 31,705	(52.2)% 108.8 %		918,471 60,842		1,919,868 29,137		(1,001,397) 31,705	(52.2)% 108.8 %		15,986,716 668,614
Total Other Taxes & Fees	\$	7,404,304	\$ 10,762,837	\$	(3,358,533)	(31.2)%	\$	7,404,304	\$	10,762,837	\$	(3,358,533)	(31.2)%	\$	146,321,187
Detail of Other Revenues	—						—								
2200s Federal Revenues 2300s County Revenues	\$	-	\$ 11,249	\$	(11,249)	(100.0)%	\$	-	\$	11,249	\$	(11,249)	(100.0)%	\$	135,000
2400s Revenues from Cities and Towns		98,433	97,599		834	0.9 %		98,433		97,599		834	0.9 %		277,996
2500s Revenues from Private Sources		267,968	485,079		(217,111)	(44.8)%		267,968		485,079		(217,111)	(44.8)%		2,149,637
2600s Current Service Charges		2,404,559	2,038,755		365,804	17.9 %		2,404,559		2,038,755		365,804	17.9 %		26,430,165
2700s Transfers from (to) Other Funds 2800s Sales of Property & Equipment		(11,608,757) 35,858	(12,290,743) 2,238		681,986 33,620	5.5 % 1,502.2 %		(11,608,757) 35,858		(12,290,743) 2,238		681,986 33,620	5.5 % 1,502.2 %		2,134,171 117,560
Total Other Revenues	\$	(8,801,939)	\$ (9,655,823)	\$	853,884	8.8 %	\$	(8,801,939)	\$	(9,655,823)	\$	853,884	8.8 %	\$	31,244,529

Undedicated Revenues - General Fund For the First Month Ended July 31, 2021 and 2020 For the Fiscal Year Ending June 30, 2022 and 2021 All Other Comparison to To Prior Year

				Mo	onth			Fiscal Year to Date						
		Current Year		Prior Year		Variance Over(Under)	Percent Over(Under)	Current Year		Prior Year		Variance Over(Under)		Percent Over(Under)
Detail of Other Taxes & Fees	¢	270 027	¢	17.212	¢	252 525	1 464 4 9/	¢	270 027	¢	17.212	¢	252.525	1 464 4 0/
0100s All Others 0300s Aeronautical Gas Tax	\$	270,837 23,518	\$	17,312 21,200	\$	253,525 2,318	1,464.4 % 10.9 %	\$	270,837 23,518	\$	17,312 21,200	\$	253,525 2,318	1,464.4 % 10.9 %
0400s Alcohol Excise Tax														
		586,668 747,914		298,398 2,022,248		288,270 (1,274,334)	96.6 % (63.0)%		586,668 747,914		298,398 2,022,248		288,270 (1,274,334)	96.6 % (63.0)%
0700s Corporation Taxes 0800s Public Utilities		/4/,914		2,022,248		(1,274,554)	- %		/4/,914		2,022,246		(1,2/4,334)	- %
1000s Banking Taxes		2,140,130		2,004,600		135,530	- %		2,140,130		2,004,600		135,530	- %
1100s Alcoholic Beverages		577,152		352,565		224,587	63.7 %		577,152		352,565		224,587	63.7 %
1200s Amusements Tax		154,552		-		154,552	- %		154,552		-		154,552	- %
1300s Harness Racing Pari-mutuel		881,329		228,206		653,123	286.2 %		881,329		228,206		653,123	286.2 %
1400s Business Taxes		531,090		1,708,314		(1,177,224)	(68.9)%		531,090		1,708,314		(1,177,224)	(68.9)%
1500s Motor Vehicle Licenses		511,800		616,976		(105,176)	(17.0)%		511,800		616,976		(105,176)	(17.0)%
1700s Inland Fisheries & Wildlife		918,471		1,421,717		(503,247)	(35.4)%		918,471		1,421,717		(503,247)	(35.4)%
1900s Other Licenses		60,842		38,570		22,272	57.7 %		60,842		38,570		22,272	57.7 %
Total Other Taxes & Fees	\$	7,404,304	\$	8,730,107	\$	(1,325,803)	(15.2)%	\$	7,404,304	\$	8,730,107	\$	(1,325,803)	(15.2)%
Detail of Other Revenues								=						
2200s Federal Revenues	\$	-	\$	-	\$	-	- %	\$	-	\$	-	\$	-	- %
2300s County Revenues		-		-		-	- %		-		-		-	- %
2400s Revenues from Cities and Towns		98,433		92,727		5,706	6.2 %		98,433		92,727		5,706	6.2 %
2500s Revenues from Private Sources		267,968		452,914		(184,947)	(40.8)%		267,968		452,914		(184,947)	(40.8)%
2600s Current Service Charges		2,404,559		2,075,274		329,285	15.9 %		2,404,559		2,075,274		329,285	15.9 %
2700s Transfers from (to) Other Funds		(11,608,757)		(19,264,191)		7,655,433	39.7 %		(11,608,757)		(19,264,191)		7,655,433	39.7 %
2800s Sales of Property & Equipment		35,858		9,752		26,106	267.7 %		35,858		9,752		26,106	267.7 %
Total Other Revenues	\$	(8,801,939)	\$	(16,633,524)	\$	7,831,585	47.1 %	\$	(8,801,939)	\$	(16,633,524)	\$	7,831,585	47.1 %

Undedicated Revenues - Highway Fund For the First Month Ended July 31, 2021 For the Fiscal Year Ending June 30, 2022 Comparison to Budget

Comparison to Dauger		Me	onth						
	Actual	Budget	Variance Over(Under)	Percent Over(Under)	Actual	Budget	Variance Over(Under)	Percent Over(Under)	Total Budgeted Fiscal Year Ending 6/30/2022
Fuel Taxes Motor Vehicle Registration & Fees Motor Vehicle Inspection Fees Miscellaneous Taxes & Fees Fines, Forfeits & Penalties Earnings on Investments All Other	\$ 19,485,687 10,366,191 344,050 185,394 107,649 - 546,210	\$ 19,275,537 10,154,544 244,313 136,976 50,534 7,240 355,422	\$ 210,150 211,647 99,737 48,418 57,115 (7,240) 190,788	1.1 % 2.1 % 40.8 % 35.3 % 113.0 % (100.0)% 53.7 %	\$ 19,485,687 \$ 10,366,191 344,050 185,394 107,649 - 546,210	5 19,275,537 10,154,544 244,313 136,976 50,534 7,240 355,422	\$ 210,150 211,647 99,737 48,418 57,115 (7,240) 190,788	1.1 % 2.1 % 40.8 % 35.3 % 113.0 % (100.0)% 53.7 %	91,195,146 3,202,500 1,267,454 606,412 86,864
Total Collected	\$ 31,035,180	\$ 30,224,566	\$ 810,614	2.7 %	\$ 31,035,180 \$	30,224,566	\$ 810,614	2.7 %	\$ 330,709,013

Undedicated Revenues - Highway Fund For the First Month Ended July 31, 2021 and 2020 For the Fiscal Year Ending June 30, 2022 and 2021 Comparison to To Prior Year

F			Me	onth			_	Fiscal Year to Date							
	C	Current Year	Prior Year	(Variance Over(Under)	Percent Over(Under)	C	Current Year		Prior Year	C	Variance Over(Under)	Percent Over(Under)		
Fuel Taxes Motor Vehicle Registration & Fees Motor Vehicle Inspection Fees Miscellaneous Taxes & Fees Fines, Forfeits & Penalties Earnings on Investments All Other	\$	19,485,687 10,366,191 344,050 185,394 107,649 - 546,210	\$ 17,204,217 10,786,616 113,487 162,826 41,263 - 444,599	\$	2,281,469 (420,425) 230,563 22,568 66,387 - 101,611	13.3 % (3.9)% 203.2 % 13.9 % 160.9 % 22.9 %	\$	19,485,687 10,366,191 344,050 185,394 107,649 - 546,210	\$	17,204,217 10,786,616 113,487 162,826 41,263 - 444,599	\$	2,281,469 (420,425) 230,563 22,568 66,387 - 101,611	13.3 % (3.9)% 203.2 % 13.9 % 160.9 % 22.9 %		
Total Collected	\$	31,035,180	\$ 28,753,008	\$	2,282,172	7.9 %	\$	31,035,180	\$	28,753,008	\$	2,282,172	7.9 %		

Maine Revenue Services

Taxable Sales by Sector In Thousands of Dollars

	June'21	% Ch.	June'20	% Ch.	June'19	% Change June'21 vs. '19	Average Last 3 Mos. Vs. Last Yr. % Change	Moving Total Last 12 Mos. Vs. Prior % Change	YTD Growth CY'21 vs. '20 Thru June % Change
Building Supply	\$436,467.1	16.0%	\$376,324.9	23.5%	\$304,756.1	43.2%	27.1%	25.7%	28.5%
Food Store	\$270,735.7	11.2%	\$243,477.3	3.8%	\$234,648.7	15.4%	8.9%	5.9%	6.1%
General Merchandise	\$411,031.9	21.9%	\$337,170.9	-3.5%	\$349,524.0	17.6%	43.4%	13.9%	33.2%
Other Retail	\$580,871.0	20.4%	\$482,604.0	41.9%	\$340,079.7	70.8%	25.7%	34.2%	33.1%
Auto/Transportation	\$677,962.1	12.9%	\$600,428.5	14.8%	\$523,242.3	29.6%	37.4%	24.0%	35.9%
Restaurant	\$329,083.9	75.7%	\$187,275.1	-38.1%	\$302,584.6	8.8%	95.1%	-0.9%	39.9%
Lodging	\$191,305.4	229.9%	\$57,994.9	-61.2%	\$149,497.5	28.0%	321.4%	8.0%	157.9%
Consumer Sales	\$2,897,457.1	26.8%	\$2,285,275.6	3.7%	\$2,204,332.9	31.4%	39.3%	18.8%	33.0%
Business Operating	\$326,767.7	15.9%	\$281,919.1	8.1%	\$260,887.1	25.3%	24.3%	13.9%	19.6%
Total	\$3,224,224.8	25.6%	\$2,567,194.7	4.1%	\$2,465,220.0	30.8%	37.6%	18.3%	31.4%
Utilities	\$110,715.3	-1.0%	\$111,856.0	8.1%	\$103,448.9	7.0%	1.4%	-1.1%	-0.8%
Total plus Utilities	\$3,334,940.1	24.5%	\$2,679,050.7	4.3%	\$2,568,668.9	29.8%	35.8%	17.3%	29.6%