# DEPARTMENT OF ADMINISTRATIVE AND FINANCIAL SERVICES 78 STATE HOUSE STATION AUGUSTA, ME 04333-0078

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#### MEMORANDUM

**TO:** Governor Janet T. Mills

Members, Legislative Council

Members, Joint Standing Committee on Appropriations and Financial Affairs

Members, Joint Standing Committee on Taxation

**FROM:** Commissioner Kirsten LC Figueroa

Department of Administrative and Financial Services

**DATE:** November 23, 2021

**SUBJECT:** Revenues – October 2021

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October General Fund revenues are over budget by \$64.2 million or 18.0 percent. For the first third of fiscal year 2022, General Fund revenues are over budget by \$193.3 million or 12.8 percent.

Compared to last October, General Fund revenues are up by 15.1 percent (\$55.3 million). For July – October 2021, adjusting for the increase in revenue sharing, General Fund revenues are \$334.8 million, or 24.1 percent higher compared to July – October 2020.

States that have released October revenue reports are seeing similar year-over-year growth rates both for the month and for the four-month period ending in October.

September taxable sales (October revenue) increased 14.0 percent over last year. Year-over-year (YOY) comparisons remain distorted because of the COVID-19 pandemic, but with the start of the third quarter of calendar year 2021 those distortions will begin to moderate. For the month, sales and use and service provider taxes, combined, were \$22.3 million over budget. Consumer sales increased by 12.8 percent over September 2020 and 28.5 percent over September 2019. Federal stimulus programs via the American Rescue Plan Act (ARPA), healthy household balance sheets, and pent up demand for in-person taxable services account for the unprecedented growth compared to 2019. September lodging sales were up 70.0 percent over last year, and 40.0 percent over September 2019. Restaurant sales increased by 30.2 percent compared to a year ago, and 9.5 percent compared to 2019.

The auto/transportation sector posted YOY growth of 1.9 percent, but sales by auto dealers fell by 2.5 percent as demand has slowed because of the lack of inventory for both new and used autos. While taxable sales growth remains high compared to 2020 and 2019, it is clearly slowing as we go further into the fall.

Individual income tax receipts were over budget in October by \$28.4 million (16.2 percent). Final, estimated, and fiduciary payments were all over budget, contributing a combined \$24.0 million to the monthly positive variance. October final and fiduciary payments reflect the strength of tax year 2020; taxpayers filing on extension were required to file their 2020 returns by October 15<sup>th</sup>. The high level of final and fiduciary payments on those extension returns means that taxpayers had a much better 2020 than they anticipated last spring. Estimated payments are representative of current economic activity and October estimated payments receipts continue to show that 2021 is a very good year as well. Refunds were \$12.1 million under budget which contributed a significant amount to the monthly overage. At this time, we believe a significant amount of the October refund variance is a timing issue that will reverse in November. Withholding was the only source of revenue under budget in October (-\$11.0 million), offsetting a positive variance of the same amount in September. Withholding receipts through the first four months of fiscal year 2022 are up 11.4 percent compared to the same fourmonth period last year and are now \$14.2 million (2.5 percent) over budget fiscal year-to-date.

Corporate income tax receipts were over budget in October by \$15.1 million. Estimated payments exceeded forecast for the month by approximately \$7.4 million and final payments were over budget by \$4.6 million. Like the individual income tax, October 15<sup>th</sup> was the due date for filing on extension for calendar year corporate filers. Corporate refunds were under budget for the month by \$3.1 million. The variance on refunds is likely a timing issue and may resolve itself over the next few months as corporate refund requests are reviewed and paid.

#### Sales and Use Tax

Revenue was \$22.2 million over budget for the month (13.5 percent) and is over budget for the fiscal year by \$92.5 million (13.4 percent). Sales tax receipts have increased \$154.1 million or 24.5 percent more than fiscal year 2021 collections through the first third of the fiscal year.

#### Taxable Sales

Total taxable sales for the month of September (October revenue) were 14.0 percent higher than September 2020 and 27.7 percent higher than September 2019. The annual rate of change was 20.9 percent. Building supply sales increased 5.2 percent for the month and were up 21.9 percent for the last 12 months. Sales of taxable items in food stores increased by 3.8 percent for the month and were up 6.8 percent for the year. General merchandise sales (primarily sales of goods sold in large department and discount stores) were up 11.2 percent for the month and up 19.2 percent for the year. Sales by remote sellers and other retail stores such as jewelry, drug, sporting goods, book, antique, pet, photo, toy, and craft stores were up 13.8 percent for the month and up 27.6 percent for the year. Auto/transportation sector sales increased 1.9 percent for the month and increased 20.3 percent for the year. Restaurant sales increased 30.2 percent compared to the same month a year ago and were up 22.9 percent for the last 12 months.

Lodging sales increased 69.8 percent compared to last September and were up 74.2 percent for the 12-month period ending in September. Business operating sales (primarily use tax paid by businesses) increased 19.5 percent for the month and were up 17.2 percent for the year.

#### Service Provider Tax

Revenue was slightly over budget for the month by \$0.1 million. For the fiscal year revenue is \$1.5 million or 7.8 percent under prior fiscal year collections.

### Individual Income Tax

Revenue was \$24.8 million or 16.2 percent over budget for the month. Compared to last fiscal year individual income tax receipts were up 22.8 percent (\$134.7 million). Withholding receipts for fiscal year 2022 are up 11.4 percent.

# Corporate Income Tax

Revenue was over budget for the month by \$15.1 million. Corporate income tax revenue is up for the fiscal year by \$49.2 million (70.5 percent) compared to fiscal year 2021.

# Cigarette and Tobacco Taxes

Cigarette and tobacco products tax revenue was \$0.7 million over budget for the month and \$1.2 million over budget for the fiscal year. All the year-to-date surplus is from cigarette excise tax revenue (+\$3.8 million). The excise tax on adult use marijuana is below budget through October by \$2.1 million. Through the first third of the fiscal year cigarette and tobacco tax revenues are up \$3.4 million (7.0 percent) compared to fiscal year 2021.

# <u>Insurance Companies Taxes</u>

The insurance companies' tax was under budget in October by \$2.0 million and on budget fiscal year-to-date. The negative variance is a timing issue that will be partially corrected for in November. For the fiscal year insurance companies' tax is up 16.2 percent compared to last fiscal year.

#### Estate Tax

The estate tax was \$4.8 million over budget for the month and are now \$3.2 million over budget for the fiscal year. Estate tax receipts are down 18.7 percent (\$2.0 million) compared to last fiscal year.

# **Property Tax Relief Programs**

Refunds for the Business Equipment Tax Reimbursement (BETR) and Business Equipment Tax Exemption (BETE) programs were under budget in October by \$0.4 million.

Property tax relief payments are \$0.3 million over budget for the fiscal year. Most payments for both BETR and BETE will begin going out over the next few months.

# Municipal Revenue Sharing

Revenue sharing was over budget in October by \$2.5 million and was over budget for the fiscal year by \$11.6 million. For the fiscal year, revenue sharing payments to local communities are \$29.2 million higher than last year (59.0 percent). The increase in revenue sharing rate from 3.75 percent to 4.5 percent contributes to the increase compared to a year ago as well as the strong performance of sales and income taxes.

# **Lottery**

Lottery revenues were over budget for the month by \$1.9 million or 36.1 percent. Compared to last fiscal year, lottery revenue is \$1.3 million higher (5.6 percent).

#### Other Taxes and Fees

Other taxes and fees were under budget for the month of October by \$2.8 million. Year-to-date other taxes and fees are under budget by \$1.4 million.

# Highway Fund

Motor fuel excise tax receipts were under budget in October by \$1.1 million (5.3 percent). The Highway Fund, in total, was under budget for the month by \$0.9 million (3.1 percent). For the fiscal year total Highway Fund revenues exceed budget by \$3.5 million (3.0 percent). Motor fuel excise tax receipts are up 8.9 percent (\$6.7 million) compared to the first third of fiscal year 2021. Demand for gasoline and special fuels has steadily improved over last year but remain below pre-pandemic levels by approximately 2.5 percent.

#### National Economy

Rising prices haven't deterred household spending thus far. The Census Bureau's October retail sales report increased 1.7 percent from September and 16.3 percent compared to a year ago (14.9 percent excluding auto and gas). The retail sales report is not adjusted for inflation, so some of the year-over-year growth is the result of rising prices, but even after adjusting for inflation the growth remains solid. One reason for the increase in October is early holiday spending as consumers are shifting their purchasing from December into October, and likely November, in response to supply chain concerns. The availability of cash and credit and a continued reluctance to shift spending back to services because of the pandemic will keep retail sales strong through the remainder of the calendar year, but comparisons with a year ago will become difficult during the first-half of 2022.

# Maine Economy

The Consensus Economic Forecasting Commission (CEFC) met on October 29<sup>th</sup> to receive updates from representatives of various business sectors across the state, and to update their April 1, 2021 economic forecast.

The key conclusion from the CEFC meeting was that "The new forecast accounts for both a decelerating labor market recovery in 2021, in large part at the hands of the Delta variant, as well as an upside potential for increased migration into the state in the following years. The commission is also optimistic that other factors, such as the return of K-12 school and childcare accessibility and a growing willingness by employers both to train potential workers who may not currently possess the experience and skills they have traditionally expected and to be increasingly flexible in work hours and locations will aid in employment growth in coming years. The CEFC continues to monitor structural changes that may impact the long-term trajectory of employment, in migration, and labor force participation trends. The Commission is hopeful that this more optimistic medium-term forecast will be confirmed with future data. The revised forecast anticipates employment will reach pre-pandemic levels by 2023 and continue growing to 647.9 thousand in 2025. The April 1, 2021, forecast reached 640 thousand in 2025. The CEFC remains optimistic regarding the upside opportunity of increased migration into the state as COVID-19 has been a catalyst for remote work but is cautious of the constraints that may be caused by ongoing tight real estate markets."

The CEFC economic forecast is a key component of the upcoming Revenue Forecasting Committee (RFC) meeting. The RFC will meet November 23rd to provide the Governor and Legislature with a December 1st revenue forecast.

KF: mja

#### Attachments

cc: Jeremy Kennedy
Mary Anne Turowski
Suzanne Gresser
Chris Nolan
Marc Cyr
Amanda Rector
Ryan Wallace
Jerome Gerard
Jenny Boyden
Beth Ashcroft

#### STATE OF MAINE Exhibit I

Undedicated Revenues - General Fund For the Fourth Month Ended October 31, 2021 For the Fiscal Year Ending June 30, 2022 Comparison to Budget

	_	Month								Fiscal Year to Date								
		Actual		Budget		Variance Over(Under)	Percent Over(Under)		Actual	Actual Budget		Variance Over(Under)		Percent Over(Under)		otal Budgeted Fiscal Year ding 6/30/2022		
Sales and Use Tax	\$	187,191,141	\$	164,995,846	\$	22,195,295	13.5 %	\$	783,191,630	\$	690,729,231	\$	92,462,399	13.4 %	\$	1,802,616,745		
Service Provider Tax		4,322,485		4,188,559		133,926	3.2 %		17,125,567		16,754,238		371,329	2.2 %		51,000,000		
Individual Income Tax		178,104,455		153,300,000		24,804,455	16.2 %		724,432,088		671,300,000		53,132,088	7.9 %		1,844,500,000		
Corporate Income Tax		25,132,520		10,000,000		15,132,520	151.3 %		119,096,688		68,700,000		50,396,688	73.4 %		220,033,737		
Cigarette and Tobacco Tax		14,596,888		13,932,129		664,759	4.8 %		52,702,254		51,483,609		1,218,645	2.4 %		150,427,000		
Insurance Companies Tax		6,708,282		8,756,470		(2,048,188)	(23.4)%		9,424,667		9,295,523		129,144	1.4 %		88,250,000		
Estate Tax		6,291,270		1,495,679		4,795,591	320.6 %		8,858,259		5,666,903		3,191,356	56.3 %		25,850,000		
Fines, Forfeits & Penalties		459,835		1,048,535		(588,700)	(56.1)%		2,012,115		4,453,257		(2,441,142)	(54.8)%		12,416,881		
Income from Investments		556,990		204,618		352,372	172.2 %		1,723,197		654,610		1,068,587	163.2 %		2,937,863		
Transfer from Lottery Commission		7,001,996		5,146,398		1,855,598	36.1 %		24,189,024		19,747,177		4,441,847	22.5 %		60,000,000		
Transfers for Tax Relief Programs		(368)		(365,000)		364,632	99.9 %		(542,792)		(260,000)		(282,792)	(108.8)%		(76,150,000)		
Transfer to Municipal Revenue Sharing		(22,658,084)		(20,157,881)		(2,500,203)	(12.4)%		(78,921,985)		(67,304,013)		(11,617,972)	(17.3)%		(180,250,232)		
Other Taxes and Fees		20,090,735		22,901,813		(2,811,078)	(12.3)%		51,201,398		52,614,282		(1,412,884)	(2.7)%		146,319,687		
Other Revenues		(6,017,173)		(7,897,628)		1,880,455	23.8 %		(5,801,278)		(8,431,787)		2,630,509	31.2 %		31,198,248		
Total Collected	\$	421,780,972	\$	357,549,538	\$	64,231,434	18.0 %	\$	1,708,690,833	\$	1,515,403,030	\$	193,287,803	12.8 %	\$	4,179,149,929		

#### NOTES:

- (1) Included in the above is \$22,658,084 for the month and \$78,921,985 year to date, that was set aside for Revenue Sharing with cities and towns.
- (2) Figures reflect estimates of the Maine State Revenue Forecasting Committee approved in May 2021, laws enacted through the end of the 130th Legislature, 1st Special Session for all laws and any emergency laws.
- (3) This report has been prepared from preliminary month end figures and is subject to change.

Undedicated Revenues - General Fund For the Fourth Month Ended October 31, 2021 and 2020 For the Fiscal Year Ending June 30, 2022 and 2021 Comparison to To Prior Year

Fiscal Year to Date Month Variance Percent Variance Percent Current Year Prior Year Over(Under) Over(Under) Prior Year Over(Under) Over(Under) Current Year 159,213,562 4,609,279 24.5 % Sales and Use Tax 187,191,141 27,977,579 17.6 % 783,191,630 629,091,478 154,100,151 Service Provider Tax 4,322,485 (286,794)(6.2)%17,125,567 18,584,183 (1,458,616)(7.8)%11.4 % 22.8 % Individual Income Tax 178,104,455 159,821,355 18,283,099 724,432,088 589,706,899 134,725,189 25,132,520 190.3 % 70.5 % Corporate Income Tax 8,657,899 16,474,621 119,096,688 69,852,270 49,244,418 9,544,807 52.9 % 7.0 % Cigarette and Tobacco Tax 14,596,888 5,052,081 52,702,254 49,266,813 3,435,441 Insurance Companies Tax 6,708,282 7,421,242 (712,960)(9.6)% 9,424,667 8,110,260 1,314,407 16.2 % Estate Tax 6,291,270 (32.8)% 8,858,259 (2,040,595)9,357,370 (3,066,100)10,898,854 (18.7)% Fines, Forfeits & Penalties 459,835 559,987 (100, 152)(17.9)% 2,012,115 3,193,901 (1,181,786)(37.0)% 27.7 % 25.5 % Income from Investments 556,990 436,176 120,814 1,723,197 1,373,063 350,134 Transfer from Lottery Commission 7,001,996 5,891,358 1,110,638 18.9 % 24,189,024 22,915,077 1,273,947 5.6 % Transfers for Tax Relief Programs (368)313,251 (313,619) (100.1)% (542,792) 345,060 (887,852) (257.3)% Transfer to Municipal Revenue Sharing (22,658,084)(15,361,091)(7,296,992) (47.5)% (78,921,985) (49,674,631) (29,247,354)(58.9)% Other Taxes and Fees 20,090,735 20,516,793 (426,059) (2.1)% 51,201,398 47,557,506 3,643,891 7.7 % Other Revenues (6,017,173) (4,545,620) (1,471,553) (32.4)% (5,801,278) (14,179,511) 8,378,234 59.1 % Total Collected 421,780,972 \$ 366,436,368 \$ 55,344,604 15.1 % \$ 1,708,690,833 \$ 1,387,041,222 \$ 321,649,611 23.2 % **Exhibit II** 

# STATE OF MAINE Exhibit III

Undedicated Revenues - General Fund For the Fourth Month Ended October 31, 2021 For the Fiscal Year Ending June 30, 2022 All Other Comparison to Budget

		Month								Fiscal Year to Date							
		Actual		Budget	0	Variance Over(Under)	Percent Over(Under)		Actual		Budget		Variance ver(Under)	Percent Over(Under)		otal Budgeted Fiscal Year ding 6/30/2022	
Detail of Other Taxes & Fees 0100s All Others 0300s Aeronautical Gas Tax 0400s Alcohol Excise Tax 0700s Corporation Taxes 0800s Public Utilities 1000s Banking Taxes 1100s Alcoholic Beverages 1200s Amusements Tax 1300s Harness Racing Pari-mutuel 1400s Business Taxes 1500s Motor Vehicle Licenses 1700s Inland Fisheries & Wildlife	\$	13,803,831 22,874 1,643,826 330,311 - 1,854,950 535,832 - 808,939 325,461 261,452 454,056	\$	16,161,722 24,561 1,519,218 229,538 - 2,198,914 702,581 100,000 636,412 238,085 264,969 796,499	\$	(2,357,891) (1,687) 124,608 100,773 - (343,964) (166,749) (100,000) 172,527 87,376 (3,517) (342,443)	(14.6)% (6.9)% 8.2 % 43.9 % (15.6)% (23.7)% (100.0)% 27.1 % 36.7 % (1.3)% (43.0)%	\$	18,661,557 97,697 7,442,847 1,890,181 - 8,137,980 2,458,975 189,778 3,642,361 1,677,026 1,439,300 5,375,511	\$	19,069,940 98,011 7,141,305 2,460,702 - 8,795,656 2,235,328 110,000 2,647,110 1,863,457 2,091,514 5,979,643	\$	(408,383) (314) 301,542 (570,521) - (657,676) 223,647 79,778 995,251 (186,431) (652,214) (604,132)	(2.1)% (0.3)% 4.2 % (23.2)% - % (7.5)% 10.0 % 72.5 % 37.6 % (10.0)% (31.2)% (10.1)%	\$	40,433,718 268,261 18,412,786 10,438,649 6,200,000 26,916,990 7,581,038 110,000 7,157,794 7,690,419 4,456,202 15,985,216	
1900s Other Licenses  Total Other Taxes & Fees	•	49,201	e	29,314	£.	(2,811,078)	(12.3)%	\$	188,186	¢	121,616 52,614,282	\$	(1,412,884)	(2.7)%	6	146,319,687	
Detail of Other Revenues 2200s Federal Revenues 2300s County Revenues 2400s Revenues from Cities and Towns 2500s Revenues from Private Sources 2600s Current Service Charges 2700s Transfers from (to) Other Funds 2800s Sales of Property & Equipment	\$	2,104 (37,563) 132,396 2,230,786 (8,348,199) 3,304	\$	11,249 3,976 88,120 2,042,997 (10,046,719) 2,749	\$	(9,145) - (41,539) 44,276 187,789 1,698,520 555	(81.3)% - % (1,044.7)% 50.2 % 9.2 % 16.9 %	\$	2,104 94,655 460,742 10,294,943 (16,697,471) 43,750	\$	44,999 -115,706 1,543,358 8,791,648 (18,951,798) 24,300	\$	(42,895) - (21,051) (1,082,616) 1,503,295 2,254,327 19,450	(95.3)% - % (18.2)% (70.1)% 17.1 % 11.9 % 80.0 %	\$	135,000 277,996 2,149,637 26,387,484 2,130,571 117,560	
Total Other Revenues	\$	(6,017,173)	\$	(7,897,628)	\$	1,880,455	23.8 %	\$	(5,801,278)	\$	(8,431,787)	\$	2,630,509	31.2 %	\$	31,198,248	

Undedicated Revenues - General Fund
For the Fourth Month Ended October 31, 2021 and 2020
For the Fiscal Year Ending June 30, 2022 and 2021
All Other Comparison to To Prior Year

Month Fiscal Year to Date

Exhibit IV

	_	iviolitii								1 iscal 1 cal to Date								
	C	Current Year		Prior Year	C	Variance Over(Under)	Percent Over(Under)	(	Current Year		Prior Year	(	Variance Over(Under)	Percent Over(Under)				
Detail of Other Taxes & Fees 0100s All Others 0300s Aeronautical Gas Tax 0400s Alcohol Excise Tax 0700s Corporation Taxes 0800s Public Utilities 1000s Banking Taxes 1100s Alcoholic Beverages 1200s Amusements Tax 1300s Harness Racing Pari-mutuel 1400s Business Taxes 1500s Motor Vehicle Licenses 1700s Inland Fisheries & Wildlife	\$	13,803,831 22,874 1,643,826 330,311 - 1,854,950 535,832 - 808,939 325,461 261,452 454,056	\$	15,159,939 21,948 346,456 314,648 (1,716) 1,958,250 475,866 1,000 563,664 232,938 246,851 1,156,359	\$	(1,356,108) 926 1,297,370 15,663 1,716 (103,300) 59,967 (1,000) 245,275 92,523 14,601 (702,303)	(8.9)% 4.2 % 374.5 % 5.0 % 100.0 % (5.3)% 12.6 % (100.0)% 43.5 % 39.7 % 5.9 %	\$	18,661,557 97,697 7,442,847 1,890,181 - 8,137,980 2,458,975 189,778 3,642,361 1,677,026 1,439,300 5,375,511	\$	17,151,523 90,840 4,600,493 3,080,062 (1,716) 7,852,500 2,006,739 3,000 2,002,997 2,800,146 1,489,064 6,317,728	\$	1,510,034 6,856 2,842,354 (1,189,881) 1,716 285,480 452,236 186,778 1,639,364 (1,123,119) (49,764) (942,217)	8.8 % 7.5 % 61.8 % (38.6)% 100.0 % 3.6 % 22.5 % 6,225.9 % 81.8 % (40.1)% (33.3)% (14.9)%				
1900s Other Licenses  Total Other Taxes & Fees	\$	49,201	\$	40,591	\$	8,611	(2.1)%	\$	188,186 51,201,398	\$	164,130 47,557,506	\$	24,056 3,643,891	7.7 %				
Detail of Other Revenues 2200s Federal Revenues 2300s County Revenues 2400s Revenues from Cities and Towns 2500s Revenues from Private Sources 2600s Current Service Charges 2700s Transfers from (to) Other Funds 2800s Sales of Property & Equipment	\$		\$	- 3,781 161,782 2,148,711 (6,859,894)	\$	2,104 (41,344) (29,386) 82,075 (1,488,306) 3,304	- % (1,093.5)% (18.2)% 3.8 % (21.7)%	\$	2,104 - 94,655 460,742 10,294,943 (16,697,471) 43,750	\$	43,819 - 113,680 986,111 8,659,058 (23,994,039) 11,860	\$	(41,714) - (19,025) (525,369) 1,635,885 7,296,568 31,890	(95.2)% - % (16.7)% (53.3)% 18.9 % 30.4 % 268.9 %				
Total Other Revenues	\$	(6,017,173)	\$	(4,545,620)	\$	(1,471,553)	(32.4)%	\$	(5,801,278)	\$	(14,179,511)	\$	8,378,234	59.1 %				

Total Collected

Undedicated Revenues - Highway Fund For the Fourth Month Ended October 31, 2021 For the Fiscal Year Ending June 30, 2022 Comparison to Budget

Month Fiscal Year to Date Total Budgeted Fiscal Year Variance Percent Variance Percent Ending 6/30/2022 Actual Budget Over(Under) Over(Under) Actual Budget Over(Under) Over(Under) Fuel Taxes 19,470,567 (1,088,502) (5.3)% 81,900,555 80,464,842 1,435,713 1.8 % 224,611,316 20,559,069 Motor Vehicle Registration & Fees Motor Vehicle Inspection Fees 9,059,521 9,083,846 (24,325) (0.3)% 35,132,717 33,739,513 1,393,204 4.1 % 91,205,026 (159,795) 72,695 232,489 (68.7)% 809,219 996,706 (187,487)(18.8)% 3,202,500 Miscellaneous Taxes & Fees 129,996 101,023 28,973 28.7 % 567,519 447,936 119,583 26.7 % 1,267,454 Fines, Forfeits & Penalties 114,691 50,534 64,157 127.0 % 461,538 202,136 259,402 128.3 % 606,412 Earnings on Investments 20,050 7,240 12,810 176.9 % 70,628 28,956 41,672 143.9 % 86,864 All Other 531,120 43.6 % 23.6 % 9,739,321 762,490 231,370 2,441,169 1,975,161 466,008

(3.1)% \$

121,383,345 \$ 117,855,250 \$

3,528,095

3.0 % \$

330,718,893

(935,312)

Exhibit V

NOTE: This report has been prepared from preliminary month end figures and is subject to change.

29,630,009 \$

30,565,321 \$

Undedicated Revenues - Highway Fund
For the Fourth Month Ended October 31, 2021 and 2020
For the Fiscal Year Ending June 30, 2022 and 2021
Comparison to To Prior Year

Exhibit VI

	_	Month									Fiscal Year to Date								
	C	Current Year		Prior Year	(	Variance Over(Under)	Percent Over(Under)	(	Current Year		Prior Year	C	Variance Over(Under)	Percent Over(Under)					
Fuel Taxes Motor Vehicle Registration & Fees Motor Vehicle Inspection Fees Miscellaneous Taxes & Fees Fines, Forfeits & Penalties Earnings on Investments All Other	\$	19,470,567 9,059,521 72,695 129,996 114,691 20,050 762,490	\$	18,678,730 10,225,176 237,085 112,341 132,751 22,884 515,480	\$	791,836 (1,165,655) (164,391) 17,656 (18,060) (2,834) 247,010	4.2 % (11.4)% (69.3)% 15.7 % (13.6)% (12.4)% 47.9 %	\$	81,900,555 35,132,717 809,219 567,519 461,538 70,628 2,441,169	\$	75,204,381 37,109,085 840,745 553,058 312,856 64,878 2,074,283	\$	6,696,174 (1,976,368) (31,526) 14,461 148,683 5,749 366,886	8.9 % (5.3)% (3.7)% 2.6 % 47.5 % 8.9 % 17.7 %					
Total Collected	\$	29,630,009	\$	29,924,447	\$	(294,438)	(1.0)%	\$	121,383,345	\$	116,159,286	\$	5,224,059	4.5 %					

# Maine Revenue Services Taxable Sales by Sector In Thousands of Dollars

	September'21	% Ch.	September'20	% Ch.	September'19	% Change Sep '21 vs.'19	Average Last 3 Mos. Vs. Last Yr. % Change	Moving Total Last 12 Mos. Vs. Prior % Change	YTD Growth CY'21 vs. '20 Thru September % Change
Building Supply	\$379,537.9	5.2%	\$360,738.0	26.5%	\$285,091.2	33.1%	8.0%	21.9%	20.4%
Food Store	\$255,725.9	3.8%	\$246,326.5	7.9%	\$228,293.7	12.0%	5.6%	6.8%	5.9%
General Merchandise	\$381,807.2	11.2%	\$343,384.3	4.5%	\$328,621.5	16.2%	16.2%	19.2%	26.5%
Other Retail	\$545,917.2	13.8%	\$479,669.8	46.1%	\$328,272.5	66.3%	17.0%	27.6%	26.8%
Auto/Transportation	\$578,884.4	1.9%	\$567,916.4	22.2%	\$464,574.7	24.6%	4.8%	20.3%	23.3%
Restaurant	\$328,565.9	30.2%	\$252,328.9	-15.9%	\$300,059.6	9.5%	41.4%	22.9%	40.6%
Lodging	\$205,376.5	69.8%	\$120,961.1	-17.7%	\$146,923.6	39.8%	77.1%	74.2%	101.4%
Consumer Sales	\$2,675,815.0	12.8%	\$2,371,324.9	13.9%	\$2,081,836.7	28.5%	18.1%	22.6%	26.8%
<b>Business Operating</b>	\$308,965.5	19.5%	\$258,531.8	4.6%	\$247,161.8	25.0%	18.7%	17.2%	19.2%
Total	\$2,984,780.5	13.5%	\$2,629,856.7	12.9%	\$2,328,998.5	28.2%	18.2%	22.0%	26.0%
Utilities	\$135,141.5	25.3%	\$107,875.8	-5.5%	\$114,150.6	18.4%	7.4%	1.0%	2.0%
Total plus Utilities	\$3,119,922.0	14.0%	\$2,737,732.5	12.1%	\$2,443,149.1	27.7%	17.7%	20.9%	24.8%