DEPARTMENT OF ADMINISTRATIVE AND FINANCIAL SERVICES 78 STATE HOUSE STATION AUGUSTA, ME 04333-0078

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MEMORANDUM

- TO: Governor Janet T. Mills Members, Legislative Council Members, Joint Standing Committee on Appropriations and Financial Affairs Members, Joint Standing Committee on Taxation
- **FROM:** Commissioner Kirsten LC Figueroa Department of Administrative and Financial Services
- **DATE:** March 1, 2022

SUBJECT: Revenues – January 2022

January General Fund revenues are over budget by \$43.0 million or 9.6 percent. For the seven months of fiscal year 2022, General Fund revenues are over budget by \$133.4 million or 4.7 percent.

Compared to last January, General Fund revenues are up by 10.1 percent (\$45.3 million). For July through January 2022, adjusting for the increase in revenue sharing, General Fund revenues are \$481.2 million, or 19.3 percent higher compared to the same period in fiscal year 2021.

December taxable sales (January revenue) increased 12.6 percent over last year. Year-over-year (YOY) comparisons continue to moderate and will be challenging over the next few months as stimulus payments led to a spike in household spending during the first half of 2021. For the month, sales and use taxes were \$3.4 million over budget. Consumer sales increased by 12.4 percent over December 2020 and 26.3 percent over December 2019. Healthy household balance sheets, inflation, and a slower shift back to in-person non-taxable services because of the emerging Omicron variant account for the unprecedented growth compared to 2019.

Individual income tax receipts were over budget in January by \$20.0 million (7.9 percent). Estimated and fiduciary payments were both over budget, contributing a combined \$22.7 million to the monthly positive variance. Withholding was slightly under budget in January by \$0.7 million, increasing 19.5 percent over last year. Withholding receipts through the first seven months of fiscal year 2022 are up 13.2 percent compared to the same seven- month period last year. Refunds were \$0.9 million over budget for January and final payments were under budget by \$1.1 million.

Corporate income tax receipts were over budget in January by \$11.5 million. Payments exceeded forecast for the month by approximately \$6.1 million and refunds were under budget by \$5.4 million. Through the first seven-months of fiscal year 2022 corporate income tax receipts are 56.6 percent higher than the same period last fiscal year.

Sales and Use Tax

Revenue was \$3.4 million over budget for the month (1.9 percent) and is over budget for the fiscal year by \$12.1 million (1.0 percent). Sales tax receipts have increased \$226.1 million or 21.4 percent more than fiscal year 2021 collections through the first seven months of the fiscal year.

Taxable Sales

Total taxable sales for the month of December (January revenue) were 12.6 percent higher than December 2020 and 26.9 percent higher than December 2019. Over the 12-month period ending in December 2021, taxable sales rose at a rate of 21.8 percent. Building supply sales increased 8.6 percent for the month and were up 17.7 percent for the last 12 months. Sales of taxable items in food stores decreased by 1.2 percent for the month and were up 5.0 percent for the year. General merchandise sales (primarily sales of goods sold in large department and discount stores) were up 14.8 percent for the month and up 22.6 percent for the year. Sales by remote sellers and other retail stores such as jewelry, drug, sporting goods, book, antique, pet, photo, toy, and craft stores were up 11.9 percent for the month and up 22.7 percent for the year. Auto/transportation sector sales increased 41.2 percent compared to the same month a year ago and were up 39.3 percent for the last 12 months. Lodging sales increased 91.6 percent compared to last December and were up 97.8 percent for the 12-month period ending in December. Business operating sales (primarily use tax paid by businesses) increased 12.0 percent for the month and were up 18.3 percent for the year.

Service Provider Tax

SPT revenue was over budget for the month by \$0.1 million or 3.1 percent. Through the first seven months of fiscal year 2022 service provider tax receipts are \$0.3 million over budget (1.1 percent). For the fiscal year revenue is \$2.1 million or 6.6 percent under prior fiscal year collections.

Individual Income Tax

Revenue was \$38.3 million or 26.1 percent over budget for the month. Compared to last fiscal year individual income tax receipts were up 17.0 percent (\$156.6 million). Withholding receipts for fiscal year 2022 are up 12.1 percent.

Corporate Income Tax

Revenue was over budget for the month by \$11.5 million. Corporate income tax revenue is up for the fiscal year by \$75.0 million (56.6 percent) compared to fiscal year 2021. The Federal government and other States with a corporate income tax are seeing similar growth rates.

Cigarette and Tobacco Taxes

Cigarette and tobacco products tax revenue was \$1.7 million under budget for the month and \$0.7 million under budget for the fiscal year. Through the first seven months of the fiscal year cigarette and tobacco tax revenues are up \$3.2 million (3.7 percent) compared to fiscal year 2021.

Insurance Companies Taxes

The insurance companies' tax was very close to budget in December and over budget fiscal yearto-date by \$1.8 million. For the fiscal year insurance companies' tax is up 7.9 percent compared to last fiscal year.

Estate Tax

The estate tax was \$3.7 million over budget for the month. Estate tax receipts have increased 98.1 percent (\$15.1 million) compared to last fiscal year.

Property Tax Relief Programs

Refunds for the Business Equipment Tax Reimbursement (BETR) and Business Equipment Tax Exemption (BETE) programs were under budget in January by \$2.9 million. For the first seven months of the fiscal year, property tax relief payments are \$1.5 million under budget.

Municipal Revenue Sharing

Revenue sharing was over budget in January by \$3.9 million and was over budget for the fiscal year by \$3.6 million, meaning that more funds than expected have flowed to Maine's towns and cities. For the fiscal year, revenue sharing payments to local communities are \$43.8 million higher than last year (50.4 percent). The improvement in revenue sharing rate from 3.75 percent to 4.5 percent contributes to the increase compared to a year ago as well as the strong performance of sales and income taxes.

Lottery

Lottery revenues were over budget for the month by \$0.3 million or 6.7 percent. Compared to last fiscal year, lottery revenue is \$3.4 million lower (7.7 percent).

Other Taxes and Fees

Other taxes and fees were over budget for the month by \$2.8 million. Year-to-date other taxes and fees are over budget by a similar amount.

Highway Fund

Motor fuel excise tax receipts were under budget in January by \$0.2 million (1.3 percent). The Highway Fund, in total, was over budget for the month by \$0.7 million (2.5 percent). For the fiscal year total Highway Fund revenues exceed budget by \$3.0 million (1.5 percent). Motor fuel excise tax receipts are up 7.0 percent (\$9.0 million) compared to the first seven months of fiscal year 2021.

National Economy

The Consumer (CPI) and Producer (PPI) price indices for January both came in higher than economists were forecasting. The CPI increased 7.5 percent compared to a year ago, while the PPI increased by 9.8 on a year ago basis. The hotter than expected reports are likely to accelerate the Federal Reserve's process of pulling back on monetary stimulus that began two years ago. The Fed is expected to begin increasing interest rates when they meet again next month, and to continue increasing rates at each of their scheduled meetings in 2022.

Maine Economy

The Revenue Forecasting Committee is scheduled to meet to review the February 1, 2022 economic forecast from the Consensus Economic Forecasting Commission (CEFC) and to develop a new revenue forecast that will be issued on March 1st. The new economic forecast, December and January revenue, and preliminary February revenues will play a significant role in the RFC's updated revenue forecast.

KF: mja

Attachments

cc: Jeremy Kennedy Mary Anne Turowski Suzanne Gresser Chris Nolan Marc Cyr Beth Ashcroft Amanda Rector Ryan Wallace Jerome Gerard Jenny Boyden

Undedicated Revenues - General Fund For the Seventh Month Ended January 31, 2022 For the Fiscal Year Ending June 30, 2022 **Comparison to Budget**

		Mo	onth						
	Actual	Budget	Variance Over(Under)	Percent Over(Under)	Actual	Budget	Variance Over(Under)	Percent Over(Under)	Total Budgeted Fiscal Year Ending 6/30/2022
Sales and Use Tax	\$ 180,504,820	\$ 177,104,373	\$ 3,400,447	1.9 %	\$ 1,282,850,443	\$ 1,270,753,555	\$ 12,096,888	1.0 %	\$ 2,012,416,156
Service Provider Tax	4,319,847	4,188,559	131,288	3.1 %	29,650,276	29,319,915	330,361	1.1 %	51,000,000
Individual Income Tax	271,827,777	251,888,192	19,939,585	7.9 %	1,348,673,802	1,290,401,361	58,272,441	4.5 %	2,048,250,000
Corporate Income Tax	15,457,197	4,000,000	11,457,197	286.4 %	207,729,457	160,118,088	47,611,369	29.7 %	255,033,737
Cigarette and Tobacco Tax	12,089,426	10,399,358	1,690,068	16.3 %	89,535,274	88,813,365	721,909	0.8 %	150,745,000
Insurance Companies Tax	35,025	29,562	5,463	18.5 %	15,866,713	14,031,772	1,834,941	13.1 %	88,250,000
Estate Tax	5,297,539	1,600,000	3,697,539	231.1 %	30,499,835	24,195,156	6,304,679	26.1 %	31,950,000
Fines, Forfeits & Penalties	(2,837)	1,084,291	(1,087,128)	(100.3)%	3,019,632	4,433,739	(1,414,107)	(31.9)%	9,889,346
Income from Investments	683,606	426,433	257,173	60.3 %	3,582,545	3,171,633	410,912	13.0 %	5,227,906
Transfer from Lottery Commission	5,233,306	4,903,789	329,517	6.7 %	41,189,686	38,567,245	2,622,441	6.8 %	65,000,000
Transfers for Tax Relief Programs	(4,566,652)	(7,458,517)	2,891,865	38.8 %	(64,030,272)	(65,502,153)	1,471,881	2.2 %	(76,150,000)
Transfer to Municipal Revenue Sharing	(18,349,785)	(14,487,023)	(3,862,762)	(26.7)%	(130,568,439)	(126,956,993)	(3,611,446)	(2.8)%	(203,301,782)
Other Taxes and Fees	14,395,778	11,626,466	2,769,312	23.8 %	87,695,417	84,916,199	2,779,218	3.3 %	150,101,084
Other Revenues	5,467,608	4,067,043	1,400,565	34.4 %	4,702,111	740,853	3,961,258	534.7 %	33,915,819
Total Collected	\$ 492,392,653	\$ 449,372,526	\$ 43,020,127	9.6 %	\$ 2,950,396,482	\$ 2,817,003,735	\$ 133,392,747	4.7 %	\$ 4,622,327,266

NOTES:

 (1) Included in the above is \$18,349,785 for the month and \$130,568,439 year to date, that was set aside for Revenue Sharing with cities and towns.
(2) Figures reflect estimates of the Maine State Revenue Forecasting Committee approved in December 2021, laws enacted through the end of the 130th Legislature, 1st Special Session for all laws and any emergency laws. (3) This report has been prepared from preliminary month end figures and is subject to change.

Undedicated Revenues - General Fund For the Seventh Month Ended January 31, 2022 and 2021 For the Fiscal Year Ending June 30, 2022 and 2021 Comparison to To Prior Year

·		Mc	onth		Fiscal Year to Date						
	Current Year	Prior Year	Variance Over(Under)	Percent Over(Under)	Current Year	Prior Year	Variance Over(Under)	Percent Over(Under)			
Sales and Use Tax	\$ 180,504,820 \$	158,318,499	\$ 22,186,321	14.0 %	\$ 1,282,850,443	\$ 1,056,737,114	\$ 226,113,329	21.4 %			
Service Provider Tax	4,319,847	4,570,095	(250,248)	(5.5)%	29,650,276	31,730,483	(2,080,207)	(6.6)%			
Individual Income Tax	271,827,777	260,089,308	11,738,469	4.5 %	1,348,673,802	1,180,340,365	168,333,437	14.3 %			
Corporate Income Tax	15,457,197	13,934,965	1,522,232	10.9 %	207,729,457	132,682,241	75,047,216	56.6 %			
Cigarette and Tobacco Tax	12,089,426	6,490,716	5,598,709	86.3 %	89,535,274	86,360,256	3,175,018	3.7 %			
Insurance Companies Tax	35,025	28,962	6,062	20.9 %	15,866,713	14,702,472	1,164,241	7.9 %			
Estate Tax	5,297,539	790,317	4,507,222	570.3 %	30,499,835	15,397,782	15,102,053	98.1 %			
Fines, Forfeits & Penalties	(2,837)	381,347	(384,184)	(100.7)%	3,019,632	4,524,827	(1,505,195)	(33.3)%			
Income from Investments	683,606	570,534	113,072	19.8 %	3,582,545	2,891,706	690,839	23.9 %			
Transfer from Lottery Commission	5,233,306	10,216,388	(4,983,082)	(48.8)%	41,189,686	44,603,969	(3,414,283)	(7.7)%			
Transfers for Tax Relief Programs	(4,566,652)	(9,340,072)	4,773,420	51.1 %	(64,030,272)	(67,144,985)	3,114,713	4.6 %			
Transfer to Municipal Revenue Sharing	(18,349,785)	(13,113,056)	(5,236,729)	(39.9)%	(130,568,439)	(86,786,304)	(43,782,135)	(50.4)%			
Other Taxes and Fees	14,395,778	10,548,963	3,846,815	36.5 %	87,695,417	82,144,086	5,551,331	6.8 %			
Other Revenues	5,467,608	3,617,283	1,850,325	51.2 %	4,702,111	(7,255,360)	11,957,471	164.8 %			
Total Collected	\$ 492,392,653 \$	447,104,249	\$ 45,288,404	10.1 %	\$ 2,950,396,482	\$ 2,490,928,652	\$ 459,467,830	18.4 %			

Undedicated Revenues - General Fund For the Seventh Month Ended January 31, 2022 For the Fiscal Year Ending June 30, 2022 All Other Comparison to Budget

		Month								Fiscal Year to Date						
		Actual		Budget		Variance ver(Under)	Percent Over(Under)		Actual		Budget		Variance Over(Under)	Percent Over(Under)	H	tal Budgeted Fiscal Year ing 6/30/2022
Detail of Other Taxes & Fees 0100s All Others	s	3,814,952	¢	2,116,749	\$	1,698,203	80.2 %	¢	30,223,664	\$	29,188,625	\$	1,035,039	3.5 %	¢	43,970,525
0300s Aeronautical Gas Tax	φ	20,998	Φ	22,045	φ	(1,047)	(4.7)%	φ	162,756	φ	164,789	φ	(2,033)	(1.2)%	φ	268,261
0400s Alcohol Excise Tax		960,475		1,337,072		(376,597)	(28.2)%		10,986,220		11,305,795		(319,575)	(2.8)%		18,412,786
0700s Corporation Taxes		580,447		404,777		175,670	43.4 %		3,078,289		2,316,659		761,630	32.9 %		10,438,649
0800s Public Utilities		-		-		-	- %		-		-		-	- %		6,200,000
1000s Banking Taxes		2,857,655		2,728,916		128,739	4.7 %		15,391,135		15,922,402		(531,267)	(3.3)%		26,916,990
1100s Alcoholic Beverages		430,731		742,615		(311,884)	(42.0)%		4,138,792		4,298,284		(159,492)	(3.7)%		7,581,038
1200s Amusements Tax		-		-		-	- %		189,778		110,000		79,778	72.5 %		110,000
1300s Harness Racing Pari-mutuel		813,754		769,335		44,419	5.8 %		6,087,459		4,503,759		1,583,700	35.2 %		8,371,040
1400s Business Taxes		933,937		737,696		196,241	26.6 %		3,115,484		3,568,339		(452,855)	(12.7)%		7,137,714
1500s Motor Vehicle Licenses		559,543		474,777		84,766	17.9 %		2,431,492		2,782,129		(350,637)	(12.6)%		4,053,598
1700s Inland Fisheries & Wildlife		3,264,472		2,256,508		1,007,964	44.7 %		11,446,548		10,232,889		1,213,659	11.9 %		15,990,206
1900s Other Licenses		158,813		35,976		122,837	341.4 %		443,802		522,529		(78,727)	(15.1)%		650,277
Total Other Taxes & Fees	\$	14,395,778	\$	11,626,466	\$	2,769,312	23.8 %	\$	87,695,417	\$	84,916,199	\$	2,779,218	3.3 %	\$	150,101,084
Detail of Other Revenues	—					1		_							—	
2200s Federal Revenues 2300s County Revenues	\$	-	\$	11,250	\$	(11,250)	(100.0)%	\$	2,104	\$	78,750	\$	(76,646)	(97.3)% - %	\$	135,000
2400s Revenues from Cities and Towns		9,382		441		8,941	2,027.5 %		104,037		116,273		(12,236)	(10.5)%		277,996
2500s Revenues from Private Sources		278,402		69,315		209,087	301.6 %		632,376		1,123,876		(491,500)	(43.7)%		1,502,422
2600s Current Service Charges		2,399,920		1,666,286		733,634	44.0 %		16,020,393		14,269,178		1,751,215	12.3 %		26,416,942
2700s Transfers from (to) Other Funds		2,764,037		2,316,489		447,548	19.3 %		(12,151,936)		(14,888,679)		2,736,743	18.4 %		5,465,899
2800s Sales of Property & Equipment		15,867		3,262		12,605	386.4 %		95,137		41,455		53,682	129.5 %		117,560
Total Other Revenues	\$	5,467,608	\$	4,067,043	\$	1,400,565	34.4 %	\$	4,702,111	\$	740,853	\$	3,961,258	534.7 %	\$	33,915,819

Undedicated Revenues - General Fund For the Seventh Month Ended January 31, 2022 and 2021 For the Fiscal Year Ending June 30, 2022 and 2021 All Other Comparison to To Prior Year

				Mon	th		Fiscal Year to Date							
	Current Y	'ear	Prior Year	•	Variance Over(Under)	Percent Over(Under)	C	Current Year		Prior Year	Variance Over(Under)	Percent Over(Under)		
Detail of Other Taxes & Fees			• • • • • •				_		<u>^</u>					
0100s All Others	\$ 3,814		\$ 2,189,9		, ,, ,, ,, ,, ,,	74.2 %	\$	30,223,664	\$	24,572,558	\$ 5,651,106	23.0 %		
0300s Aeronautical Gas Tax),998	19,7		1,237	6.3 %		162,756		152,054	10,701	7.0 %		
0400s Alcohol Excise Tax),475	820,2		140,213	17.1 %		10,986,220		10,613,967	372,253	3.5 %		
0700s Corporation Taxes	580),447	524,8		55,604	10.6 %		3,078,289		4,288,806	(1,210,517)	(28.2)%		
0800s Public Utilities	-		(135,3		135,322	100.0 %		-		(137,038)	137,038	100.0 %		
1000s Banking Taxes	2,857		2,777,5		80,085	2.9 %		15,391,135		15,299,220	91,915	0.6 %		
1100s Alcoholic Beverages 1200s Amusements Tax	430),731	759,6	69	(328,938)	(43.3)%		4,138,792		5,362,813	(1,224,021)	(22.8)%		
	-	754	-	00	-			189,778		3,000	186,778	6,225.9 %		
1300s Harness Racing Pari-mutuel 1400s Business Taxes		3,754 3,937	501,2		312,457	62.3 % 15.8 %		6,087,459		3,505,713	2,581,745	73.6 %		
1500s Motor Vehicle Licenses		9,937 9,543	806,2 397,4		127,699 162,084	40.8 %		3,115,484 2,431,492		4,812,150 2,441,079	(1,696,666) (9,587)	(35.3)% (0.4)%		
1700s Inland Fisheries & Wildlife	3,264		1,841,4		1,422,994	40.8 % 77.3 %		11,446,548		10,808,668	637,880	(0.4)%		
1900s Other Licenses		3,813	1,841,4		1,422,994	247.3 %		443,802		421,096	22,706	5.4 %		
Total Other Taxes & Fees	\$ 14,395	5,778	\$ 10,548,9	63 §	\$ 3,846,815	36.5 %	\$	87,695,417	\$	82,144,086	\$ 5,551,331	6.8 %		
Detail of Other Revenues					· · · · · · · · · · · · · · · · · · ·		=							
2200s Federal Revenues	\$-		\$ -	5	s -	- %	\$	2,104	\$	74,405	\$ (72,301)	(97.2)%		
2300s County Revenues	-		-		-	- %		-		-	-	- %		
2400s Revenues from Cities and Towns		9,382	-		9,382	- %		104,037		112,535	(8,498)	(7.6)%		
2500s Revenues from Private Sources		3,402	89,9		188,461	209.5 %		632,376		1,433,435	(801,058)	(55.9)%		
2600s Current Service Charges	2,399		1,681,3		718,616	42.7 %		16,020,393		13,599,179	2,421,214	17.8 %		
2700s Transfers from (to) Other Funds	2,764	·	1,829,2		934,786	51.1 %		(12,151,936)		(22,550,868)	10,398,932	46.1 %		
2800s Sales of Property & Equipment	15	5,867	16,7	86	(919)	(5.5)%		95,137		75,954	19,182	25.3 %		
Total Other Revenues	\$ 5,467	7,608	\$ 3,617,2	83 \$	\$ 1,850,325	51.2 %	\$	4,702,111	\$	(7,255,360)	\$ 11,957,471	164.8 %		

Undedicated Revenues - Highway Fund For the Seventh Month Ended January 31, 2022 For the Fiscal Year Ending June 30, 2022 Comparison to Budget

Comparison to Dauget			Mo	onth					 			
		Actual	Budget	(Variance Over(Under)	Percent Over(Under)		Actual	Budget	Variance ver(Under)	Percent Over(Under)	otal Budgeted Fiscal Year ling 6/30/2022
Fuel Taxes	\$	17,945,036	\$ 18,183,385	\$	(238,349)	(1.3)% \$	5	136,800,387	\$ 136,190,526	\$ 609,861	0.4 %	\$ 224,611,316
Motor Vehicle Registration & Fees		9,269,512	8,228,905		1,040,607	12.6 %		57,548,174	55,961,628	1,586,546	2.8 %	92,198,868
Motor Vehicle Inspection Fees		198,945	395,088		(196,144)	(49.6)%		1,848,025	2,092,194	(244,170)	(11.7)%	3,015,291
Miscellaneous Taxes & Fees		101,795	95,689		6,106	6.4 %		930,280	773,339	156,941	20.3 %	1,267,454
Fines, Forfeits & Penalties		73,062	50,534		22,528	44.6 %		717,713	353,738	363,975	102.9 %	606,412
Earnings on Investments		8,882	8,800		82	0.9 %		111,439	88,952	22,487	25.3 %	146,248
All Other		504,673	464,324		40,349	8.7 %		10,499,037	10,001,193	497,844	5.0 %	12,908,725
Total Collected	\$	28,101,904	\$ 27,426,725	\$	675,179	2.5 %	5	208,455,056	\$ 205,461,570	\$ 2,993,486	1.5 %	\$ 334,754,314
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Undedicated Revenues - Highway Fund For the Seventh Month Ended January 31, 2022 and 2021 For the Fiscal Year Ending June 30, 2022 and 2021 Comparison to To Prior Year

			M	L		Fiscal Year to Date								
	C	Current Year		Prior Year	(Variance Over(Under)	Percent Over(Under)	(Current Year		Prior Year	(Variance Dver(Under)	Percent Over(Under)
Fuel Taxes	\$	17,945,036	\$	16,006,562	\$	1,938,474	12.1 %	\$	136,800,387	\$	127,824,079	\$	8,976,309	7.0 %
Motor Vehicle Registration & Fees		9,269,512		9,598,371		(328,859)	(3.4)%		57,548,174		58,902,021		(1,353,847)	(2.3)%
Motor Vehicle Inspection Fees		198,945		254,235		(55,290)	(21.7)%		1,848,025		1,514,869		333,156	22.0 %
Miscellaneous Taxes & Fees		101,795		108,245		(6,449)	(6.0)%		930,280		924,279		6,001	0.6 %
Fines, Forfeits & Penalties		73,062		70,404		2,658	3.8 %		717,713		628,483		89,230	14.2 %
Earnings on Investments		8,882		16,134		(7,252)	(44.9)%		111,439		129,586		(18, 147)	(14.0)%
All Other		504,673		565,400		(60,728)	(10.7)%		10,499,037		9,497,064		1,001,973	10.6 %
Total Collected	\$	28,101,904	\$	26,619,350	\$	1,482,554	5.6 %	\$	208,455,056	\$	199,420,382	\$	9,034,675	4.5 %

Maine Revenue Services

Taxable Sales by Sector In Thousands of Dollars

	December'21	% Ch.	December'20	% Ch.	December'19	% Change Dec. '21 vs. '19	Average Last 3 Mos. Vs. Last Yr. % Change	Moving Total Last 12 Mos. Vs. Prior % Change	YTD Growth CY'21 vs. '20 Thru December % Change
Building Supply	\$340,402.5	8.6%	\$313,583.3	37.7%	\$227,733.3	49.5%	10.2%	17.7%	17.7%
Food Store	\$257,489.7	-1.2%	\$260,624.7	20.0%	\$217,249.7	18.5%	1.9%	5.0%	5.0%
General Merchandise	\$495,986.4	14.8%	\$431,916.1	1.1%	\$427,283.3	16.1%	13.9%	22.6%	22.6%
Other Retail	\$708,327.8	11.9%	\$633,146.4	23.3%	\$513,295.5	38.0%	13.5%	22.7%	22.7%
Auto/Transportation	\$532,540.2	6.3%	\$500,947.6	16.9%	\$428,683.2	24.2%	6.5%	19.0%	19.0%
Restaurant	\$229,997.5	41.2%	\$162,858.9	-26.3%	\$220,973.7	4.1%	34.9%	39.3%	39.3%
Lodging	\$57,339.7	91.6%	\$29,925.5	-25.8%	\$40,322.1	42.2%	81.6%	97.8%	97.8%
Consumer Sales	\$2,622,083.8	12.4%	\$2,333,002.4	12.4%	\$2,075,540.7	26.3%	13.5%	23.2%	23.2%
Business Operating	\$396,721.9	12.0%	\$354,144.8	21.4%	\$291,601.7	36.0%	16.0%	18.3%	18.3%
Total	\$3,018,805.7	12.3%	\$2,687,147.2	13.5%	\$2,367,142.4	27.5%	13.8%	22.7%	22.7%
Utilities	\$148,390.9	19.2%	\$124,537.8	-3.0%	\$128,366.6	15.6%	14.7%	5.1%	5.1%
Total plus Utilities	\$3,167,196.7	12.6%	\$2,811,685.1	12.7%	\$2,495,509.0	26.9%	13.9%	21.8%	21.8%