DEPARTMENT OF ADMINISTRATIVE AND FINANCIAL SERVICES 78 STATE HOUSE STATION AUGUSTA, ME 04333-0078

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MEMORANDUM

TO: Governor Janet T. Mills

Members, Legislative Council

Members, Joint Standing Committee on Appropriations and Financial Affairs

Members, Joint Standing Committee on Taxation

FROM: Commissioner Kirsten LC Figueroa

Department of Administrative and Financial Services

DATE: March 24, 2022

SUBJECT: Revenues – February 2022

February General Fund revenues are over budget by \$37.3 million or 20.1 percent. For the eight months of fiscal year 2022, General Fund revenues are over budget by \$170.7 million or 5.7 percent. Note, the February Controller's Report has not been updated for the new revenue forecast released by the Revenue Forecasting Committee (RFC) on March 1, 2022. The March Controller's Report will be based on the March 1st RFC report.

Compared to last February, General Fund revenues are down by 20.4 percent (\$57.2 million). For July through February 2022, adjusting for the increase in revenue sharing, General Fund revenues are \$427.6 million, or 15.4 percent higher compared to the same period in fiscal year 2021.

January taxable sales (February revenue) increased 5.9 percent over last year. Year-over-year (YOY) comparisons continue to moderate and will be challenging over the next few months as stimulus payments led to a spike in household spending during the first half of 2021. For the month, sales and use taxes were essentially on budget. Consumer sales increased by 3.7 percent over January 2021 and 21.6 percent over January 2020. Healthy household balance sheets, inflation, and a slower shift back to in-person non-taxable services because of the Omicron variant account for the unprecedented growth compared to 2020.

Individual income tax receipts were over budget in February by \$45.2 million (107.9 percent). All sources of individual income tax contributed to the monthly surplus. Withholding (\$13.5 million) and estimated payments (\$23.2 million) accounted for a combined \$36.7 million of the monthly positive variance.

February is normally a low month for individual estimated payments, but the late due date of the final estimated payment for 2021 (January 18th) pushed some of the January payments into the first few days of February. Refunds were \$3.7 million under budget in February, but almost \$100 million more than last February when processing was delayed because of the pandemic. The additional individual income tax refunds this February is the main reason net General Fund revenues were well below February 2021.

Corporate income tax receipts were under budget in February by \$2.6 million. Payments were lower than forecast for the month by approximately \$0.6 million and refunds were over budget by \$2.0 million. Through the first eight-months of fiscal year 2022 corporate income tax receipts are 54.4 percent higher than the same period last fiscal year.

Sales and Use Tax

Revenue was \$0.76 million over budget for the month (0.1 percent) and is over budget for the fiscal year by \$12.2 million (0.9 percent). Sales tax receipts have increased \$234.0 million or 19.9 percent more than fiscal year 2021 collections through the first eight months of the fiscal year.

Taxable Sales

Total taxable sales for the month of January (February revenue) were 5.9 percent higher than January 2021 and 21.3 percent higher than January 2020. Over the 12-month period ending in January 2022, taxable sales rose at a rate of 21.1 percent. Building supply sales increased 4.5 percent for the month and were up 16.2 percent for the last 12 months. Sales of taxable items in food stores increased by 2.3 percent for the month and were up 4.7 percent for the year. General merchandise sales (primarily sales of goods in large department and discount stores) were down 2.8 percent for the month and up 21.0 percent for the year. Sales by remote sellers and other retail stores such as jewelry, drug, sporting goods, book, antique, pet, photo, toy, and craft stores were up 3.0 percent for the month and up 20.2 percent for the year. Auto/transportation sector sales increased 1.0 percent for the month and increased 17.8 percent for the year. Restaurant sales increased 11.8 percent compared to the same month a year ago and were up 17.8 percent for the last 12 months. Lodging sales increased 62.3 percent compared to last January and were up 101.4 percent for the 12-month period ending in January. Business operating sales (primarily use tax paid by businesses) increased 12.6 percent for the month and were up 18.4 percent for the year.

Service Provider Tax

Service Provider Tax revenue was under budget for the month by \$0.2 million or 4.8 percent. Through the first eight months of fiscal year 2022 service provider tax receipts are \$0.1 million over budget (0.4 percent). For the fiscal year revenue is \$2.1 million or 6.0 percent under prior fiscal year collections.

Individual Income Tax

Revenue was \$45.2 million or 107.9 percent over budget for the month. Compared to last fiscal year individual income tax receipts were up 8.5 percent (\$112.0 million). Withholding receipts for fiscal year 2022 are up 13.0 percent.

Corporate Income Tax

Revenue was under budget for the month by \$2.6 million. Corporate income tax revenue is up for the fiscal year by \$73.3 million (54.4 percent) compared to fiscal year 2021. The Federal government and other States with a corporate income tax are seeing similar growth rates.

Cigarette and Tobacco Taxes

Cigarette and tobacco products tax revenue was \$0.7 million under budget for the month and on budget for the fiscal year. Through the first eight months of the fiscal year cigarette and tobacco tax revenues are up \$4.4 million (4.7 percent) compared to fiscal year 2021.

<u>Insurance Companies Taxes</u>

The insurance companies' tax was under budget in February by \$0.2 million and over budget fiscal year-to-date by \$1.6 million. For the fiscal year insurance companies' tax is up 5.9 percent compared to last fiscal year.

Estate Tax

The estate tax was \$1.1 million under budget for the month. Estate tax receipts have increased 82.6 percent (\$14.0 million) compared to last fiscal year.

Property Tax Relief Programs

Refunds for the Business Equipment Tax Reimbursement (BETR) and Business Equipment Tax Exemption (BETE) programs were under budget in February by \$1.9 million. For the first eight months of the fiscal year, property tax relief payments are \$3.4 million under budget.

Municipal Revenue Sharing

Revenue sharing was over budget in February by \$1.6 million and was over budget for the fiscal year by \$5.2 million, meaning that more funds than expected have flowed to Maine's towns and cities. For the fiscal year, revenue sharing payments to local communities are \$48.6 million higher than last year (47.1 percent). The improvement in revenue sharing rate from 3.75 percent to 4.5 percent contributes to the increase compared to a year ago as well as the strong performance of sales and income taxes.

Lottery

Lottery revenues were under budget for the month by \$1.2 million or 23.2 percent. Compared to last fiscal year, lottery revenue is \$4.0 million lower (8.2 percent).

Other Taxes and Fees

Other taxes and fees were under budget for the month by \$2.4 million. Year-to-date other taxes and fees are over budget by \$0.4 million.

Highway Fund

Motor fuel excise tax receipts were under budget in February by \$0.7 million (3.7 percent). The Highway Fund, in total, was over budget for the month by \$0.045 million (0.0 percent). For the fiscal year total Highway Fund revenues are over budget by \$3.4 million (1.5 percent). Motor fuel excise tax receipts are up 6.9 percent (\$9.9 million) compared to the first eight months of fiscal year 2021.

National Economy

As expected, the Federal Open Market Committee (FOMC) increased its target range for the federal funds rate by 25 basis points during their March meeting. It's expected that the FOMC will continue to increase the federal funds rate at all their remaining 2022 meetings. The only question now is if the FOMC will continue to increase in 25 basis point increments or become more aggressive with a series of 50 basis point increases. The economic forecasts provided by the 12 regional banks reduced real GDP growth for 2022 and 2023 and increased their forecast for inflation. The FOMC's post-meeting statement noted that the invasion of Ukraine makes the trajectory of the U.S. economy "highly uncertain, but in the near term the invasion and related events are likely to create additional upward pressure on inflation and weigh on economic activity."

Maine Economy

The Revenue Forecasting Committee met on March 1st to review the February 1, 2022 economic forecast from the Consensus Economic Forecasting Commission (CEFC) and to develop a new revenue forecast. In its March 2022 update, the RFC revised General Fund revenue estimates upward by \$234.9 million for FY22 and by \$176.8 million for FY23 for a total increase of \$411.7 million (4.4%) for the 2022-2023 biennium. The RFC noted that "uncertainty has become the norm" in the development of both economic and revenue forecasts over the last two years. As a result, the RFC made clear that "ongoing issues (inflation, stock and real estate market valuations, supply chain and labor force constraints etc.) facing the economy make the FY23-25 portions of the forecast volatile and susceptible to significant downside risk."

KF: mja

Attachments

cc: Jeremy Kennedy
Mary Anne Turowski
Suzanne Gresser
Chris Nolan
Marc Cyr
Beth Ashcroft
Amanda Rector
Ryan Wallace
Jerome Gerard
Jenny Boyden

STATE OF MAINE Exhibit I

Undedicated Revenues - General Fund For the Eighth Month Ended February 28, 2022 For the Fiscal Year Ending June 30, 2022 Comparison to Budget

	_	Month								Fiscal Year to Date							
		Actual		Budget	(Variance Over(Under)	Percent Over(Under)		Actual		Budget		Variance ver(Under)	Percent Over(Under)		otal Budgeted Fiscal Year ding 6/30/2022	
Sales and Use Tax	\$	129,308,710	\$	129,233,074	\$	75,636	0.1 %	\$	1,412,159,153	\$	1,399,986,629	\$	12,172,524	0.9 %	\$	2,012,416,156	
Service Provider Tax		3,988,568		4,188,559		(199,991)	(4.8)%		33,638,844		33,508,474		130,370	0.4 %		51,000,000	
Individual Income Tax		87,168,996		41,921,487		45,247,509	107.9 %		1,435,842,798		1,332,322,848		103,519,950	7.8 %		2,048,250,000	
Corporate Income Tax		396,260		3,000,000		(2,603,740)	(86.8)%		208,125,717		163,118,088		45,007,629	27.6 %		255,033,737	
Cigarette and Tobacco Tax		8,740,207		9,451,585		(711,378)	(7.5)%		98,275,481		98,264,950		10,531	- %		150,745,000	
Insurance Companies Tax		1,235,987		1,446,178		(210,191)	(14.5)%		17,102,700		15,477,950		1,624,750	10.5 %		88,250,000	
Estate Tax		440,368		1,552,193		(1,111,825)	(71.6)%		30,940,203		25,747,349		5,192,854	20.2 %		31,950,000	
Fines, Forfeits & Penalties		643,532		687,291		(43,759)	(6.4)%		3,663,164		5,121,030		(1,457,866)	(28.5)%		9,889,346	
Income from Investments		674,843		445,184		229,659	51.6 %		4,257,388		3,616,817		640,571	17.7 %		5,227,906	
Transfer from Lottery Commission		4,065,525		5,290,351		(1,224,826)	(23.2)%		45,255,211		43,857,596		1,397,615	3.2 %		65,000,000	
Transfers for Tax Relief Programs		(3,156,320)		(5,102,187)		1,945,867	38.1 %		(67,186,591)		(70,604,340)		3,417,749	4.8 %		(76,150,000)	
Transfer to Municipal Revenue Sharing		(21,244,934)		(19,683,951)		(1,560,983)	(7.9)%		(151,813,372)		(146,640,944)		(5,172,428)	(3.5)%		(203,301,782)	
Other Taxes and Fees		6,928,183		9,306,583		(2,378,400)	(25.6)%		94,623,600		94,222,782		400,818	0.4 %		150,101,084	
Other Revenues		3,887,576		4,079,138		(191,562)	(4.7)%		8,589,687		4,819,991		3,769,696	78.2 %		33,915,819	
Total Collected	\$	223,077,501	\$	185,815,485	\$	37,262,016	20.1 %	\$	3,173,473,983	\$	3,002,819,220	\$	170,654,763	5.7 %	\$	4,622,327,266	

NOTES:

- (1) Included in the above is \$21,244,934 for the month and \$151,813,372 year to date, that was set aside for Revenue Sharing with cities and towns.
- (2) Figures reflect estimates of the Maine State Revenue Forecasting Committee approved in December 2021, laws enacted through the end of the 130th Legislature, 1st Special Session for all laws and any emergency laws.
- (3) This report has been prepared from preliminary month end figures and is subject to change.

STATE OF MAINE

Exhibit II

Undedicated Revenues - General Fund
For the Eighth Month Ended February 28, 2022 and 2021
For the Fiscal Year Ending June 30, 2022 and 2021
Comparison to To Prior Year

	_			Me	onth			Fiscal Year to Date								
		Current Year		Prior Year		Variance Over(Under)	Percent Over(Under)	Current Year	Prior Year	Variance Over(Under)	Percent Over(Under)					
Sales and Use Tax	\$	129,308,710	\$	121,385,019	\$	7,923,691	6.5 %	\$ 1,412,159,153	\$ 1,178,122,133	\$ 234,037,020	19.9 %					
Service Provider Tax		3,988,568		4,052,668		(64,101)	(1.6)%	33,638,844	35,783,151	(2,144,307)	(6.0)%					
Individual Income Tax		87,168,996		143,545,016		(56,376,021)	(39.3)%	1,435,842,798	1,323,885,381	111,957,416	8.5 %					
Corporate Income Tax		396,260		2,120,717		(1,724,458)	(81.3)%	208,125,717	134,802,958	73,322,758	54.4 %					
Cigarette and Tobacco Tax		8,740,207		7,510,895		1,229,311	16.4 %	98,275,481	93,871,151	4,404,330	4.7 %					
Insurance Companies Tax		1,235,987		1,445,360		(209,373)	(14.5)%	17,102,700	16,147,832	954,868	5.9 %					
Estate Tax		440,368		1,550,979		(1,110,611)	(71.6)%	30,940,203	16,948,761	13,991,443	82.6 %					
Fines, Forfeits & Penalties		643,532		649,807		(6,275)	(1.0)%	3,663,164	5,174,634	(1,511,470)	(29.2)%					
Income from Investments		674,843		617,462		57,381	9.3 %	4,257,388	3,509,168	748,220	21.3 %					
Transfer from Lottery Commission		4,065,525		4,697,925		(632,399)	(13.5)%	45,255,211	49,301,893	(4,046,682)	(8.2)%					
Transfers for Tax Relief Programs		(3,156,320)		(3,567,107)		410,787	11.5 %	(67,186,591)	(70,712,092)	3,525,500	5.0 %					
Transfer to Municipal Revenue Sharing		(21,244,934)		(16,384,232)		(4,860,701)	(29.7)%	(151,813,372)	(103,170,536)	(48,642,836)	(47.1)%					
Other Taxes and Fees		6,928,183		10,112,113		(3,183,930)	(31.5)%	94,623,600	92,256,199	2,367,401	2.6 %					
Other Revenues		3,887,576		2,515,812		1,371,764	54.5 %	8,589,687	(4,739,548)	13,329,235	281.2 %					
Total Collected	\$	223,077,501	\$	280,252,434	\$	(57,174,933)	(20.4)%	\$ 3,173,473,983	\$ 2,771,181,086	\$ 402,292,897	14.5 %					

STATE OF MAINE Exhibit III

Undedicated Revenues - General Fund For the Eighth Month Ended February 28, 2022 For the Fiscal Year Ending June 30, 2022 All Other Comparison to Budget

Month Fiscal Year to Date Total Budgeted Variance Percent Variance Percent Fiscal Year Over(Under) Over(Under) Ending 6/30/2022 Actual Budget Over(Under) Actual Budget Over(Under) Detail of Other Taxes & Fees 1.7 % \$ 0100s All Others 1,650,579 \$ 2,167,793 \$ (517,214)(23.9)% \$ 31,874,243 \$ 31,356,418 \$ 517,825 43,970,525 0300s Aeronautical Gas Tax 19,737 20,697 (960)(4.6)%182,492 185,486 (2,994)(1.6)%268,261 0400s Alcohol Excise Tax 749,523 (588,550)11,735,743 1,338,073 (44.0)% 12,643,868 (908, 125)(7.2)%18,412,786 940,248 129.2 % 4,018,536 47.4 % 0700s Corporation Taxes 410,179 530,069 2,726,838 1,291,698 10,438,649 0800s Public Utilities % 6,200,000 % 1000s Banking Taxes 2,198,916 (277,866)(12.6)% (809,133)1,921,050 17,312,185 18,121,318 (4.5)%26,916,990 1100s Alcoholic Beverages 808,590 603,000 205,590 34.1 % 4,947,381 4,901,284 46,097 0.9 % 7,581,038 1200s Amusements Tax 238,502 238,502 % 428,280 110,000 318,280 289.3 % 110,000 1300s Harness Racing Pari-mutuel 690,809 687,833 2,976 0.4 % 6,778,268 5,191,592 1,586,676 30.6 % 8,371,040 1400s Business Taxes 430,661 368,966 61,695 16.7 % 3,546,145 3,937,305 (391,160) (9.9)%7,137,714 1500s Motor Vehicle Licenses 362,666 323,826 38,840 12.0 % 2,794,158 3,105,955 (311,797)(10.0)%4.053,598 1700s Inland Fisheries & Wildlife 1,163,237 (2.083.854)(179.1)% 10,525,931 11,396,126 15,990,206 (920,617)(870,195)(7.6)%1900s Other Licenses 36,436 24,063 12,373 51.4 % 480,238 546,592 (66,354) (12.1)%650,277 Total Other Taxes & Fees 6,928,183 \$ 9,306,583 \$ (2,378,400) (25.6)% 94,623,600 \$ 94,222,782 \$ 400,818 0.4 % \$ 150,101,084 Detail of Other Revenues 2200s Federal Revenues \$ 11,250 \$ (100.0)% \$ 2,104 \$ 90,000 \$ (97.7)% \$ 135,000 (11,250)(87,896)2300s County Revenues % % 2400s Revenues from Cities and Towns 30,543 (30,543)(100.0)%104,037 146,816 (42,779)(29.1)% 277,996 2500s Revenues from Private Sources 103,109 69,315 33,794 735,485 1,193,191 (38.4)% 1,502,422 48.8 % (457,706)2600s Current Service Charges 1,355,427 2,086,191 (730,764)(35.0)% 17,375,820 16,355,369 1,020,451 6.2 % 26,416,942 2700s Transfers from (to) Other Funds 2,424,490 1,875,085 549,405 29.3 % (9,727,446)(13,013,594)3,286,148 25.3 % 5,465,899 2800s Sales of Property & Equipment (32.6)% 106.8 % 117,560 4,550 6,754 (2,204)99,687 48,209 51,478 4,079,138 \$ (191,562) (4.7)% 3,769,696 78.2 % 33,915,819 Total Other Revenues 3,887,576 \$ 8,589,687 \$ 4,819,991

STATE OF MAINE Exhibit IV

Undedicated Revenues - General Fund
For the Eighth Month Ended February 28, 2022 and 2021
For the Fiscal Year Ending June 30, 2022 and 2021
All Other Comparison to To Prior Year

All Other Comparison to 10 Prior Year				Me	onth			_	Fiscal Year to Date							
	Cı	urrent Year		Prior Year	C	Variance Over(Under)	Percent Over(Under)	(Current Year		Prior Year	O	Variance Over(Under)	Percent Over(Under)		
Detail of Other Taxes & Fees 0100s All Others 0300s Aeronautical Gas Tax 0400s Alcohol Excise Tax 0700s Corporation Taxes 0800s Public Utilities 1000s Banking Taxes 1100s Alcoholic Beverages 1200s Amusements Tax 1300s Harness Racing Pari-mutuel 1400s Business Taxes 1500s Motor Vehicle Licenses	\$	1,650,579 19,737 749,523 940,248 - 1,921,050 808,590 238,502 690,809 430,661 362,666	\$	2,126,887 18,635 1,898,135 530,078 - 1,080,850 770,026 - 510,069 636,845 226,725	\$	(476,308) 1,102 (1,148,611) 410,170 - 840,200 38,564 238,502 180,741 (206,184) 135,941	(22.4)% 5.9 % (60.5)% 77.4 % -	\$	31,874,243 182,492 11,735,743 4,018,536 - 17,312,185 4,947,381 428,280 6,778,268 3,546,145 2,794,158	\$	26,699,444 170,689 12,512,101 4,818,884 (137,038) 16,380,070 6,132,838 3,000 4,015,782 5,448,995 2,667,804	\$	5,174,799 11,803 (776,358) (800,348) 137,038 932,115 (1,185,457) 425,280 2,762,486 (1,902,850) 126,354	19.4 % 6.9 % (6.2)% (16.6)% 100.0 % 5.7 % (19.3)% 14,176.0 % 68.8 % (34.9)% 4.7 %		
1700s Inland Fisheries & Wildlife 1900s Other Licenses		(920,617) 36,436		2,256,049 57,816		(3,176,666) (21,380)	(140.8)% (37.0)%		10,525,931 480,238		13,064,717 478,912		(2,538,786) 1,325	(19.4)% 0.3 %		
Total Other Taxes & Fees	\$	6,928,183	\$	10,112,113	\$	(3,183,930)	(31.5)%	\$	94,623,600	\$	92,256,199	\$	2,367,401	2.6 %		
Detail of Other Revenues 2200s Federal Revenues 2300s County Revenues 2400s Revenues from Cities and Towns 2500s Revenues from Private Sources 2600s Current Service Charges 2700s Transfers from (to) Other Funds	\$	- - 103,109 1,355,427 2,424,490	\$	- 41,868 252,911 1,428,982 783,968	\$	- (41,868) (149,802) (73,555) 1,640,522	- % - % (100.0)% (59.2)% (5.1)% 209.3 %	\$	2,104 - 104,037 735,485 17,375,820 (9,727,446)	\$	74,405 - 154,403 1,686,345 15,028,161 (21,766,900)	\$	(72,301) - (50,366) (950,860) 2,347,659 12,039,454	(97.2)% - % (32.6)% (56.4)% 15.6 % 55.3 %		
2800s Sales of Property & Equipment Total Other Revenues	•	4,550 3,887,576	\$	8,083 2,515,812	\$	(3,533)	(43.7)%	\$	99,687	\$	84,037	e	15,650	18.6 %		
Total Other Revenues	3	3,887,370	J.	2,313,612	J	1,5/1,/04	34.3 70	<u>پ</u>	6,369,067	Ф	(4,739,346)	,	13,329,233	201.2 /0		

STATE OF MAINE

Undedicated Revenues - Highway Fund For the Eighth Month Ended February 28, 2022 For the Fiscal Year Ending June 30, 2022 Comparison to Budget

Month Fiscal Year to Date

Exhibit V

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		Actual		Budget		Variance Over(Under)	Percent Over(Under)		Actual		Budget		Variance ver(Under)	Percent Over(Under)		otal Budgeted Fiscal Year ling 6/30/2022
Fuel Taxes	\$	17,249,143	\$	17,903,786	\$	(654,643)	(3.7)%	\$	154,049,531	\$	154,094,312	\$	(44,781)	- %	\$	224,611,316
Motor Vehicle Registration & Fees		8,286,932		7,208,460		1,078,472	15.0 %		65,835,106		63,170,088		2,665,018	4.2 %		92,198,868
Motor Vehicle Inspection Fees		121,996		157,269		(35,273)	(22.4)%		1,970,021		2,249,463		(279,443)	(12.4)%		3,015,291
Miscellaneous Taxes & Fees		116,580		93,468		23,112	24.7 %		1,046,860		866,807		180,053	20.8 %		1,267,454
Fines, Forfeits & Penalties		72,210		50,534		21,676	42.9 %		789,923		404,272		385,651	95.4 %		606,412
Earnings on Investments		8,143		9,503		(1,360)	(14.3)%		119,583		98,455		21,128	21.5 %		146,248
All Other		486,649		539,164		(52,515)	(9.7)%		10,985,687		10,540,357		445,330	4.2 %		12,908,725
Total Collected	\$	26,341,653	\$	25,962,184	\$	379,469	1.5 %	\$	234,796,710	\$	231,423,754	\$	3,372,956	1.5 %	\$	334,754,314

STATE OF MAINE

Undedicated Revenues - Highway Fund
For the Eighth Month Ended February 28, 2022 and 2021
For the Fiscal Year Ending June 30, 2022 and 2021
Comparison to To Prior Year

	_			Me	onth		Fiscal Year to Date								
	Current Year			Prior Year		Variance Over(Under)	Percent Over(Under)		Current Year		Prior Year		Variance Over(Under)	Percent Over(Under)	
Fuel Taxes Motor Vehicle Registration & Fees Motor Vehicle Inspection Fees Miscellaneous Taxes & Fees Fines, Forfeits & Penalties Earnings on Investments All Other	\$	17,249,143 8,286,932 121,996 116,580 72,210 8,143 486,649	\$	16,291,869 8,775,138 173,272 107,350 80,259 26,579 504,252	\$	957,274 (488,207) (51,276) 9,230 (8,048) (18,435) (17,603)	5.9 % (5.6)% (29.6)% 8.6 % (10.0)% (69.4)% (3.5)%	\$	154,049,531 65,835,106 1,970,021 1,046,860 789,923 119,583 10,985,687	\$	144,115,948 67,677,160 1,688,141 1,031,629 708,742 156,165 10,001,316	\$	9,933,583 (1,842,054) 281,880 15,231 81,181 (36,582) 984,370	6.9 % (2.7)% 16.7 % 1.5 % (11.5 % (23.4)% 9.8 %	
Total Collected	\$	26,341,653	\$	25,958,718	\$	382,935	1.5 %	\$	234,796,710	\$	225,379,100	\$	9,417,610	4.2 %	

Exhibit VI

Maine Revenue Services Taxable Sales by Sector In Thousands of Dollars

	January'22	January'22 % Ch.		% Ch.	January'20	% Change	Average	Moving Total	YTD Growth
						Jan. '22 vs. '20	Last 3 Mos.	Last 12 Mos.	CY'21 vs. '20
							Vs. Last Yr.	Vs. Prior	Thru January
							% Change	% Change	% Change
Building Supply	\$256,227.0	4.5%	\$245,159.5	27.5%	\$192,271.2	33.3%	9.1%	16.2%	4.5%
Food Store	\$192,271.4	2.3%	\$188,000.8	6.0%	\$177,387.2	8.4%	1.5%	4.7%	2.3%
General Merchandise	\$265,456.6	-2.8%	\$273,079.7	18.9%	\$229,602.9	15.6%	10.2%	21.0%	-2.8%
Other Retail	\$410,150.8	3.0%	\$398,366.0	42.9%	\$278,757.0	47.1%	11.0%	20.2%	3.0%
Auto/Transportation	\$457,429.8	1.0%	\$452,851.1	16.3%	\$389,483.5	17.4%	5.8%	17.8%	1.0%
Restaurant	\$172,362.3	11.8%	\$154,217.6	-16.0%	\$183,636.6	-6.1%	30.0%	42.0%	11.8%
Lodging	\$59,192.4	62.3%	\$36,467.8	-7.5%	\$39,410.1	50.2%	79.3%	101.4%	62.3%
Consumer Sales	\$1,813,090.2	3.7%	\$1,748,142.5	17.3%	\$1,490,548.5	21.6%	10.9%	22.2%	3.7%
Business Operating	\$260,680.9	12.6%	\$231,470.1	10.2%	\$210,091.6	24.1%	15.2%	18.4%	12.6%
Total	\$2,073,771.1	4.8%	\$1,979,612.6	16.4%	\$1,700,640.1	21.9%	11.4%	21.8%	4.8%
Utilities	\$146,239.7	24.9%	\$117,060.7	-9.6%	\$129,429.8	13.0%	17.4%	8.3%	24.9%
Total plus Utilities	\$2,220,010.8	5.9%	\$2,096,673.3	14.6%	\$1,830,070.0	21.3%	11.7%	21.1%	5.9%